

**MetroTex Association of REALTORS®
AFFILIATE FORUM COMMITTEE MEETING**

Wednesday, April 17, 2019

11:30 a.m.

Board of Directors Room
8201 N Stemmons Freeway
Dallas, TX

Online Meeting Code:

To access the meeting via the web, follow the directions below:

1. Please join the meeting at <https://www3.gotomeeting.com/join/994915462>.
2. Choose to use your microphone or speakers (VoIP) or call using your telephone. Dial 1-213-493-0606
3. Access Code: 994-915-462
4. Audio PIN: Shown after joining the meeting
5. Meeting ID: 994-915-462

PRELIMINARY AGENDA

- I. **WELCOME, CHECK IN SOCIAL MEDIA/TURN OFF PAGERS**
- II. **NEW MEMBERS AND GUESTS CALL TO ORDER**
- III. **MISSION STATEMENT:**

“As Preferred REALTOR® Partners, we strive to provide the best Services, events, and industry information for The MetroTex Association of REALTOR® members.”
- IV. **APPROVAL OF MINUTES—FEBRUARY 2019**
- V. **SMART HOME TECH EVENT RE-CAP**
- VI. **AFFILIATE FORUM COMMITTEE 1ST QUARTER RE-CAP**
- VII. **ANNOUNCEMENTS**
 - A. **Service Center Snack Boxes Available for Purchase**
 - B. **Supporting MetroTex Leasing & Property Mgmt. Committee**
 - C. **Roll-out of business card holders at MetroTex locations for Affiliate members to display their business cards**
- VIII. **ADJOURNMENT**

AFFILIATE FORUM COMMITTEE MINUTES (Unapproved) February 20, 2019

Affiliate Forum Committee Mission Statement:

"As Preferred REALTOR® Partners, we strive to provide the best services, events, and industry information for The MetroTex Association of REALTORS® members."

The Affiliate Forum Committee of The MetroTex Association of REALTORS® met on February 20, 2019 in the Board Room of MetroTex Association of REALTORS®. Chairperson Clayton Bailey called the meeting to order at 11:30 am.

Those members present were: Chair-Clayton Baily, Vice-Chair Anginette Cells Jorrey, Francey Beall, Sam Brock, Brenda Franks, Tina Galske, Guadalupe Garza, D'Sha Jones, Adrienne Kirby, Leo Klisch, John Larriviere, Joshua Lopez, Ann Lowe, Justin Mirche, Kristen Neff, Wayne Norton, Michael Pagoulatos, Chris Pedison, Jenny Phung, Jane, Sadek, Terry E. Smith, Taylor Stewart, Carol Stradtman, Ron Stuart, Alexandra Swann, Angie Vickerman, and Keta Woods.

Also in attendance: Affiliate Forum Committee Staff Liaison Joe Mazza, Scott Pendleton, John Myer, Maristella Bertram, Amanda Campbell, Beth Kassul, John Gates, and Lance Lane.

Absent: Brett Bauer, Marvin Brooks, Sean Connelly, Christina Dewbre, Ken Duggan, Daniel Garcia, Cassandra Harris, Julie Jones, Jennifer Kuczaj, Ed Lack, Michael Martin, Wendy McMahon, Cathy Mitchell, Robert Moore, Beckie Shiveley, Theron Smith, Pat Standefer, Ryan Stewart Carol Werther, and Howard Zimmerman.

**Clayton Bailey welcomed members and asked them to check in on Social Media.
All read the Mission Statement in unison.**

January 2019 meeting minutes were approved as presented.

Sub-committee sign-up:

Chair Clayton Bailey asked committee members to sign-up for two sub-committees— Industry Partner Blue Ribbon Program and Marketing Collateral to be displayed at MetroTex Service Centers.

New Business:

Chair Clayton Bailey shared information about this March 6th tech event. He provided an update on seminar agenda topics. He encouraged committee members to promote this event to all real estate professionals. Affiliate Forum Committee Staff Liaison Joe Mazza updated committee on confirmed full and half-table exhibitors.

Announcements:

Affiliate Forum Staff Liaison Joe Mazza provided information on the delivery of business card holders to display business cards of MetroTex Affiliate Members at the five MetroTex Service Centers plus Training Room One at the main Dallas location. Business card holders have been delivered to the Duncanville, Lewisville, Richardson and Garland Service Centers. Still waiting on vendor for delivery dates of business card holders for the Grapevine and Dallas locations. Installation of business card holders will occur at the same time.

Professional Development Session:

Chair Clayton Bailey provided an overview of DISC personality traits and the importance of identifying these traits in prospective clients and new staff hires. He divided meeting attendees into the four groups and had them answer questions (such as likes and dislikes, what type of animal would they like to be, etc.). Note: **D** stands for the **DOMINANT Type which is OUTGOING and TASK-ORIENTED**. **I** stands for **INSPIRING Type which is OUTGOING and PEOPLE-ORIENTED**. **S** stands for **SUPPORTIVE Type which is RESERVED and PEOPLE-ORIENTED**. **C** stands for **CAUTIOUS Type which is RESERVED and TASK-ORIENTED**.

Adjournment:

Chair Clayton Bailey adjourned the meeting at 12:30 pm.