

SALES

10,342

- -3% Compared to 12/2020
- 30 Days on market
- 8,318 Pending sales

Hot Areas

- Coppell (+16% compared to 2020)
- Richardson (+16% compared to 2020)
- Saginaw (+12% compared to 2020)
- Denton (+11% compared to 2020)
- Ellis County (+7% compared to 2020)
- The Colony (+6% compared to 2020)
- Mesquite (+3% compared to 2020)

Cold Areas

- University/Highland Park (-34% compared to 2020)
- Irving (-28% compared to 2020)
- McKinney (-28% compared to 2020)
- Prosper (-22% compared to 2020)
- Wylie (-22% compared to 2020)
- Frisco (-21% compared to 2020)
- Keller (-21% compared to 2020)

PRICING

\$189

(per sq. foot)

- +21% Compared to 12/20
- \$4.4B Total dollar volume
- \$353,000 Median price

Hot Price Points for Sales in 2021

- \$600k - \$700k (+72% compared to 2020)
- \$700k - \$800k (+72% compared to 2020)
- \$1M and up (+71% compared to 2020)
- \$800k - \$900k (+69% compared to 2020)
- \$900k - \$1M (+58% compared to 2020)
- \$500k - \$600k (+51% compared to 2020)
- \$400k - \$500k (+35% compared to 2020)

Cold Price Points for Sales in 2021

- \$190k - \$200k (-45% compared to 2020)
- \$180k - \$190k (-43% compared to 2020)
- \$160k - \$170k (-41% compared to 2020)
- \$200k - \$250k (-39% compared to 2020)
- \$140k - \$150k (-39% compared to 2020)
- \$170k - \$180k (-37% compared to 2020)
- \$150k - \$160k (-36% compared to 2020)

INVENTORY

7,250

(active listings)

- -20% Compared to 12/20
- 7,000 New listings
- .7 Months of inventory

Areas with Less than 3 Weeks Inventory

- | | | | |
|-----------------------------|-----------------|----------------|-----------------------------------|
| - Addison/Far North Dallas | - Denton County | - Hurst | - Prosper |
| - Allen ISD | - DeSoto | - Irving | - Richardson |
| - Anna ISD | - Duncanville | - Keller | - Richland Hills/N Richland Hills |
| - Bedford | - Euless | - Lancaster | - Roanoke |
| - Carrollton/Farmers Branch | - Frisco | - McKinney ISD | - SE Dallas |
| - Cedar Hill | - Garland | - Mesquite | - The Colony |
| - Colleyville | - Grapevine | - Plano | - Wylie |

CONDOS & TOWNHOMES

746

(sales) (+3%)

- \$226 Per sq. foot (+22%)
- 688 Active listings (-57%)
- 39 DOM (-32%)

RENTALS

2,679

(sales) (-5%)

- \$122 Per sq. foot (+13%)
- 3,413 Active listings (-10%)
- 31 DOM (-14%)

LOTS & VACANT LAND

1,306

(sales) (+10%)

- \$122 Per sq. foot (+13%)
- \$130,500 Median price (+31%)
- 117 DOM (-23%)