**Summary MLS Report for: July 2016** 

| Property Type        | Sales  | % Change<br>Year Ago | Dollar<br>Volume | % Change<br>Year Ago | Average<br>Price | % Change<br>Year Ago |
|----------------------|--------|----------------------|------------------|----------------------|------------------|----------------------|
|                      |        | -                    |                  | 8                    |                  |                      |
| Single Family        | 10,011 | -2%                  | \$2,782,717,626  | 2%                   | \$277,966        | 5%                   |
| Condos and Townhomes | 589    | -11%                 | \$142,150,438    | -8%                  | \$241,342        | 3%                   |
| Farms and Ranches    | 96     | -2%                  | \$39,539,328     | -13%                 | \$411,868        | -11%                 |
| Multifamily          | 72     | 9%                   | \$14,362,920     | -18%                 | \$199,485        | -25%                 |
| Lots and Vacant Land | 611    | 11%                  | \$96,600,933     | 17%                  | \$158,103        | 6%                   |
| Commercial           | 72     | -23%                 | \$13,108,608     | -29%                 | \$182,064        | -7%                  |
| Rentals              | 3,255  | -8%                  | \$5,712,525      | -3%                  | \$1,755          | 6%                   |

| Property Type        | Median<br>Price | % Change<br>Year Ago | Price/<br>Sqft | % Change<br>Year Ago | DOM | % Change<br>Year Ago |
|----------------------|-----------------|----------------------|----------------|----------------------|-----|----------------------|
| Single Family        | \$230,000       | 9%                   | \$120          | 5%                   | 36  | -5%                  |
| Condos and Townhomes | \$207,270       | 10%                  | \$164          | 5%                   | 34  | -13%                 |
| Farms and Ranches    | \$312,500       | 14%                  |                |                      | 101 | -39%                 |
| Multifamily          | \$173,000       | 9%                   |                |                      | 37  | -45%                 |
| Lots and Vacant Land | \$66,000        | 10%                  |                |                      | 197 | -15%                 |
| Commercial           | \$89,900        | -23%                 |                |                      | 193 | -8%                  |
| Rentals              | \$1,600         | 3%                   | \$93           | 5%                   | 28  | 0%                   |

| Property Type        | Pending<br>Sales | % Change<br>Year Ago | New<br>Listings | % Change<br>Year Ago | Active<br>Listings | % Change<br>Year Ago |
|----------------------|------------------|----------------------|-----------------|----------------------|--------------------|----------------------|
| Single Family        | 10,240           | -6%                  | 12,741          | -9%                  | 20,546             | -4%                  |
| Condos and Townhomes | 616              | -12%                 | 733             | -8%                  | 1,253              | 4%                   |
| Farms and Ranches    | 107              | 20%                  | 218             | 2%                   | 1,072              | -1%                  |
| Multifamily          | 61               | -21%                 | 89              | 0%                   | 207                | -11%                 |
| Lots and Vacant Land | 692              | 6%                   | 1,446           | -3%                  | 12,966             | 2%                   |
| Commercial           | 91               | -8%                  | 282             | -13%                 | 2,474              | -4%                  |
| Rentals              | 2.009            | -9%                  | 4.251           | 0%                   | 3.947              | 16%                  |

Year-to-Date Summary MLS Report for: July 2016

| Property Type        | Sales  | % Change<br>Year Ago | Dollar<br>Volume | % Change<br>Year Ago | Average<br>Price | % Change<br>Year Ago |
|----------------------|--------|----------------------|------------------|----------------------|------------------|----------------------|
| Single Family        | 58,865 | 6%                   | \$16,113,575,977 | 11%                  | \$273,738        | 5%                   |
| Condos and Townhomes | 3,772  | 1%                   | \$887,159,044    | 4%                   | \$235,196        | 3%                   |
| Farms and Ranches    | 599    | 12%                  | \$258,608,121    | 5%                   | \$431,733        | -6%                  |
| Multifamily          | 464    | 22%                  | \$117,458,638    | 44%                  | \$253,144        | 18%                  |
| Lots and Vacant Land | 4,273  | 13%                  | \$677,723,948    | 20%                  | \$158,606        | 6%                   |
| Commercial           | 597    | 13%                  | \$120,471,407    | 18%                  | \$201,795        | 4%                   |
| Rentals              | 20,294 | -4%                  | \$34,381,154     | 1%                   | \$1,694          | 6%                   |

| Property Type        | Median<br>Price | % Change<br>Year Ago | Price/<br>Sqft | % Change<br>Year Ago | DOM | % Change<br>Year Ago |
|----------------------|-----------------|----------------------|----------------|----------------------|-----|----------------------|
| Single Family        | \$222,640       | 9%                   | \$118          | 6%                   | 43  | -8%                  |
| Condos and Townhomes | \$195,000       | 11%                  | \$160          | 5%                   | 37  | -19%                 |
| Farms and Ranches    | \$302,500       | 6%                   |                |                      | 123 | -17%                 |
| Multifamily          | \$173,800       | 8%                   |                |                      | 53  | -28%                 |
| Lots and Vacant Land | \$65,000        | 4%                   |                |                      | 196 | -16%                 |
| Commercial           | \$100,000       | -9%                  |                |                      | 190 | 2%                   |
| Rentals              | \$1,550         | 3%                   | \$92           | 6%                   | 34  | -4%                  |

| Property Type        | Pending<br>Sales | % Change<br>Year Ago | New<br>Listings | % Change<br>Year Ago | Active<br>Listings | % Change<br>Year Ago |
|----------------------|------------------|----------------------|-----------------|----------------------|--------------------|----------------------|
| Single Family        | 68,704           | 22%                  | 80,637          | 3%                   | 18,061             | 0%                   |
| Condos and Townhomes | 4,308            | 10%                  | 4,994           | 1%                   | 1,126              | 1%                   |
| Farms and Ranches    | 742              | 47%                  | 1,389           | 9%                   | 1,000              | -1%                  |
| Multifamily          | 581              | 52%                  | 669             | 10%                  | 185                | -21%                 |
| Lots and Vacant Land | 5,040            | 32%                  | 10,724          | 6%                   | 12,848             | 3%                   |
| Commercial           | 712              | 39%                  | 2,279           | 2%                   | 2,494              | -1%                  |
| Rentals              | 12,323           | -1%                  | 24,288          | 0%                   | 3,380              | 1%                   |

Sales Closed by Month: July 2016

**Single Family** 

| Year | Month | Sales  | Average<br>Price | Median<br>Price | Price per<br>Sqft | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Sold to<br>List Price |
|------|-------|--------|------------------|-----------------|-------------------|-----------------|--------------------|------------------|-----|-----------------------|
| 2014 | Jan   | 4,726  | \$209,392        | \$163,000       | \$94              | 8,631           | 19,090             | 5,405            | 65  | 96.8%                 |
| 2014 | Feb   | 5,573  | \$231,382        | \$175,000       | \$101             | 8,456           | 19,268             | 5,708            | 64  | 97.1%                 |
| 2014 | Mar   | 7,035  | \$234,768        | \$179,990       | \$102             | 10,576          | 19,499             | 7,364            | 60  | 97.3%                 |
| 2014 | Apr   | 7,715  | \$243,819        | \$181,000       | \$105             | 11,648          | 20,569             | 7,590            | 53  | 97.5%                 |
| 2014 | May   | 8,939  | \$248,686        | \$188,000       | \$107             | 12,530          | 21,763             | 8,209            | 47  | 97.6%                 |
| 2014 | Jun   | 9,451  | \$251,924        | \$197,000       | \$106             | 11,826          | 22,333             | 7,677            | 45  | 98.0%                 |
| 2014 | Jul   | 9,376  | \$249,460        | \$195,000       | \$105             | 12,074          | 22,827             | 7,887            | 44  | 97.9%                 |
| 2014 | Aug   | 9,050  | \$243,802        | \$192,950       | \$104             | 10,289          | 22,196             | 6,491            | 45  | 97.7%                 |
| 2014 | Sep   | 7,837  | \$237,586        | \$185,000       | \$104             | 8,892           | 21,088             | 7,200            | 57  | 97.6%                 |
| 2014 | Oct   | 7,794  | \$237,810        | \$184,000       | \$104             | 8,912           | 20,118             | 6,987            | 61  | 97.2%                 |
| 2014 | Nov   | 5,996  | \$237,195        | \$186,900       | \$103             | 6,695           | 18,461             | 5,506            | 56  | 97.3%                 |
| 2014 | Dec   | 7,087  | \$249,473        | \$192,900       | \$106             | 5,491           | 16,518             | 4,845            | 57  | 97.0%                 |
| 2015 | Jan   | 4,764  | \$228,463        | \$182,500       | \$101             | 8,268           | 16,358             | 5,549            | 60  | 97.1%                 |
| 2015 | Feb   | 5,618  | \$247,012        | \$190,000       | \$107             | 8,358           | 16,140             | 6,239            | 57  | 97.6%                 |
| 2015 | Mar   | 7,649  | \$253,658        | \$196,800       | \$110             | 10,271          | 16,478             | 7,588            | 53  | 97.9%                 |
| 2015 | Apr   | 7,957  | \$262,771        | \$206,000       | \$112             | 12,245          | 17,436             | 8,700            | 47  | 98.2%                 |
| 2015 | May   | 9,080  | \$271,151        | \$215,000       | \$114             | 12,257          | 18,491             | 8,643            | 43  | 98.5%                 |
| 2015 | Jun   | 10,136 | \$275,296        | \$219,320       | \$115             | 12,622          | 19,555             | 8,719            | 40  | 98.5%                 |
| 2015 | Jul   | 10,264 | \$265,281        | \$210,900       | \$114             | 13,991          | 21,496             | 10,902           | 38  | 98.3%                 |
| 2015 | Aug   | 9,737  | \$260,766        | \$210,000       | \$112             | 11,616          | 21,270             | 9,748            | 38  | 98.2%                 |
| 2015 | Sep   | 8,617  | \$251,300        | \$201,000       | \$111             | 10,123          | 20,771             | 8,645            | 40  | 97.9%                 |
| 2015 | Oct   | 7,779  | \$249,794        | \$200,000       | \$110             | 9,655           | 20,254             | 8,378            | 44  | 97.7%                 |
| 2015 | Nov   | 6,246  | \$254,198        | \$200,500       | \$112             | 7,690           | 18,645             | 7,316            | 46  | 97.5%                 |
| 2015 | Dec   | 8,149  | \$263,841        | \$210,000       | \$115             | 6,116           | 16,601             | 6,179            | 48  | 97.4%                 |
| 2016 | Jan   | 5,428  | \$244,333        | \$195,000       | \$109             | 8,990           | 16,270             | 7,930            | 53  | 97.5%                 |
| 2016 | Feb   | 6,545  | \$253,801        | \$208,000       | \$111             | 10,058          | 16,813             | 8,800            | 53  | 97.7%                 |
| 2016 | Mar   | 8,524  | \$268,167        | \$215,000       | \$116             | 11,750          | 17,158             | 10,323           | 48  | 97.9%                 |
| 2016 | Apr   | 8,741  | \$273,574        | \$220,000       | \$118             | 11,958          | 17,819             | 10,210           | 41  | 98.3%                 |
| 2016 | May   | 9,460  | \$288,237        | \$232,000       | \$123             | 12,153          | 18,108             | 10,730           | 38  | 98.4%                 |
| 2016 | Jun   | 10,156 | \$289,445        | \$237,000       | \$122             | 12,987          | 19,715             | 10,471           | 38  | 98.5%                 |
| 2016 | Jul   | 10,011 | \$277,966        | \$230,000       | \$120             | 12,741          | 20,546             | 10,240           | 36  | 98.6%                 |

Sales Closed by Month: July 2016

**Condos and Townhomes** 

| Year | Month | Sales | Average<br>Price | Median<br>Price | Price per<br>Sqft | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Sold to<br>List Price |
|------|-------|-------|------------------|-----------------|-------------------|-----------------|--------------------|------------------|-----|-----------------------|
| 2014 | Jan   | 333   | \$193,814        | \$150,000       | \$129             | 647             | 1,393              | 403              | 61  | 96.6%                 |
| 2014 | Feb   | 385   | \$206,226        | \$148,990       | \$138             | 586             | 1,360              | 393              | 75  | 96.9%                 |
| 2014 | Mar   | 505   | \$205,456        | \$169,600       | \$133             | 723             | 1,368              | 536              | 71  | 96.9%                 |
| 2014 | Apr   | 542   | \$194,581        | \$162,000       | \$127             | 761             | 1,370              | 503              | 55  | 97.4%                 |
| 2014 | May   | 628   | \$221,329        | \$165,000       | \$145             | 753             | 1,422              | 526              | 52  | 97.0%                 |
| 2014 | Jun   | 630   | \$209,837        | \$165,000       | \$141             | 678             | 1,399              | 479              | 48  | 97.1%                 |
| 2014 | Jul   | 559   | \$209,040        | \$164,900       | \$141             | 753             | 1,446              | 479              | 47  | 97.2%                 |
| 2014 | Aug   | 544   | \$201,393        | \$154,700       | \$138             | 685             | 1,424              | 420              | 46  | 96.8%                 |
| 2014 | Sep   | 503   | \$208,085        | \$164,000       | \$138             | 624             | 1,408              | 454              | 121 | 97.6%                 |
| 2014 | Oct   | 537   | \$210,352        | \$156,450       | \$141             | 667             | 1,384              | 477              | 55  | 96.8%                 |
| 2014 | Nov   | 399   | \$207,762        | \$157,000       | \$137             | 448             | 1,351              | 366              | 54  | 97.2%                 |
| 2014 | Dec   | 509   | \$226,337        | \$187,000       | \$146             | 414             | 1,197              | 309              | 57  | 97.1%                 |
| 2015 | Jan   | 316   | \$216,788        | \$145,750       | \$152             | 580             | 1,206              | 414              | 60  | 97.0%                 |
| 2015 | Feb   | 408   | \$226,599        | \$170,000       | \$150             | 575             | 1,075              | 461              | 57  | 97.0%                 |
| 2015 | Mar   | 536   | \$239,389        | \$178,750       | \$154             | 699             | 1,019              | 608              | 51  | 97.2%                 |
| 2015 | Apr   | 601   | \$221,035        | \$178,000       | \$148             | 772             | 1,060              | 578              | 47  | 98.0%                 |
| 2015 | May   | 604   | \$224,084        | \$172,050       | \$151             | 740             | 1,145              | 557              | 37  | 98.4%                 |
| 2015 | Jun   | 619   | \$227,660        | \$179,000       | \$152             | 782             | 1,129              | 578              | 37  | 97.7%                 |
| 2015 | Jul   | 659   | \$234,694        | \$188,000       | \$156             | 798             | 1,200              | 703              | 39  | 98.0%                 |
| 2015 | Aug   | 623   | \$217,308        | \$185,000       | \$150             | 702             | 1,173              | 611              | 30  | 98.5%                 |
| 2015 | Sep   | 543   | \$238,250        | \$184,000       | \$162             | 693             | 1,187              | 572              | 40  | 97.9%                 |
| 2015 | Oct   | 526   | \$219,656        | \$175,000       | \$150             | 650             | 1,193              | 556              | 48  | 97.6%                 |
| 2015 | Nov   | 425   | \$212,179        | \$169,000       | \$147             | 511             | 1,120              | 482              | 42  | 97.8%                 |
| 2015 | Dec   | 559   | \$224,546        | \$175,000       | \$154             | 388             | 989                | 443              | 60  | 97.6%                 |
| 2016 | Jan   | 368   | \$218,131        | \$169,500       | \$150             | 621             | 1,010              | 534              | 49  | 97.7%                 |
| 2016 | Feb   | 470   | \$232,614        | \$196,750       | \$158             | 641             | 1,020              | 582              | 45  | 97.7%                 |
| 2016 | Mar   | 572   | \$230,156        | \$181,750       | \$157             | 770             | 1,110              | 666              | 35  | 98.0%                 |
| 2016 | Apr   | 567   | \$232,404        | \$190,000       | \$158             | 764             | 1,161              | 631              | 35  | 98.6%                 |
| 2016 | May   | 618   | \$238,885        | \$194,000       | \$162             | 715             | 1,142              | 668              | 33  | 98.2%                 |
| 2016 | Jun   | 588   | \$245,501        | \$205,000       | \$169             | 750             | 1,185              | 611              | 31  | 98.6%                 |
| 2016 | Jul   | 589   | \$241,342        | \$207,270       | \$164             | 733             | 1,253              | 616              | 34  | 98.2%                 |

Sales Closed by Month: July 2016

**Farms and Ranches** 

| Year | Month | Sales | Average<br>Price | Median<br>Price | Price per<br>Sqft | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Sold to<br>List Price |
|------|-------|-------|------------------|-----------------|-------------------|-----------------|--------------------|------------------|-----|-----------------------|
| 2014 | Jan   | 57    | \$318,586        | \$260,000       |                   | 173             | 1,186              | 64               | 154 | 92.8%                 |
| 2014 | Feb   | 55    | \$345,302        | \$235,000       |                   | 165             | 1,193              | 48               | 153 | 92.3%                 |
| 2014 | Mar   | 66    | \$302,434        | \$234,500       |                   | 184             | 1,192              | 88               | 221 | 92.5%                 |
| 2014 | Apr   | 76    | \$403,050        | \$268,500       |                   | 239             | 1,243              | 64               | 153 | 92.5%                 |
| 2014 | May   | 89    | \$492,087        | \$288,000       |                   | 210             | 1,256              | 77               | 166 | 84.7%                 |
| 2014 | Jun   | 92    | \$364,097        | \$266,000       |                   | 214             | 1,299              | 75               | 146 | 93.1%                 |
| 2014 | Jul   | 83    | \$381,492        | \$270,000       |                   | 225             | 1,304              | 74               | 183 | 90.9%                 |
| 2014 | Aug   | 73    | \$327,691        | \$250,000       |                   | 177             | 1,273              | 60               | 131 | 98.0%                 |
| 2014 | Sep   | 80    | \$480,122        | \$290,750       |                   | 172             | 1,232              | 78               | 156 | 90.9%                 |
| 2014 | Oct   | 84    | \$346,084        | \$277,000       |                   | 155             | 1,205              | 64               | 152 | 93.3%                 |
| 2014 | Nov   | 60    | \$340,709        | \$278,330       |                   | 132             | 1,164              | 75               | 160 | 87.2%                 |
| 2014 | Dec   | 87    | \$346,877        | \$290,000       |                   | 124             | 1,023              | 61               | 137 | 95.4%                 |
| 2015 | Jan   | 50    | \$535,658        | \$280,000       |                   | 152             | 997                | 65               | 128 | 92.7%                 |
| 2015 | Feb   | 58    | \$461,624        | \$268,500       |                   | 140             | 963                | 62               | 165 | 92.0%                 |
| 2015 | Mar   | 74    | \$449,061        | \$334,500       |                   | 179             | 970                | 63               | 149 | 91.8%                 |
| 2015 | Apr   | 78    | \$357,852        | \$256,750       |                   | 205             | 1,000              | 79               | 133 | 94.2%                 |
| 2015 | May   | 79    | \$393,010        | \$249,000       |                   | 183             | 997                | 78               | 160 | 93.7%                 |
| 2015 | Jun   | 99    | \$557,701        | \$350,000       |                   | 197             | 1,031              | 68               | 135 | 92.8%                 |
| 2015 | Jul   | 98    | \$463,108        | \$275,000       |                   | 214             | 1,083              | 89               | 165 | 82.0%                 |
| 2015 | Aug   | 86    | \$419,304        | \$300,000       |                   | 191             | 1,074              | 94               | 120 | 93.7%                 |
| 2015 | Sep   | 73    | \$614,261        | \$320,000       |                   | 188             | 1,060              | 95               | 129 | 92.0%                 |
| 2015 | Oct   | 83    | \$370,870        | \$269,000       |                   | 172             | 1,066              | 75               | 93  | 93.3%                 |
| 2015 | Nov   | 57    | \$359,040        | \$316,000       |                   | 144             | 1,022              | 83               | 163 | 89.8%                 |
| 2015 | Dec   | 81    | \$400,851        | \$293,000       |                   | 111             | 920                | 72               | 128 | 90.3%                 |
| 2016 | Jan   | 63    | \$361,867        | \$230,000       |                   | 159             | 923                | 89               | 131 | 95.4%                 |
| 2016 | Feb   | 65    | \$434,087        | \$300,000       |                   | 219             | 962                | 102              | 133 | 92.0%                 |
| 2016 | Mar   | 88    | \$475,306        | \$322,500       |                   | 185             | 968                | 115              | 134 | 92.6%                 |
| 2016 | Apr   | 81    | \$582,577        | \$315,000       |                   | 208             | 995                | 107              | 130 | 93.6%                 |
| 2016 | May   | 102   | \$356,118        | \$287,500       |                   | 193             | 1,016              | 121              | 123 | 94.3%                 |
| 2016 | Jun   | 104   | \$410,729        | \$334,000       |                   | 207             | 1,067              | 101              | 118 | 94.7%                 |
| 2016 | Jul   | 96    | \$411,868        | \$312,500       |                   | 218             | 1,072              | 107              | 101 | 93.1%                 |

Sales Closed by Month: July 2016

Multifamily

| Year | Month | Sales | Average<br>Price | Median<br>Price | Price per<br>Sqft | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Sold to<br>List Price |
|------|-------|-------|------------------|-----------------|-------------------|-----------------|--------------------|------------------|-----|-----------------------|
| 2014 | Jan   | 32    | \$224,698        | \$164,500       |                   | 99              | 334                | 48               | 61  | 94.8%                 |
| 2014 | Feb   | 53    | \$280,244        | \$141,000       |                   | 105             | 334                | 58               | 94  | 88.2%                 |
| 2014 | Mar   | 49    | \$214,268        | \$175,000       |                   | 96              | 320                | 53               | 74  | 95.7%                 |
| 2014 | Apr   | 65    | \$162,146        | \$140,000       |                   | 92              | 322                | 58               | 65  | 89.1%                 |
| 2014 | May   | 61    | \$229,782        | \$153,000       |                   | 101             | 310                | 53               | 98  | 93.6%                 |
| 2014 | Jun   | 73    | \$195,172        | \$138,000       |                   | 75              | 300                | 56               | 56  | 94.0%                 |
| 2014 | Jul   | 62    | \$186,432        | \$154,050       |                   | 107             | 323                | 48               | 89  | 95.1%                 |
| 2014 | Aug   | 53    | \$183,835        | \$150,000       |                   | 89              | 299                | 56               | 92  | 94.7%                 |
| 2014 | Sep   | 78    | \$206,747        | \$156,500       |                   | 85              | 268                | 59               | 106 | 94.7%                 |
| 2014 | Oct   | 65    | \$232,907        | \$185,000       |                   | 66              | 236                | 52               | 78  | 92.3%                 |
| 2014 | Nov   | 33    | \$184,908        | \$195,000       |                   | 65              | 227                | 42               | 42  | 95.6%                 |
| 2014 | Dec   | 52    | \$520,046        | \$166,000       |                   | 72              | 226                | 36               | 65  | 92.1%                 |
| 2015 | Jan   | 46    | \$187,766        | \$169,520       |                   | 78              | 237                | 48               | 62  | 98.3%                 |
| 2015 | Feb   | 49    | \$162,625        | \$140,000       |                   | 90              | 240                | 42               | 83  | 94.3%                 |
| 2015 | Mar   | 55    | \$203,731        | \$167,500       |                   | 97              | 231                | 55               | 89  | 99.0%                 |
| 2015 | Apr   | 50    | \$219,175        | \$159,500       |                   | 95              | 239                | 64               | 60  | 94.4%                 |
| 2015 | May   | 56    | \$232,436        | \$162,500       |                   | 86              | 232                | 49               | 77  | 96.2%                 |
| 2015 | Jun   | 58    | \$212,468        | \$155,000       |                   | 75              | 231                | 46               | 72  | 95.6%                 |
| 2015 | Jul   | 66    | \$265,504        | \$159,000       |                   | 89              | 232                | 77               | 67  | 94.2%                 |
| 2015 | Aug   | 46    | \$362,890        | \$150,200       |                   | 110             | 226                | 69               | 72  | 90.6%                 |
| 2015 | Sep   | 64    | \$249,179        | \$175,000       |                   | 84              | 231                | 67               | 50  | 94.9%                 |
| 2015 | Oct   | 56    | \$317,132        | \$179,500       |                   | 88              | 222                | 72               | 51  | 95.9%                 |
| 2015 | Nov   | 42    | \$208,765        | \$142,500       |                   | 69              | 226                | 57               | 50  | 94.0%                 |
| 2015 | Dec   | 59    | \$234,620        | \$170,000       |                   | 71              | 199                | 71               | 56  | 95.9%                 |
| 2016 | Jan   | 54    | \$233,941        | \$172,000       |                   | 114             | 206                | 84               | 53  | 94.4%                 |
| 2016 | Feb   | 64    | \$235,277        | \$150,000       |                   | 86              | 184                | 92               | 65  | 98.1%                 |
| 2016 | Mar   | 69    | \$237,709        | \$172,000       |                   | 97              | 185                | 93               | 61  | 95.2%                 |
| 2016 | Apr   | 75    | \$238,171        | \$173,800       |                   | 81              | 168                | 87               | 57  | 97.2%                 |
| 2016 | May   | 61    | \$399,440        | \$205,750       |                   | 108             | 164                | 92               | 34  | 96.7%                 |
| 2016 | Jun   | 69    | \$243,110        | \$181,250       |                   | 94              | 179                | 72               | 61  | 94.1%                 |
| 2016 | Jul   | 72    | \$199,485        | \$173,000       |                   | 89              | 207                | 61               | 37  | 94.0%                 |

Sales Closed by Month: July 2016

**Lots and Vacant Land** 

| Year | Month | Sales | Average<br>Price | Median<br>Price | Price per<br>Sqft | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Sold to<br>List Price |
|------|-------|-------|------------------|-----------------|-------------------|-----------------|--------------------|------------------|-----|-----------------------|
| 2014 | Jan   | 386   | \$159,913        | \$59,620        |                   | 1,565           | 14,020             | 462              | 282 | 91.2%                 |
| 2014 | Feb   | 477   | \$132,839        | \$55,000        |                   | 1,485           | 14,108             | 426              | 228 | 89.7%                 |
| 2014 | Mar   | 489   | \$140,740        | \$60,000        |                   | 1,383           | 14,179             | 476              | 292 | 88.1%                 |
| 2014 | Apr   | 522   | \$164,593        | \$60,000        |                   | 1,523           | 14,267             | 534              | 249 | 88.3%                 |
| 2014 | May   | 543   | \$141,632        | \$60,000        |                   | 1,371           | 14,185             | 492              | 237 | 89.1%                 |
| 2014 | Jun   | 503   | \$151,354        | \$63,000        |                   | 1,382           | 14,075             | 456              | 246 | 89.7%                 |
| 2014 | Jul   | 500   | \$124,854        | \$60,000        |                   | 1,517           | 14,186             | 486              | 251 | 88.8%                 |
| 2014 | Aug   | 556   | \$134,686        | \$57,750        |                   | 1,216           | 13,843             | 447              | 251 | 88.6%                 |
| 2014 | Sep   | 525   | \$134,791        | \$55,000        |                   | 1,262           | 13,531             | 465              | 249 | 90.9%                 |
| 2014 | Oct   | 528   | \$146,921        | \$56,750        |                   | 1,319           | 13,335             | 485              | 245 | 89.8%                 |
| 2014 | Nov   | 391   | \$137,927        | \$60,000        |                   | 1,010           | 13,219             | 381              | 246 | 88.7%                 |
| 2014 | Dec   | 495   | \$136,417        | \$64,630        |                   | 905             | 12,284             | 379              | 252 | 87.1%                 |
| 2015 | Jan   | 468   | \$151,208        | \$67,750        |                   | 1,395           | 12,365             | 434              | 271 | 90.2%                 |
| 2015 | Feb   | 428   | \$116,851        | \$53,750        |                   | 1,302           | 12,154             | 564              | 229 | 88.5%                 |
| 2015 | Mar   | 573   | \$161,119        | \$61,900        |                   | 1,485           | 12,286             | 511              | 195 | 90.6%                 |
| 2015 | Apr   | 543   | \$145,428        | \$63,000        |                   | 1,493           | 12,402             | 590              | 291 | 90.5%                 |
| 2015 | May   | 570   | \$143,802        | \$63,750        |                   | 1,565           | 12,572             | 570              | 191 | 90.3%                 |
| 2015 | Jun   | 633   | \$171,208        | \$65,000        |                   | 1,348           | 12,672             | 501              | 237 | 90.3%                 |
| 2015 | Jul   | 551   | \$149,515        | \$60,000        |                   | 1,488           | 12,767             | 652              | 231 | 89.9%                 |
| 2015 | Aug   | 538   | \$151,318        | \$66,000        |                   | 1,492           | 13,059             | 630              | 232 | 88.6%                 |
| 2015 | Sep   | 589   | \$143,852        | \$55,000        |                   | 1,353           | 13,107             | 586              | 225 | 89.3%                 |
| 2015 | Oct   | 566   | \$167,484        | \$72,000        |                   | 1,250           | 13,045             | 613              | 227 | 89.7%                 |
| 2015 | Nov   | 497   | \$160,974        | \$59,500        |                   | 1,203           | 13,062             | 478              | 162 | 89.9%                 |
| 2015 | Dec   | 475   | \$164,321        | \$65,000        |                   | 840             | 12,303             | 443              | 187 | 89.2%                 |
| 2016 | Jan   | 453   | \$171,930        | \$62,500        |                   | 1,527           | 12,631             | 564              | 211 | 91.7%                 |
| 2016 | Feb   | 527   | \$184,954        | \$67,000        |                   | 1,646           | 12,878             | 753              | 169 | 91.1%                 |
| 2016 | Mar   | 689   | \$162,181        | \$67,500        |                   | 1,705           | 12,836             | 819              | 205 | 90.3%                 |
| 2016 | Apr   | 677   | \$137,766        | \$60,000        |                   | 1,534           | 12,883             | 816              | 193 | 91.5%                 |
| 2016 | May   | 679   | \$154,354        | \$69,500        |                   | 1,399           | 12,797             | 715              | 209 | 90.2%                 |
| 2016 | Jun   | 637   | \$150,630        | \$70,000        |                   | 1,467           | 12,943             | 681              | 185 | 90.6%                 |
| 2016 | Jul   | 611   | \$158,103        | \$66,000        |                   | 1,446           | 12,966             | 692              | 197 | 91.0%                 |

Sales Closed by Month: July 2016

Commercial

| Year | Month | Sales | Average<br>Price | Median<br>Price | Price per<br>Sqft | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Sold to<br>List Price |
|------|-------|-------|------------------|-----------------|-------------------|-----------------|--------------------|------------------|-----|-----------------------|
| 2014 | Jan   | 63    | \$170,747        | \$120,000       |                   | 377             | 2,699              | 54               | 225 | 90.4%                 |
| 2014 | Feb   | 51    | \$190,145        | \$105,000       |                   | 296             | 2,729              | 52               | 214 | 85.3%                 |
| 2014 | Mar   | 67    | \$194,527        | \$108,000       |                   | 259             | 2,675              | 62               | 246 | 88.5%                 |
| 2014 | Apr   | 85    | \$201,973        | \$120,000       |                   | 310             | 2,714              | 54               | 277 | 81.4%                 |
| 2014 | May   | 83    | \$186,503        | \$110,000       |                   | 295             | 2,776              | 58               | 218 | 88.2%                 |
| 2014 | Jun   | 85    | \$134,700        | \$75,000        |                   | 267             | 2,726              | 64               | 181 | 83.3%                 |
| 2014 | Jul   | 80    | \$207,354        | \$135,000       |                   | 294             | 2,732              | 69               | 165 | 91.2%                 |
| 2014 | Aug   | 74    | \$171,072        | \$63,750        |                   | 278             | 2,666              | 55               | 195 | 84.8%                 |
| 2014 | Sep   | 63    | \$252,099        | \$83,000        |                   | 297             | 2,632              | 74               | 249 | 88.8%                 |
| 2014 | Oct   | 94    | \$181,400        | \$97,000        |                   | 299             | 2,620              | 81               | 211 | 86.9%                 |
| 2014 | Nov   | 66    | \$166,744        | \$97,500        |                   | 220             | 2,590              | 66               | 315 | 87.7%                 |
| 2014 | Dec   | 68    | \$197,047        | \$132,500       |                   | 244             | 2,423              | 45               | 195 | 87.4%                 |
| 2015 | Jan   | 61    | \$185,860        | \$140,000       |                   | 301             | 2,437              | 62               | 183 | 89.1%                 |
| 2015 | Feb   | 76    | \$183,226        | \$110,000       |                   | 319             | 2,477              | 63               | 181 | 84.1%                 |
| 2015 | Mar   | 75    | \$186,159        | \$113,750       |                   | 402             | 2,519              | 83               | 187 | 87.0%                 |
| 2015 | Apr   | 71    | \$229,369        | \$99,900        |                   | 326             | 2,580              | 69               | 197 | 74.1%                 |
| 2015 | May   | 78    | \$169,703        | \$87,000        |                   | 266             | 2,525              | 70               | 189 | 79.5%                 |
| 2015 | Jun   | 75    | \$203,949        | \$130,000       |                   | 288             | 2,531              | 68               | 157 | 87.4%                 |
| 2015 | Jul   | 94    | \$195,227        | \$117,500       |                   | 326             | 2,569              | 99               | 210 | 89.1%                 |
| 2015 | Aug   | 120   | \$153,082        | \$35,500        |                   | 311             | 2,561              | 98               | 130 | 90.7%                 |
| 2015 | Sep   | 86    | \$173,485        | \$75,000        |                   | 324             | 2,565              | 99               | 206 | 82.0%                 |
| 2015 | Oct   | 79    | \$183,292        | \$122,000       |                   | 323             | 2,605              | 91               | 177 | 89.8%                 |
| 2015 | Nov   | 86    | \$187,225        | \$82,500        |                   | 246             | 2,572              | 83               | 164 | 87.9%                 |
| 2015 | Dec   | 77    | \$201,493        | \$110,000       |                   | 210             | 2,345              | 71               | 202 | 75.4%                 |
| 2016 | Jan   | 66    | \$238,040        | \$85,500        |                   | 402             | 2,473              | 102              | 152 | 91.3%                 |
| 2016 | Feb   | 76    | \$257,235        | \$100,000       |                   | 332             | 2,518              | 99               | 179 | 77.8%                 |
| 2016 | Mar   | 102   | \$176,932        | \$90,000        |                   | 367             | 2,502              | 120              | 203 | 83.6%                 |
| 2016 | Apr   | 91    | \$203,265        | \$102,000       |                   | 334             | 2,513              | 107              | 215 | 87.3%                 |
| 2016 | May   | 105   | \$183,799        | \$110,000       |                   | 292             | 2,491              | 103              | 175 | 86.7%                 |
| 2016 | Jun   | 85    | \$191,285        | \$106,500       |                   | 270             | 2,489              | 90               | 205 | 85.1%                 |
| 2016 | Jul   | 72    | \$182,064        | \$89,900        |                   | 282             | 2,474              | 91               | 193 | 87.4%                 |

Sales Closed by Month: July 2016

Rentals

| Year | Month | Leases | Average<br>Rent | Median<br>Rent | Price per<br>100 Sqft | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Sold to<br>List Price |
|------|-------|--------|-----------------|----------------|-----------------------|-----------------|--------------------|------------------|-----|-----------------------|
| 2014 | Jan   | 2,838  | \$1,428         | \$1,300        | \$79                  | 3,317           | 4,210              | 616              | 45  | 99.4%                 |
| 2014 | Feb   | 2,988  | \$1,404         | \$1,300        | \$79                  | 2,871           | 3,501              | 588              | 45  | 99.7%                 |
| 2014 | Mar   | 2,936  | \$1,462         | \$1,350        | \$82                  | 3,085           | 3,209              | 634              | 37  | 99.5%                 |
| 2014 | Apr   | 2,930  | \$1,534         | \$1,400        | \$84                  | 3,162           | 3,083              | 739              | 36  | 99.7%                 |
| 2014 | May   | 3,171  | \$1,530         | \$1,400        | \$84                  | 3,648           | 3,054              | 774              | 34  | 99.8%                 |
| 2014 | Jun   | 3,186  | \$1,564         | \$1,450        | \$85                  | 3,826           | 3,389              | 729              | 31  | 99.9%                 |
| 2014 | Jul   | 3,265  | \$1,569         | \$1,450        | \$84                  | 4,120           | 3,629              | 686              | 29  | 99.8%                 |
| 2014 | Aug   | 2,609  | \$1,577         | \$1,450        | \$85                  | 3,765           | 4,020              | 1,535            | 31  | 99.7%                 |
| 2014 | Sep   | 2,676  | \$1,545         | \$1,400        | \$85                  | 3,514           | 4,179              | 1,370            | 32  | 99.6%                 |
| 2014 | Oct   | 2,799  | \$1,474         | \$1,380        | \$83                  | 3,509           | 4,329              | 1,392            | 35  | 99.7%                 |
| 2014 | Nov   | 2,490  | \$1,525         | \$1,400        | \$83                  | 2,939           | 4,281              | 1,258            | 40  | 99.6%                 |
| 2014 | Dec   | 2,336  | \$1,515         | \$1,400        | \$83                  | 2,932           | 4,252              | 1,105            | 42  | 99.4%                 |
| 2015 | Jan   | 2,666  | \$1,490         | \$1,400        | \$84                  | 3,167           | 3,976              | 1,442            | 42  | 99.6%                 |
| 2015 | Feb   | 2,609  | \$1,484         | \$1,380        | \$84                  | 2,643           | 3,529              | 1,459            | 43  | 99.5%                 |
| 2015 | Mar   | 2,938  | \$1,571         | \$1,450        | \$86                  | 3,493           | 3,263              | 1,768            | 38  | 99.7%                 |
| 2015 | Apr   | 3,017  | \$1,639         | \$1,500        | \$88                  | 3,214           | 3,085              | 1,772            | 37  | 99.9%                 |
| 2015 | May   | 3,174  | \$1,661         | \$1,500        | \$88                  | 3,516           | 3,021              | 1,901            | 34  | 99.7%                 |
| 2015 | Jun   | 3,282  | \$1,668         | \$1,520        | \$88                  | 3,956           | 3,262              | 1,926            | 30  | 99.8%                 |
| 2015 | Jul   | 3,551  | \$1,655         | \$1,550        | \$88                  | 4,251           | 3,396              | 2,215            | 28  | 99.7%                 |
| 2015 | Aug   | 3,321  | \$1,684         | \$1,550        | \$88                  | 3,790           | 3,620              | 1,835            | 30  | 99.8%                 |
| 2015 | Sep   | 2,685  | \$1,603         | \$1,500        | \$87                  | 3,543           | 3,904              | 1,472            | 32  | 99.6%                 |
| 2015 | Oct   | 2,737  | \$1,585         | \$1,500        | \$87                  | 3,381           | 3,955              | 1,484            | 35  | 99.6%                 |
| 2015 | Nov   | 2,315  | \$1,584         | \$1,450        | \$87                  | 2,793           | 3,948              | 1,244            | 39  | 99.6%                 |
| 2015 | Dec   | 2,389  | \$1,651         | \$1,500        | \$90                  | 2,824           | 3,809              | 1,351            | 44  | 99.3%                 |
| 2016 | Jan   | 2,608  | \$1,588         | \$1,500        | \$88                  | 3,141           | 3,582              | 1,541            | 42  | 100.0%                |
| 2016 | Feb   | 2,854  | \$1,596         | \$1,500        | \$88                  | 3,054           | 3,113              | 1,713            | 39  | 99.5%                 |
| 2016 | Mar   | 2,835  | \$1,647         | \$1,500        | \$92                  | 3,016           | 3,013              | 1,736            | 35  | 99.6%                 |
| 2016 | Apr   | 2,699  | \$1,727         | \$1,580        | \$93                  | 3,162           | 3,086              | 1,591            | 34  | 99.8%                 |
| 2016 | May   | 2,984  | \$1,761         | \$1,600        | \$94                  | 3,612           | 3,270              | 1,882            | 32  | 99.8%                 |
| 2016 | Jun   | 3,059  | \$1,761         | \$1,650        | \$93                  | 4,052           | 3,648              | 1,851            | 30  | 99.7%                 |
| 2016 | Jul   | 3,255  | \$1,755         | \$1,600        | \$93                  | 4,251           | 3,947              | 2,009            | 28  | 99.8%                 |

Sales Closed by Price Class for: July 2016

**Single Family** 

| Price Class            | Sales  | Percent<br>Distribution | Sales<br>Year-to-Date | % Change<br>Year Ago | Active<br>Listings | Months<br>Inventory |
|------------------------|--------|-------------------------|-----------------------|----------------------|--------------------|---------------------|
| \$1 to \$19,999        | 16     | 0.2%                    | 127                   | -24%                 | 37                 | 2.0                 |
| \$20,000 to \$29,999   | 32     | 0.3%                    | 216                   | -22%                 | 70                 | 2.3                 |
| \$30,000 to \$39,999   | 39     | 0.4%                    | 353                   | -15%                 | 134                | 2.7                 |
| \$40,000 to \$49,999   | 60     | 0.6%                    | 448                   | -22%                 | 199                | 3.1                 |
| \$50,000 to \$59,999   | 82     | 0.8%                    | 546                   | -25%                 | 220                | 2.8                 |
| \$60,000 to \$69,999   | 111    | 1.1%                    | 748                   | -8%                  | 278                | 2.6                 |
| \$70,000 to \$79,999   | 124    | 1.2%                    | 829                   | -18%                 | 285                | 2.4                 |
| \$80,000 to \$89,999   | 113    | 1.1%                    | 953                   | -15%                 | 296                | 2.2                 |
| \$90,000 to \$99,999   | 135    | 1.3%                    | 976                   | -21%                 | 287                | 2.1                 |
| \$100,000 to \$109,999 | 128    | 1.3%                    | 1,018                 | -15%                 | 173                | 1.2                 |
| \$110,000 to \$119,999 | 212    | 2.1%                    | 1,444                 | -18%                 | 295                | 1.4                 |
| \$120,000 to \$129,999 | 239    | 2.4%                    | 1,818                 | -14%                 | 329                | 1.3                 |
| \$130,000 to \$139,999 | 273    | 2.7%                    | 1,848                 | -17%                 | 337                | 1.3                 |
| \$140,000 to \$149,999 | 342    | 3.4%                    | 2,118                 | -6%                  | 287                | 0.9                 |
| \$150,000 to \$159,999 | 392    | 3.9%                    | 2,250                 | -3%                  | 354                | 1.1                 |
| \$160,000 to \$169,999 | 425    | 4.2%                    | 2,456                 | 7%                   | 424                | 1.2                 |
| \$170,000 to \$179,999 | 392    | 3.9%                    | 2,414                 | 7%                   | 376                | 1.1                 |
| \$180,000 to \$189,999 | 416    | 4.2%                    | 2,338                 | 12%                  | 415                | 1.2                 |
| \$190,000 to \$199,999 | 361    | 3.6%                    | 2,058                 | 11%                  | 461                | 1.6                 |
| \$200,000 to \$249,999 | 1701   | 17.0%                   | 9,180                 | 15%                  | 1,977              | 1.5                 |
| \$250,000 to \$299,999 | 1267   | 12.7%                   | 7,020                 | 20%                  | 2,114              | 2.1                 |
| \$300,000 to \$399,999 | 1590   | 15.9%                   | 8,585                 | 22%                  | 3,447              | 2.8                 |
| \$400,000 to \$499,999 | 753    | 7.5%                    | 4,241                 | 23%                  | 2,514              | 4.1                 |
| \$500,000 to \$599,999 | 325    | 3.2%                    | 1,938                 | 20%                  | 1,465              | 5.3                 |
| \$600,000 to \$699,999 | 170    | 1.7%                    | 999                   | 11%                  | 971                | 6.8                 |
| \$700,000 to \$799,999 | 101    | 1.0%                    | 595                   | 13%                  | 671                | 7.9                 |
| \$800,000 to \$899,999 | 70     | 0.7%                    | 389                   | 6%                   | 417                | 7.5                 |
| \$900,000 to \$999,999 | 31     | 0.3%                    | 215                   | -2%                  | 321                | 10.5                |
| \$1,000,000 and more   | 115    | 1.1%                    | 749                   | -1%                  | 1,392              | 13.0                |
| Total                  | 10,011 |                         | 58,865                | 6%                   | 20,546             | 2.4                 |

Sales Closed by Price Class for: July 2016

**Condos and Townhomes** 

| Price Class            | Sales | Percent<br>Distribution | Sales<br>Year-to-Date | % Change<br>Year Ago | Active<br>Listings | Months<br>Inventory |
|------------------------|-------|-------------------------|-----------------------|----------------------|--------------------|---------------------|
| \$1 to \$19,999        | 0     | 0.0%                    | 0                     | -100%                | 1                  |                     |
| \$20,000 to \$29,999   | 0     | 0.0%                    | 16                    | -72%                 | 25                 | 10.9                |
| \$30,000 to \$39,999   | 6     | 1.0%                    | 61                    | -13%                 | 16                 | 1.8                 |
| \$40,000 to \$49,999   | 12    | 2.0%                    | 68                    | -9%                  | 8                  | 0.8                 |
| \$50,000 to \$59,999   | 12    | 2.0%                    | 89                    | -14%                 | 14                 | 1.1                 |
| \$60,000 to \$69,999   | 13    | 2.2%                    | 102                   | -6%                  | 12                 | 8.0                 |
| \$70,000 to \$79,999   | 12    | 2.0%                    | 97                    | -25%                 | 29                 | 2.1                 |
| \$80,000 to \$89,999   | 8     | 1.4%                    | 118                   | -7%                  | 23                 | 1.4                 |
| \$90,000 to \$99,999   | 23    | 3.9%                    | 107                   | -18%                 | 15                 | 1.0                 |
| \$100,000 to \$109,999 | 21    | 3.6%                    | 93                    | -21%                 | 11                 | 0.8                 |
| \$110,000 to \$119,999 | 26    | 4.4%                    | 135                   | -15%                 | 15                 | 0.8                 |
| \$120,000 to \$129,999 | 17    | 2.9%                    | 140                   | -13%                 | 27                 | 1.4                 |
| \$130,000 to \$139,999 | 20    | 3.4%                    | 148                   | -6%                  | 10                 | 0.5                 |
| \$140,000 to \$149,999 | 27    | 4.6%                    | 155                   | 2%                   | 15                 | 0.7                 |
| \$150,000 to \$159,999 | 14    | 2.4%                    | 142                   | 12%                  | 22                 | 1.1                 |
| \$160,000 to \$169,999 | 19    | 3.2%                    | 125                   | 19%                  | 27                 | 1.5                 |
| \$170,000 to \$179,999 | 17    | 2.9%                    | 133                   | 11%                  | 18                 | 0.9                 |
| \$180,000 to \$189,999 | 14    | 2.4%                    | 102                   | -3%                  | 17                 | 1.2                 |
| \$190,000 to \$199,999 | 20    | 3.4%                    | 108                   | 20%                  | 35                 | 2.3                 |
| \$200,000 to \$249,999 | 91    | 15.4%                   | 493                   | 9%                   | 111                | 1.6                 |
| \$250,000 to \$299,999 | 65    | 11.0%                   | 411                   | 13%                  | 132                | 2.2                 |
| \$300,000 to \$399,999 | 73    | 12.4%                   | 490                   | 22%                  | 227                | 3.2                 |
| \$400,000 to \$499,999 | 49    | 8.3%                    | 221                   | 15%                  | 171                | 5.4                 |
| \$500,000 to \$599,999 | 17    | 2.9%                    | 100                   | 30%                  | 69                 | 4.8                 |
| \$600,000 to \$699,999 | 7     | 1.2%                    | 54                    | 32%                  | 44                 | 5.7                 |
| \$700,000 to \$799,999 | 3     | 0.5%                    | 20                    | -23%                 | 34                 | 11.9                |
| \$800,000 to \$899,999 | 2     | 0.3%                    | 15                    | -25%                 | 25                 | 11.7                |
| \$900,000 to \$999,999 | 0     | 0.0%                    | 1                     | -89%                 | 15                 | 105.0               |
| \$1,000,000 and more   | 4     | 0.7%                    | 31                    | -30%                 | 85                 | 19.2                |
| Total                  | 589   |                         | 3,772                 | 1%                   | 1,253              | 2.3                 |

Sales Closed by Price Class for: July 2016

**Lots and Vacant Land** 

| Price Class            | Sales | Percent<br>Distribution | Sales<br>Year-to-Date | % Change<br>Year Ago | Active<br>Listings | Months<br>Inventory |
|------------------------|-------|-------------------------|-----------------------|----------------------|--------------------|---------------------|
| \$1 to \$19,999        | 100   | 16.4%                   | 670                   | 14%                  | 1,815              | 19.0                |
| \$20,000 to \$29,999   | 63    | 10.3%                   | 390                   | -10%                 | 1,032              | 18.5                |
| \$30,000 to \$39,999   | 53    | 8.7%                    | 364                   | 9%                   | 921                | 17.7                |
| \$40,000 to \$49,999   | 41    | 6.7%                    | 314                   | 20%                  | 612                | 13.6                |
| \$50,000 to \$59,999   | 28    | 4.6%                    | 251                   | 30%                  | 462                | 12.9                |
| \$60,000 to \$69,999   | 30    | 4.9%                    | 214                   | 14%                  | 493                | 16.1                |
| \$70,000 to \$79,999   | 22    | 3.6%                    | 186                   | 16%                  | 499                | 18.8                |
| \$80,000 to \$89,999   | 20    | 3.3%                    | 149                   | 10%                  | 355                | 16.7                |
| \$90,000 to \$99,999   | 16    | 2.6%                    | 133                   | 9%                   | 378                | 19.9                |
| \$100,000 to \$109,999 | 27    | 4.4%                    | 112                   | 29%                  | 176                | 11.0                |
| \$110,000 to \$119,999 | 21    | 3.4%                    | 93                    | 41%                  | 211                | 15.9                |
| \$120,000 to \$129,999 | 21    | 3.4%                    | 120                   | 60%                  | 281                | 16.4                |
| \$130,000 to \$139,999 | 8     | 1.3%                    | 79                    | 20%                  | 206                | 18.3                |
| \$140,000 to \$149,999 | 10    | 1.6%                    | 63                    | -7%                  | 190                | 21.1                |
| \$150,000 to \$159,999 | 7     | 1.1%                    | 80                    | 23%                  | 239                | 20.9                |
| \$160,000 to \$169,999 | 14    | 2.3%                    | 68                    | 48%                  | 184                | 18.9                |
| \$170,000 to \$179,999 | 7     | 1.1%                    | 54                    | -7%                  | 175                | 22.7                |
| \$180,000 to \$189,999 | 12    | 2.0%                    | 57                    | 58%                  | 129                | 15.8                |
| \$190,000 to \$199,999 | 6     | 1.0%                    | 50                    | 35%                  | 191                | 26.7                |
| \$200,000 to \$249,999 | 21    | 3.4%                    | 179                   | 3%                   | 494                | 19.3                |
| \$250,000 to \$299,999 | 17    | 2.8%                    | 137                   | 3%                   | 557                | 28.5                |
| \$300,000 to \$399,999 | 16    | 2.6%                    | 162                   | 10%                  | 739                | 31.9                |
| \$400,000 to \$499,999 | 19    | 3.1%                    | 86                    | 6%                   | 484                | 39.4                |
| \$500,000 to \$599,999 | 10    | 1.6%                    | 68                    | 45%                  | 352                | 36.2                |
| \$600,000 to \$699,999 | 1     | 0.2%                    | 31                    | -16%                 | 274                | 61.9                |
| \$700,000 to \$799,999 | 2     | 0.3%                    | 22                    | -4%                  | 197                | 62.7                |
| \$800,000 to \$899,999 | 7     | 1.1%                    | 26                    | 37%                  | 147                | 39.6                |
| \$900,000 to \$999,999 | 3     | 0.5%                    | 24                    | 71%                  | 156                | 45.5                |
| \$1,000,000 and more   | 16    | 2.6%                    | 98                    | 46%                  | 1,017              | 72.6                |
| Total                  | 611   |                         | 4,273                 | 13%                  | 12,966             | 21.2                |

Residential Sales Closed by Area, Ranked by Hotness for: July 2016

| Area | Area Name                        | Hotness Pending<br>Ratio* Sales |     | Sales | DOM | Active<br>Listings | Months<br>Inventory |
|------|----------------------------------|---------------------------------|-----|-------|-----|--------------------|---------------------|
| 88   | Arlington SE                     | 173.8                           | 139 | 132   | 16  | 80                 | 0.8                 |
| 128  | Watauga                          | 164.0                           | 41  | 41    | 8   | 25                 | 0.7                 |
| 275  | GRAND PRAIRIE-NEW 4              | 160.5                           | 61  | 56    | 16  | 38                 | 0.9                 |
| 274  | GRAND PRAIRIE-NEW 3              | 159.1                           | 35  | 31    | 28  | 22                 | 0.8                 |
| 5    | Mesquite                         | 158.9                           | 197 | 160   | 21  | 124                | 0.9                 |
| 24   | Garland                          | 126.2                           | 207 | 190   | 22  | 164                | 1.0                 |
| 122  | Hurst                            | 124.6                           | 81  | 77    | 30  | 65                 | 1.1                 |
| 120  | Bedford                          | 123.5                           | 63  | 77    | 17  | 51                 | 1.0                 |
| 23   | Richardson                       | 120.4                           | 130 | 114   | 18  | 108                | 1.1                 |
| 130  | FW-Summerfield/Park Glen         | 118.8                           | 291 | 300   | 16  | 245                | 1.1                 |
| 13   | Dallas Southeast                 | 117.7                           | 73  | 65    | 48  | 62                 | 1.0                 |
| 111  | FW (South Of I20/Crowley)        | 111.2                           | 268 | 238   | 33  | 241                | 1.2                 |
| 127  | N Richland Hills/Richland Hills  | 109.0                           | 121 | 108   | 16  | 111                | 1.2                 |
| 54   | Princeton ISD                    | 104.8                           | 22  | 37    | 8   | 21                 | 1.0                 |
| 3    | Lancaster                        | 102.3                           | 45  | 37    | 32  | 44                 | 1.2                 |
| 28   | Duncanville                      | 101.4                           | 70  | 58    | 27  | 69                 | 1.3                 |
| 124  | Grapevine                        | 96.1                            | 73  | 67    | 23  | 76                 | 1.6                 |
| 104  | Fort Worth East                  | 94.7                            | 72  | 57    | 24  | 76                 | 1.3                 |
| 129  | FW-Haltom City/Riverside         | 94.1                            | 32  | 42    | 28  | 34                 | 0.9                 |
| 271  | GRAND PRAIRIE-NEW                | 94.1                            | 16  | 21    | 20  | 17                 | 1.0                 |
| 85   | Arlington Central SW             | 90.9                            | 80  | 65    | 22  | 88                 | 1.8                 |
| 2    | DeSoto                           | 89.2                            | 91  | 78    | 24  | 102                | 1.5                 |
| 154  | Parker County 154                | 86.4                            | 19  | 28    | 48  | 22                 | 1.7                 |
| 142  | Weatherford SW                   | 85.7                            | 12  | 8     | 22  | 14                 | 2.0                 |
| 9    | The Colony                       | 85.2                            | 52  | 53    | 15  | 61                 | 1.3                 |
| 141  | Weatherford SE                   | 84.6                            | 11  | 8     | 29  | 13                 | 1.4                 |
| 106  | FW South (Everman/Forest Hill)   | 82.9                            | 29  | 23    | 45  | 35                 | 1.4                 |
| 63   | Anna ISD                         | 82.4                            | 56  | 67    | 19  | 68                 | 1.5                 |
| 8    | Sachse/Rowlett                   | 77.5                            | 117 | 103   | 21  | 151                | 1.5                 |
| 1    | Cedar Hill                       | 76.8                            | 63  | 63    | 42  | 82                 | 1.5                 |
| 50   | Wylie ISD                        | 75.6                            | 118 | 105   | 35  | 156                | 1.5                 |
| 15   | Dallas South Oak Cliff           | 74.5                            | 38  | 37    | 29  | 51                 | 1.5                 |
| 276  | GRAND PRAIRIE-NEW 5              | 73.4                            | 47  | 46    | 37  | 64                 | 1.5                 |
| 22   | Carrollton/Farmers Branch        | 72.8                            | 190 | 182   | 21  | 261                | 1.7                 |
| 102  | Fort Worth(Saginaw/Northside)    | 72.4                            | 226 | 226   | 27  | 312                | 1.7                 |
| 144  | Parker County 144                | 72.2                            | 13  | 1     | 8   | 18                 | 2.9                 |
| 38   | Johnson County                   | 71.9                            | 284 | 279   | 34  | 395                | 1.8                 |
| 87   | Arlington SW                     | 68.1                            | 81  | 69    | 13  | 119                | 1.7                 |
| 89   | Arlington (Mansfield)            | 66.3                            | 128 | 155   | 33  | 193                | 1.7                 |
| 83   | Arlington Central NW             | 66.2                            | 43  | 50    | 22  | 65                 | 1.5                 |
| 56   | Community RHSD                   | 64.7                            | 22  | 27    | 12  | 34                 | 1.4                 |
| 112  | FW Far West-Benbrook/Wh.Settlem. | 64.7                            | 119 | 117   | 34  | 184                | 1.8                 |
| 41   | Denton County Southeast          | 64.1                            | 469 | 473   | 30  | 732                | 1.9                 |
| 14   | Dallas North Oak Cliff           | 62.0                            | 111 | 98    | 30  | 179                | 2.0                 |
| 51   | Allen ISD                        | 60.7                            | 147 | 169   | 23  | 242                | 1.9                 |
| 20   | Plano                            | 59.6                            | 371 | 360   | 25  | 623                | 2.1                 |
| 26   | Irving                           | 59.4                            | 152 | 138   | 36  | 256                | 2.1                 |
| 31   | Denton County                    | 59.0                            | 549 | 594   | 30  | 931                | 2.1                 |

Note: Current month data are preliminary. The hotness ratio is pending sales as a percent of active listings

Residential Sales Closed by Area, Ranked by Hotness for: July 2016

| Area | Area Name                        | Hotness Pending<br>Ratio* Sales Sales |     | Sales | DOM | Active<br>Listings | Months<br>Inventory |
|------|----------------------------------|---------------------------------------|-----|-------|-----|--------------------|---------------------|
| 109  | FW NW(Eagle Mt.Lk/Riv.Oaks/Azle) | 58.9                                  | 192 | 168   | 28  | 326                | 2.2                 |
| 35   | Kaufman County                   | 58.7                                  | 210 | 223   | 31  | 358                | 2.1                 |
| 146  | Parker County 146                | 57.1                                  | 20  | 23    | 56  | 35                 | 2.2                 |
| 82   | Arlington North                  | 56.3                                  | 36  | 44    | 28  | 64                 | 2.1                 |
| 6    | Ellis County                     | 55.3                                  | 254 | 255   | 41  | 459                | 2.2                 |
| 131  | Roanoke                          | 54.7                                  | 35  | 36    | 64  | 64                 | 2.2                 |
| 12   | Dallas East                      | 54.5                                  | 249 | 212   | 28  | 457                | 2.2                 |
| 121  | Euless                           | 54.1                                  | 53  | 59    | 24  | 98                 | 1.8                 |
| 53   | McKinney ISD                     | 52.7                                  | 275 | 280   | 25  | 522                | 2.3                 |
| 52   | Lovejoy ISD                      | 50.0                                  | 53  | 43    | 30  | 106                | 3.6                 |
| 33   | Hunt County                      | 50.0                                  | 101 | 92    | 55  | 202                | 2.4                 |
| 55   | Frisco / Denton County East      | 49.8                                  | 416 | 418   | 31  | 836                | 2.6                 |
| 16   | Dallas Northwest                 | 49.2                                  | 65  | 60    | 34  | 132                | 2.2                 |
| 18   | Dallas Northeast                 | 49.2                                  | 65  | 77    | 33  | 132                | 2.0                 |
| 105  | Fort Worth-SE (Rosedale)         | 47.1                                  | 16  | 12    | 23  | 34                 | 2.5                 |
| 90   | Arlington (Kennedale)            | 46.7                                  | 14  | 12    | 61  | 30                 | 3.1                 |
| 68   | Melissa RHSD                     | 44.9                                  | 31  | 50    | 31  | 69                 | 2.9                 |
| 10   | Addison/Far North Dallas         | 44.7                                  | 105 | 100   | 24  | 235                | 2.6                 |
| 132  | Trophy Club/West Lake            | 44.6                                  | 45  | 52    | 45  | 101                | 3.8                 |
| 34   | Rockwall County                  | 44.4                                  | 205 | 219   | 38  | 462                | 2.8                 |
| 126  | Keller                           | 42.9                                  | 99  | 84    | 38  | 231                | 3.1                 |
| 145  | Parker County 145                | 38.7                                  | 24  | 26    | 59  | 62                 | 3.7                 |
| 93   | Wichita County                   | 38.5                                  | 5   | 6     | 71  | 13                 | 4.9                 |
| 304  | Abilene City 304                 | 37.2                                  | 32  | 34    | 51  | 86                 | 2.4                 |
| 107  | FW-Central West & Southwest(TCU) | 35.1                                  | 61  | 64    | 39  | 174                | 3.3                 |
| 37   | Grayson County                   | 35.0                                  | 179 | 153   | 43  | 511                | 3.5                 |
| 140  | Weatherford NE                   | 34.1                                  | 14  | 12    | 24  | 41                 | 6.6                 |
| 147  | Parker County 147                | 33.7                                  | 28  | 33    | 61  | 83                 | 4.1                 |
| 72   | Wise County                      | 33.5                                  | 87  | 88    | 62  | 260                | 4.0                 |
| 21   | Coppell                          | 33.1                                  | 51  | 64    | 30  | 154                | 3.3                 |
| 73   | Hood County                      | 32.3                                  | 130 | 129   | 68  | 402                | 3.7                 |
| 78   | Erath County                     | 32.2                                  | 39  | 44    | 60  | 121                | 4.2                 |
| 48   | Navarro County                   | 32.2                                  | 46  | 39    | 70  | 143                | 4.9                 |
| 61   | Rains ISD                        | 32.0                                  | 16  | 11    | 278 | 50                 | 5.3                 |
| 58   | Farmersville ISD                 | 32.0                                  | 8   | 7     | 9   | 25                 | 2.8                 |
| 59   | Prosper ISD                      | 31.8                                  | 90  | 82    | 70  | 283                | 4.4                 |
| 71   | Fannin County                    | 31.7                                  | 33  | 21    | 14  | 104                | 4.7                 |
| 303  | Abilene City 303                 | 30.8                                  | 68  | 83    | 42  | 221                | 3.2                 |
| 151  | Parker County 151                | 30.8                                  | 8   | 9     | 52  | 26                 | 3.6                 |
| 19   | Sunnyvale                        | 29.6                                  | 8   | 2     | 4   | 27                 | 5.0                 |
| 45   | Hopkins County                   | 28.4                                  | 29  | 21    | 104 | 102                | 4.6                 |
| 108  | Fort Worth Central West          | 28.4                                  | 79  | 78    | 39  | 278                | 4.1                 |
| 36   | Van Zandt County                 | 28.3                                  | 49  | 30    | 87  | 173                | 5.6                 |
| 148  | Parker County 148                | 28.0                                  | 30  | 24    | 63  | 107                | 5.5                 |
| 152  | Parker County 152                | 27.8                                  | 5   | 1     | 2   | 18                 | 3.7                 |
| 17   | Dallas Oak Lawn                  | 27.6                                  | 8   | 9     | 15  | 29                 | 3.4                 |
| 155  | Parker County 155                | 27.5                                  | 30  | 30    | 51  | 109                | 3.4                 |
| 301  | Abilene City 301                 | 27.3                                  | 12  | 11    | 60  | 44                 | 3.3                 |

Note: Current month data are preliminary. The hotness ratio is pending sales as a percent of active listings

Residential Sales Closed by Area, Ranked by Hotness for: July 2016

| Area | Area Name                     | Hotness<br>Ratio* | e  |    | DOM | Active<br>Listings | Months<br>Inventory |
|------|-------------------------------|-------------------|----|----|-----|--------------------|---------------------|
| 325  | Jones                         | 26.9              | 14 | 7  | 92  | 52                 | 7.3                 |
| 60   | Celina ISD                    | 26.5              | 30 | 32 | 46  | 113                | 3.6                 |
| 149  | Parker County 149             | 26.0              | 19 | 20 | 58  | 73                 | 5.2                 |
| 69   | Leonard ISD                   | 25.0              | 3  | 2  | 16  | 12                 | 3.0                 |
| 46   | Lamar County                  | 24.4              | 22 | 17 | 72  | 90                 | 5.9                 |
| 302  | Abilene City 302              | 24.4              | 11 | 12 | 45  | 45                 | 3.8                 |
| 43   | Cooke County                  | 23.9              | 32 | 27 | 40  | 134                | 4.4                 |
| 44   | Hill County                   | 22.9              | 40 | 32 | 106 | 175                | 7.0                 |
| 123  | Colleyville                   | 22.8              | 44 | 38 | 50  | 193                | 5.6                 |
| 92   | Bosque County                 | 22.6              | 14 | 11 | 47  | 62                 | 7.7                 |
| 125  | Southlake                     | 21.6              | 50 | 64 | 59  | 231                | 4.9                 |
| 307  | Taylor County 307             | 21.6              | 16 | 14 | 75  | 74                 | 5.4                 |
| 324  | Fisher                        | 21.4              | 3  | 2  | 78  | 14                 | 18.7                |
| 156  | MCCLENNAN COUNTY              | 21.4              | 3  | 4  | 70  | 14                 | 7.6                 |
| 75   | Somervel County               | 20.5              | 8  | 10 | 44  | 39                 | 5.0                 |
| 95   | Eastland County               | 20.2              | 19 | 18 | 222 | 94                 | 9.5                 |
| 158  | FREESTONE COUNTY              | 20.0              | 15 | 12 | 192 | 75                 | 7.9                 |
| 11   | Dallas North                  | 18.5              | 63 | 50 | 70  | 341                | 6.3                 |
| 153  | Parker County 153             | 17.9              | 5  | 12 | 53  | 28                 | 5.9                 |
| 150  | Parker County 150             | 17.2              | 5  | 4  | 49  | 29                 | 8.7                 |
| 329  | Callahan                      | 17.1              | 7  | 13 | 42  | 41                 | 3.7                 |
| 98   | Smith County                  | 16.6              | 41 | 30 | 48  | 247                | 7.8                 |
| 99   | Not Used                      | 16.0              | 8  | 3  | 284 | 50                 | 17.1                |
| 700  | SOUTH OF SERVICE AREA         | 15.9              | 7  | 8  | 99  | 44                 | 7.5                 |
| 74   | Wood County                   | 15.8              | 27 | 26 | 56  | 171                | 7.3                 |
| 42   | Henderson County              | 14.3              | 74 | 82 | 100 | 519                | 9.2                 |
| 25   | University Park/Highland Park | 14.2              | 52 | 62 | 63  | 366                | 6.6                 |
| 96   | Montague County               | 12.8              | 15 | 16 | 119 | 117                | 8.3                 |
| 331  | Coleman                       | 12.5              | 6  | 3  | 165 | 48                 | 12.3                |
| 47   | Delta County                  | 12.5              | 2  | 3  | 44  | 16                 | 4.4                 |
| 77   | Jack County                   | 12.5              | 2  | 3  | 67  | 16                 | 12.0                |
| 309  | Taylor County 309             | 12.0              | 6  | 13 | 42  | 50                 | 4.5                 |
| 600  | WEST OF SERVICE AREA          | 10.5              | 2  | 4  | 106 | 19                 | 10.4                |
| 81   | Comanche                      | 9.9               | 7  | 13 | 128 | 71                 | 9.3                 |
| 332  | Brown                         | 9.7               | 27 | 38 | 89  | 278                | 9.0                 |
| 49   | Not Used                      | 9.3               | 4  | 2  | 178 | 43                 | 12.3                |
| 76   | Palo Pinto County             | 8.6               | 30 | 33 | 143 | 347                | 14.5                |
| 321  | Haskell                       | 6.3               | 1  | 1  | 423 | 16                 | 11.3                |
| 157  | LIMESTONE COUNTY              | 6.3               | 1  | 2  | 244 | 16                 | 9.6                 |
| 94   | Young County                  | 5.9               | 5  | 16 | 205 | 85                 | 10.0                |
| 900  | OKLAHOMA                      | 5.0               | 1  | 4  | 107 | 20                 | 6.7                 |
| 999  | Other Areas                   | 4.5               | 4  | 7  | 76  | 89                 | 21.4                |
| 91   | Hamilton County               | 3.3               | 1  | 4  | 104 | 30                 | 6.1                 |
| 800  | EAST OF SERVICE AREA          | 2.5               | 3  | 12 | 115 | 119                | 14.9                |

Note: Current month data are preliminary. The hotness ratio is pending sales as a percent of active listings

Sales Closed by Area for: July 2016

Single Family

| Single | Family |       |                  |                 | Sales             | Sold             |               |                 |                    |                  |     |                     |
|--------|--------|-------|------------------|-----------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|-----|---------------------|
| Year   | Month  | Sales | Average<br>Price | Median<br>Price | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
| Area:  | 1      |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 67    | \$174,106        | \$139,000       | \$79              | 96%              | 79%           | 71              | 117                | 73               | 47  | 2.5                 |
| 2016   | Jul    | 63    | \$200,077        | \$169,000       | \$85              | 98%              | 92%           | 66              | 82                 | 63               | 42  | 1.5                 |
| Area:  | 2      |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 73    | \$169,061        | \$158,000       | \$75              | 98%              | 90%           | 87              | 124                | 82               | 47  | 2.2                 |
| 2016   | Jul    | 78    | \$199,282        | \$188,950       | \$82              | 99%              | 79%           | 81              | 102                | 91               | 24  | 1.5                 |
| Area:  | 3      |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 27    | \$133,296        | \$135,000       | \$59              | 99%              | 78%           | 54              | 52                 | 47               | 37  | 1.8                 |
| 2016   | Jul    | 37    | \$135,604        | \$144,000       | \$72              | 100%             | 84%           | 54              | 44                 | 45               | 32  | 1.2                 |
| Area:  | 4      |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 3     | \$112,150        | \$113,550       | \$68              | 101%             | 100%          | 5               | 8                  | 2                | 15  | 2.5                 |
| 2016   |        | 1     | \$70,000         | \$70,000        | \$49              | 78%              | 0%            | 2               | 2                  | 1                | 120 | 1.1                 |
| Area:  |        |       | , ,              | , ,             | ·                 |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 166   | \$128,600        | \$132,000       | \$74              | 100%             | 84%           | 235             | 173                | 197              | 26  | 1.4                 |
| 2016   |        | 160   | \$147,343        | \$150,000       | \$87              | 101%             | 86%           | 196             | 124                | 197              | 21  | 0.9                 |
| Area:  |        |       |                  | , ,             | •                 |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 249   | \$208,478        | \$189,000       | \$93              | 98%              | 83%           | 371             | 519                | 300              | 58  | 2.8                 |
| 2016   |        | 255   | \$235,183        | \$221,500       | \$101             | 99%              | 88%           | 279             | 459                | 254              | 41  | 2.2                 |
| Area:  | 8      |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 117   | \$214,908        | \$200,000       | \$95              | 99%              | 84%           | 151             | 204                | 133              | 30  | 2.2                 |
| 2016   |        | 103   | \$249,781        | \$236,000       | \$103             | 99%              | 89%           | 133             | 151                | 117              | 21  | 1.5                 |
| Area:  |        |       |                  | , ,             |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 61    | \$218,370        | \$195,000       | \$106             | 101%             | 85%           | 55              | 44                 | 62               | 26  | 1.0                 |
| 2016   |        | 53    | \$259,245        | \$240,500       | \$123             | 100%             | 87%           | 57              | 61                 | 52               | 15  | 1.3                 |
| Area:  |        |       |                  | , ,             | ·                 |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 138   | \$423,222        | \$370,500       | \$148             | 98%              | 86%           | 158             | 224                | 118              | 28  | 2.1                 |
| 2016   |        | 100   | \$472,560        | \$395,000       | \$167             | 99%              | 87%           | 153             | 235                | 105              | 24  | 2.6                 |
| Area:  |        |       | , ,              | , ,             | •                 |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 71    | \$1,038,456      | \$743,000       | \$257             | 96%              | 85%           | 89              | 269                | 44               | 59  | 4.6                 |
| 2016   |        | 50    | \$868,001        | \$703,800       | \$244             | 95%              | 82%           | 98              | 341                | 63               | 70  | 6.3                 |
| Area:  |        |       | , ,              | ,,              | ·                 |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 256   | \$412,183        | \$350,000       | \$191             | 98%              | 80%           | 335             | 407                | 253              | 33  | 2.0                 |
| 2016   |        | 212   | \$381,956        | \$339,900       | \$191             | 98%              | 83%           | 309             | 457                | 249              | 28  | 2.2                 |
| Area:  |        |       | , ,              | , ,             | •                 |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 64    | \$95,118         | \$96,250        | \$63              | 100%             | 84%           | 89              | 95                 | 85               | 45  | 1.8                 |
| 2016   |        | 65    | \$109,242        | \$110,000       | \$80              | 100%             | 82%           | 67              | 62                 | 73               | 48  | 1.0                 |
| Area:  |        |       |                  | , ,             |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 103   | \$175,950        | \$135,000       | \$114             | 100%             | 78%           | 149             | 196                | 131              | 35  | 2.4                 |
| 2016   |        | 98    | \$242,709        | \$178,000       | \$145             | 99%              | 79%           | 135             | 179                | 111              | 30  | 2.0                 |
| Area:  |        |       |                  | , ,             |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 37    | \$104,418        | \$106,900       | \$64              | 100%             | 84%           | 49              | 55                 | 43               | 34  | 1.8                 |
| 2016   |        | 37    | \$113,285        | \$115,000       | \$70              | 102%             | 84%           | 40              | 51                 | 38               | 29  | 1.5                 |
| Area:  |        |       |                  | , ,             |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 65    | \$328,862        | \$300,000       | \$161             | 99%              | 91%           | 124             | 128                | 82               | 23  | 2.1                 |
| 2016   |        | 60    | \$354,460        | \$322,500       | \$170             | 98%              | 90%           | 72              | 132                | 65               | 34  | 2.2                 |
| Area:  |        |       | , , , , ,        | . ,             |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 13    | \$663,615        | \$460,000       | \$302             | 93%              | 77%           | 10              | 20                 | 13               | 25  | 2.8                 |
| 2016   |        | 9     | \$257,925        | \$243,500       | \$180             | 100%             | 89%           | 10              | 29                 | 8                | 15  | 3.4                 |
|        |        | -     | ,                | ,               | . = *             |                  |               |                 | -                  | -                |     |                     |

Sales Closed by Area for: July 2016

Single Family

| Single | Family |       |                         |                        | Sales             | Sold             |               |                 |                    |                  |          |                     |
|--------|--------|-------|-------------------------|------------------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|----------|---------------------|
| Year   | Month  | Sales | Average<br>Price        | Median<br>Price        | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM      | Months<br>Inventory |
| Area:  | 18     |       |                         |                        |                   |                  |               |                 |                    |                  |          |                     |
| 2015   |        | 77    | \$353,573               | \$345,000              | \$150             | 98%              | 84%           | 101             | 130                | 86               | 31       | 2.1                 |
| 2016   |        | 77    | \$417,931               | \$389,000              | \$169             | 98%              | 83%           | 83              | 132                | 65               | 33       | 2.0                 |
| Area:  |        |       |                         | , ,                    | ·                 |                  |               |                 |                    |                  |          |                     |
| 2015   |        | 5     | \$460,800               | \$425,000              | \$118             | 98%              | 80%           | 10              | 23                 | 5                | 22       | 4.8                 |
| 2016   |        | 2     | \$470,500               | \$470,500              | \$122             | 100%             | 100%          | 14              | 27                 | 8                | 4        | 5.0                 |
| Area:  |        |       | , ,,,,,,,               | , ,,,,,,               | ·                 |                  |               |                 |                    |                  |          |                     |
| 2015   |        | 396   | \$337,930               | \$299,450              | \$122             | 100%             | 89%           | 594             | 579                | 416              | 20       | 1.9                 |
| 2016   |        | 360   | \$367,037               | \$320,000              | \$134             | 99%              | 88%           | 490             | 623                | 371              | 25       | 2.1                 |
| Area:  |        |       | <b>400.</b> ,00.        | <b>4020,000</b>        | Ψ.σ.              | 0070             | 0070          |                 | 020                | 0                |          |                     |
| 2015   |        | 67    | \$408,438               | \$384,000              | \$143             | 99%              | 87%           | 90              | 130                | 61               | 34       | 3.1                 |
| 2016   |        | 64    | \$431,247               | \$418,500              | \$155             | 100%             | 77%           | 78              | 154                | 51               | 30       | 3.3                 |
| Area:  |        | ٠.    | ψ·σ·,=··                | ψσ,σσσ                 | Ψ.σσ              | 10070            |               | . •             |                    | •                |          | 0.0                 |
| 2015   |        | 229   | \$263,397               | \$233,500              | \$116             | 100%             | 86%           | 259             | 237                | 222              | 20       | 1.5                 |
| 2016   |        | 182   | \$291,999               | \$251,000              | \$131             | 100%             | 87%           | 253             | 261                | 190              | 21       | 1.7                 |
| Area:  |        | .02   | Ψ201,000                | Ψ201,000               | Ψ.σ.              | 10070            | 01 70         | 200             | 201                | 100              |          | •••                 |
| 2015   |        | 112   | \$246,606               | \$231,000              | \$118             | 99%              | 82%           | 183             | 138                | 132              | 21       | 1.4                 |
| 2016   |        | 114   | \$285,003               | \$262,000              | \$129             | 100%             | 82%           | 151             | 108                | 130              | 18       | 1.1                 |
| Area:  |        |       | Ψ200,000                | Ψ202,000               | Ψ120              | 10070            | 0270          |                 | 100                | 100              | 10       | •••                 |
| 2015   |        | 200   | \$164,130               | \$148,750              | \$88              | 100%             | 88%           | 267             | 243                | 234              | 27       | 1.5                 |
| 2016   |        | 190   | \$185,251               | \$169,000              | \$100             | 101%             | 85%           | 243             | 164                | 207              | 22       | 1.0                 |
| Area:  |        | 100   | Ψ100,201                | ψ100,000               | Ψ100              | 10170            | 0070          | 240             | 104                | 201              |          | 1.0                 |
| 2015   |        | 77    | \$1,165,152             | \$925,000              | \$349             | 95%              | 68%           | 91              | 290                | 56               | 49       | 5.0                 |
| 2016   |        | 62    | \$1,322,743             | \$1,150,880            | \$356             | 95%              | 74%           | 115             | 366                | 52               | 63       | 6.6                 |
| Area:  |        | 02    | ψ1,022,7 <del>1</del> 0 | ψ1,100,000             | ψυσυ              | 3370             | 7 - 70        | 110             | 300                | 52               | 00       | 0.0                 |
| 2015   |        | 146   | \$275,600               | \$229,500              | \$118             | 98%              | 88%           | 214             | 305                | 160              | 39       | 2.6                 |
| 2016   |        | 138   | \$301,603               | \$244,000              | \$118<br>\$128    | 98%              | 83%           | 186             | 256                | 152              | 36       | 2.0                 |
| Area:  |        | 130   | ψ301,003                | Ψ244,000               | Ψ120              | 30 /0            | 0370          | 100             | 230                | 102              | 30       | 2.1                 |
| 2015   |        | 76    | \$146,262               | \$136,000              | \$77              | 99%              | 89%           | 87              | 94                 | 77               | 28       | 1.8                 |
| 2013   |        | 58    | \$140,202<br>\$160,816  | \$150,000              | \$85              | 100%             | 81%           | 74              | 69                 | 7 <i>1</i><br>70 | 27       | 1.3                 |
| Area:  |        | 30    | ψ100,010                | ψ130,000               | ΨΟΟ               | 10070            | 0170          | 74              | 03                 | 70               | 21       | 1.5                 |
| 2015   |        | 505   | \$221,535               | \$205,000              | \$104             | 99%              | 85%           | 724             | 831                | 569              | 29       | 2.1                 |
| 2015   |        | 594   | \$261,038               | \$205,000              | \$104<br>\$117    | 99%              | 87%           | 663             | 931                | 549              | 30       | 2.1                 |
| Area:  |        | 394   | φ201,030                | φ234,300               | φιιτ              | 9970             | 01 /0         | 003             | 931                | 343              | 30       | 2.1                 |
| 2015   |        | 102   | \$145,471               | \$127,500              | \$78              | 96%              | 71%           | 135             | 312                | 102              | 69       | 4.2                 |
| 2013   |        | 92    | \$145,471<br>\$175,216  | \$127,300              | \$75<br>\$91      | 98%              | 77%           | 106             | 202                | 102              | 55       | 2.4                 |
| Area:  |        | 32    | Ψ175,210                | ψ130,000               | ψΘΙ               | 30 /0            | 1170          | 100             | 202                | 101              | 55       | 2.4                 |
| 2015   |        | 236   | \$282,837               | \$246,880              | \$108             | 98%              | 88%           | 250             | 403                | 220              | 43       | 2.5                 |
| 2013   |        | 219   | \$300,552               | \$240,880              | \$106<br>\$115    | 99%              | 86%           | 265             | 462                | 205              | 38       | 2.8                 |
| Area:  |        | 219   | φ300,332                | φ233,000               | φΠΟ               | 9970             | 00 /0         | 203             | 402                | 203              | 30       | 2.0                 |
| 2015   |        | 207   | \$194,924               | \$182,000              | \$88              | 98%              | 85%           | 257             | 406                | 215              | 44       | 2.8                 |
| 2013   |        | 223   | \$205,118               | \$198,000              | \$96              | 99%              | 86%           | 263             | 358                | 210              | 31       | 2.0                 |
| Area:  |        | 223   | φ205,116                | \$196,000              | φ90               | 9970             | 0070          | 203             | 336                | 210              | 31       | 2.1                 |
| 2015   |        | 39    | \$140,874               | \$110,580              | \$78              | 95%              | 69%           | 54              | 173                | 43               | 0.5      | 5.5                 |
| 2015   |        | 39    | . ,                     | \$110,580<br>\$144,000 | \$78<br>\$93      | 95%<br>94%       | 80%           | 54<br>66        | 173                | 43<br>49         | 85<br>87 | 5.5<br>5.6          |
| Area:  |        | 30    | \$169,030               | φ 144,000              | φઝ٥               | <del>34</del> 70 | OU 70         | OO              | 1/3                | 49               | 07       | 5.0                 |
|        |        | 150   | ¢1/19 756               | ¢124 000               | <b>¢</b> 04       | 060/             | 700/          | 271             | 500                | 105              | GE       | 1 1                 |
| 2015   |        | 159   | \$148,756<br>\$191.165  | \$124,000<br>\$159,750 | \$81              | 96%              | 72%           | 271             | 590                | 185<br>170       | 65       | 4.4                 |
| 2016   | Jui    | 153   | \$181,165               | \$158,750              | \$94              | 97%              | 77%           | 219             | 511                | 179              | 43       | 3.5                 |

Sales Closed by Area for: July 2016

Single Family

| Single       | Family |            |                        |                                 | Sales             | Sold             |               |                 |                    |                  |           |                     |
|--------------|--------|------------|------------------------|---------------------------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|-----------|---------------------|
| Year         | Month  | Sales      | Average<br>Price       | Median<br>Price                 | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM       | Months<br>Inventory |
| Area:        | 38     |            |                        |                                 |                   |                  |               |                 |                    |                  |           |                     |
| 2015         |        | 256        | \$159,324              | \$152,400                       | \$85              | 99%              | 82%           | 333             | 500                | 273              | 33        | 2.5                 |
| 2016         |        | 279        | \$185,974              | \$172,000                       | \$93              | 99%              | 80%           | 327             | 395                | 284              | 34        | 1.8                 |
| Area:        |        |            | + ,                    | <b>*</b> · · · <b>-</b> , · · · | ***               |                  |               |                 |                    |                  |           |                     |
| 2015         |        | 513        | \$309,342              | \$266,920                       | \$117             | 99%              | 87%           | 705             | 898                | 552              | 25        | 2.4                 |
| 2016         |        | 473        | \$352,369              | \$318,000                       | \$126             | 99%              | 89%           | 583             | 732                | 469              | 30        | 1.9                 |
| Area:        |        |            | <del>+</del> ,         | *********                       | *                 |                  |               |                 |                    |                  |           |                     |
| 2015         |        | 65         | \$207,813              | \$168,500                       | \$109             | 93%              | 58%           | 120             | 623                | 70               | 110       | 15.5                |
| 2016         |        | 82         | \$220,734              | \$173,380                       | \$120             | 95%              | 71%           | 100             | 519                | 74               | 100       | 9.2                 |
| Area:        |        | 02         | Ψ220,701               | ψ110,000                        | Ψ120              | 0070             | 1 170         | 100             | 010                |                  | 100       | 0.2                 |
| 2015         |        | 29         | \$221,134              | \$164,000                       | \$107             | 95%              | 72%           | 48              | 169                | 39               | 65        | 5.6                 |
| 2016         |        | 27         | \$177,661              | \$123,000                       | \$91              | 99%              | 59%           | 43              | 134                | 32               | 40        | 4.4                 |
| Area:        |        |            | ψ177,001               | Ψ120,000                        | ΨΟΊ               | 0070             | 0070          | 40              | 104                | 02               | 70        | 7.7                 |
| 2015         |        | 27         | \$159,822              | \$116,000                       | \$80              | 93%              | 67%           | 48              | 231                | 25               | 113       | 10.3                |
| 2016         |        | 32         | \$150,586              | \$121,500                       | \$72              | 94%              | 72%           | 51              | 175                | 40               | 106       | 7.0                 |
| Area:        |        | 52         | ψ100,000               | Ψ121,500                        | ΨΙΖ               | 3470             | 1270          | 31              | 175                | 70               | 100       | 7.0                 |
| 2015         |        | 33         | \$146,009              | \$116,000                       | \$75              | 95%              | 55%           | 46              | 125                | 32               | 96        | 5.1                 |
| 2016         |        | 21         | \$167,197              | \$140,000                       | \$81              | 97%              | 67%           | 39              | 102                | 29               | 104       | 4.6                 |
| Area:        |        | 21         | ψ107,137               | ψ140,000                        | ΨΟΊ               | 31 70            | 01 70         | 33              | 102                | 25               | 104       | 4.0                 |
| 2015         |        | 18         | \$182,857              | \$165,500                       | \$65              | 95%              | 44%           | 26              | 99                 | 18               | 57        | 7.4                 |
| 2013         |        | 17         | \$162,637              | \$103,300                       | \$72              | 96%              | 41%           | 29              | 90                 | 22               | 72        | 7.4<br>5.9          |
| Area:        |        | 17         | ψ131,333               | ψ133,000                        | Ψ12               | 30 /0            | 4170          | 23              | 30                 | 22               | 12        | 3.9                 |
| 2015         |        | 2          | \$33,750               | \$33,750                        | \$27              | 89%              | 50%           | 5               | 21                 | 5                | 118       | 5.4                 |
| 2013         |        | 3          | \$35,750<br>\$86,667   | \$33,730<br>\$78,000            | \$62              | 95%              | 100%          | 9               | 16                 | 2                | 44        | 4.4                 |
| Area:        |        | 3          | φου,ου <i>τ</i>        | \$70,000                        | φ02               | 95/0             | 100 /0        | 9               | 10                 | 2                | 44        | 4.4                 |
|              |        | 20         | ¢200 40E               | ¢426.000                        | ¢101              | 0.50/            | 620/          | ΕA              | 106                | 40               | 75        | 7.0                 |
| 2015<br>2016 |        | 29<br>39   | \$200,485<br>\$140,177 | \$126,000<br>\$125,000          | \$101<br>\$68     | 85%<br>95%       | 62%<br>49%    | 54<br>50        | 196<br>143         | 42<br>46         | 75<br>70  | 7.8<br>4.9          |
|              |        | 39         | Φ140,177               | φ125,000                        | φυο               | 9570             | 4970          | 50              | 143                | 40               | 70        | 4.9                 |
| Area:        |        | E          | £142.000               | ¢66,000                         | Φ00               | 000/             | 200/          | E               | 40                 | _                | 90        | 111                 |
| 2015<br>2016 |        | 5<br>2     | \$143,000<br>\$713,000 | \$66,000<br>\$713,000           | \$80<br>\$227     | 90%<br>93%       | 20%<br>100%   | 5<br>15         | 42<br>43           | 5<br>4           | 80<br>178 | 14.4                |
|              |        | 2          | \$7 13,000             | φ/13,000                        | <b>ΦΖΖ</b> Ι      | 9370             | 10076         | 13              | 43                 | 4                | 176       | 12.3                |
| Area:        |        | 122        | <b>COEC 424</b>        | ¢226 000                        | ¢100              | 000/             | 000/          | 170             | 107                | 126              | 24        | 2.4                 |
| 2015         |        | 133        | \$256,431              | \$236,000                       | \$100<br>\$112    | 99%              | 88%           | 179             | 197<br>156         | 136              | 24        | 2.1                 |
| 2016         |        | 105        | \$291,840              | \$270,000                       | \$113             | 98%              | 94%           | 167             | 156                | 118              | 35        | 1.5                 |
| Area:        |        | 156        | <b>#244 025</b>        | ¢207 500                        | ¢100              | 000/             | 070/          | 224             | 250                | 146              | 20        | 2.4                 |
| 2015<br>2016 |        | 156<br>169 | \$344,035              | \$297,500                       | \$120<br>\$126    | 99%<br>100%      | 87%<br>91%    | 221             | 259<br>242         | 146<br>147       | 32<br>23  | 2.1<br>1.9          |
| Area:        |        | 109        | \$356,607              | \$322,500                       | \$126             | 10076            | 9170          | 178             | 242                | 147              | 23        | 1.9                 |
|              |        | 26         | <b>¢EOC OEO</b>        | ¢44E 000                        | ¢152              | 000/             | 000/          | E0              | 00                 | 24               | 21        | 2.4                 |
| 2015<br>2016 |        | 36         | \$526,950<br>\$547,670 | \$445,000<br>\$435,000          | \$153<br>\$162    | 98%              | 89%           | 59              | 88<br>106          | 31               | 31        | 3.1                 |
|              |        | 43         | \$547,670              | \$435,000                       | \$162             | 99%              | 77%           | 71              | 106                | 53               | 30        | 3.6                 |
| Area:        |        | 075        | <b>#200 400</b>        | <b>#074 F00</b>                 | <b>#</b> 444      | 4000/            | 000/          | 202             | 200                | 000              | 22        | 4 7                 |
| 2015<br>2016 |        | 275        | \$299,196<br>\$313,405 | \$271,500                       | \$114<br>\$122    | 100%             | 90%           | 383             | 389                | 288              | 23        | 1.7                 |
|              |        | 280        | \$312,405              | \$285,290                       | \$123             | 100%             | 90%           | 404             | 522                | 275              | 25        | 2.3                 |
| Area:        |        | 20         | ¢467.075               | ¢150 500                        | <del></del>       | 000/             | 000/          | 40              | 04                 | 47               | 00        | 4.0                 |
| 2015         |        | 20         | \$167,975<br>\$216,259 | \$153,500<br>\$203,000          | \$95              | 99%              | 80%           | 19              | 21                 | 17               | 26        | 1.3                 |
| 2016         |        | 37         | \$216,358              | \$203,900                       | \$112             | 100%             | 78%           | 28              | 21                 | 22               | 8         | 1.0                 |
| Area:        |        | 444        | <b>#200 500</b>        | <b>#250.040</b>                 | <b>#400</b>       | 000/             | 000/          | 505             | 0.47               | 440              | 00        | 0.0                 |
| 2015         |        | 444        | \$390,598              | \$356,040                       | \$126             | 99%              | 92%           | 565<br>530      | 647                | 416              | 28        | 2.0                 |
| 2016         | Jui    | 418        | \$403,792              | \$369,000                       | \$132             | 99%              | 89%           | 530             | 836                | 416              | 31        | 2.6                 |

Sales Closed by Area for: July 2016

Single Family

| Single | Family |       |                  |                 | Sales             | Sold             |               |                 |                    |                  |     |                     |
|--------|--------|-------|------------------|-----------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|-----|---------------------|
| Year   | Month  | Sales | Average<br>Price | Median<br>Price | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
| Area:  | 56     |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 23    | \$217,674        | \$233,000       | \$96              | 96%              | 91%           | 34              | 51                 | 27               | 48  | 2.7                 |
| 2016   |        | 27    | \$216,350        | \$230,000       | \$101             | 100%             | 81%           | 25              | 34                 | 22               | 12  | 1.4                 |
| Area:  |        |       | , ,              | , ,             |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 14    | \$189,137        | \$190,030       | \$85              | 97%              | 86%           | 15              | 16                 | 11               | 27  | 2.6                 |
| 2016   |        | 9     | \$229,785        | \$229,000       | \$103             | 97%              | 89%           | 8               | 8                  | 8                | 31  | 1.2                 |
| Area:  |        |       | , ,              | , ,             |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 7     | \$100,783        | \$84,000        | \$57              | 99%              | 86%           | 17              | 19                 | 15               | 58  | 2.8                 |
| 2016   |        | 7     | \$202,496        | \$194,500       | \$116             | 100%             | 57%           | 16              | 25                 | 8                | 9   | 2.8                 |
| Area:  |        |       | , ,              | , ,             |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 100   | \$422,186        | \$415,000       | \$125             | 98%              | 87%           | 129             | 240                | 101              | 51  | 3.7                 |
| 2016   |        | 82    | \$476,014        | \$440,000       | \$138             | 98%              | 84%           | 119             | 283                | 90               | 70  | 4.4                 |
| Area:  |        |       | , ,              | , ,             |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 31    | \$304,225        | \$269,900       | \$115             | 97%              | 94%           | 67              | 88                 | 36               | 26  | 3.4                 |
| 2016   |        | 32    | \$340,405        | \$335,090       | \$134             | 100%             | 94%           | 48              | 113                | 30               | 46  | 3.6                 |
| Area:  | 61     |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 9     | \$113,147        | \$101,500       | \$72              | 98%              | 67%           | 24              | 80                 | 14               | 121 | 9.8                 |
| 2016   | Jul    | 11    | \$183,250        | \$143,500       | \$90              | 93%              | 64%           | 12              | 50                 | 16               | 278 | 5.3                 |
| Area:  | 63     |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 56    | \$181,176        | \$182,000       | \$93              | 99%              | 91%           | 63              | 55                 | 60               | 26  | 1.5                 |
| 2016   | Jul    | 67    | \$218,948        | \$213,400       | \$106             | 99%              | 88%           | 56              | 68                 | 56               | 19  | 1.5                 |
| Area:  | 67     |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 4     | \$166,125        | \$125,750       | \$96              | 96%              | 75%           | 10              | 20                 | 4                | 46  | 6.3                 |
| 2016   | Jul    | 4     | \$354,120        | \$429,490       | \$116             | 96%              | 100%          | 6               | 3                  | 6                | 48  | 1.1                 |
| Area:  | 68     |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 32    | \$230,674        | \$213,360       | \$97              | 98%              | 100%          | 28              | 39                 | 28               | 18  | 2.0                 |
| 2016   | Jul    | 50    | \$262,741        | \$250,000       | \$109             | 98%              | 92%           | 42              | 69                 | 31               | 31  | 2.9                 |
| Area:  | 69     |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 6     | \$137,900        | \$143,750       | \$83              | 97%              | 50%           | 8               | 13                 | 5                | 71  | 3.9                 |
| 2016   | Jul    | 2     | \$84,450         | \$84,450        | \$66              | 98%              | 50%           | 5               | 12                 | 3                | 16  | 3.0                 |
| Area:  | 71     |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 30    | \$147,270        | \$113,000       | \$73              | 95%              | 57%           | 40              | 104                | 19               | 88  | 4.9                 |
| 2016   | Jul    | 21    | \$104,311        | \$85,000        | \$73              | 99%              | 57%           | 40              | 104                | 33               | 14  | 4.7                 |
| Area:  | 72     |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 83    | \$206,950        | \$164,000       | \$100             | 96%              | 86%           | 133             | 305                | 94               | 70  | 5.0                 |
| 2016   | Jul    | 88    | \$202,525        | \$165,000       | \$101             | 97%              | 78%           | 120             | 260                | 87               | 62  | 4.0                 |
| Area:  | 73     |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 151   | \$200,613        | \$172,500       | \$99              | 97%              | 73%           | 193             | 530                | 148              | 89  | 6.2                 |
| 2016   | Jul    | 129   | \$257,609        | \$215,000       | \$117             | 97%              | 76%           | 157             | 402                | 130              | 68  | 3.7                 |
| Area:  | 74     |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 34    | \$166,279        | \$146,500       | \$84              | 95%              | 47%           | 47              | 188                | 28               | 102 | 9.8                 |
| 2016   | Jul    | 26    | \$184,624        | \$160,000       | \$86              | 95%              | 73%           | 48              | 171                | 27               | 56  | 7.3                 |
| Area:  | 75     |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 12    | \$183,500        | \$138,000       | \$94              | 96%              | 75%           | 12              | 66                 | 8                | 133 | 10.4                |
| 2016   | Jul    | 10    | \$143,833        | \$140,000       | \$81              | 101%             | 70%           | 7               | 39                 | 8                | 44  | 5.0                 |
| Area:  | 76     |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 34    | \$263,654        | \$127,500       | \$154             | 92%              | 71%           | 46              | 342                | 35               | 128 | 17.4                |
| 2016   | Jul    | 33    | \$235,950        | \$171,250       | \$124             | 87%              | 67%           | 54              | 347                | 30               | 143 | 14.5                |
|        |        |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |

Sales Closed by Area for: July 2016

Single Family

| Single | Family |          |                              |                        | Sales             | Sold             |               |                 |                    |                  |     |                     |
|--------|--------|----------|------------------------------|------------------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|-----|---------------------|
| Year   | Month  | Sales    | Average<br>Price             | Median<br>Price        | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
| Area:  | 77     |          |                              |                        |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 1        | \$200,000                    | \$200,000              | \$97              | 93%              | 0%            | 6               | 10                 | 2                | 10  | 8.0                 |
| 2016   | Jul    | 3        | \$53,967                     | \$52,000               | \$32              | 86%              | 33%           | 3               | 16                 | 2                | 67  | 12.0                |
| Area:  | 78     |          |                              |                        |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 44       | \$178,691                    | \$172,450              | \$94              | 95%              | 73%           | 64              | 135                | 38               | 62  | 4.4                 |
| 2016   | Jul    | 44       | \$276,737                    | \$162,750              | \$139             | 93%              | 66%           | 55              | 121                | 39               | 60  | 4.2                 |
| Area:  | 79     |          |                              |                        |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 1        | \$76,000                     | \$76,000               | \$66              | 109%             | 0%            | 1               | 8                  | 2                | 3   | 10.7                |
| Area:  | 81     |          |                              |                        |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 10       | \$108,400                    | \$90,250               | \$74              | 90%              | 30%           | 14              | 61                 | 13               | 83  | 9.4                 |
| 2016   | Jul    | 13       | \$90,617                     | \$101,500              | \$53              | 93%              | 54%           | 12              | 71                 | 7                | 128 | 9.3                 |
| Area:  | 82     |          |                              |                        |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 37       | \$237,537                    | \$217,000              | \$96              | 98%              | 89%           | 51              | 66                 | 37               | 32  | 2.1                 |
| 2016   | Jul    | 44       | \$266,318                    | \$226,200              | \$102             | 99%              | 86%           | 45              | 64                 | 36               | 28  | 2.1                 |
| Area:  | 83     |          |                              |                        |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 54       | \$166,701                    | \$170,000              | \$87              | 98%              | 87%           | 59              | 62                 | 52               | 24  | 1.6                 |
| 2016   | Jul    | 50       | \$188,919                    | \$169,500              | \$96              | 100%             | 86%           | 54              | 65                 | 43               | 22  | 1.5                 |
| Area:  | 84     |          |                              |                        |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 11       | \$92,974                     | \$96,000               | \$69              | 99%              | 73%           | 17              | 18                 | 18               | 22  | 1.3                 |
| 2016   |        | 13       | \$100,167                    | \$104,000              | \$78              | 100%             | 85%           | 10              | 6                  | 24               | 30  | 0.4                 |
| Area:  | 85     |          |                              |                        |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 69       | \$201,591                    | \$160,100              | \$92              | 99%              | 90%           | 77              | 109                | 63               | 21  | 2.0                 |
| 2016   | Jul    | 65       | \$251,173                    | \$205,000              | \$102             | 99%              | 80%           | 95              | 88                 | 80               | 22  | 1.8                 |
| Area:  | 86     |          |                              |                        |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 18       | \$107,277                    | \$100,500              | \$71              | 101%             | 83%           | 24              | 22                 | 19               | 28  | 1.3                 |
| 2016   | Jul    | 18       | \$133,341                    | \$140,950              | \$85              | 103%             | 72%           | 14              | 7                  | 21               | 23  | 0.3                 |
| Area:  | 87     |          |                              |                        |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 91       | \$227,901                    | \$186,000              | \$100             | 99%              | 87%           | 124             | 104                | 119              | 27  | 1.6                 |
| 2016   |        | 69       | \$219,375                    | \$196,450              | \$103             | 100%             | 81%           | 122             | 119                | 81               | 13  | 1.7                 |
| Area:  | 88     |          |                              |                        |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 126      | \$161,659                    | \$156,500              | \$81              | 100%             | 87%           | 172             | 107                | 149              | 18  | 1.1                 |
| 2016   |        | 132      | \$179,589                    | \$180,000              | \$90              | 101%             | 87%           | 160             | 80                 | 139              | 16  | 0.8                 |
| Area:  |        |          |                              |                        |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 143      | \$271,382                    | \$242,000              | \$100             | 98%              | 79%           | 178             | 215                | 168              | 30  | 2.2                 |
| 2016   |        | 155      | \$265,656                    | \$249,950              | \$103             | 98%              | 85%           | 150             | 193                | 128              | 33  | 1.7                 |
| Area:  |        |          |                              |                        |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 13       | \$215,642                    | \$195,000              | \$85              | 98%              | 92%           | 13              | 27                 | 13               | 26  | 2.6                 |
| 2016   |        | 12       | \$183,145                    | \$165,000              | \$95              | 98%              | 75%           | 23              | 30                 | 14               | 61  | 3.1                 |
| Area:  |        |          |                              |                        |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 1        | \$92,783                     | \$92,780               | \$59              | 96%              | 0%            | 6               | 43                 | 6                | 719 | 17.2                |
| 2016   |        | 4        | \$90,988                     | \$86,480               | \$44              | 98%              | 75%           | 9               | 30                 | 1                | 104 | 6.1                 |
| Area:  |        | _        |                              |                        |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 7        | \$88,992                     | \$102,000              | \$54              | 84%              | 57%           | 18              | 92                 | 15               | 190 | 12.7                |
| 2016   |        | 11       | \$112,190                    | \$83,500               | \$82              | 94%              | 64%           | 17              | 62                 | 14               | 47  | 7.7                 |
| Area:  |        | ^        | <b>#</b> 400.00 <del>7</del> | <b>#404.000</b>        | 000               | 000/             | 00/           | ^               | ^                  | ^                | 70  | 4.0                 |
| 2015   |        | 3        | \$160,067<br>\$430,430       | \$124,000              | \$60              | 99%              | 0%            | 2               | 6                  | 6                | 73  | 4.0                 |
| 2016   |        | 6        | \$130,120                    | \$153,700              | \$68              | 97%              | 17%           | 3               | 13                 | 5                | 71  | 4.9                 |
| Area:  |        | 4-       | <b>#405.007</b>              | <b>#400.000</b>        | 000               | 0.407            | 000/          | 4               | 00                 | -                | 005 | 44.4                |
| 2015   |        | 15<br>16 | \$125,967<br>\$120,270       | \$138,000<br>\$150,750 | \$68              | 91%              | 33%           | 17              | 88                 | 7                | 205 | 11.4                |
| 2016   | Jui    | 16       | \$139,279                    | \$150,750              | \$80              | 99%              | 50%           | 19              | 85                 | 5                | 205 | 10.0                |

Sales Closed by Area for: July 2016

Single Family

| Single | Family |       |                  |                 | Sales                   | Sold             |               |                 |                    |                  |     |                     |
|--------|--------|-------|------------------|-----------------|-------------------------|------------------|---------------|-----------------|--------------------|------------------|-----|---------------------|
| Year   | Month  | Sales | Average<br>Price | Median<br>Price | Price<br>per Sqft       | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
| Area:  |        |       |                  |                 |                         |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 12    | \$93,500         | \$87,000        | \$55                    | 91%              | 50%           | 30              | 103                | 15               | 151 | 10.7                |
| 2016   |        | 18    | \$98,718         | \$88,620        | \$59                    | 93%              | 67%           | 29              | 94                 | 19               | 222 | 9.5                 |
| Area:  |        |       | φοσ,σ            | <b>400,02</b> 0 | <del>,</del>            | 0070             | 0.70          |                 | ٠.                 |                  |     | 0.0                 |
| 2015   |        | 13    | \$148,146        | \$140,000       | \$70                    | 96%              | 69%           | 24              | 133                | 14               | 95  | 11.5                |
| 2016   |        | 16    | \$145,950        | \$134,450       | \$78                    | 98%              | 50%           | 20              | 117                | 15               | 119 | 8.3                 |
| Area:  |        |       | ψο,σσσ           | ψ.σ.,.σσ        | ψ. σ                    | 0070             | 0070          |                 |                    |                  |     | 0.0                 |
| 2015   |        | 40    | \$181,052        | \$150,000       | \$93                    | 97%              | 25%           | 69              | 211                | 35               | 62  | 6.9                 |
| 2016   |        | 30    | \$250,715        | \$201,000       | \$112                   | 94%              | 57%           | 83              | 247                | 41               | 48  | 7.8                 |
| Area:  |        | 00    | Ψ200,110         | Ψ201,000        | Ψ112                    | 0170             | 01 70         | 00              |                    |                  | .0  | 7.0                 |
| 2015   |        | 3     | \$387,667        | \$290,000       | \$144                   | 102%             | 33%           | 12              | 48                 | 5                | 269 | 18.0                |
| 2016   |        | 3     | \$113,167        | \$106,000       | \$73                    | 85%              | 33%           | 7               | 50                 | 8                | 284 | 17.1                |
| Area:  |        | Ü     | ψ110,107         | ψ100,000        | Ψίο                     | 0070             | 0070          | '               | 00                 | Ū                | 204 | .,                  |
| 2015   |        | 1     | \$95,000         | \$95,000        | \$64                    | 104%             | 100%          | 3               | 8                  | 2                | 19  | 8.7                 |
| Area:  |        |       | ψου,οοο          | φου,σοσ         | ΨΟΨ                     | 10470            | 10070         | Ū               | · ·                | _                | 10  | 0.7                 |
| 2015   |        | 204   | \$191,203        | \$172,250       | \$88                    | 99%              | 93%           | 257             | 277                | 234              | 31  | 1.7                 |
| 2016   |        | 226   | \$215,262        | \$195,000       | \$96                    | 99%              | 89%           | 302             | 312                | 226              | 27  | 1.7                 |
| Area:  |        | 220   | Ψ210,202         | ψ100,000        | φοσ                     | 0070             | 0070          | 002             | 0.12               | 220              |     | •••                 |
| 2015   |        | 74    | \$127,927        | \$123,150       | \$71                    | 99%              | 74%           | 106             | 115                | 78               | 34  | 2.1                 |
| 2016   |        | 57    | \$146,593        | \$136,640       | \$83                    | 99%              | 82%           | 79              | 76                 | 72               | 24  | 1.3                 |
| Area:  |        | ٠.    | ψσ,σσσ           | ψ.ου,ο.ο        | <del></del> <del></del> | 0070             | 0270          |                 | . •                |                  |     |                     |
| 2015   |        | 15    | \$75,887         | \$48,000        | \$53                    | 99%              | 73%           | 11              | 30                 | 12               | 31  | 2.5                 |
| 2016   |        | 12    | \$94,509         | \$91,000        | \$69                    | 101%             | 83%           | 13              | 34                 | 16               | 23  | 2.5                 |
| Area:  |        |       | 70.,000          | <b>***</b>      | ***                     |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 24    | \$98,014         | \$103,500       | \$60                    | 100%             | 79%           | 33              | 41                 | 31               | 31  | 2.0                 |
| 2016   |        | 23    | \$110,168        | \$109,000       | \$71                    | 103%             | 74%           | 39              | 35                 | 29               | 45  | 1.4                 |
| Area:  |        |       | Ψσ,.σσ           | ψ.ου,ουσ        | Ψ                       | 10070            |               |                 |                    |                  |     |                     |
| 2015   |        | 71    | \$299,824        | \$246,100       | \$147                   | 96%              | 85%           | 104             | 138                | 66               | 26  | 2.5                 |
| 2016   |        | 64    | \$331,785        | \$280,220       | \$167                   | 97%              | 83%           | 80              | 174                | 61               | 39  | 3.3                 |
| Area:  |        |       | , ,              | ,,              | , -                     |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 82    | \$353,639        | \$313,750       | \$150                   | 98%              | 82%           | 127             | 242                | 88               | 39  | 3.3                 |
| 2016   |        | 78    | \$329,291        | \$276,000       | \$161                   | 97%              | 87%           | 125             | 278                | 79               | 39  | 4.1                 |
| Area:  | 109    |       | , ,              | , ,             |                         |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 198   | \$200,299        | \$170,000       | \$95                    | 98%              | 90%           | 244             | 403                | 203              | 41  | 2.8                 |
| 2016   |        | 168   | \$207,412        | \$177,950       | \$101                   | 99%              | 85%           | 229             | 326                | 192              | 28  | 2.2                 |
| Area:  | 111    |       |                  |                 |                         |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 215   | \$154,116        | \$146,660       | \$75                    | 99%              | 89%           | 306             | 384                | 255              | 34  | 2.2                 |
| 2016   | Jul    | 238   | \$169,817        | \$161,500       | \$83                    | 99%              | 82%           | 258             | 241                | 268              | 33  | 1.2                 |
| Area:  |        |       |                  |                 |                         |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 96    | \$192,099        | \$145,000       | \$97                    | 95%              | 78%           | 139             | 229                | 130              | 34  | 2.7                 |
| 2016   | Jul    | 117   | \$215,449        | \$174,680       | \$104                   | 98%              | 85%           | 142             | 184                | 119              | 34  | 1.8                 |
| Area:  | 120    |       |                  |                 |                         |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 68    | \$208,099        | \$199,450       | \$103                   | 100%             | 90%           | 105             | 80                 | 71               | 23  | 1.7                 |
| 2016   | Jul    | 77    | \$239,118        | \$230,000       | \$115                   | 100%             | 92%           | 77              | 51                 | 63               | 17  | 1.0                 |
| Area:  | 121    |       |                  |                 |                         |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 81    | \$242,220        | \$220,000       | \$115                   | 99%              | 88%           | 87              | 113                | 77               | 38  | 2.2                 |
| 2016   | Jul    | 59    | \$247,827        | \$225,000       | \$120                   | 100%             | 86%           | 64              | 98                 | 53               | 24  | 1.8                 |
| Area:  | 122    |       |                  |                 |                         |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 88    | \$187,320        | \$176,000       | \$96                    | 100%             | 92%           | 78              | 76                 | 78               | 17  | 1.3                 |
| 2016   | Jul    | 77    | \$230,641        | \$213,250       | \$108                   | 101%             | 92%           | 86              | 65                 | 81               | 30  | 1.1                 |
|        |        |       |                  |                 |                         |                  |               |                 |                    |                  |     |                     |

Sales Closed by Area for: July 2016

Single Family

| Single | Family |       |                      |                  | Sales             | Sold             |               |                 |                    |                  |     |                     |
|--------|--------|-------|----------------------|------------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|-----|---------------------|
| Year   | Month  | Sales | Average<br>Price     | Median<br>Price  | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
| Area:  |        |       |                      |                  |                   |                  |               |                 |                    |                  |     | _                   |
| 2015   |        | 63    | \$638,577            | \$580,000        | \$154             | 98%              | 90%           | 72              | 152                | 40               | 37  | 4.0                 |
| 2016   |        | 38    | \$628,804            | \$564,120        | \$172             | 95%              | 89%           | 61              | 193                | 44               | 50  | 5.6                 |
| Area:  |        |       | <b>4020,00</b> .     | <b>400.</b> ,.20 | <b>4</b>          | 0070             | 0070          | ٠.              |                    | • • •            |     | 0.0                 |
| 2015   |        | 62    | \$347,190            | \$315,590        | \$134             | 99%              | 87%           | 72              | 71                 | 64               | 23  | 1.3                 |
| 2016   |        | 67    | \$330,851            | \$313,000        | \$144             | 99%              | 81%           | 93              | 76                 | 73               | 23  | 1.6                 |
| Area:  |        | ٠.    | <b>4000,00</b> .     | ψο.ο,σσσ         | Ψ                 | 0070             | 0.70          |                 | . •                |                  |     |                     |
| 2015   |        | 77    | \$777,486            | \$643,000        | \$178             | 98%              | 82%           | 100             | 207                | 64               | 44  | 4.2                 |
| 2016   |        | 64    | \$712,209            | \$675,000        | \$175             | 98%              | 91%           | 74              | 231                | 50               | 59  | 4.9                 |
| Area:  |        | 0.    | ψ1 12,200            | ψο, ο,οοο        | ψ170              | 0070             | 0170          |                 | 201                | 00               | 00  | 1.0                 |
| 2015   |        | 86    | \$469,472            | \$427,250        | \$138             | 98%              | 83%           | 133             | 189                | 109              | 40  | 2.3                 |
| 2016   |        | 84    | \$458,068            | \$419,500        | \$140             | 99%              | 92%           | 129             | 231                | 99               | 38  | 3.1                 |
| Area:  |        | 0.    | ψ 100,000            | ψ110,000         | Ψ110              | 0070             | 0270          | 120             | 201                | 00               | 00  | 0.1                 |
| 2015   |        | 118   | \$214,979            | \$184,900        | \$99              | 100%             | 84%           | 140             | 154                | 115              | 25  | 1.9                 |
| 2016   |        | 108   | \$246,395            | \$215,500        | \$113             | 100%             | 77%           | 117             | 111                | 121              | 16  | 1.2                 |
| Area:  |        |       | Ψ= .0,000            | ΨΞ.0,000         | Ψσ                | 10070            |               |                 |                    |                  |     |                     |
| 2015   |        | 38    | \$145,421            | \$145,700        | \$90              | 101%             | 100%          | 56              | 44                 | 50               | 16  | 1.5                 |
| 2016   |        | 41    | \$154,144            | \$148,000        | \$99              | 101%             | 78%           | 42              | 25                 | 41               | 8   | 0.7                 |
| Area:  |        |       | <b>4.0.</b> ,        | ψσ,σσσ           | 400               | 10170            |               |                 |                    | • • •            | · · | <b></b>             |
| 2015   |        | 29    | \$124,002            | \$95,000         | \$81              | 99%              | 86%           | 54              | 51                 | 49               | 22  | 1.7                 |
| 2016   |        | 42    | \$138,206            | \$119,400        | \$81              | 98%              | 81%           | 41              | 34                 | 32               | 28  | 0.9                 |
| Area:  |        |       | ψ.00, <u>_</u> 00    | ψ,               | Ψ.                | 0070             | 0.70          |                 | •                  | 0_               |     | 0.0                 |
| 2015   |        | 302   | \$220,037            | \$209,580        | \$93              | 100%             | 89%           | 401             | 288                | 326              | 21  | 1.3                 |
| 2016   |        | 300   | \$232,790            | \$225,000        | \$100             | 100%             | 91%           | 319             | 245                | 291              | 16  | 1.1                 |
| Area:  |        |       | <b>+</b> ,           | <b>+</b> ,       | *****             |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 28    | \$251,855            | \$219,250        | \$101             | 98%              | 96%           | 53              | 63                 | 32               | 27  | 2.6                 |
| 2016   |        | 36    | \$273,452            | \$235,000        | \$111             | 99%              | 72%           | 41              | 64                 | 35               | 64  | 2.2                 |
| Area:  |        |       | ΨΞ. σ, .σΞ           | <b>4</b> 200,000 | Ψ                 | 0070             | . =           |                 | •                  |                  | ٠.  |                     |
| 2015   |        | 38    | \$589,916            | \$483,000        | \$163             | 97%              | 87%           | 45              | 105                | 29               | 53  | 4.1                 |
| 2016   |        | 52    | \$592,608            | \$464,000        | \$164             | 98%              | 85%           | 42              | 101                | 45               | 45  | 3.8                 |
| Area:  |        |       | <b>,</b> , , , , , , | <b>*</b> ,       | ****              |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 7     | \$129,843            | \$112,000        | \$92              | 99%              | 100%          | 14              | 34                 | 3                | 30  | 6.8                 |
| 2016   |        | 12    | \$174,418            | \$153,000        | \$100             | 99%              | 83%           | 37              | 41                 | 14               | 24  | 6.6                 |
| Area:  |        |       | , , -                | ,,               | ,                 |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 13    | \$130,296            | \$134,000        | \$90              | 97%              | 77%           | 19              | 25                 | 11               | 40  | 2.9                 |
| 2016   |        | 8     | \$145,000            | \$152,000        | \$93              | 98%              | 100%          | 10              | 13                 | 11               | 29  | 1.4                 |
| Area:  |        |       | , ,                  | , ,              |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 4     | \$152,500            | \$142,500        | \$78              | 98%              | 75%           | 8               | 13                 | 8                | 30  | 2.5                 |
| 2016   |        | 8     | \$175,143            | \$164,000        | \$90              | 99%              | 50%           | 10              | 14                 | 12               | 22  | 2.0                 |
| Area:  |        |       | , ,                  | , ,              |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 2     | \$187,750            | \$187,750        | \$82              | 99%              | 100%          | 7               | 15                 | 2                | 23  | 3.7                 |
| 2016   |        | 3     | \$100,333            | \$92,500         | \$98              | 98%              | 100%          | 9               | 5                  | 10               | 23  | 1.0                 |
| Area:  |        |       | , ,                  | . ,              | ·                 |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 13    | \$225,209            | \$225,000        | \$116             | 99%              | 100%          | 12              | 23                 | 7                | 41  | 3.5                 |
| 2016   |        | 1     | \$175,000            | \$175,000        | \$90              | 100%             | 100%          | 13              | 18                 | 13               | 8   | 2.9                 |
| Area:  |        |       | •                    |                  | •                 |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 12    | \$270,634            | \$233,500        | \$110             | 97%              | 83%           | 22              | 59                 | 17               | 45  | 4.5                 |
| 2016   |        | 26    | \$290,805            | \$320,000        | \$113             | 98%              | 88%           | 28              | 62                 | 24               | 59  | 3.7                 |
|        |        |       | •                    | •                |                   |                  |               |                 |                    |                  |     |                     |

Sales Closed by Area for: July 2016

**Single Family** 

| Single | Family |       |                           |                   | Sales             | Sold                                    |   |                 |                    |                  |     |                     |
|--------|--------|-------|---------------------------|-------------------|-------------------|---|---|-----------------|--------------------|------------------|-----|---------------------|
| Year   | Month  | Sales | Average<br>Price          | Median<br>Price   | Price<br>per Sqft | to List<br>Price                        | Coop<br>Sales                           | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
| Area:  |        |       |                           |                   |                   |   |   |                 |                    |                  |     |                     |
| 2015   |        | 21    | \$264,640                 | \$256,000         | \$111             | 99%                                     | 86%                                     | 18              | 36                 | 24               | 30  | 2.5                 |
| 2016   |        | 23    | \$264,814                 | \$245,000         | \$109             | 98%                                     | 100%                                    | 14              | 35                 | 20               | 56  | 2.2                 |
| Area:  |        | 20    | Ψ201,011                  | Ψ2 10,000         | Ψ100              | 0070                                    | 10070                                   |                 | 00                 | 20               | 00  |                     |
| 2015   |        | 25    | \$322,574                 | \$294,900         | \$114             | 98%                                     | 84%                                     | 39              | 66                 | 29               | 65  | 3.3                 |
| 2016   |        | 33    | \$296,306                 | \$268,700         | \$112             | 98%                                     | 91%                                     | 34              | 83                 | 28               | 61  | 4.1                 |
| Area:  |        |       | +===,===                  | <b>+</b> ===,:==  | ****              |   | • |                 |                    |                  |     |                     |
| 2015   |        | 37    | \$371,122                 | \$368,000         | \$124             | 98%                                     | 81%                                     | 40              | 97                 | 21               | 83  | 4.4                 |
| 2016   |        | 24    | \$356,075                 | \$354,850         | \$120             | 98%                                     | 92%                                     | 35              | 107                | 30               | 63  | 5.5                 |
| Area:  |        |       | +,                        | <b>7</b> - 2 - 1, | *                 |   |   |                 |                    |                  |     |                     |
| 2015   |        | 18    | \$261,595                 | \$214,250         | \$116             | 97%                                     | 72%                                     | 29              | 65                 | 14               | 76  | 4.4                 |
| 2016   |        | 20    | \$244,150                 | \$203,750         | \$110             | 97%                                     | 85%                                     | 24              | 73                 | 19               | 58  | 5.2                 |
| Area:  |        |       | <del>+</del> = : :, : = : | <b>+</b> ===,:==  | *****             | • |   |                 |                    |                  |     |                     |
| 2015   |        | 5     | \$385,700                 | \$385,000         | \$154             | 98%                                     | 80%                                     | 10              | 17                 | 6                | 85  | 5.5                 |
| 2016   |        | 4     | \$324,225                 | \$305,950         | \$126             | 100%                                    | 100%                                    | 9               | 29                 | 5                | 49  | 8.7                 |
| Area:  |        |       | , - , -                   | , ,               | •                 |   |   |                 |                    |                  |     |                     |
| 2015   | Jul    | 14    | \$260,571                 | \$261,000         | \$113             | 99%                                     | 86%                                     | 13              | 23                 | 13               | 39  | 3.0                 |
| 2016   |        | 9     | \$228,812                 | \$233,250         | \$121             | 98%                                     | 89%                                     | 9               | 26                 | 8                | 52  | 3.6                 |
| Area:  |        |       |                           |                   |                   |   |   |                 |                    |                  |     |                     |
| 2015   |        | 4     | \$286,225                 | \$227,450         | \$122             | 96%                                     | 50%                                     | 8               | 20                 | 3                | 59  | 4.7                 |
| 2016   | Jul    | 1     | \$280,000                 | \$280,000         | \$112             | 100%                                    | 0%                                      | 7               | 18                 | 5                | 2   | 3.7                 |
| Area:  | 153    |       |                           |                   |                   |   |   |                 |                    |                  |     |                     |
| 2015   |        | 3     | \$220,000                 | \$240,000         | \$118             | 96%                                     | 67%                                     | 7               | 30                 | 4                | 26  | 6.2                 |
| 2016   | Jul    | 12    | \$232,045                 | \$215,000         | \$110             | 97%                                     | 83%                                     | 9               | 28                 | 5                | 53  | 5.9                 |
| Area:  | 154    |       |                           |                   |                   |   |   |                 |                    |                  |     |                     |
| 2015   | Jul    | 11    | \$212,464                 | \$205,000         | \$107             | 98%                                     | 91%                                     | 12              | 29                 | 8                | 74  | 2.7                 |
| 2016   | Jul    | 28    | \$188,613                 | \$195,000         | \$97              | 98%                                     | 86%                                     | 18              | 22                 | 19               | 48  | 1.7                 |
| Area:  | 155    |       |                           |                   |                   |   |   |                 |                    |                  |     |                     |
| 2015   | Jul    | 28    | \$182,934                 | \$194,950         | \$93              | 99%                                     | 86%                                     | 59              | 103                | 38               | 42  | 3.9                 |
| 2016   | Jul    | 30    | \$180,745                 | \$150,000         | \$96              | 98%                                     | 77%                                     | 70              | 109                | 30               | 51  | 3.4                 |
| Area:  | 156    |       |                           |                   |                   |   |   |                 |                    |                  |     |                     |
| 2015   | Jul    | 4     | \$213,750                 | \$162,500         | \$94              | 94%                                     | 50%                                     | 3               | 20                 | 2                | 228 | 8.6                 |
| 2016   | Jul    | 4     | \$578,679                 | \$572,500         | \$109             | 94%                                     | 50%                                     | 4               | 14                 | 3                | 70  | 7.6                 |
| Area:  | 157    |       |                           |                   |                   |   |   |                 |                    |                  |     |                     |
| 2016   | Jul    | 2     | \$117,500                 | \$117,500         | \$54              | 99%                                     | 100%                                    | 1               | 16                 | 1                | 244 | 9.6                 |
| Area:  | 158    |       |                           |                   |                   |   |   |                 |                    |                  |     |                     |
| 2015   | Jul    | 4     | \$86,249                  | \$70,000          | \$57              | 84%                                     | 50%                                     | 25              | 97                 | 20               | 80  | 16.2                |
| 2016   | Jul    | 12    | \$116,000                 | \$115,000         | \$66              | 93%                                     | 25%                                     | 17              | 75                 | 15               | 192 | 7.9                 |
| Area:  | 271    |       |                           |                   |                   |   |   |                 |                    |                  |     |                     |
| 2015   | Jul    | 20    | \$163,517                 | \$160,500         | \$72              | 99%                                     | 90%                                     | 8               | 18                 | 17               | 33  | 1.2                 |
| 2016   | Jul    | 21    | \$192,774                 | \$200,000         | \$91              | 96%                                     | 86%                                     | 12              | 17                 | 16               | 20  | 1.0                 |
| Area:  | 272    |       |                           |                   |                   |   |   |                 |                    |                  |     |                     |
| 2015   |        | 4     | \$77,975                  | \$74,500          | \$58              | 96%                                     | 50%                                     | 2               | 4                  | 4                | 33  | 1.4                 |
| 2016   | Jul    | 3     | \$114,000                 | \$97,000          | \$97              | 98%                                     | 100%                                    | 5               | 3                  | 6                | 28  | 1.0                 |
| Area:  |        |       |                           |                   |                   |   |   |                 |                    |                  |     |                     |
| 2015   |        | 28    | \$111,401                 | \$110,250         | \$73              | 99%                                     | 75%                                     | 23              | 21                 | 21               | 34  | 1.3                 |
| 2016   |        | 11    | \$132,850                 | \$130,750         | \$87              | 100%                                    | 91%                                     | 29              | 10                 | 26               | 36  | 0.6                 |
| Area:  |        |       |                           |                   |                   |   |   |                 |                    |                  |     |                     |
| 2015   |        | 37    | \$157,368                 | \$150,000         | \$76              | 100%                                    | 81%                                     | 47              | 41                 | 38               | 28  | 1.6                 |
| 2016   | Jul    | 31    | \$178,707                 | \$170,500         | \$84              | 99%                                     | 68%                                     | 45              | 22                 | 35               | 28  | 8.0                 |
|        |        |       |                           |                   |                   |   |   |                 |                    |                  |     |                     |

Sales Closed by Area for: July 2016

Single Family

| Single | Family |       |                  |                 | Sales             | Sold             |               |                 |                    |                  |     |                     |
|--------|--------|-------|------------------|-----------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|-----|---------------------|
| Year   | Month  | Sales | Average<br>Price | Median<br>Price | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
| Area:  |        |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 54    | \$201,210        | \$192,500       | \$82              | 99%              | 89%           | 61              | 39                 | 63               | 33  | 0.9                 |
| 2016   |        | 56    | \$208,821        | \$197,000       | \$89              | 101%             | 88%           | 65              | 38                 | 61               | 16  | 0.9                 |
| Area:  |        |       | , ,              | , ,             |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 53    | \$271,650        | \$270,000       | \$95              | 99%              | 91%           | 64              | 70                 | 57               | 30  | 1.9                 |
| 2016   |        | 46    | \$300,297        | \$290,000       | \$101             | 99%              | 93%           | 48              | 64                 | 47               | 37  | 1.5                 |
| Area:  | 301    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 22    | \$91,578         | \$92,750        | \$59              | 98%              | 77%           | 18              | 36                 | 20               | 26  | 2.5                 |
| 2016   |        | 11    | \$97,302         | \$89,500        | \$53              | 97%              | 73%           | 13              | 44                 | 12               | 60  | 3.3                 |
| Area:  | 302    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 10    | \$146,890        | \$156,500       | \$80              | 97%              | 50%           | 22              | 39                 | 15               | 35  | 3.4                 |
| 2016   |        | 12    | \$141,516        | \$140,000       | \$87              | 99%              | 67%           | 18              | 45                 | 11               | 45  | 3.8                 |
| Area:  | 303    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 82    | \$189,259        | \$166,450       | \$91              | 97%              | 70%           | 109             | 201                | 95               | 43  | 3.1                 |
| 2016   |        | 83    | \$167,737        | \$157,000       | \$92              | 98%              | 75%           | 90              | 221                | 68               | 42  | 3.2                 |
| Area:  | 304    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 38    | \$146,422        | \$154,400       | \$91              | 97%              | 68%           | 48              | 87                 | 43               | 46  | 3.0                 |
| 2016   |        | 34    | \$167,166        | \$172,000       | \$100             | 99%              | 76%           | 51              | 86                 | 32               | 51  | 2.4                 |
| Area:  | 307    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 10    | \$271,120        | \$265,000       | \$116             | 98%              | 70%           | 23              | 54                 | 14               | 90  | 5.4                 |
| 2016   |        | 14    | \$231,077        | \$250,000       | \$109             | 96%              | 71%           | 25              | 74                 | 16               | 75  | 5.4                 |
| Area:  | 309    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 18    | \$328,308        | \$263,250       | \$123             | 97%              | 61%           | 21              | 42                 | 8                | 52  | 4.4                 |
| 2016   | Jul    | 13    | \$261,733        | \$275,250       | \$119             | 99%              | 77%           | 15              | 50                 | 6                | 42  | 4.5                 |
| Area:  | 321    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2016   | Jul    | 1     | \$31,800         | \$31,800        | \$26              | 95%              | 0%            | 2               | 16                 | 1                | 423 | 11.3                |
| Area:  | 323    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 1     | \$144,900        | \$144,900       | \$63              | 100%             | 100%          |                 | 1                  |                  | 8   | 4.0                 |
| Area:  | 324    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |        | 1     | \$65,000         | \$65,000        | \$42              | 103%             | 100%          |                 | 9                  | 3                | 61  | 6.8                 |
| 2016   | Jul    | 2     | \$45,000         | \$45,000        | \$32              | 92%              | 0%            |                 | 14                 | 3                | 78  | 18.7                |
| Area:  | 325    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 6     | \$107,353        | \$92,750        | \$64              | 97%              | 50%           | 15              | 42                 | 11               | 78  | 7.1                 |
| 2016   | Jul    | 7     | \$86,125         | \$96,250        | \$60              | 94%              | 14%           | 19              | 52                 | 14               | 92  | 7.3                 |
| Area:  | 327    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2016   | Jul    | 1     | \$205,000        | \$205,000       | \$103             | 91%              | 100%          | 1               | 10                 | 1                | 330 | 10.9                |
| Area:  | 329    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 10    | \$130,060        | \$106,250       | \$89              | 98%              | 70%           | 22              | 39                 | 16               | 21  | 4.4                 |
| 2016   | Jul    | 13    | \$113,183        | \$121,000       | \$72              | 96%              | 54%           | 11              | 41                 | 7                | 42  | 3.7                 |
| Area:  | 331    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 1     | \$37,500         | \$37,500        | \$21              | 100%             | 0%            | 11              | 38                 | 3                | 364 | 10.9                |
| 2016   | Jul    | 3     | \$41,000         | \$42,500        | \$38              | 87%              | 0%            | 6               | 48                 | 6                | 165 | 12.3                |
| Area:  | 332    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 40    | \$131,145        | \$122,500       | \$74              | 96%              | 58%           | 67              | 330                | 38               | 108 | 11.6                |
| 2016   | Jul    | 38    | \$165,387        | \$137,500       | \$93              | 94%              | 53%           | 60              | 278                | 27               | 89  | 9.0                 |
| Area:  |        |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | Jul    | 1     | \$210,000        | \$210,000       | \$99              | 89%              | 0%            |                 |                    |                  | 55  |                     |
| Area:  | 350    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2016   | Jul    | 1     | \$105,000        | \$105,000       | \$83              | 93%              | 100%          |                 |                    |                  | 69  |                     |

Sales Closed by Area for: July 2016

**Single Family** 

| Single Paini | -y      | Average   | Median    | Sales<br>Price | Sold<br>to List | Coop  | New      | Active   | Pending |     | Months    |
|--------------|---------|-----------|-----------|----------------|-----------------|-------|----------|----------|---------|-----|-----------|
| Year Month   | n Sales | Price     | Price     | per Sqft       | Price           | Sales | Listings | Listings | Sales   | DOM | Inventory |
| Area: 354    |         |           |           |                |                 |       |          |          |         |     |           |
| 2015 Jul     | 1       | \$110,000 | \$110,000 | \$77           | 92%             | 0%    |          |          |         | 17  |           |
| 2016 Jul     | 1       | \$612,000 | \$612,000 | \$177          | 89%             | 100%  | 2        | 3        |         | 3   | 36.0      |
| Area: 600    |         |           |           |                |                 |       |          |          |         |     |           |
| 2015 Jul     | 2       | \$14,000  | \$14,000  | \$9            | 62%             | 100%  | 7        | 15       |         | 124 | 12.0      |
| 2016 Jul     | 4       | \$76,688  | \$41,000  | \$49           | 98%             | 50%   | 3        | 19       | 2       | 106 | 10.4      |
| Area: 700    |         |           |           |                |                 |       |          |          |         |     |           |
| 2015 Jul     | 1       | \$55,000  | \$55,000  | \$41           | 100%            | 100%  | 12       | 53       | 7       | 71  | 15.9      |
| 2016 Jul     | 8       | \$341,686 | \$294,900 | \$131          | 95%             | 50%   | 13       | 44       | 7       | 99  | 7.5       |
| Area: 800    |         |           |           |                |                 |       |          |          |         |     |           |
| 2015 Jul     | 12      | \$144,821 | \$92,280  | \$86           | 96%             | 50%   | 21       | 92       | 10      | 93  | 14.0      |
| 2016 Jul     | 12      | \$182,688 | \$200,000 | \$84           | 96%             | 58%   | 24       | 119      | 3       | 115 | 14.9      |
| Area: 900    |         |           |           |                |                 |       |          |          |         |     |           |
| 2016 Jul     | 4       | \$278,250 | \$274,000 | \$128          | 96%             | 0%    | 4        | 20       | 1       | 107 | 6.7       |
| Area: 999    |         |           |           |                |                 |       |          |          |         |     |           |
| 2015 Jul     | 7       | \$451,214 | \$185,000 | \$166          | 95%             | 29%   | 21       | 54       | 9       | 45  | 22.3      |
| 2016 Jul     | 7       | \$125,896 | \$98,000  | \$84           | 97%             | 43%   | 21       | 89       | 4       | 76  | 21.4      |
|              |         |           |           |                |                 |       |          |          |         |     |           |

Sales Closed by Area for: July 2016

**Condos and Townhomes** 

| condos una s | l'ownhor | nes              |                 | Sales             | Sold             |               |                 |                    |                  |     |                     |
|--------------|----------|------------------|-----------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|-----|---------------------|
| Year Month   | Sales    | Average<br>Price | Median<br>Price | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
| Area: 1      |          |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2016 Jul     | 1        | \$57,500         | \$57,500        | \$64              | 100%             | 0%            |                 |                    |                  | 0   |                     |
| Area: 5      |          |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2016 Jul     | 1        | \$89,900         | \$89,900        | \$82              | 100%             | 100%          | 2               | 2                  | 1                | 33  | 1.4                 |
| Area: 8      |          |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 Jul     | 1        | \$69,000         | \$69,000        | \$64              | 92%              | 100%          | 2               | 3                  | 1                | 87  | 7.2                 |
| 2016 Jul     | 1        | \$100,312        | \$100,310       | \$53              | 126%             | 0%            | 1               | 1                  | 1                | 2   | 2.0                 |
| Area: 9      |          |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 Jul     | 2        | \$190,850        | \$190,850       | \$127             | 102%             | 100%          | 3               | 1                  | 3                | 10  | 8.0                 |
| 2016 Jul     | 1        | \$250,000        | \$250,000       | \$130             | 100%             | 100%          | 3               | 1                  | 2                | 4   | 0.6                 |
| Area: 10     |          |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 Jul     | 37       | \$166,807        | \$135,000       | \$122             | 99%              | 86%           | 77              | 52                 | 64               | 27  | 1.2                 |
| 2016 Jul     | 40       | \$173,122        | \$135,620       | \$139             | 100%             | 85%           | 43              | 34                 | 37               | 19  | 0.8                 |
| Area: 11     |          |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 Jul     | 38       | \$184,961        | \$187,000       | \$142             | 97%              | 87%           | 34              | 46                 | 40               | 41  | 1.8                 |
| 2016 Jul     | 21       | \$155,155        | \$140,000       | \$133             | 98%              | 90%           | 38              | 29                 | 26               | 21  | 1.1                 |
| Area: 12     |          |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 Jul     | 54       | \$279,090        | \$247,000       | \$184             | 97%              | 87%           | 59              | 87                 | 44               | 34  | 2.2                 |
| 2016 Jul     | 36       | \$263,894        | \$231,200       | \$193             | 99%              | 83%           | 54              | 70                 | 45               | 20  | 1.6                 |
| Area: 13     |          |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 Jul     | 3        | \$43,000         | \$38,000        | \$34              | 87%              | 33%           | 7               | 8                  | 1                | 84  | 6.9                 |
| Area: 14     |          |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 Jul     | 18       | \$97,139         | \$25,000        | \$86              | 107%             | 39%           | 8               | 15                 | 11               | 23  | 2.4                 |
| 2016 Jul     | 10       | \$162,667        | \$162,500       | \$134             | 97%              | 90%           | 8               | 49                 | 13               | 9   | 7.9                 |
| Area: 15     |          |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2016 Jul     | 2        | \$102,500        | \$102,500       | \$52              | 89%              | 50%           |                 |                    |                  | 234 |                     |
| Area: 16     |          |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 Jul     | 6        | \$170,400        | \$52,250        | \$125             | 96%              | 67%           | 5               | 9                  | 8                | 28  | 3.7                 |
| 2016 Jul     | 2        | \$176,150        | \$176,150       | \$114             | 100%             | 100%          | 4               | 6                  | 1                | 15  | 2.1                 |
| Area: 17     |          |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 Jul     | 125      | \$415,263        | \$295,000       | \$260             | 97%              | 79%           | 150             | 224                | 124              | 39  | 2.1                 |
| 2016 Jul     | 138      | \$349,971        | \$290,000       | \$243             | 97%              | 86%           | 134             | 283                | 107              | 34  | 2.7                 |
| Area: 18     |          |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 Jul     | 32       | \$83,835         | \$72,550        | \$68              | 98%              | 75%           | 36              | 44                 | 33               | 42  | 1.7                 |
| 2016 Jul     | 37       | \$105,837        | \$79,000        | \$91              | 100%             | 84%           | 38              | 28                 | 43               | 60  | 0.9                 |
| Area: 20     |          |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 Jul     | 23       | \$193,393        | \$198,000       | \$130             | 101%             | 87%           | 40              | 41                 | 28               | 8   | 2.1                 |
| 2016 Jul     | 24       | \$273,945        | \$245,750       | \$163             | 99%              | 83%           | 29              | 37                 | 21               | 26  | 1.7                 |
| Area: 21     |          |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 Jul     | 1        | \$126,100        | \$126,100       | \$122             | 106%             | 100%          | 4               | 3                  | 5                | 15  | 2.3                 |
| 2016 Jul     | 3        | \$219,167        | \$180,000       | \$138             | 100%             | 67%           | 3               | 3                  | 2                | 5   | 1.2                 |
| Area: 22     |          |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 Jul     | 24       | \$190,309        | \$170,000       | \$112             | 102%             | 88%           | 23              | 26                 | 23               | 22  | 1.6                 |
| 2016 Jul     | 24       | \$211,065        | \$187,000       | \$128             | 101%             | 92%           | 26              | 40                 | 24               | 34  | 2.1                 |
| Area: 23     |          |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 Jul     | 14       | \$152,400        | \$111,000       | \$108             | 100%             | 86%           | 21              | 33                 | 18               | 15  | 2.1                 |
| 2016 Jul     | 16       | \$137,679        | \$136,500       | \$109             | 100%             | 81%           | 21              | 22                 | 21               | 17  | 1.4                 |
| Area: 24     |          |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
|              |          | ***              | 400.050         | 004               | 000/             | 000/          | 00              | 00                 | 40               | 0.4 | 0.4                 |
| 2015 Jul     | 14       | \$115,980        | \$92,950        | \$84              | 99%              | 93%           | 36              | 33                 | 18               | 34  | 2.4                 |

Sales Closed by Area for: July 2016

**Condos and Townhomes** 

| Condo | s and T | ownhor | nes                    |                        | Sales             | Sold             |               |                 |                    |                  |          |                     |
|-------|---------|--------|------------------------|------------------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|----------|---------------------|
| Year  | Month   | Sales  | Average<br>Price       | Median<br>Price        | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM      | Months<br>Inventory |
| Area: |         |        |                        |                        |                   |                  |               |                 | -                  |                  |          |                     |
| 2015  |         | 20     | \$394,285              | \$341,000              | \$237             | 98%              | 75%           | 24              | 33                 | 23               | 40       | 2.1                 |
| 2016  |         | 19     | \$383,948              | \$423,000              | \$260             | 97%              | 100%          | 23              | 43                 | 11               | 28       | 3.1                 |
| Area: |         |        | <b>,</b>               | ¥ :==;;                | <b>+</b>          |                  |               |                 |                    |                  |          |                     |
| 2015  |         | 39     | \$209,650              | \$223,000              | \$123             | 98%              | 77%           | 43              | 74                 | 43               | 45       | 2.2                 |
| 2016  |         | 37     | \$229,272              | \$207,000              | \$141             | 99%              | 84%           | 38              | 70                 | 41               | 33       | 1.9                 |
| Area: |         | 0.     | <b>4</b> 0,            | <b>420.</b> ,000       | Ψ                 | 0070             | 0.70          |                 | . •                | • •              | 00       |                     |
| 2015  |         | 1      | \$75,500               | \$75,500               | \$74              | 94%              | 100%          | 2               | 2                  | 2                | 26       | 1.8                 |
| 2016  |         | 2      | \$77,450               | \$77,450               | \$67              | 97%              | 50%           | 18              | 16                 | 2                | 4        | 12.0                |
| Area: |         | _      | ψ11,100                | ψ11,100                | ψo,               | 01.70            | 0070          | 10              | 10                 | _                |          | 12.0                |
| 2015  |         | 7      | \$128,186              | \$118,000              | \$101             | 102%             | 57%           | 7               | 8                  | 6                | 3        | 2.2                 |
| 2016  |         | 6      | \$204,700              | \$150,000              | \$139             | 96%              | 50%           | 6               | 16                 | 6                | 77       | 6.4                 |
| Area: |         | O      | Ψ204,700               | φ130,000               | Ψ100              | 3070             | 3070          | O               | 10                 | O                | ,,       | 0.4                 |
| 2015  |         | 7      | \$184,857              | \$160,000              | \$111             | 96%              | 86%           | 9               | 14                 | 14               | 35       | 2.9                 |
| 2016  |         | 6      | \$183,000              | \$190,000              | \$140             | 100%             | 100%          | 3               | 4                  | 5                | 50       | 0.6                 |
| Area: |         | U      | ψ105,000               | ψ190,000               | Ψ140              | 10070            | 10070         | 3               | 7                  | 3                | 50       | 0.0                 |
| 2015  |         | 2      | \$34,000               | \$34,000               | \$33              | 85%              | 100%          |                 | 2                  | 1                | 96       | 1.9                 |
| 2015  |         | 3<br>3 | \$34,000<br>\$107,667  | \$34,000<br>\$105,000  | \$33<br>\$73      | 96%              | 100%          | 1               | 3<br>7             | 2                | 15       | 7.0                 |
| Area: |         | 3      | φ107,007               | \$105,000              | φ13               | 90 70            | 100 /0        | '               | ,                  | 2                | 13       | 7.0                 |
|       |         | 16     | \$198,974              | ¢040.750               | ¢111              | 000/             | 040/          | 17              | 25                 | 16               | 25       | 2.6                 |
| 2015  |         | 16     | \$196,974<br>\$259,963 | \$212,750<br>\$248,240 | \$111<br>\$139    | 99%<br>99%       | 81%<br>85%    | 17<br>35        | 35<br>44           | 16<br>19         | 25<br>61 | 2.6<br>3.5          |
| 2016  |         | 20     | φ259,905               | φ240,240               | Φ139              | 9970             | 0370          | 33              | 44                 | 19               | 01       | 3.5                 |
| Area: |         | 2      | ¢00,000                | ¢00,000                | <b>የ</b> በር       | 0.50/            | 00/           | 4               | 11                 | 2                | 220      | 117                 |
| 2015  |         | 2      | \$90,000               | \$90,000               | \$99              | 95%              | 0%            | 4               | 11                 | 2                | 228      | 14.7                |
| 2016  |         | 1      | \$329,000              | \$329,000              | \$138             | 97%              | 100%          | 1               | 3                  |                  | 244      | 3.3                 |
| Area: |         | 4      | ¢50,000                | <b>¢</b> E0 000        | <b>Φ</b> .Ε.Ε.    | 4000/            | 4000/         |                 |                    | 4                | 00       |                     |
| 2015  |         | 1      | \$59,000               | \$59,000               | \$55              | 100%             | 100%          |                 |                    | 1                | 98       |                     |
| Area: |         | 0      | <b>#04.000</b>         | <b>#04.000</b>         | <b>#</b> 00       | 0.50/            | E00/          | 4               | -                  | 4                | 40       | 40.0                |
| 2015  |         | 2      | \$91,000               | \$91,000               | \$60              | 85%              | 50%           | 1               | 7                  | 1                | 49       | 12.0                |
| 2016  |         | 1      | \$165,000              | \$165,000              | \$136             | 87%              | 100%          |                 | 8                  | 2                | 124      | 13.7                |
| Area: |         | _      | ****                   | ****                   | 4.00              | 1000/            | 222/          |                 |                    |                  |          |                     |
| 2015  |         | 5      | \$225,370              | \$234,000              | \$123             | 102%             | 80%           | 3               | 4                  | 2                | 15       | 0.7                 |
| 2016  |         | 2      | \$284,500              | \$284,500              | \$144             | 96%              | 100%          | 3               | 5                  | 6                | 59       | 1.2                 |
| Area: |         |        | 40.40.700              | 40.45.000              | 4400              | 10.10/           | 4000/         | 4.0             |                    |                  |          |                     |
| 2015  |         | 11     | \$213,568              | \$215,000              | \$133             | 101%             | 100%          | 12              | 26                 | 11               | 24       | 3.1                 |
| 2016  |         | 8      | \$277,216              | \$262,000              | \$159             | 99%              | 100%          | 18              | 37                 | 16               | 22       | 3.2                 |
| Area: |         |        |                        |                        |                   |                  |               |                 |                    |                  |          |                     |
| 2015  |         | 20     | \$259,535              | \$259,950              | \$135             | 100%             | 90%           | 29              | 14                 | 26               | 8        | 0.9                 |
| 2016  |         | 20     | \$264,715              | \$253,000              | \$146             | 100%             | 95%           | 30              | 29                 | 24               | 9        | 1.7                 |
| Area: |         |        |                        |                        |                   |                  |               |                 |                    |                  |          |                     |
| 2015  |         | 4      | \$121,600              | \$132,450              | \$81              | 102%             | 50%           | 4               | 16                 | 5                | 248      | 5.3                 |
| 2016  |         | 3      | \$171,167              | \$194,500              | \$132             | 98%              | 67%           | 5               | 8                  | 4                | 79       | 2.7                 |
| Area: |         |        |                        |                        |                   |                  |               |                 |                    |                  |          |                     |
| 2015  |         | 1      | \$260,000              | \$260,000              | \$178             | 98%              | 0%            | 6               | 73                 | 1                | 25       | 48.7                |
| Area: |         |        |                        |                        |                   |                  |               |                 |                    |                  |          |                     |
| 2015  |         | 11     | \$64,091               | \$63,000               | \$72              | 98%              | 82%           | 17              | 16                 | 21               | 78       | 1.5                 |
| 2016  |         | 16     | \$108,643              | \$93,000               | \$103             | 98%              | 81%           | 15              | 16                 | 16               | 23       | 1.3                 |
| Area: |         |        |                        |                        |                   |                  |               |                 |                    |                  |          |                     |
| 2015  |         | 3      | \$94,667               | \$74,000               | \$62              | 95%              | 67%           | 2               | 3                  | 2                | 34       | 1.4                 |
| 2016  | Jul     | 3      | \$150,133              | \$140,000              | \$79              | 101%             | 100%          |                 |                    | 2                | 52       |                     |
|       |         |        |                        |                        |                   |                  |               |                 |                    |                  |          |                     |

Sales Closed by Area for: July 2016

**Condos and Townhomes** 

| Condo                 | Condos and Townhomes |        |                          |                        | Sales             | Sold             |               |                 |                    |                  |          |                     |
|-----------------------|----------------------|--------|--------------------------|------------------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|----------|---------------------|
| Year                  | Month                | Sales  | Average<br>Price         | Median<br>Price        | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM      | Months<br>Inventory |
| Area:                 | 85                   |        |                          |                        |                   |                  |               |                 |                    |                  |          |                     |
| 2015                  |                      | 4      | \$117,875                | \$114,500              | \$79              | 99%              | 100%          |                 |                    | 1                | 7        |                     |
| Area:                 | 86                   |        |                          |                        |                   |                  |               |                 |                    |                  |          |                     |
| 2015                  | Jul                  | 4      | \$79,568                 | \$80,000               | \$61              | 102%             | 75%           | 1               | 3                  | 1                | 28       | 1.9                 |
| Area:                 | 87                   |        |                          |                        |                   |                  |               |                 |                    |                  |          |                     |
| 2016                  | Jul                  | 1      | \$112,500                | \$112,500              | \$97              | 100%             | 100%          | 2               |                    | 2                | 52       |                     |
| Area:                 | 98                   |        |                          |                        |                   |                  |               |                 |                    |                  |          |                     |
| 2016                  | Jul                  | 1      | \$175,000                | \$175,000              | \$78              | 98%              | 0%            |                 | 10                 | 1                | 51       | 10.9                |
| Area:                 | 101                  |        |                          |                        |                   |                  |               |                 |                    |                  |          |                     |
| 2015                  |                      | 17     | \$294,859                | \$236,000              | \$218             | 97%              | 94%           | 15              | 29                 | 13               | 50       | 3.1                 |
| 2016                  |                      | 2      | \$159,450                | \$159,450              | \$221             | 97%              | 100%          | 13              | 42                 | 13               | 10       | 5.7                 |
| Area:                 |                      |        |                          |                        |                   |                  |               |                 |                    |                  |          |                     |
| 2016                  |                      | 3      | \$110,967                | \$110,000              | \$88              | 97%              | 67%           | 1               |                    | 2                | 15       |                     |
| Area:                 |                      |        |                          |                        |                   |                  |               |                 |                    |                  |          |                     |
| 2015                  |                      | 6      | \$83,250                 | \$79,000               | \$57              | 97%              | 50%           | 4               | 8                  | 5                | 30       | 2.2                 |
| 2016                  |                      | 4      | \$112,375                | \$123,000              | \$70              | 101%             | 75%           | 3               | 5                  | 1                | 9        | 1.4                 |
| Area:                 |                      |        |                          |                        |                   |                  |               |                 |                    |                  |          |                     |
| 2015                  |                      | 6      | \$212,875                | \$226,000              | \$134             | 98%              | 83%           | 4               | 11                 | 5                | 18       | 2.5                 |
| 2016                  |                      | 4      | \$295,500                | \$331,000              | \$159             | 98%              | 75%           | 5               | 16                 | 3                | 95       | 3.5                 |
| Area:                 |                      |        |                          |                        |                   |                  |               |                 |                    |                  |          |                     |
| 2015                  |                      | 21     | \$238,391                | \$270,360              | \$150             | 99%              | 86%           | 21              | 37                 | 24               | 49       | 2.5                 |
| 2016                  |                      | 17     | \$320,495                | \$302,000              | \$185             | 98%              | 94%           | 24              | 68                 | 16               | 45       | 5.4                 |
| Area:                 |                      |        |                          |                        |                   |                  |               |                 |                    |                  |          |                     |
| 2015                  |                      | 1      | \$102,000                | \$102,000              | \$60              | 97%              | 100%          | 2               | 1                  | 2                | 28       | 1.3                 |
| 2016                  |                      | 1      | \$145,000                | \$145,000              | \$82              | 83%              | 100%          |                 |                    |                  | 81       |                     |
| Area:                 |                      |        | <b>*</b> 404.000         | <b>#</b> 404.000       | 40.4              | 0.50/            | 4000/         |                 |                    | •                |          |                     |
| 2015                  |                      | 1      | \$101,000                | \$101,000              | \$94              | 95%              | 100%          | 2               |                    | 3                | 52       |                     |
| 2016                  |                      | 1      | \$48,900                 | \$48,900               | \$47              | 96%              | 100%          | 2               |                    | 2                | 54       |                     |
| Area:                 |                      | -      | <b>#</b> 400 <b>F</b> 40 | <b>#405.000</b>        | <b>#</b> 00       | 000/             | 000/          | 4               | 4                  | 0                | 40       | 0.0                 |
| 2015                  |                      | 7      | \$138,543                | \$135,000              | \$98              | 99%              | 86%           | 1               | 1                  | 2                | 10       | 0.2                 |
| 2016                  |                      | 3      | \$168,000                | \$191,000              | \$130             | 102%             | 100%          | 5               | 1                  | 5                | 4        | 0.4                 |
| Area:                 |                      | 0      | £400.050                 | ¢470.070               | Φ44 <del>7</del>  | 000/             | 000/          | 40              | _                  | 40               | 40       | 0.0                 |
| 2015                  |                      | 6      | \$182,958<br>\$160,000   | \$170,370<br>\$160,000 | \$117<br>*06      | 98%              | 83%<br>0%     | 12              | 5<br>5             | 10               | 19       | 0.8                 |
| 2016<br><b>Area</b> : |                      | 1      | \$169,000                | \$169,000              | \$96              | 100%             | 0%            | 10              | 5                  | 4                | 21       | 0.9                 |
| 2015                  |                      | 2      | ¢120.250                 | ¢120.250               | 004               | 98%              | 100%          | 2               | 0                  | 1                | 55       | 2.4                 |
| Area:                 |                      | 2      | \$129,250                | \$129,250              | \$89              | 9070             | 10076         | 2               | 8                  | 4                | 55       | 3.4                 |
| 2015                  |                      | 0      | \$315,650                | \$364,950              | \$147             | 99%              | 75%           | 4               | 7                  | E                | 50       | 2.0                 |
| 2016                  |                      | 8<br>4 | \$369,875                | \$404,000              | \$147<br>\$146    | 98%              | 75%<br>75%    | 4<br>1          | 7<br>4             | 5<br>2           | 50<br>85 | 3.0<br>2.1          |
| Area:                 |                      | 4      | φ309,073                 | φ <del>4</del> 04,000  | φ140              | 90 70            | 1370          | '               | 4                  | 2                | 03       | 2.1                 |
| 2015                  |                      | 4      | \$424,425                | \$429,740              | \$208             | 99%              | 50%           | 2               | 5                  | 3                | 30       | 3.3                 |
| 2016                  |                      | 6      | \$389,836                | \$400,000              | \$187             | 97%              | 17%           | 4               | 16                 | 3                | 116      | 12.0                |
| Area:                 |                      | O      | ψ000,000                 | φ+00,000               | ψισι              | 31 70            | 17 70         |                 | 10                 | 3                | 110      | 12.0                |
| 2016                  |                      | 1      | \$400,000                | \$400,000              | \$197             | 94%              | 100%          | 2               |                    | 2                | 104      |                     |
| Area:                 |                      |        | ψ+00,000                 | φ+00,000               | Ψ137              | 3470             | 10070         |                 |                    | 2                | 104      |                     |
| 2015                  |                      | 2      | \$166,500                | \$166,500              | \$121             | 101%             | 50%           | 1               | 2                  | 1                | 85       | 1.8                 |
| 2016                  |                      | 1      | \$174,900                | \$174,900              | \$127             | 100%             | 100%          | 3               | 3                  | 5                | 22       | 3.0                 |
| Area:                 |                      |        | ψ,σσσ                    | ψ τ,000                | Ψ.Δ.              | 10070            | 10070         | J               | J                  | J                |          | 0.0                 |
| 2015                  |                      | 5      | \$149,242                | \$155,210              | \$103             | 98%              | 80%           | 4               | 4                  | 6                | 126      | 1.0                 |
| 2016                  |                      | 2      | \$151,750                | \$151,750              | \$113             | 99%              | 50%           | 5               | 2                  | 3                | 11       | 0.6                 |
|                       |                      |        | are preliminar           |                        | ÷ · · •           | 20,0             | 30.3          | · ·             | -                  | · ·              | • •      | 5.5                 |

Sales Closed by Area for: July 2016

**Condos and Townhomes** 

| Conuc                 | os anu 1 | OWIIIOI | iics             |                 | Sales             | Sold             |               |                 |                    |                  |     |                     |
|-----------------------|----------|---------|------------------|-----------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|-----|---------------------|
| Year                  | Month    | Sales   | Average<br>Price | Median<br>Price | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
| Area:                 | 141      |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015                  | Jul      | 1       | \$174,000        | \$174,000       | \$92              | 95%              | 0%            |                 |                    |                  | 55  |                     |
| Area:                 | 271      |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015                  | Jul      | 4       | \$126,800        | \$138,500       | \$89              | 98%              | 100%          | 4               | 7                  | 2                | 10  | 3.1                 |
| 2016                  | Jul      | 2       | \$66,500         | \$66,500        | \$49              | 99%              | 50%           | 5               | 3                  | 4                | 11  | 1.1                 |
| Area:                 | 273      |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015                  | Jul      | 1       | \$143,250        | \$143,250       | \$105             | 99%              | 100%          | 2               |                    | 2                | 5   |                     |
| Area:                 | 274      |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015                  | Jul      | 5       | \$58,220         | \$58,500        | \$47              | 92%              | 60%           | 2               |                    | 2                | 34  |                     |
| 2016                  |          | 4       | \$78,150         | \$80,500        | \$58              | 104%             | 100%          | 2               |                    | 3                | 16  |                     |
| Area:                 |          |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015                  |          | 1       | \$170,000        | \$170,000       | \$120             | 103%             | 0%            | 12              | 5                  | 3                | 23  | 4.6                 |
| 2016                  |          | 8       | \$207,324        | \$205,970       | \$111             | 100%             | 100%          |                 | 1                  |                  | 1   | 0.3                 |
| Area:                 |          |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2016                  |          | 3       | \$263,845        | \$263,200       | \$120             | 100%             | 100%          | 4               | 3                  | 2                | 6   | 2.4                 |
| Area:                 |          |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015                  |          | 2       | \$67,500         | \$67,500        | \$67              | 94%              | 50%           |                 | 1                  |                  | 108 | 1.7                 |
| 2016                  |          | 1       | \$73,000         | \$73,000        | \$84              | 100%             | 100%          |                 | 1                  |                  | 4   | 1.5                 |
| Area:                 |          |         | ****             | ****            | 4-0               | 0.007            | 0=0/          |                 |                    |                  |     |                     |
| 2015                  |          | 3       | \$131,833        | \$110,000       | \$58              | 96%              | 67%           |                 | 25                 | 2                | 87  | 16.7                |
| 2016                  |          | 1       | \$105,000        | \$105,000       | \$47              | 96%              | 100%          | 1               | 40                 |                  | 205 | 43.6                |
| Area:                 |          | 4       | <b>#04 F00</b>   | <b>#04 500</b>  | <b>CO4</b>        | 4000/            | 00/           |                 | 4                  |                  | 0   | 4.0                 |
| 2015                  |          | 1       | \$94,500         | \$94,500        | \$91              | 100%             | 0%            |                 | 1                  |                  | 6   | 4.0                 |
| <b>Area</b> : 2015    |          | 4       | ¢505,000         | ¢505,000        |                   | 92%              | 100%          |                 | 4                  | 4                | 966 | 12.0                |
| Area:                 |          | 1       | \$595,000        | \$595,000       |                   | 92%              | 100%          |                 | 1                  | 1                | 866 | 12.0                |
|                       |          | 4       | ¢227 000         | ¢227 000        | \$265             | 98%              | 100%          | 2               | 2                  |                  | 0   | 24.0                |
| 2016<br><b>Area</b> : |          | 1       | \$227,000        | \$227,000       | φΖΟΌ              | 9070             | 100%          | 2               | ۷                  |                  | 0   | 24.0                |
| 2015                  |          | 1       | \$192,525        | \$192,520       | \$101             | 96%              | 100%          |                 | 8                  |                  | 126 | 48.0                |
| 2015                  | Jui      | 1       | φ 19Z,5Z5        | \$ 192,52U      | \$101             | 90%              | 100%          |                 | 0                  |                  | 120 | 40.0                |

Sales Closed by Area for: July 2016

Lots and Vacant Land

| Lots a | Lots and Vacant Land |       |                  |              | Sales    |                 |               |          |          |         |      |           |
|--------|----------------------|-------|------------------|--------------|----------|-----------------|---------------|----------|----------|---------|------|-----------|
|        |                      |       | Average          | Median       | Price    | Sold<br>to List | Coop          | New      | Active   | Pending |      | Months    |
| Year   | Month                | Sales | Price            | Price        | per Sqft | Price           | Sales         | Listings | Listings | Sales   | DOM  | Inventory |
| Area:  | 1                    |       |                  |              |          |                 |               |          |          |         |      |           |
| 2015   | Jul                  | 6     | \$41,217         | \$42,500     |          | 93%             | 33%           | 25       | 192      | 5       | 1468 | 33.9      |
| 2016   | Jul                  | 11    | \$57,090         | \$50,750     |          | 92%             | 36%           | 9        | 183      | 8       | 627  | 22.6      |
| Area:  | 2                    |       |                  |              |          |                 |               |          |          |         |      |           |
| 2015   | Jul                  | 2     | \$232,200        | \$232,200    |          | 82%             | 50%           | 3        | 35       | 1       | 414  | 24.7      |
| 2016   | Jul                  | 7     | \$24,434         | \$20,000     |          | 95%             | 43%           | 2        | 30       | 1       | 81   | 15.0      |
| Area:  | 3                    |       |                  |              |          |                 |               |          |          |         |      |           |
| 2015   | Jul                  | 2     | \$21,000         | \$21,000     |          | 92%             | 100%          | 5        | 31       | 1       | 68   | 23.3      |
| 2016   | Jul                  | 6     | \$105,344        | \$40,500     |          | 94%             | 33%           | 6        | 29       | 2       | 141  | 13.9      |
| Area:  | 4                    |       |                  |              |          |                 |               |          |          |         |      |           |
| 2016   | Jul                  | 1     | \$53,000         | \$53,000     |          | 88%             | 100%          | 2        | 16       | 1       | 0    | 38.4      |
| Area:  | 6                    |       |                  |              |          |                 |               |          |          |         |      |           |
| 2015   | Jul                  | 14    | \$60,857         | \$39,500     |          | 90%             | 50%           | 56       | 654      | 43      | 768  | 40.9      |
| 2016   |                      | 30    | \$87,807         | \$65,000     |          | 93%             | 70%           | 27       | 486      | 28      | 288  | 17.1      |
| Area:  | 8                    |       |                  |              |          |                 |               |          |          |         |      |           |
| 2016   |                      | 7     | \$69,083         | \$42,500     |          | 92%             | 57%           | 8        | 54       | 9       | 130  | 12.7      |
| Area:  |                      |       | , ,              | , ,          |          |                 |               |          |          |         |      |           |
| 2015   |                      | 2     | \$150,000        | \$150,000    |          | 96%             | 100%          |          | 6        | 1       | 42   | 8.0       |
| 2016   |                      | 1     | \$169,000        | \$169,000    |          | 94%             | 100%          | 1        | 4        | 1       | 14   | 5.3       |
| Area:  |                      |       | ,,               | ,,           |          |                 |               |          |          |         |      |           |
| 2015   |                      | 5     | \$1,109,000      | \$768,000    |          | 93%             | 100%          | 9        | 26       | 7       | 497  | 9.8       |
| 2016   |                      | 7     | \$1,028,333      | \$1,065,000  |          | 92%             | 57%           | 10       | 45       | 6       | 102  | 14.2      |
| Area:  |                      | -     | + -,-=-,         | * 1,000,000  |          |                 |               |          |          | •       |      |           |
| 2015   |                      | 5     | \$141,000        | \$165,000    |          | 94%             | 20%           | 7        | 67       | 8       | 60   | 12.0      |
| 2016   |                      | 6     | \$166,580        | \$40,000     |          | 91%             | 67%           | 22       | 134      | 11      | 29   | 18.3      |
| Area:  |                      | · ·   | <b>ψ</b> .00,000 | ψ.ο,σσσ      |          | 0.70            | <b>0</b> . /0 |          |          |         |      |           |
| 2016   |                      | 6     | \$5,700          | \$5,000      |          | 114%            | 0%            | 8        | 63       | 1       | 369  | 21.0      |
| Area:  |                      | ŭ     | ψο,,, σο         | ψ0,000       |          | 11170           | 070           | Ŭ        | 00       |         | 000  | 21.0      |
| 2015   |                      | 10    | \$91,110         | \$27,000     |          | 101%            | 90%           | 13       | 112      | 4       | 48   | 16.6      |
| 2016   |                      | 13    | \$13,242         | \$5,500      |          | 72%             | 23%           | 20       | 136      | 8       | 297  | 13.0      |
| Area:  |                      | .0    | Ψ10,212          | ψ0,000       |          | 1270            | 2070          | 20       | 100      | Ŭ       | 201  | 10.0      |
| 2015   |                      | 3     | \$13,667         | \$9,000      |          | 95%             | 67%           | 4        | 28       | 1       | 25   | 8.8       |
| 2016   |                      | 6     | \$10,000         | \$12,500     |          | 86%             | 50%           | 2        | 32       | 2       | 8    | 10.4      |
| Area:  |                      | ŭ     | ψ10,000          | Ψ12,000      |          | 0070            | 0070          | _        | 02       | _       | Ū    | 10.1      |
| 2015   |                      | 1     | \$25,000         | \$25,000     |          | 100%            | 100%          | 1        | 9        |         | 119  | 7.7       |
| Area:  |                      | •     | Ψ20,000          | Ψ20,000      |          | 10070           | 10070         | •        | J        |         | 110  |           |
| 2015   |                      | 1     | \$40,000         | \$40,000     |          | 89%             | 100%          | 3        | 13       | 1       | 6    | 22.3      |
| 2016   |                      | 2     | \$185,000        | \$185,000    |          | 99%             | 50%           | 0        | 11       | '       | 595  | 8.8       |
| Area:  |                      | _     | ψ100,000         | Ψ100,000     |          | 0070            | 0070          |          |          |         | 000  | 0.0       |
| 2015   |                      | 2     | \$297,500        | \$297,500    |          | 88%             | 100%          | 3        | 15       | 1       | 184  | 9.5       |
| 2016   |                      | 1     | \$275,000        | \$275,000    |          | 100%            | 0%            | 2        | 21       | 2       | 70   | 22.9      |
| Area:  |                      |       | Ψ210,000         | Ψ213,000     |          | 10070           | 070           | 2        | 21       | 2       | 70   | 22.0      |
| 2015   |                      | 1     | \$265,000        | \$265,000    |          | 95%             | 100%          | 1        | 26       |         | 165  | 16.4      |
| Area:  |                      | '     | Ψ200,000         | Ψ200,000     |          | 90/0            | 100 /0        | ı        | 20       |         | 103  | 10.4      |
| 2015   |                      | 1     | \$81,000         | \$81,000     |          | 93%             | 0%            | 1        | 29       | 1       | 37   | 26.8      |
| Area:  |                      | '     | ψο 1,000         | ψο 1,000     |          | JJ /0           | 0 /0          | į        | 23       | Ī       | 37   | 20.0      |
| 2015   |                      | 4     | \$543,875        | \$407,500    |          | 95%             | 100%          | 14       | 28       | 2       | 43   | 7.8       |
| 2016   |                      | 7     | \$1,513,712      | \$1,478,880  |          | 94%             | 86%           | 9        | 35       | 6       | 87   | 11.4      |
| 2010   | 541                  | ,     | ψ1,010,112       | ψ1, τι 0,000 |          | J-70            | 3370          | 5        | 00       | J       | 01   | 11.7      |

Sales Closed by Area for: July 2016

| Lots and | Vacant | Land |
|----------|--------|------|
|----------|--------|------|

| Lots a | nd Vaca | nt Lan | d                |                 | Sales             | Sold             |               |                 |                    |                  |      |                     |
|--------|---------|--------|------------------|-----------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|------|---------------------|
| Year   | Month   | Sales  | Average<br>Price | Median<br>Price | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM  | Months<br>Inventory |
| Area:  |         |        |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015   |         | 2      | \$190,000        | \$190,000       |                   | 90%              | 100%          | 3               | 12                 | 3                | 52   | 9.0                 |
| 2016   |         | 2      | \$182,500        | \$182,500       |                   | 91%              | 50%           | 2               | 13                 |                  | 138  | 9.8                 |
| Area:  |         |        |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015   |         | 1      | \$253,000        | \$253,000       |                   | 100%             | 0%            | 6               | 36                 | 1                | 1    | 33.2                |
| Area:  |         |        |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015   | Jul     | 22     | \$140,458        | \$97,500        |                   | 96%              | 59%           | 63              | 367                | 46               | 216  | 15.1                |
| 2016   | Jul     | 27     | \$113,863        | \$87,500        |                   | 82%              | 41%           | 40              | 339                | 40               | 347  | 14.9                |
| Area:  | 33      |        |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015   | Jul     | 23     | \$95,650         | \$41,250        |                   | 84%              | 57%           | 69              | 450                | 28               | 152  | 19.9                |
| 2016   | Jul     | 28     | \$92,709         | \$72,000        |                   | 88%              | 64%           | 49              | 383                | 32               | 187  | 12.7                |
| Area:  | 34      |        |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015   | Jul     | 12     | \$124,000        | \$67,500        |                   | 96%              | 50%           | 36              | 320                | 25               | 98   | 24.6                |
| 2016   | Jul     | 10     | \$176,389        | \$53,000        |                   | 94%              | 60%           | 32              | 229                | 26               | 172  | 14.5                |
| Area:  | 35      |        |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015   | Jul     | 11     | \$100,908        | \$67,000        |                   | 95%              | 36%           | 41              | 385                | 13               | 120  | 24.8                |
| 2016   | Jul     | 17     | \$108,227        | \$90,000        |                   | 92%              | 35%           | 61              | 347                | 21               | 136  | 21.7                |
| Area:  | 36      |        |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015   | Jul     | 16     | \$150,237        | \$76,250        |                   | 95%              | 31%           | 32              | 184                | 9                | 83   | 16.7                |
| 2016   | Jul     | 8      | \$104,443        | \$110,100       |                   | 96%              | 50%           | 34              | 194                | 13               | 73   | 18.8                |
| Area:  | 37      |        |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015   | Jul     | 39     | \$157,429        | \$85,500        |                   | 92%              | 59%           | 101             | 848                | 45               | 300  | 25.6                |
| 2016   | Jul     | 30     | \$135,666        | \$49,000        |                   | 84%              | 57%           | 78              | 887                | 35               | 151  | 24.5                |
| Area:  | 38      |        |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015   | Jul     | 27     | \$79,945         | \$27,500        |                   | 71%              | 30%           | 62              | 595                | 23               | 195  | 30.9                |
| 2016   | Jul     | 31     | \$175,222        | \$36,250        |                   | 91%              | 52%           | 55              | 536                | 32               | 140  | 23.6                |
| Area:  | 41      |        |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015   | Jul     | 9      | \$123,517        | \$104,000       |                   | 95%              | 33%           | 12              | 158                | 9                | 227  | 18.4                |
| 2016   |         | 8      | \$302,857        | \$160,000       |                   | 97%              | 75%           | 23              | 182                | 4                | 328  | 21.6                |
| Area:  |         |        |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015   |         | 11     | \$44,927         | \$42,500        |                   | 90%              | 55%           | 42              | 400                | 11               | 119  | 47.5                |
| 2016   |         | 2      | \$95,000         | \$95,000        |                   | 94%              | 50%           | 49              | 439                | 10               | 194  | 51.6                |
| Area:  |         |        |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015   |         | 8      | \$189,269        | \$106,450       |                   | 94%              | 50%           | 27              | 186                | 13               | 135  | 20.5                |
| 2016   |         | 10     | \$170,353        | \$125,000       |                   | 95%              | 100%          | 17              | 233                | 15               | 236  | 22.2                |
| Area:  |         |        |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015   |         | 5      | \$38,600         | \$20,000        |                   | 90%              | 60%           | 44              | 413                | 3                | 260  | 52.2                |
| 2016   |         | 7      | \$53,033         | \$26,250        |                   | 95%              | 29%           | 21              | 363                | 6                | 252  | 44.4                |
| Area:  |         |        |                  |                 |                   |                  |               |                 |                    | _                |      |                     |
| 2015   |         | 10     | \$47,536         | \$41,640        |                   | 88%              | 20%           | 20              | 117                | 7                | 313  | 13.1                |
| 2016   |         | 4      | \$38,286         | \$38,500        |                   | 88%              | 50%           | 15              | 107                | 5                | 11   | 14.9                |
| Area:  |         |        | <b>^</b>         | 4== ===         |                   | 000/             | 201           |                 |                    |                  |      |                     |
| 2015   |         | 1      | \$57,500         | \$57,500        |                   | 92%              | 0%            | 3               | 36                 | 4                | 12   | 20.6                |
| 2016   |         | 4      | \$62,368         | \$59,990        |                   | 89%              | 50%           | 4               | 48                 | 1                | 155  | 21.3                |
| Area:  |         |        | <b>#</b> 00 540  | <b>#04.000</b>  |                   | 070/             | 050/          | -               | 24                 | ^                | 0.10 | 40.0                |
| 2015   |         | 4      | \$63,549         | \$31,320        |                   | 87%              | 25%           | 5               | 21                 | 2                | 210  | 13.3                |
| 2016   |         | 6      | \$336,592        | \$124,320       |                   | 93%              | 33%           | 3               | 29                 | 5                | 129  | 12.4                |
| Area:  |         | 40     | <b>#405 440</b>  | #00 <b>7</b> 50 |                   | 0.40/            | E00/          | - 4             | 500                | 22               | 044  | 40.0                |
| 2015   |         | 18     | \$135,446        | \$38,750        |                   | 84%              | 56%           | 54              | 590                | 22               | 214  | 46.0                |
| 2016   | Jui     | 14     | \$46,746         | \$25,000        |                   | 89%              | 29%           | 40              | 575                | 20               | 312  | 38.1                |

Sales Closed by Area for: July 2016

Lots and Vacant Land

| Lots and Vacant Land |       |       | Sales                | Sold                 |                   |                  |               |                 |                    |                  |      |                     |
|----------------------|-------|-------|----------------------|----------------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|------|---------------------|
| Year                 | Month | Sales | Average<br>Price     | Median<br>Price      | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM  | Months<br>Inventory |
| Area:                | 50    |       |                      |                      |                   |                  |               |                 |                    |                  |      |                     |
| 2016                 |       | 2     | \$270,000            | \$270,000            |                   | 86%              | 100%          | 2               | 16                 | 1                | 190  | 12.8                |
| Area:                | 52    |       |                      |                      |                   |                  |               |                 |                    |                  |      |                     |
| 2015                 | Jul   | 3     | \$311,667            | \$325,000            |                   | 99%              | 100%          | 7               | 29                 | 1                | 316  | 8.7                 |
| 2016                 | Jul   | 6     | \$214,780            | \$170,000            |                   | 94%              | 50%           | 3               | 34                 | 4                | 105  | 18.5                |
| Area:                | 53    |       |                      |                      |                   |                  |               |                 |                    |                  |      |                     |
| 2015                 | Jul   | 4     | \$174,775            | \$156,500            |                   | 97%              | 100%          | 7               | 80                 | 4                | 47   | 14.1                |
| 2016                 | Jul   | 7     | \$86,884             | \$83,000             |                   | 93%              | 43%           | 12              | 90                 | 7                | 48   | 14.6                |
| Area:                | 54    |       |                      |                      |                   |                  |               |                 |                    |                  |      |                     |
| 2015                 | Jul   | 3     | \$32,381             | \$20,000             |                   | 87%              | 33%           | 7               | 28                 | 1                | 24   | 14.0                |
| Area:                | 55    |       |                      |                      |                   |                  |               |                 |                    |                  |      |                     |
| 2015                 | Jul   | 2     | \$417,500            | \$417,500            |                   | 94%              | 100%          | 2               | 22                 |                  | 8    | 15.5                |
| Area:                | 56    |       |                      |                      |                   |                  |               |                 |                    |                  |      |                     |
| 2015                 | Jul   | 1     | \$72,500             | \$72,500             |                   | 97%              | 0%            | 5               | 25                 | 2                | 204  | 9.4                 |
| 2016                 | Jul   | 6     | \$49,350             | \$25,800             |                   | 91%              | 100%          | 7               | 33                 | 8                | 57   | 12.0                |
| Area:                | 57    |       |                      |                      |                   |                  |               |                 |                    |                  |      |                     |
| 2015                 | Jul   | 1     | \$140,000            | \$140,000            |                   | 93%              | 0%            | 6               | 14                 | 1                | 37   | 84.0                |
| Area:                | 58    |       |                      |                      |                   |                  |               |                 |                    |                  |      |                     |
| 2015                 | Jul   | 8     | \$200,011            | \$119,000            |                   | 94%              | 75%           | 18              | 82                 | 7                | 1138 | 15.4                |
| 2016                 | Jul   | 7     | \$259,179            | \$95,000             |                   | 94%              | 43%           | 15              | 67                 | 9                | 156  | 14.1                |
| Area:                | 59    |       |                      |                      |                   |                  |               |                 |                    |                  |      |                     |
| 2015                 | Jul   | 1     | \$460,000            | \$460,000            |                   | 93%              | 0%            | 7               | 27                 | 1                | 123  | 12.0                |
| 2016                 | Jul   | 2     | \$1,242,500          | \$1,242,500          |                   | 86%              | 50%           | 1               | 19                 | 2                | 102  | 11.4                |
| Area:                | 60    |       |                      |                      |                   |                  |               |                 |                    |                  |      |                     |
| 2015                 | Jul   | 5     | \$376,758            | \$260,000            |                   | 86%              | 40%           | 10              | 65                 | 4                | 201  | 22.9                |
| 2016                 |       | 1     | \$770,000            | \$770,000            |                   | 200%             | 0%            | 5               | 65                 | 4                | 18   | 21.7                |
| Area:                | 61    |       |                      |                      |                   |                  |               |                 |                    |                  |      |                     |
| 2015                 | Jul   | 3     | \$67,637             | \$79,910             |                   | 90%              | 0%            | 11              | 95                 | 3                | 252  | 25.3                |
| 2016                 |       | 3     | \$95,127             | \$81,030             |                   | 86%              | 0%            | 8               | 102                | 6                | 263  | 29.1                |
| Area:                | 63    |       |                      |                      |                   |                  |               |                 |                    |                  |      |                     |
| 2015                 | Jul   | 2     | \$124,375            | \$124,380            |                   | 99%              | 100%          | 2               | 32                 | 2                | 14   | 11.3                |
| 2016                 |       | 10    | \$227,499            | \$194,920            |                   | 91%              | 90%           | 6               | 30                 | 5                | 121  | 10.9                |
| Area:                |       |       |                      |                      |                   |                  |               |                 |                    |                  |      |                     |
| 2015                 |       | 3     | \$89,467             | \$99,900             |                   | 97%              | 33%           | 5               | 43                 | 6                | 325  | 13.9                |
| 2016                 | Jul   | 1     | \$6,200              | \$6,200              |                   | 52%              | 0%            | 2               | 32                 | 2                | 274  | 10.4                |
| Area:                |       |       |                      |                      |                   |                  |               |                 |                    |                  |      |                     |
| 2015                 |       | 4     | \$781,250            | \$571,880            |                   | 95%              | 25%           | 6               | 29                 | 7                | 244  | 17.4                |
| Area:                |       |       |                      |                      |                   |                  |               |                 |                    |                  |      |                     |
| 2015                 |       | 3     | \$400,359            | \$151,180            |                   | 86%              | 33%           | 5               | 31                 | 3                | 19   | 12.8                |
| 2016                 |       | 4     | \$92,686             | \$100,340            |                   | 94%              | 50%           | 3               | 19                 | 2                | 120  | 7.6                 |
| Area:                |       |       |                      |                      |                   |                  |               |                 |                    |                  |      |                     |
| 2015                 |       | 12    | \$228,037            | \$97,100             |                   | 86%              | 75%           | 42              | 243                | 15               | 198  | 18.5                |
| 2016                 |       | 13    | \$180,718            | \$123,450            |                   | 91%              | 54%           | 21              | 150                | 26               | 98   | 10.8                |
| Area:                |       |       | 0.100.000            | <b>4.0 -</b> 05      |                   | 000/             | 660/          |                 | 700                |                  |      | 22.2                |
| 2015                 |       | 18    | \$126,668            | \$48,500             |                   | 89%              | 33%           | 41              | 769                | 17               | 363  | 38.0                |
| 2016                 |       | 16    | \$116,122            | \$82,500             |                   | 72%              | 38%           | 61              | 742                | 29               | 252  | 34.4                |
| Area:                |       | 40    | <b>Φ</b> ΕΟ 050      | ФСС ССС              |                   | 000/             | F 40/         |                 | 405                | 22               | 400  | 22.2                |
| 2015                 |       | 13    | \$56,252<br>\$64,700 | \$30,000<br>\$64,750 |                   | 92%              | 54%           | 51              | 485<br>516         | 20               | 189  | 36.8                |
| 2016                 | Jui   | 13    | \$61,792             | \$61,750             |                   | 88%              | 46%           | 55              | 516                | 21               | 244  | 32.4                |

Sales Closed by Area for: July 2016

**Lots and Vacant Land** 

| Lots a | nd Vaca | int Lan | d                     |           | Sales    | Sold    |       |          |          |         |     |           |
|--------|---------|---------|-----------------------|-----------|----------|---------|-------|----------|----------|---------|-----|-----------|
|        |         |         | Average               | Median    | Price    | to List | Coop  | New      | Active   | Pending |     | Months    |
| Year   | Month   | Sales   | Price                 | Price     | per Sqft | Price   | Sales | Listings | Listings | Sales   | DOM | Inventory |
| Area:  |         |         |                       |           |          |         |       |          |          |         |     | •         |
| 2015   |         | 9       | \$23,389              | \$22,500  |          | 86%     | 33%   | 10       | 161      | 10      | 112 | 33.3      |
| 2016   |         | 7       | \$69,458              | \$40,000  |          | 90%     | 0%    | 20       | 187      | 8       | 425 | 29.5      |
| Area:  |         | •       | <b>,</b>              | * ,       |          |         |       |          |          | -       |     |           |
| 2015   |         | 5       | \$99,600              | \$50,000  |          | 89%     | 20%   | 8        | 136      | 8       | 280 | 44.1      |
| 2016   |         | 2       | \$64,500              | \$64,500  |          | 89%     | 0%    | 10       | 119      | 2       | 470 | 28.6      |
| Area:  |         | _       | ψο .,σσσ              | ψο .,σσσ  |          | 0070    | 0,0   |          |          | _       |     | _0.0      |
| 2015   |         | 10      | \$308,800             | \$138,250 |          | 80%     | 30%   | 42       | 562      | 8       | 313 | 82.2      |
| 2016   |         | 11      | \$91,723              | \$40,000  |          | 92%     | 82%   | 51       | 595      | 5       | 329 | 78.5      |
| Area:  |         |         | ψο :,: =0             | ψ.0,000   |          | 0270    | 02/0  | •        |          | · ·     | 020 | . 0.0     |
| 2015   |         | 1       | \$140,000             | \$140,000 |          | 72%     | 0%    | 4        | 35       | 1       | 8   | 23.3      |
| 2016   |         | 3       | \$111,667             | \$60,000  |          | 98%     | 33%   | 6        | 31       | 1       | 6   | 13.3      |
| Area:  |         | · ·     | Ψ,σσ.                 | 400,000   |          | 0070    | 0070  |          | ٠.       | •       |     |           |
| 2015   |         | 7       | \$273,235             | \$151,590 |          | 92%     | 29%   | 17       | 188      | 6       | 284 | 19.6      |
| 2016   |         | 8       | \$230,213             | \$90,000  |          | 90%     | 38%   | 23       | 238      | 8       | 129 | 26.9      |
| Area:  |         | Ü       | Ψ200,210              | φου,σου   |          | 0070    | 0070  | 20       | 200      | ŭ       | 120 | 20.0      |
| 2015   |         | 1       | \$132,699             | \$132,700 |          | 91%     | 100%  | 1        | 14       | 1       | 35  | 28.0      |
| 2016   |         | 1       | \$26,000              | \$26,000  |          | 100%    | 100%  | •        | 4        | •       | 93  | 4.0       |
| Area:  |         | ·       | 420,000               | 420,000   |          | 10070   | .0070 |          | •        |         |     |           |
| 2015   |         | 5       | \$180,800             | \$235,000 |          | 94%     | 0%    | 9        | 85       | 6       | 99  | 21.7      |
| 2016   |         | 4       | \$313,565             | \$357,630 |          | 97%     | 75%   | 10       | 84       | 3       | 107 | 18.3      |
| Area:  |         | •       | φο το,σσσ             | φοστ,σοσ  |          | 01 70   | 1070  |          | 0.       | ŭ       | 101 | 10.0      |
| 2015   |         | 1       | \$35,000              | \$35,000  |          | 70%     | 0%    | 1        | 9        | 2       | 303 | 13.5      |
| 2016   |         | 2       | \$62,450              | \$62,450  |          | 98%     | 50%   | 2        | 11       | _       | 266 | 14.7      |
| Area:  |         | _       | ψ <b>0</b> 2, .00     | ψοΞ, .σσ  |          | 0070    | 0070  | _        |          |         |     |           |
| 2015   |         | 2       | \$56,000              | \$56,000  |          | 80%     | 100%  | 1        | 23       | 1       | 58  | 27.6      |
| 2016   |         | 1       | \$26,000              | \$26,000  |          | 100%    | 100%  | 1        | 12       | 2       | 36  | 13.1      |
| Area:  |         |         | Ψ20,000               | Ψ20,000   |          | 10070   | 10070 | •        |          | _       | 00  | 10.1      |
| 2015   |         | 1       | \$18,000              | \$18,000  |          | 151%    | 100%  |          | 5        |         | 60  | 60.0      |
| Area:  |         | •       | ψ.ο,οοο               | ψ.ο,σσσ   |          | 10170   | .0070 |          | ·        |         |     | 33.3      |
| 2016   |         | 1       | \$47,000              | \$47,000  |          | 94%     | 0%    | 4        | 17       |         | 15  | 34.0      |
| Area:  |         |         | Ψ11,000               | ψ17,000   |          | 0170    | 070   |          | • • •    |         |     | 01.0      |
| 2015   |         | 1       | \$130,000             | \$130,000 |          | 89%     | 100%  | 3        | 30       | 3       | 21  | 27.7      |
| Area:  |         | •       | ψ100,000              | ψ100,000  |          | 0070    | 10070 | Ū        | 00       | ŭ       |     | 2         |
| 2015   |         | 1       | \$88,000              | \$88,000  |          | 100%    | 0%    |          | 5        |         | 0   | 20.0      |
| 2016   |         | 1       | \$70,000              | \$70,000  |          | 96%     | 0%    |          | 1        | 1       | 205 | 2.0       |
| Area:  |         |         | ψ, σ,σσσ              | ψ, σ,σσσ  |          | 0070    | 0,70  |          | •        | •       | 200 | 2.0       |
| 2016   |         | 1       | \$400,000             | \$400,000 |          | 75%     | 100%  | 12       | 71       | 4       | 156 | 25.1      |
| Area:  |         |         | φ-100,000             | φ400,000  |          | 1070    | 10070 | 12       | , ,      | 7       | 100 | 20.1      |
| 2015   |         | 1       | \$256,100             | \$256,100 |          | 493%    | 100%  | 4        | 10       | 1       | 57  | 13.3      |
| Area:  |         |         | Ψ200, 100             | Ψ200,100  |          | 40070   | 10070 | 7        | 10       |         | 01  | 10.0      |
| 2015   |         | 1       | \$79,830              | \$79,830  |          | 92%     | 0%    | 4        | 35       |         | 103 | 26.3      |
| Area:  |         | '       | ψ. Ο,000              | ψ, υ,υυυ  |          | JZ /0   | 0 /0  | 7        | 55       |         | 100 | 20.0      |
| 2015   |         | 6       | \$54,975              | \$49,500  |          | 89%     | 50%   | 8        | 66       | 3       | 165 | 22.0      |
| 2013   |         | 2       | \$34,973<br>\$231,750 | \$231,750 |          | 94%     | 50%   | 20       | 65       | 3       | 314 | 23.6      |
| Area:  |         | _       | Ψ201,100              | Ψ201,700  |          | J-T /U  | 30 /0 | 20       | 00       | 3       | 314 | 20.0      |
| 2015   |         | 2       | \$163,100             | \$163,100 |          | 95%     | 0%    | 8        | 30       | 1       | 202 | 25.7      |
| 2016   |         | 2       | \$273,342             | \$273,340 |          | 95%     | 100%  | 3        | 40       | 1       | 114 | 26.7      |
| 2010   |         | _       | Ψ=1 0,0π <i>L</i>     | ψ=1 0,0π0 |          | 0070    | 10070 | J        |          |         |     | 20.1      |

Sales Closed by Area for: July 2016

**Lots and Vacant Land** 

| Lots and Vacant Land   |   |               | d                                   |  | Sales             | Sold                       |                         |                 |                    |                  |     |                     |
|--|---|---------------|-------------------------------------|--|-------------------|----------------------------|-------------------------|-----------------|--------------------|------------------|-----|---------------------|
| Year   | Month   | Sales         | Average<br>Price                    | Median<br>Price                                  | Price<br>per Sqft | to List<br>Price           | Coop<br>Sales           | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
| Area:  |   |               |                                     |  |                   |                            |                         |                 |                    |                  |     |                     |
| 2015   |   | 4             | \$178,457                           | \$188,110  |                   | 92%                        | 75%                     | 8               | 73                 | 2                | 160 | 23.1                |
| 2016   |   | 8             | \$275,028                           | \$269,760  |                   | 97%                        | 50%                     | 6               | 70                 | 2                | 216 | 20.5                |
| Area:  |   |               | <b>4</b>                            | <b>+===</b> ,                                    |                   |                            |                         |                 |                    |                  |     |                     |
| 2015   |   | 3             | \$28,333                            | \$28,500   |                   | 97%                        | 33%                     | 29              | 169                | 5                | 304 | 40.6                |
| 2016   |   | 7             | \$60,000                            | \$52,500   |                   | 90%                        | 29%                     | 24              | 182                | 8                | 182 | 34.1                |
| Area:  |   |               | ****                                | ¥==,===  |                   |                            |                         |                 |                    |                  |     |                     |
| 2015   |   | 1             | \$74,900                            | \$74,900   |                   | 100%                       | 0%                      | 3               | 3                  | 1                | 89  | 18.0                |
| Area:  |   | -             | ** 1,000                            | ** 1,000   |                   |                            |                         | •               | -                  | •                |     |                     |
| 2015   |   | 7             | \$46,643                            | \$19,000   |                   | 93%                        | 0%                      | 11              | 77                 | 5                | 49  | 25.0                |
| 2016   |   | 4             | \$64,047                            | \$64,590   |                   | 90%                        | 50%                     | 13              | 140                | 5                | 129 | 35.7                |
| Area:  |   |               | , - , -                             | ,          |                   |                            |                         |                 |                    |                  |     |                     |
| 2015   |   | 1             | \$222,000                           | \$222,000  |                   | 100%                       | 100%                    | 6               | 22                 | 2                | 102 | 44.0                |
| 2016   |   | 2             | \$622,500                           | \$622,500  |                   | 91%                        | 50%                     | 4               | 24                 | 2                | 154 | 19.2                |
| Area:  |   |               | , - ,                               | ,          |                   |                            |                         |                 |                    |                  |     |                     |
| 2016   |   | 1             | \$45,000                            | \$45,000   |                   | 100%                       | 0%                      | 2               | 10                 |                  | 98  | 12.0                |
| Area:  |   |               | , ,,,,,,,                           | , ,,,,,,,,                                       |                   |                            |                         |                 |                    |                  |     |                     |
| 2015   |   | 3             | \$64,667                            | \$89,000   |                   | 99%                        | 67%                     | 4               | 15                 | 4                | 256 | 10.6                |
| 2016   |   | 6             | \$25,550                            | \$5,170  |                   | 102%                       | 0%                      | 2               | 23                 | 2                | 177 | 11.5                |
| Area:  |   |               | , ,,,,,,,                           | , -, -   |                   |                            |                         |                 |                    |                  |     |                     |
| 2015   |   | 4             | \$18,750                            | \$10,000   |                   | 88%                        | 25%                     | 3               | 27                 | 3                | 123 | 14.1                |
| 2016   |   | 1             | \$18,500                            | \$18,500   |                   | 93%                        | 100%                    | 2               | 28                 | 4                | 36  | 28.0                |
| Area:  |   |               |                                     | • •  |                   |                            |                         |                 |                    |                  |     |                     |
| 2015   |   | 1             | \$20,000                            | \$20,000   |                   | 100%                       | 0%                      | 5               | 27                 |                  | 47  | 19.1                |
| Area:  |   |               | , ,,,,,,,                           | , ,,,,,,,,                                       |                   |                            |                         |                 |                    |                  |     |                     |
| 2016   |   | 1             | \$27,000                            | \$27,000   |                   | 90%                        | 0%                      | 4               | 25                 | 2                | 11  | 20.0                |
| Area:  |   |               | <b>4</b> =1,555                     | <del>+</del> =:,===                              |                   |                            |                         |                 |                    |                  |     |                     |
| 2015   |   | 2             | \$131,750                           | \$131,750  |                   | 93%                        | 100%                    | 4               | 18                 | 3                | 124 | 12.7                |
| 2016   |   | 1             | \$324,000                           | \$324,000  |                   | 93%                        | 100%                    | 3               | 12                 | 1                | 2   | 12.0                |
| Area:  |   |               | , - ,                               | ,          |                   |                            |                         |                 |                    |                  |     |                     |
| 2015   |   | 1             | \$249,000                           | \$249,000  |                   | 100%                       | 0%                      | 7               | 35                 | 4                | 179 | 11.4                |
| 2016   |   | 2             | \$172,950                           | \$172,950  |                   | 100%                       | 100%                    | 20              | 47                 | 16               | 162 | 15.7                |
| Area:  |   |               |                                     |  |                   |                            |                         |                 |                    |                  |     |                     |
|  |   | 5             | \$78.550                            | \$80.000   |                   | 92%                        | 20%                     | 28              | 114                | 8                | 179 | 20.1                |
|  |   | 7             |                                     |  |                   |                            |                         |                 |                    |                  |     | 11.6                |
|  |   |               |                                     | • •  |                   |                            |                         |                 |                    |                  |     |                     |
|  |   | 9             | \$166,596                           | \$157,990  |                   | 89%                        | 78%                     | 15              | 45                 | 2                | 654 | 19.3                |
|  |   |               |                                     |  |                   |                            |                         |                 |                    |                  |     |                     |
|  |   | 6             | \$136,150                           | \$129,750  |                   | 95%                        | 0%                      | 5               | 92                 | 4                | 107 | 15.3                |
| 2016   |   |               |                                     | \$67,500   |                   | 90%                        | 50%                     |                 |                    |                  |     | 13.0                |
| Area:  | 121   |               |                                     |  |                   |                            |                         |                 |                    |                  |     |                     |
| 2016   |   | 1             | \$550,000                           | \$550,000  |                   | 100%                       | 0%                      | 1               | 10                 | 1                | 0   | 13.3                |
| Area:  | 122   |               |                                     |  |                   |                            |                         |                 |                    |                  |     |                     |
|  |   | 1             | \$180,000                           | \$180,000  |                   | 72%                        | 0%                      | 2               | 9                  | 1                | 149 | 27.0                |
|  |   |               | . ,                                 | ,  |                   |                            |                         |                 |                    |                  |     |                     |
|  |   | 3             | \$273,000                           | \$269,000  |                   | 97%                        | 67%                     | 1               | 15                 | 3                | 448 | 11.3                |
|  |   | 1             |                                     |  |                   | 100%                       | 100%                    | 4               | 30                 |                  | 8   | 24.0                |
| Area:  |   |               |                                     | . ,  |                   |                            |                         |                 |                    |                  |     |                     |
| 2016   |   | 1             | \$700,000                           | \$700,000  |                   | 96%                        | 100%                    | 6               | 44                 | 3                | 144 | 19.6                |
| 2015<br>2016<br>Area:<br>2016<br>Area:<br>2015<br>2016<br>Area:<br>2015<br>Area:<br>2015<br>Area:<br>2016<br>Area: | Jul Jul 111 Jul 112 Jul Jul 121 Jul 122 Jul 123 Jul Jul Jul 123 | 9 6 4 1 1 3 1 | \$180,000<br>\$273,000<br>\$289,000 | \$550,000<br>\$180,000<br>\$269,000<br>\$289,000 |                   | 100%<br>72%<br>97%<br>100% | 0%<br>0%<br>67%<br>100% | 4               |                    | 1<br>3<br>2      |     |                     |

Sales Closed by Area for: July 2016

| Lots and Vacant Land |            | <b>d</b> |                  | Sales           | Sold              |                  |               |                 |                    |                  |     |                     |
|----------------------|------------|----------|------------------|-----------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|-----|---------------------|
|                      | Year Month | Sales    | Average<br>Price | Median<br>Price | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
| _                    | Area: 126  |          |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
|                      |            |          |                  |                 |                   |                  |               |                 |                    |                  |     |                     |

| Year    | Month    | Sales     | Average<br>Price | Median<br>Price | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
|---------|----------|-----------|------------------|-----------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|-----|---------------------|
| Area:   | 126      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015    | Jul      | 3         | \$369,000        | \$157,000       |                   | 91%              | 33%           | 3               | 44                 | 4                | 69  | 23.0                |
| Area:   | 127      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015    | Jul      | 2         | \$248,500        | \$248,500       |                   | 98%              | 100%          | 4               | 29                 | 1                | 28  | 19.3                |
| 2016    | Jul      | 1         | \$260,000        | \$260,000       |                   | 87%              | 0%            | 5               | 26                 | 3                | 36  | 16.4                |
| Area:   | 129      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015    | Jul      | 2         | \$42,500         | \$42,500        |                   | 179%             | 50%           | 1               | 13                 | 3                | 288 | 17.3                |
| 2016    | Jul      | 3         | \$37,333         | \$37,000        |                   | 93%              | 33%           |                 | 6                  |                  | 10  | 4.8                 |
| Area:   | 130      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2016    | Jul      | 1         | \$159,900        | \$159,900       |                   | 82%              | 100%          | 2               | 5                  | 1                | 13  | 12.0                |
| Area:   | 132      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2016    | Jul      | 2         | \$252,000        | \$252,000       |                   | 98%              | 100%          | 3               | 14                 | 1                | 139 | 8.8                 |
| Area:   | 140      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015    | Jul      | 1         | \$60,000         | \$60,000        |                   | 100%             | 0%            | 1               | 12                 |                  | 61  | 28.8                |
| 2016    | Jul      | 2         | \$13,000         | \$13,000        |                   | 93%              | 0%            | 2               | 16                 | 1                | 444 | 48.0                |
| Area:   | 142      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2016    | Jul      | 1         | \$911,400        | \$911,400       |                   | 99%              | 0%            | 2               | 14                 |                  | 31  | 56.0                |
| Area:   | 144      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015    | Jul      | 1         | \$14,500         | \$14,500        |                   | 86%              | 100%          | 2               | 6                  | 2                | 347 | 9.0                 |
| 2016    | Jul      | 2         | \$162,500        | \$162,500       |                   | 98%              | 50%           | 1               | 7                  | 1                | 48  | 9.3                 |
| Area:   | 145      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015    | Jul      | 4         | \$41,250         | \$42,500        |                   | 96%              | 75%           | 6               | 38                 | 6                | 57  | 8.1                 |
| 2016    | Jul      | 4         | \$84,975         | \$87,450        |                   | 90%              | 50%           | 14              | 35                 | 5                | 26  | 6.9                 |
| Area:   |          |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015    | Jul      | 2         | \$31,250         | \$31,250        |                   | 96%              | 50%           | 1               | 17                 |                  | 46  | 7.8                 |
| Area:   | 147      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015    | Jul      | 3         | \$156,667        | \$95,000        |                   | 95%              | 33%           | 1               | 18                 | 4                | 101 | 8.0                 |
| 2016    |          | 1         | \$82,500         | \$82,500        |                   | 100%             | 0%            | 1               | 17                 |                  | 21  | 10.7                |
| Area:   | 148      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2016    | Jul      | 3         | \$29,500         | \$29,500        |                   | 100%             | 0%            | 4               | 60                 | 1                | 598 | 17.1                |
| Area:   | 149      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015    | Jul      | 8         | \$104,125        | \$46,500        |                   | 93%              | 63%           | 4               | 54                 | 8                | 204 | 11.2                |
| 2016    | Jul      | 1         | \$34,400         | \$34,400        |                   | 98%              | 0%            | 6               | 91                 | 6                | 6   | 21.8                |
| Area:   | 150      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015    | Jul      | 8         | \$30,300         | \$25,000        |                   | 94%              | 88%           | 3               | 57                 | 3                | 129 | 18.0                |
| 2016    |          | 3         | \$70,833         | \$36,000        |                   | 88%              | 67%           | 2               | 31                 |                  | 182 | 7.9                 |
| Area:   |          |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2016    |          | 1         | \$457,000        | \$457,000       |                   | 92%              | 100%          | 13              | 34                 | 2                | 400 | 17.7                |
| Area:   |          |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015    |          | 1         | \$55,000         | \$55,000        |                   | 92%              | 0%            | 3               | 18                 | 1                | 27  | 24.0                |
| 2016    | Jul      | 2         | \$135,500        | \$135,500       |                   | 90%              | 50%           | 2               | 23                 | 1                | 84  | 21.2                |
| Area:   |          |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015    |          | 4         | \$93,084         | \$64,500        |                   | 92%              | 100%          | 3               | 45                 | 5                | 303 | 15.0                |
| 2016    |          | 4         | \$67,728         | \$66,750        |                   | 90%              | 25%           | 8               | 43                 | 3                | 132 | 10.5                |
| Area:   | 154      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015    |          | 5         | \$92,015         | \$86,000        |                   | 94%              | 60%           | 10              | 46                 | 2                | 181 | 11.0                |
| 2016    |          | 2         | \$115,000        | \$115,000       |                   | 86%              | 50%           | 1               | 20                 | 3                | 137 | 6.7                 |
| Area:   |          |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015    |          | 6         | \$58,750         | \$43,750        |                   | 96%              | 33%           | 6               | 52                 | 8                | 170 | 8.5                 |
| 2016    | Jul      | 11        | \$57,000         | \$28,500        |                   | 87%              | 36%           | 4               | 67                 | 10               | 138 | 10.7                |
| Note: C | urrent m | onth data | are prelimina    | .y              |                   |                  |               |                 |                    |                  |     |                     |

# North Texas Real Estate Information System Sales Closed by Area for: July 2016

| Lots a  | nd Vaca  | ınt Lan   | ıd               |                 | Sales             | Sold             |               |                 |                    |                  |      |                     |
|---------|----------|-----------|------------------|-----------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|------|---------------------|
| Year    | Month    | Sales     | Average<br>Price | Median<br>Price | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM  | Months<br>Inventory |
| Area:   |          |           |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015    |          | 1         | \$7,500          | \$7,500         |                   | 74%              | 0%            |                 | 7                  |                  | 91   | 8.4                 |
| 2016    | Jul      | 1         | \$250,000        | \$250,000       |                   | 78%              | 0%            | 4               | 14                 |                  | 101  | 28.0                |
| Area:   | 158      |           |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015    | Jul      | 4         | \$952,805        | \$720,100       |                   | 78%              | 50%           | 8               | 93                 | 5                | 196  | 24.8                |
| 2016    | Jul      | 3         | \$41,000         | \$39,500        |                   | 92%              | 67%           | 14              | 90                 | 8                | 144  | 31.8                |
| Area:   | 273      |           |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015    | Jul      | 4         | \$16,625         | \$16,500        |                   | 83%              | 75%           | 3               | 12                 | 2                | 218  | 8.0                 |
| 2016    | Jul      | 1         | \$15,500         | \$15,500        |                   | 103%             | 100%          | 9               | 11                 |                  | 7    | 9.4                 |
| Area:   | 274      |           |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015    | Jul      | 1         | \$25,000         | \$25,000        |                   | 100%             | 100%          | 2               | 19                 | 1                | 2    | 114.0               |
| 2016    | Jul      | 1         | \$368,934        | \$368,930       |                   | 105%             | 0%            |                 | 16                 |                  | 383  | 192.0               |
| Area:   | 275      |           |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015    | Jul      | 2         | \$73,625         | \$73,620        |                   | 88%              | 0%            |                 | 4                  | 1                | 166  | 24.0                |
| 2016    | Jul      | 1         | \$45,000         | \$45,000        |                   | 100%             | 0%            | 1               | 3                  |                  | 119  | 7.2                 |
| Area:   | 301      |           |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015    | Jul      | 1         | \$100,000        | \$100,000       |                   | 100%             | 0%            |                 | 7                  |                  | 26   | 12.0                |
| Area:   | 303      |           |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015    | Jul      | 2         | \$436,000        | \$436,000       |                   | 72%              | 0%            | 12              | 96                 | 2                | 1194 | 25.6                |
| 2016    | Jul      | 7         | \$82,604         | \$62,450        |                   | 88%              | 57%           | 4               | 105                | 3                | 191  | 38.2                |
| Area:   | 306      |           |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015    | Jul      | 2         | \$25,750         | \$25,750        |                   | 90%              | 100%          |                 | 6                  |                  | 92   | 24.0                |
| 2016    | Jul      | 1         | \$201,316        | \$201,320       |                   | 72%              | 100%          |                 | 1                  |                  | 85   | 6.0                 |
| Area:   | 307      |           |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015    | Jul      | 4         | \$22,475         | \$22,500        |                   | 75%              | 0%            | 4               | 106                | 5                | 56   | 24.5                |
| 2016    | Jul      | 7         | \$60,175         | \$38,280        |                   | 73%              | 43%           | 17              | 150                | 2                | 171  | 36.7                |
| Area:   | 309      |           |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015    | Jul      | 1         | \$100,000        | \$100,000       |                   | 100%             | 0%            |                 | 12                 | 1                | 30   | 9.0                 |
| 2016    |          | 3         | \$52,500         | \$32,500        |                   | 96%              | 33%           | 5               | 64                 | 4                | 25   | 40.4                |
| Area:   | 324      |           |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2016    | Jul      | 1         | \$2,500          | \$2,500         |                   | 71%              | 0%            | 2               | 15                 |                  | 354  | 30.0                |
| Area:   | 325      |           |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015    |          | 2         | \$69,500         | \$69,500        |                   | 93%              | 0%            | 7               | 18                 | 4                | 56   | 10.8                |
| 2016    | Jul      | 2         | \$74,500         | \$74,500        |                   | 100%             | 50%           | 7               | 31                 | 1                | 81   | 13.3                |
| Area:   |          |           |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015    | Jul      | 3         | \$108,038        | \$126,000       |                   | 96%              | 0%            | 6               | 92                 | 2                | 100  | 35.6                |
| 2016    |          | 4         | \$61,000         | \$65,000        |                   | 95%              | 0%            | 3               | 59                 | 1                | 90   | 15.1                |
| Area:   |          |           |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015    | Jul      | 2         | \$791,108        | \$791,110       |                   | 97%              | 50%           | 3               | 32                 |                  | 67   | 25.6                |
| Area:   |          |           |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015    |          | 3         | \$66,500         | \$65,000        |                   | 90%              | 67%           | 41              | 210                | 5                | 401  | 30.4                |
| 2016    |          | 6         | \$87,000         | \$36,000        |                   | 94%              | 50%           | 20              | 266                | 10               | 188  | 43.7                |
| Area:   |          |           |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015    |          | 1         | \$99,500         | \$99,500        |                   | 97%              | 100%          |                 | 2                  |                  | 289  | 8.0                 |
| Area:   |          |           |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2016    |          | 1         | \$1,605,930      | \$1,605,930     |                   | 85%              | 0%            |                 | 3                  |                  | 118  | 18.0                |
| Area:   |          |           |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2016    |          | 1         | \$580,000        | \$580,000       |                   | 98%              | 0%            | 1               | 4                  |                  | 84   | 24.0                |
| Area:   |          |           |                  |                 |                   |                  |               |                 |                    |                  |      |                     |
| 2015    | Jul      | 1         | \$723,134        | \$723,130       |                   | 85%              | 0%            | 1               | 6                  | 2                | 75   | 72.0                |
| Note: C | urrent m | onth data | a are prelimina  | ıry             |                   |                  |               |                 |                    |                  |      |                     |

Sales Closed by Area for: July 2016

**Lots and Vacant Land** 

| nd Vaca | nt Land   | d  |   | Sales  | Sold  |   |   |  |   |  |   |  |
|---------|---|--|---|--|---|---|---|--|---|--|---|--|
| Month   | Sales   | Average<br>Price   | Median<br>Price                                 | Price<br>per Sqft  | to List<br>Price  | Coop<br>Sales   | New<br>Listings   | Active<br>Listings   | Pending<br>Sales  | DOM  | Months<br>Inventory   |  |
| 700     |   |  |   |  |   |   |   |  |   |  |   |  |
| Jul     | 6   | \$168,482  | \$103,410                                       |  | 84%   | 17%   | 5   | 75   | 3   | 151  | 40.9  |  |
| 800     |   |  |   |  |   |   |   |  |   |  |   |  |
| Jul     | 4   | \$207,743  | \$165,490                                       |  | 92%   | 0%  | 6   | 40   | 4   | 230  | 19.2  |  |
| Jul     | 2   | \$70,000   | \$70,000  |  | 97%   | 50%   | 10  | 115  | 2   | 80   | 37.3  |  |
| 900     |   |  |   |  |   |   |   |  |   |  |   |  |
| Jul     | 2   | \$61,000   | \$61,000  |  | 93%   | 0%  | 4   | 51   |   | 404  | 32.2  |  |
| Jul     | 3   | \$436,667  | \$120,000                                       |  | 86%   | 33%   | 5   | 50   | 2   | 84   | 37.5  |  |
| 999     |   |  |   |  |   |   |   |  |   |  |   |  |
| Jul     | 1   | \$55,000   | \$55,000  |  | 79%   | 0%  | 1   | 44   | 2   | 79   | 44.0  |  |
| Jul     | 4   | \$107,288  | \$103,120                                       |  | 95%   | 25%   | 5   | 81   | 5   | 139  | 60.8  |  |
|         | Month 700 Jul 800 Jul 900 Jul Jul 910 Jul Jul 911 Jul 911 Jul | Month Sales  700 Jul 6 800 Jul 4 Jul 2 900 Jul 2 Jul 3 999 Jul 1 | Month         Sales         Price           700 | Month         Sales         Average Price         Median Price           700         Jul         6         \$168,482         \$103,410           800         Jul         4         \$207,743         \$165,490           Jul         2         \$70,000         \$70,000           900         Jul         2         \$61,000         \$61,000           Jul         3         \$436,667         \$120,000           999         Jul         1         \$55,000         \$55,000 | Month         Sales         Average Price         Median Price         Price per Sqft           700         Jul         6         \$168,482         \$103,410           800         Jul         4         \$207,743         \$165,490           Jul         2         \$70,000         \$70,000           900         Jul         2         \$61,000         \$61,000           Jul         3         \$436,667         \$120,000           999         Jul         1         \$55,000         \$55,000 | Month         Sales         Sold to List per Sqft         Median Price         Price per Sqft         Sold to List to List per Sqft           700         Jul         6         \$168,482         \$103,410         84%           800         Jul         4         \$207,743         \$165,490         92%           Jul         2         \$70,000         \$70,000         97%           900         Jul         2         \$61,000         \$61,000         93%           Jul         3         \$436,667         \$120,000         86%           999         Jul         1         \$55,000         \$55,000         79% | Month         Sales         Sold to List to List per Sqft         Coop Price           700         Jul         6         \$168,482         \$103,410         84%         17%           800         Jul         4         \$207,743         \$165,490         92%         0%           Jul         2         \$70,000         \$70,000         97%         50%           900         Jul         2         \$61,000         \$61,000         93%         0%           Jul         3         \$436,667         \$120,000         86%         33%           999         Jul         1         \$55,000         \$55,000         79%         0% | New Month   Sales   Price   Sales   Listings | Nonth   Sales   Price   Sales   Listings   Listings | Nonth   Sales   Price   Pric | Nonth   Sales   Price   Pending   Price   Price   Pending   Price   Price   Pending   Price   Price |  |

Sales Closed by Area for: July 2016

| Ren | tals |  |
|-----|------|--|
|     |      |  |

| Rentals  |           |                  |                 | Rent            | Sold             |                |                 |                    |                   |     |                     |
|----------|-----------|------------------|-----------------|-----------------|------------------|----------------|-----------------|--------------------|-------------------|-----|---------------------|
| Year Mon | th Leases | Average<br>Rent  | Median<br>Rent  | per<br>100 Sqft | to List<br>Price | Coop<br>Leases | New<br>Listings | Active<br>Listings | Pending<br>Leases | DOM | Months<br>Inventory |
| Area: 1  |           |                  |                 |                 |                  |                |                 |                    |                   |     |                     |
| 2015 Jul | 17        | \$1,334          | \$1,220         | \$73            | 100%             | 35%            | 27              | 14                 | 15                | 31  | 0.5                 |
| 2016 Jul | 26        | \$1,519          | \$1,400         | \$81            | 100%             | 50%            | 24              | 17                 | 16                | 25  | 0.8                 |
| Area: 2  |           |                  |                 |                 |                  |                |                 |                    |                   |     |                     |
| 2015 Jul | 23        | \$1,444          | \$1,400         | \$70            | 100%             | 48%            | 23              | 15                 | 12                | 27  | 0.5                 |
| 2016 Jul | 12        | \$1,566          | \$1,550         | \$71            | 100%             | 50%            | 26              | 22                 | 21                | 34  | 1.0                 |
| Area: 3  |           |                  |                 |                 |                  |                |                 |                    |                   |     |                     |
| 2015 Jul | 34        | \$1,302          | \$1,350         | \$70            | 100%             | 50%            | 30              | 13                 | 14                | 28  | 0.5                 |
| 2016 Jul | 13        | \$1,280          | \$1,350         | \$80            | 99%              | 15%            | 17              | 12                 | 12                | 16  | 0.6                 |
| Area: 5  |           |                  |                 |                 |                  |                |                 |                    |                   |     |                     |
| 2015 Jul | 69        | \$1,238          | \$1,250         | \$83            | 100%             | 59%            | 67              | 30                 | 39                | 24  | 0.6                 |
| 2016 Jul | 43        | \$1,335          | \$1,350         | \$85            | 100%             | 33%            | 52              | 29                 | 29                | 17  | 0.7                 |
| Area: 6  |           | . ,              | . ,             |                 |                  |                |                 |                    |                   |     |                     |
| 2015 Jul | 23        | \$1,544          | \$1,450         | \$80            | 100%             | 39%            | 28              | 28                 | 7                 | 32  | 1.0                 |
| 2016 Jul | 32        | \$1,506          | \$1,400         | \$84            | 100%             | 53%            | 41              | 44                 | 16                | 26  | 1.7                 |
| Area: 8  |           | . ,              | . ,             |                 |                  |                |                 |                    |                   |     |                     |
| 2015 Jul | 22        | \$1,646          | \$1,600         | \$79            | 100%             | 59%            | 40              | 16                 | 19                | 25  | 0.6                 |
| 2016 Jul | 27        | \$1,699          | \$1,670         | \$88            | 100%             | 70%            | 35              | 23                 | 18                | 30  | 0.9                 |
| Area: 9  |           | . ,              | . ,             |                 |                  |                |                 |                    |                   |     |                     |
| 2015 Jul | 37        | \$1,634          | \$1,600         | \$89            | 100%             | 62%            | 37              | 18                 | 20                | 23  | 0.8                 |
| 2016 Jul | 32        | \$1,706          | \$1,600         | \$94            | 100%             | 53%            | 37              | 25                 | 28                | 26  | 1.0                 |
| Area: 10 |           | , ,              | , ,             | , -             |                  |                |                 |                    |                   |     |                     |
| 2015 Jul | 57        | \$1,800          | \$1,700         | \$102           | 100%             | 56%            | 73              | 65                 | 35                | 35  | 1.4                 |
| 2016 Jul | 56        | \$1,736          | \$1,610         | \$110           | 100%             | 59%            | 65              | 75                 | 30                | 29  | 1.6                 |
| Area: 11 |           | <b>+</b> 1,1 0 0 | * 1,5 12        | *****           |                  |                |                 |                    |                   |     |                     |
| 2015 Jul | 37        | \$2,066          | \$1,850         | \$117           | 99%              | 54%            | 53              | 74                 | 17                | 39  | 2.6                 |
| 2016 Jul | 42        | \$2,508          | \$2,400         | \$124           | 99%              | 40%            | 59              | 83                 | 12                | 49  | 2.7                 |
| Area: 12 |           | ψ=,σσσ           | <b>4</b> 2, .00 | Ψ.=.            | 0070             |                |                 |                    |                   |     |                     |
| 2015 Jul | 118       | \$1,606          | \$1,400         | \$101           | 100%             | 42%            | 169             | 158                | 81                | 26  | 1.6                 |
| 2016 Jul | 100       | \$1,684          | \$1,420         | \$122           | 100%             | 39%            | 177             | 206                | 62                | 27  | 1.9                 |
| Area: 13 |           | ψ.,σσ.           | Ų.,. <u>_</u>   | <b>4</b>        |                  | 0070           |                 |                    | ~-                |     |                     |
| 2015 Jul | 27        | \$1,058          | \$1,000         | \$71            | 100%             | 41%            | 38              | 27                 | 16                | 31  | 1.2                 |
| 2016 Jul | 16        | \$1,172          | \$1,200         | \$92            | 100%             | 13%            | 24              | 23                 | 4                 | 19  | 1.1                 |
| Area: 14 |           | <b>V</b> .,      | <b>4.,200</b>   | 402             |                  | .070           |                 |                    | •                 |     |                     |
| 2015 Jul | 20        | \$1,509          | \$1,280         | \$96            | 98%              | 45%            | 27              | 30                 | 9                 | 30  | 1.3                 |
| 2016 Jul | 33        | \$1,501          | \$1,380         | \$107           | 96%              | 39%            | 40              | 29                 | 19                | 34  | 1.1                 |
| Area: 15 |           | <b>+</b> 1,000   | * 1,522         | ****            |                  |                |                 |                    |                   |     |                     |
| 2015 Jul | 22        | \$1,227          | \$1,180         | \$76            | 100%             | 36%            | 21              | 22                 | 15                | 28  | 1.1                 |
| 2016 Jul | 8         | \$1,277          | \$1,300         | \$75            | 100%             | 88%            | 17              | 21                 | 4                 | 27  | 1.4                 |
| Area: 16 |           | Ψ.,=             | ψ.,σσσ          | Ψ. σ            |                  | 0070           | • •             |                    | •                 |     |                     |
| 2015 Jul | 23        | \$2,057          | \$1,820         | \$116           | 99%              | 70%            | 26              | 22                 | 16                | 29  | 1.3                 |
| 2016 Jul | 18        | \$2,370          | \$2,470         | \$124           | 99%              | 56%            | 32              | 29                 | 10                | 30  | 1.8                 |
| Area: 17 |           | Ψ2,010           | Ψ2, 17 0        | Ψ.Σ.            | 0070             | 0070           | 02              |                    |                   | 00  | 1.0                 |
| 2015 Jul | 122       | \$2,190          | \$1,780         | \$166           | 100%             | 50%            | 158             | 214                | 51                | 39  | 2.1                 |
| 2016 Jul | 92        | \$1,926          | \$1,700         | \$170           | 99%              | 39%            | 178             | 237                | 57                | 31  | 2.6                 |
| Area: 18 | 02        | ψ1,020           | ψ1,000          | Ψιιο            | 3070             | 30 /0          | 170             | 201                | 01                | 01  | 2.0                 |
| 2015 Jul | 25        | \$1,379          | \$1,200         | \$100           | 100%             | 48%            | 41              | 35                 | 20                | 33  | 1.3                 |
| 2016 Jul | 33        | \$1,379          | \$1,270         | \$105           | 100%             | 39%            | 42              | 33                 | 20                | 33  | 1.1                 |
| 2010 Jul | 55        | Ψ1,002           | Ψ1,210          | ψισσ            | 10070            | 3370           | 72              | 55                 | 20                | 55  | 1.1                 |

Sales Closed by Area for: July 2016

| New   New |       |
|---|-------|
| Year Month         Leases         Rent         100 Sqft         Price         Leases         Listings         Leases         DOM         In           Area:         20           2015 Jul         238         \$1,969         \$1,850         \$90         100%         68%         316         243         160         26         20         2016 Jul         191         \$2,105         \$1,900         \$94         99%         63%         285         308         145         29         Area:         21         2015 Jul         32         \$1,951         \$1,920         \$104         100%         59%         42         25         22         33         2016 Jul         39         \$2,059         \$1,980         \$107         99%         51%         38         47         18         27           Area:         22         2015 Jul         65         \$1,693         \$1,600         \$96         100%         55%         83         54         47         28         2016 Jul         56         \$1,917         \$1,800         \$96         99%         54%         62         65         44         24         44         24         44         24         44         24         44         24 </th <th>onths</th>  | onths |
| Area:       20         2015 Jul       238       \$1,969       \$1,850       \$90       100%       68%       316       243       160       26         2016 Jul       191       \$2,105       \$1,900       \$94       99%       63%       285       308       145       29         Area:       21         2015 Jul       32       \$1,951       \$1,920       \$104       100%       59%       42       25       22       33         2016 Jul       39       \$2,059       \$1,980       \$107       99%       51%       38       47       18       27         Area:       22         2015 Jul       65       \$1,693       \$1,600       \$96       100%       55%       83       54       47       28         2016 Jul       56       \$1,917       \$1,800       \$96       99%       54%       62       65       44       24         Area:       23         2015 Jul       68       \$1,511       \$1,600       \$95       99%       43%       64       46       37       31         2016 Jul       50       \$1,624       \$1,580       \$99       100%       52% <th></th>   |       |
| 2015 Jul 238 \$1,969 \$1,850 \$90 100% 68% 316 243 160 26 2016 Jul 191 \$2,105 \$1,900 \$94 99% 63% 285 308 145 29 Area: 21 2015 Jul 32 \$1,951 \$1,920 \$104 100% 59% 42 25 22 33 2016 Jul 39 \$2,059 \$1,980 \$107 99% 51% 38 47 18 27 Area: 22 2015 Jul 65 \$1,693 \$1,600 \$96 100% 55% 83 54 47 28 2016 Jul 56 \$1,917 \$1,800 \$96 99% 54% 62 65 44 24 Area: 23 2015 Jul 68 \$1,511 \$1,600 \$95 99% 43% 64 46 37 31 2016 Jul 50 \$1,624 \$1,580 \$99 100% 52% 59 40 27 25 Area: 24   |       |
| 2016 Jul 191 \$2,105 \$1,900 \$94 99% 63% 285 308 145 29  Area: 21  2015 Jul 32 \$1,951 \$1,920 \$104 100% 59% 42 25 22 33  2016 Jul 39 \$2,059 \$1,980 \$107 99% 51% 38 47 18 27  Area: 22  2015 Jul 65 \$1,693 \$1,600 \$96 100% 55% 83 54 47 28  2016 Jul 56 \$1,917 \$1,800 \$96 99% 54% 62 65 44 24  Area: 23  2015 Jul 68 \$1,511 \$1,600 \$95 99% 43% 64 46 37 31  2016 Jul 50 \$1,624 \$1,580 \$99 100% 52% 59 40 27 25  Area: 24   | 1.5   |
| Area:       21         2015 Jul       32       \$1,951       \$1,920       \$104       100%       59%       42       25       22       33         2016 Jul       39       \$2,059       \$1,980       \$107       99%       51%       38       47       18       27         Area: 22         2015 Jul       65       \$1,693       \$1,600       \$96       100%       55%       83       54       47       28         2016 Jul       56       \$1,917       \$1,800       \$96       99%       54%       62       65       44       24         Area: 23         2015 Jul       68       \$1,511       \$1,600       \$95       99%       43%       64       46       37       31         2016 Jul       50       \$1,624       \$1,580       \$99       100%       52%       59       40       27       25         Area: 24  | 1.9   |
| 2015 Jul 32 \$1,951 \$1,920 \$104 100% 59% 42 25 22 33 2016 Jul 39 \$2,059 \$1,980 \$107 99% 51% 38 47 18 27 Area: 22 2015 Jul 65 \$1,693 \$1,600 \$96 100% 55% 83 54 47 28 2016 Jul 56 \$1,917 \$1,800 \$96 99% 54% 62 65 44 24 Area: 23 2015 Jul 68 \$1,511 \$1,600 \$95 99% 43% 64 46 37 31 2016 Jul 50 \$1,624 \$1,580 \$99 100% 52% 59 40 27 25 Area: 24   |       |
| 2016 Jul 39 \$2,059 \$1,980 \$107 99% 51% 38 47 18 27  Area: 22  2015 Jul 65 \$1,693 \$1,600 \$96 100% 55% 83 54 47 28  2016 Jul 56 \$1,917 \$1,800 \$96 99% 54% 62 65 44 24  Area: 23  2015 Jul 68 \$1,511 \$1,600 \$95 99% 43% 64 46 37 31  2016 Jul 50 \$1,624 \$1,580 \$99 100% 52% 59 40 27 25  Area: 24   | 1.1   |
| Area:       22         2015 Jul       65       \$1,693       \$1,600       \$96       100%       55%       83       54       47       28         2016 Jul       56       \$1,917       \$1,800       \$96       99%       54%       62       65       44       24         Area:       23         2015 Jul       68       \$1,511       \$1,600       \$95       99%       43%       64       46       37       31         2016 Jul       50       \$1,624       \$1,580       \$99       100%       52%       59       40       27       25         Area:       24  | 2.1   |
| 2015 Jul 65 \$1,693 \$1,600 \$96 100% 55% 83 54 47 28 2016 Jul 56 \$1,917 \$1,800 \$96 99% 54% 62 65 44 24  Area: 23  2015 Jul 68 \$1,511 \$1,600 \$95 99% 43% 64 46 37 31 2016 Jul 50 \$1,624 \$1,580 \$99 100% 52% 59 40 27 25  Area: 24  |       |
| 2016 Jul 56 \$1,917 \$1,800 \$96 99% 54% 62 65 44 24  Area: 23  2015 Jul 68 \$1,511 \$1,600 \$95 99% 43% 64 46 37 31  2016 Jul 50 \$1,624 \$1,580 \$99 100% 52% 59 40 27 25  Area: 24   | 1.1   |
| Area:       23         2015 Jul       68       \$1,511       \$1,600       \$95       99%       43%       64       46       37       31         2016 Jul       50       \$1,624       \$1,580       \$99       100%       52%       59       40       27       25         Area:       24  | 1.3   |
| 2016 Jul 50 \$1,624 \$1,580 \$99 100% 52% 59 40 27 25<br>Area: 24   |       |
| 2016 Jul 50 \$1,624 \$1,580 \$99 100% 52% 59 40 27 25<br>Area: 24   | 1.2   |
| Area: 24  | 0.9   |
| 2015 Jul 78 \$1.319 \$1.300 \$85 100% 55% 81 45 58 23   |       |
| ==::=:::::::::::::::::::::::::::::::::  | 0.7   |
| 2016 Jul 58 \$1,467 \$1,400 \$91 101% 41% 80 62 45 24   | 1.1   |
| Area: 25  |       |
| 2015 Jul 54 \$3,338 \$2,620 \$175 98% 52% 78 79 22 23   | 2.0   |
| 2016 Jul 44 \$3,290 \$2,400 \$160 99% 50% 82 142 16 40  | 3.5   |
| Area: 26  |       |
| 2015 Jul 56 \$2,051 \$2,000 \$99 100% 48% 97 81 42 31   | 1.7   |
| 2016 Jul 58 \$1,997 \$1,950 \$98 99% 45% 90 98 37 28  | 2.0   |
| Area: 28  |       |
| 2015 Jul 30 \$1,213 \$1,270 \$78 100% 37% 32 24 13 29   | 0.9   |
| 2016 Jul 18 \$1,307 \$1,320 \$81 100% 44% 21 12 12 22   | 0.6   |
| Area: 31  |       |
| 2015 Jul 218 \$1,543 \$1,500 \$81 100% 59% 235 161 129 24   | 1.1   |
| 2016 Jul 216 \$1,636 \$1,600 \$82 100% 60% 266 185 145 29   | 1.2   |
| Area: 33  |       |
| 2015 Jul 16 \$1,112 \$940 \$74 99% 25% 10 12 4 39   | 1.1   |
| 2016 Jul 17 \$1,117 \$1,100 \$82 99% 12% 23 13 6 17   | 1.0   |
| Area: 34  |       |
| 2015 Jul 75 \$1,799 \$1,700 \$81 100% 63% 80 49 51 26   | 0.9   |
| 2016 Jul 41 \$1,887 \$1,800 \$98 99% 51% 71 65 39 19  | 1.4   |
| Area: 35  |       |
| 2015 Jul 39 \$1,407 \$1,450 \$79 100% 51% 50 19 25 16   | 0.7   |
| 2016 Jul 32 \$1,531 \$1,600 \$81 101% 31% 49 32 26 19   | 1.1   |
| Area: 36  |       |
| 2015 Jul 1 \$1,250 \$1,250 \$99 96% 0% 2 4 12   | 4.0   |
| 2016 Jul 1 \$875 \$880 \$56 92% 0% 2 3 59   | 2.8   |
| Area: 37  |       |
| 2015 Jul 16 \$1,075 \$1,060 \$72 99% 19% 19 17 8 34   | 1.1   |
| 2016 Jul 22 \$1,216 \$1,100 \$80 100% 5% 27 25 10 29  | 1.4   |
| Area: 38  |       |
| 2015 Jul 38 \$1,237 \$1,240 \$79 100% 29% 50 39 33 36   | 0.9   |
| 2016 Jul 34 \$1,366 \$1,350 \$75 99% 24% 44 24 23 30  | 0.6   |
| Area: 41  |       |
| 2015 Jul 179 \$1,806 \$1,650 \$88 100% 59% 191 134 116 25   | 1.1   |
| 2016 Jul 171 \$1,896 \$1,750 \$92 100% 58% 211 185 102 26   | 1.6   |
| Area: 42  |       |
| 2015 Jul 7 \$920 \$750 \$69 99% 14% 7 2 17  | 0.5   |

| Renta   | le |  |
|---------|----|--|
| ixciita | 13 |  |

| Renta        | ls    |            |   |                    | Rent            | Sold             |                |                 |                    |                   |          |                     |
|--------------|-------|------------|---|--------------------|-----------------|------------------|----------------|-----------------|--------------------|-------------------|----------|---------------------|
| Year         | Month | Leases     | Average<br>Rent                         | Median<br>Rent     | per<br>100 Sqft | to List<br>Price | Coop<br>Leases | New<br>Listings | Active<br>Listings | Pending<br>Leases | DOM      | Months<br>Inventory |
| Area:        | 43    |            |   |                    |                 |                  |                |                 |                    |                   |          |                     |
| 2016         |       | 1          | \$1,200                                 | \$1,200            | \$50            | 100%             | 0%             | 1               | 2                  | 1                 | 6        | 2.0                 |
| Area:        |       |            | , ,                                     |                    | ·               |                  |                |                 |                    |                   |          |                     |
| 2015         | Jul   | 2          | \$822                                   | \$820              | \$72            | 100%             | 0%             | 2               | 1                  |                   | 60       | 0.9                 |
| Area:        |       |            |   |                    |                 |                  |                |                 |                    |                   |          |                     |
| 2015         | Jul   | 4          | \$731                                   | \$600              | \$66            | 100%             | 0%             | 3               | 3                  |                   | 23       | 7.2                 |
| 2016         | Jul   | 1          | \$1,785                                 | \$1,780            | \$54            | 94%              | 0%             |                 |                    |                   | 11       |                     |
| Area:        | 47    |            |   |                    |                 |                  |                |                 |                    |                   |          |                     |
| 2016         | Jul   | 1          | \$600                                   | \$600              | \$71            | 100%             | 0%             |                 |                    |                   | 53       |                     |
| Area:        | 48    |            |   |                    |                 |                  |                |                 |                    |                   |          |                     |
| 2015         | Jul   | 1          | \$1,200                                 | \$1,200            | \$80            | 100%             | 0%             | 5               | 1                  |                   | 20       | 0.6                 |
| Area:        | 50    |            |   |                    |                 |                  |                |                 |                    |                   |          |                     |
| 2015         | Jul   | 37         | \$1,539                                 | \$1,500            | \$80            | 100%             | 57%            | 50              | 26                 | 22                | 18       | 0.9                 |
| 2016         |       | 27         | \$1,736                                 | \$1,750            | \$86            | 101%             | 63%            | 44              | 33                 | 19                | 17       | 1.3                 |
| Area:        | 51    |            |   |                    |                 |                  |                |                 |                    |                   |          |                     |
| 2015         |       | 63         | \$1,789                                 | \$1,700            | \$85            | 99%              | 68%            | 79              | 67                 | 51                | 30       | 1.5                 |
| 2016         |       | 49         | \$1,944                                 | \$1,850            | \$92            | 100%             | 63%            | 71              | 65                 | 42                | 26       | 1.2                 |
| Area:        |       |            |   |                    |                 |                  |                |                 |                    |                   |          |                     |
| 2015         |       | 8          | \$1,956                                 | \$1,900            | \$88            | 101%             | 25%            | 9               | 11                 | 3                 | 28       | 1.3                 |
| 2016         |       | 12         | \$2,132                                 | \$1,900            | \$97            | 99%              | 33%            | 15              | 13                 | 7                 | 29       | 1.7                 |
| Area:        |       |            |   |                    |                 |                  |                |                 |                    |                   |          |                     |
| 2015         |       | 122        | \$1,713                                 | \$1,650            | \$82            | 100%             | 61%            | 146             | 97                 | 79                | 25       | 1.1                 |
| 2016         |       | 119        | \$1,794                                 | \$1,700            | \$85            | 100%             | 71%            | 159             | 154                | 83                | 24       | 1.6                 |
| Area:        |       |            | * 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 | <b>*</b>           | 4-0             | 222/             | =00/           |                 |                    | •                 |          |                     |
| 2015         |       | 16         | \$1,192                                 | \$1,220            | \$78            | 98%              | 50%            | 11              | 9                  | 9                 | 24       | 1.0                 |
| 2016         |       | 13         | \$1,478                                 | \$1,500            | \$92            | 100%             | 46%            | 11              | 7                  | 7                 | 33       | 0.6                 |
| Area:        |       | 040        | <b>#0.000</b>                           | ¢4.050             | ¢οσ             | 4000/            | 0.50/          | 205             | 050                | 400               | 24       | 4.0                 |
| 2015<br>2016 |       | 248<br>283 | \$2,036<br>\$2,157                      | \$1,850<br>\$2,000 | \$85<br>\$88    | 100%<br>100%     | 65%<br>68%     | 285<br>328      | 258<br>288         | 160<br>183        | 34<br>28 | 1.6<br>1.5          |
| Area:        |       | 203        | Φ2, 137                                 | \$2,000            | φοο             | 100%             | 0070           | 320             | 200                | 103               | 20       | 1.5                 |
| 2015         |       | 7          | \$1,550                                 | \$1,480            | \$77            | 100%             | 71%            | 6               | 4                  | E                 | 24       | 0.8                 |
| 2016         |       | 7<br>6     | \$1,530<br>\$1,537                      | \$1,400<br>\$1,400 | \$77<br>\$90    | 100%             | 50%            | 6<br>5          | 4                  | 5<br>4            | 24<br>17 | 0.6                 |
| Area:        |       | U          | ψ1,557                                  | ψ1,400             | Ψ90             | 10070            | 30 /0          | 3               |                    | 4                 | 17       |                     |
| 2016         |       | 1          | \$1,395                                 | \$1,400            | \$94            | 100%             | 100%           | 2               |                    |                   | 4        |                     |
| Area:        |       | '          | ψ1,000                                  | ψ1,400             | ΨΟΨ             | 10070            | 10070          |                 |                    |                   | 7        |                     |
| 2015         |       | 3          | \$1,866                                 | \$1,750            | \$83            | 100%             | 33%            | 4               | 3                  | 3                 | 74       | 1.5                 |
| 2016         |       | 4          | \$1,750                                 | \$1,920            | \$89            | 100%             | 25%            | 1               | 3                  | 2                 | 29       | 1.1                 |
| Area:        |       | •          | ψ.,.σσ                                  | ψ.,σ=σ             | 400             | .0070            |                | •               | ·                  | _                 |          |                     |
| 2015         |       | 10         | \$2,079                                 | \$2,100            | \$88            | 100%             | 80%            | 12              | 20                 | 5                 | 28       | 2.4                 |
| 2016         |       | 27         | \$2,052                                 | \$1,920            | \$88            | 100%             | 67%            | 22              | 19                 | 11                | 36       | 1.5                 |
| Area:        |       |            | , ,                                     |                    | ·               |                  |                |                 |                    |                   |          |                     |
| 2015         |       | 10         | \$1,705                                 | \$1,700            | \$82            | 100%             | 60%            | 8               | 9                  | 7                 | 30       | 1.3                 |
| 2016         |       | 11         | \$1,531                                 | \$1,560            | \$86            | 99%              | 36%            | 17              | 10                 | 10                | 16       | 1.2                 |
| Area:        |       |            |   | •                  |                 |                  |                |                 |                    |                   |          |                     |
| 2016         |       | 1          | \$695                                   | \$700              | \$109           | 100%             | 0%             | 2               | 1                  |                   | 7        | 3.0                 |
| Area:        |       |            |   |                    |                 |                  |                |                 |                    |                   |          |                     |
| 2015         |       | 20         | \$1,470                                 | \$1,500            | \$78            | 100%             | 50%            | 23              | 18                 | 12                | 27       | 1.0                 |
| 2016         |       | 18         | \$1,545                                 | \$1,540            | \$84            | 100%             | 50%            | 19              | 15                 | 12                | 32       | 0.8                 |
|              |       |            |   |                    |                 |                  |                |                 |                    |                   |          |                     |

| Rentals |  |  |
|---------|--|--|

| Renta              | ls    |          |                    |                    | Rent             | Sold             |                |                 |                    |                   |          |                     |
|--------------------|-------|----------|--------------------|--------------------|------------------|------------------|----------------|-----------------|--------------------|-------------------|----------|---------------------|
| Year               | Month | Leases   | Average<br>Rent    | Median<br>Rent     | per<br>100 Sqft  | to List<br>Price | Coop<br>Leases | New<br>Listings | Active<br>Listings | Pending<br>Leases | DOM      | Months<br>Inventory |
| Area:              | 68    |          |                    |                    |                  |                  |                |                 |                    |                   |          |                     |
| 2015               | Jul   | 9        | \$1,481            | \$1,450            | \$79             | 101%             | 89%            | 8               | 2                  | 4                 | 29       | 0.3                 |
| 2016               |       | 14       | \$1,818            | \$1,700            | \$81             | 99%              | 64%            | 15              | 10                 | 9                 | 30       | 1.4                 |
| Area:              | 72    |          |                    |                    |                  |                  |                |                 |                    |                   |          |                     |
| 2015               | Jul   | 13       | \$1,045            | \$1,000            | \$73             | 100%             | 8%             | 18              | 13                 | 8                 | 28       | 1.5                 |
| 2016               | Jul   | 14       | \$1,107            | \$1,000            | \$82             | 98%              | 14%            | 15              | 16                 | 9                 | 25       | 1.3                 |
| Area:              | 73    |          |                    |                    |                  |                  |                |                 |                    |                   |          |                     |
| 2015               | Jul   | 23       | \$1,266            | \$1,340            | \$74             | 97%              | 26%            | 28              | 14                 | 12                | 24       | 0.7                 |
| 2016               | Jul   | 18       | \$1,491            | \$1,420            | \$90             | 100%             | 22%            | 26              | 26                 | 9                 | 32       | 1.4                 |
| Area:              | 75    |          |                    |                    |                  |                  |                |                 |                    |                   |          |                     |
| 2016               | Jul   | 1        | \$995              | \$1,000            | \$89             | 100%             | 0%             | 1               |                    |                   | 8        |                     |
| Area:              | 76    |          |                    |                    |                  |                  |                |                 |                    |                   |          |                     |
| 2016               | Jul   | 1        | \$600              | \$600              | \$49             | 100%             | 0%             |                 | 4                  |                   | 21       | 2.1                 |
| Area:              | 82    |          |                    |                    |                  |                  |                |                 |                    |                   |          |                     |
| 2015               | Jul   | 13       | \$1,763            | \$1,500            | \$88             | 98%              | 69%            | 11              | 8                  | 7                 | 43       | 0.8                 |
| 2016               | Jul   | 14       | \$1,250            | \$1,100            | \$97             | 100%             | 29%            | 16              | 16                 | 7                 | 25       | 2.0                 |
| Area:              | 83    |          |                    |                    |                  |                  |                |                 |                    |                   |          |                     |
| 2015               | Jul   | 16       | \$1,269            | \$1,270            | \$77             | 100%             | 44%            | 27              | 22                 | 8                 | 12       | 1.7                 |
| 2016               |       | 24       | \$1,251            | \$1,170            | \$78             | 100%             | 46%            | 27              | 13                 | 15                | 23       | 0.9                 |
| Area:              | 84    |          |                    |                    |                  |                  |                |                 |                    |                   |          |                     |
| 2015               | Jul   | 6        | \$1,103            | \$1,100            | \$70             | 100%             | 33%            | 7               | 7                  | 4                 | 36       | 1.1                 |
| 2016               | Jul   | 10       | \$1,155            | \$1,200            | \$80             | 100%             | 40%            | 8               | 3                  | 5                 | 11       | 0.5                 |
| Area:              | 85    |          |                    |                    |                  |                  |                |                 |                    |                   |          |                     |
| 2015               |       | 14       | \$1,511            | \$1,470            | \$76             | 100%             | 36%            | 18              | 13                 | 12                | 23       | 0.8                 |
| 2016               |       | 21       | \$1,814            | \$1,500            | \$89             | 100%             | 57%            | 31              | 30                 | 14                | 14       | 1.9                 |
| Area:              |       |          |                    |                    |                  |                  |                |                 |                    |                   |          |                     |
| 2015               |       | 12       | \$1,210            | \$1,240            | \$83             | 100%             | 25%            | 13              | 8                  | 9                 | 9        | 0.8                 |
| 2016               |       | 4        | \$1,215            | \$1,280            | \$71             | 100%             | 50%            | 5               | 4                  | 4                 | 24       | 0.5                 |
| Area:              |       |          |                    |                    |                  |                  |                |                 |                    |                   |          |                     |
| 2015               |       | 30       | \$1,462            | \$1,410            | \$85             | 99%              | 47%            | 35              | 18                 | 18                | 17       | 0.9                 |
| 2016               |       | 16       | \$1,649            | \$1,570            | \$89             | 100%             | 44%            | 17              | 15                 | 9                 | 22       | 1.0                 |
| Area:              |       |          |                    |                    |                  |                  |                |                 |                    |                   |          |                     |
| 2015               |       | 35       | \$1,419            | \$1,400            | \$83             | 100%             | 60%            | 55              | 31                 | 27                | 26       | 0.6                 |
| 2016               |       | 40       | \$1,495            | \$1,480            | \$87             | 100%             | 55%            | 48              | 31                 | 22                | 32       | 0.7                 |
| Area:              |       |          | <b>4.  .</b>       | <b>4.</b> 0=0      | •••              | 1000/            | 222/           |                 |                    |                   |          |                     |
| 2015               |       | 32       | \$1,749            | \$1,670            | \$81             | 100%             | 66%            | 36              | 28                 | 20                | 29       | 0.9                 |
| 2016               |       | 29       | \$1,781            | \$1,750            | \$86             | 101%             | 41%            | 43              | 24                 | 19                | 21       | 0.9                 |
| Area:              |       |          | <b>0.450</b>       | <b>4.50</b>        | 407              | 4000/            | 00/            | •               |                    |                   | 40       |                     |
| 2015               |       | 1        | \$450              | \$450              | \$87             | 100%             | 0%             | 2               | 1                  |                   | 13       | 1.1                 |
| 2016               |       | 1        | \$1,695            | \$1,700            | \$86             | 100%             | 100%           | 2               | 1                  |                   | 12       | 8.0                 |
| Area:              |       | 4        | <b>#</b> 000       | <b>#</b> 000       | <b>#</b> FO      | 000/             | 00/            |                 | 4                  |                   | 00       | 4.4                 |
| 2015               |       | 1        | \$600              | \$600              | \$59             | 96%              | 0%             |                 | 1                  |                   | 88       | 1.1                 |
| Area:              |       | 0        | ¢4.450             | ¢4.450             | <b>#</b> CO      | 4000/            | 00/            | 0               | 4                  |                   | 40       | 0.0                 |
| 2015               |       | 2        | \$1,450<br>\$1,450 | \$1,450<br>\$1,450 | \$69<br>\$82     | 100%             | 0%<br>0%       | 2               | 1<br>4             |                   | 12       | 0.8                 |
| 2016               |       | 1        | \$1,450            | \$1,450            | \$82             | 100%             | 0%             | 3               | 4                  |                   | 42       | 3.4                 |
| <b>Area</b> : 2015 |       | 10       | ¢2 207             | <b>¢</b> ን ለፍለ     | ¢170             | 95%              | A00/.          | 11              | 10                 | 0                 | 20       | 1.5                 |
| 2015               |       | 10<br>14 | \$2,287<br>\$1,704 | \$2,050<br>\$1,400 | \$172<br>\$144   | 95%<br>100%      | 40%<br>29%     | 14<br>18        | 12<br>31           | 9<br>11           | 30<br>39 | 3.3                 |
| 2010               | Jui   | 14       | φ1,7U4             | \$1,400            | φ1 <del>44</del> | 10070            | 2970           | 18              | 31                 | 11                | 39       | 3.3                 |

Sales Closed by Area for: July 2016

| Rentals |       |        |                  | M. P.           | Rent            | Sold<br>to List | <b>C</b>       | NI.             | A - 4*             | D P.              |     | Maria               |
|---------|-------|--------|------------------|-----------------|-----------------|-----------------|----------------|-----------------|--------------------|-------------------|-----|---------------------|
| Year N  | Month | Leases | Average<br>Rent  | Median<br>Rent  | per<br>100 Sqft | Price           | Coop<br>Leases | New<br>Listings | Active<br>Listings | Pending<br>Leases | DOM | Months<br>Inventory |
| Area: 1 | 102   |        |                  |                 |                 |                 |                |                 |                    |                   |     |                     |
| 2015 J  | Jul   | 77     | \$1,411          | \$1,400         | \$76            | 100%            | 53%            | 85              | 51                 | 53                | 25  | 0.8                 |
| 2016 J  | Jul   | 77     | \$1,493          | \$1,420         | \$80            | 100%            | 53%            | 89              | 42                 | 43                | 22  | 0.7                 |
| Area: 1 | 104   |        |                  |                 |                 |                 |                |                 |                    |                   |     |                     |
| 2015 J  | Jul   | 16     | \$1,113          | \$1,080         | \$69            | 101%            | 50%            | 20              | 18                 | 13                | 24  | 0.9                 |
| 2016 J  | Jul   | 19     | \$1,413          | \$1,320         | \$75            | 99%             | 11%            | 13              | 8                  | 9                 | 31  | 0.5                 |
| Area: 1 | 105   |        |                  |                 |                 |                 |                |                 |                    |                   |     |                     |
| 2015 J  | Jul   | 8      | \$1,044          | \$780           | \$59            | 100%            | 50%            | 7               | 9                  | 4                 | 28  | 1.7                 |
| 2016 J  | Jul   | 10     | \$1,147          | \$1,200         | \$75            | 100%            | 20%            | 8               | 5                  | 2                 | 33  | 1.4                 |
| Area: 1 | 106   |        |                  |                 |                 |                 |                |                 |                    |                   |     |                     |
| 2015 J  | Jul   | 10     | \$1,103          | \$1,110         | \$75            | 99%             | 10%            | 12              | 18                 | 5                 | 37  | 1.8                 |
| 2016 J  |       | 9      | \$1,249          | \$1,220         | \$85            | 100%            | 0%             | 8               | 7                  | 7                 | 27  | 0.5                 |
| Area: 1 |       |        | , ,              |                 |                 |                 |                |                 |                    |                   |     |                     |
| 2015 J  | Jul   | 35     | \$1,683          | \$1,500         | \$76            | 98%             | 31%            | 45              | 73                 | 24                | 51  | 2.7                 |
| 2016 J  |       | 22     | \$1,577          | \$1,450         | \$118           | 100%            | 36%            | 34              | 65                 | 14                | 60  | 2.4                 |
| Area: 1 |       |        | , ,-             | , ,             | •               |                 |                |                 |                    |                   |     |                     |
| 2015 J  |       | 28     | \$1,803          | \$1,300         | \$106           | 97%             | 32%            | 47              | 42                 | 14                | 53  | 1.2                 |
| 2016 J  |       | 41     | \$1,496          | \$1,380         | \$104           | 99%             | 20%            | 45              | 63                 | 20                | 41  | 1.9                 |
| Area: 1 |       |        | , ,              | , ,             | ·               |                 |                |                 |                    |                   |     |                     |
| 2015 J  |       | 46     | \$1,325          | \$1,320         | \$77            | 100%            | 48%            | 51              | 37                 | 38                | 24  | 0.8                 |
| 2016 J  |       | 50     | \$1,496          | \$1,420         | \$79            | 100%            | 52%            | 52              | 29                 | 23                | 25  | 0.7                 |
| Area: 1 |       |        | , ,              | , ,             | ,               |                 |                |                 |                    |                   |     |                     |
| 2015 J  |       | 77     | \$1,308          | \$1,300         | \$69            | 100%            | 31%            | 102             | 104                | 64                | 32  | 1.2                 |
| 2016 J  |       | 73     | \$1,296          | \$1,320         | \$77            | 100%            | 40%            | 81              | 66                 | 38                | 22  | 0.8                 |
| Area: 1 |       |        | <b>+</b> -,=     | * -,            | ***             |                 |                |                 |                    |                   |     |                     |
| 2015 J  |       | 59     | \$1,294          | \$1,300         | \$79            | 100%            | 39%            | 47              | 18                 | 43                | 23  | 0.5                 |
| 2016 J  |       | 27     | \$1,241          | \$1,260         | \$78            | 100%            | 37%            | 32              | 27                 | 20                | 20  | 0.8                 |
| Area: 1 |       |        | <b>+</b> ·,= · · | ¥ 1,= 2 2       | ***             |                 |                |                 |                    |                   |     |                     |
| 2015 J  |       | 15     | \$1,555          | \$1,400         | \$93            | 100%            | 27%            | 26              | 12                 | 17                | 24  | 0.7                 |
| 2016 J  |       | 9      | \$1,730          | \$1,720         | \$94            | 100%            | 44%            | 16              | 19                 | 5                 | 38  | 1.4                 |
| Area: 1 |       |        | <b>+</b> 1,1 2 2 | <b>,</b> ,, = - | ***             |                 |                |                 |                    |                   |     |                     |
| 2015 J  |       | 23     | \$1,541          | \$1,480         | \$87            | 100%            | 35%            | 27              | 13                 | 17                | 24  | 0.6                 |
| 2016 J  |       | 22     | \$1,652          | \$1,620         | \$96            | 100%            | 36%            | 26              | 16                 | 14                | 26  | 0.9                 |
| Area: 1 |       |        | ¥ ·,··-          | ¥ 1,5=1         | ***             |                 |                |                 |                    |                   |     |                     |
| 2015 J  |       | 18     | \$1,432          | \$1,520         | \$81            | 99%             | 39%            | 22              | 12                 | 19                | 26  | 0.9                 |
| 2016 J  |       | 20     | \$1,408          | \$1,440         | \$97            | 99%             | 35%            | 25              | 17                 | 11                | 23  | 1.2                 |
| Area: 1 |       |        | ψ.,              | ψ·,···ο         | Ψ01             | 3070            | 30,0           |                 |                    | • • •             | 23  | 1.2                 |
| 2015 J  |       | 14     | \$2,530          | \$2,650         | \$114           | 98%             | 36%            | 11              | 5                  | 5                 | 57  | 0.7                 |
| 2016 J  |       | 7      | \$2,879          | \$2,450         | \$116           | 99%             | 14%            | 8               | 10                 | 5                 | 42  | 1.5                 |
| Area: 1 |       | •      | Ψ2,0.0           | Ψ2, 100         | Ψιισ            | 0070            | 1170           | J               |                    | Ŭ                 |     | 1.0                 |
| , ou. I |       |        |                  |                 |                 |                 |                |                 |                    |                   |     |                     |

Note: Current month data are preliminary

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Area: 125

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**Area: 126** 2015 Jul

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Sales Closed by Area for: July 2016

| Rentals    | oj ma  | 1017 Guly 20 | ,10     | ъ.          | 6.11            |        |          |          |         |     |           |
|------------|--------|--------------|---------|-------------|-----------------|--------|----------|----------|---------|-----|-----------|
|            |        | Average      | Median  | Rent<br>per | Sold<br>to List | Coop   | New      | Active   | Pending |     | Months    |
| Year Month | Leases | Rent         | Rent    | 100 Sqft    | Price           | Leases | Listings | Listings | Leases  | DOM | Inventory |
| Area: 127  |        |              |         |             |                 |        |          |          |         |     |           |
| 2015 Jul   | 30     | \$1,417      | \$1,300 | \$88        | 99%             | 43%    | 32       | 15       | 22      | 21  | 0.7       |
| 2016 Jul   | 28     | \$1,438      | \$1,360 | \$89        | 100%            | 46%    | 32       | 15       | 14      | 25  | 0.7       |
| Area: 128  |        |              |         |             |                 |        |          |          |         |     |           |
| 2015 Jul   | 11     | \$1,214      | \$1,200 | \$85        | 99%             | 45%    | 12       | 7        | 9       | 14  | 0.5       |
| 2016 Jul   | 7      | \$1,432      | \$1,400 | \$87        | 100%            | 57%    | 18       | 10       | 7       | 18  | 8.0       |
| Area: 129  |        |              |         |             |                 |        |          |          |         |     |           |
| 2015 Jul   | 11     | \$976        | \$900   | \$73        | 100%            | 45%    | 8        | 6        | 3       | 29  | 8.0       |
| 2016 Jul   | 10     | \$1,147      | \$1,050 | \$81        | 100%            | 30%    | 10       | 2        | 4       | 18  | 0.3       |
| Area: 130  |        |              |         |             |                 |        |          |          |         |     |           |
| 2015 Jul   | 123    | \$1,595      | \$1,500 | \$80        | 100%            | 56%    | 141      | 92       | 77      | 27  | 1.0       |
| 2016 Jul   | 109    | \$1,675      | \$1,600 | \$84        | 99%             | 64%    | 132      | 89       | 60      | 23  | 1.0       |
| Area: 131  |        |              |         |             |                 |        |          |          |         |     |           |
| 2015 Jul   | 10     | \$1,503      | \$1,450 | \$80        | 99%             | 60%    | 12       | 9        | 7       | 25  | 1.1       |
| 2016 Jul   | 6      | \$1,890      | \$1,750 | \$77        | 100%            | 33%    | 11       | 10       | 2       | 11  | 1.1       |
| Area: 132  |        |              |         |             |                 |        |          |          |         |     |           |
| 2015 Jul   | 6      | \$2,633      | \$2,580 | \$106       | 99%             | 50%    | 6        | 5        | 1       | 22  | 1.2       |
| 2016 Jul   | 3      | \$4,067      | \$3,400 | \$146       | 96%             | 67%    | 10       | 13       | 3       | 57  | 3.2       |
| Area: 140  |        |              |         |             |                 |        |          |          |         |     |           |
| 2015 Jul   | 3      | \$1,042      | \$1,100 | \$88        | 100%            | 0%     |          | 2        | 2       | 23  | 1.3       |
| Area: 141  |        |              |         |             |                 |        |          |          |         |     |           |
| 2015 Jul   | 1      | \$875        | \$880   | \$88        | 100%            | 0%     | 3        |          | 1       | 3   |           |
| 2016 Jul   | 3      | \$1,133      | \$1,300 | \$81        | 101%            | 0%     | 2        | 2        | 2       | 33  | 0.7       |
| Area: 142  |        |              |         |             |                 |        |          |          |         |     |           |
| 2015 Jul   | 3      | \$875        | \$800   | \$86        | 100%            | 0%     | 1        | 3        |         | 20  | 1.4       |
| 2016 Jul   | 9      | \$1,019      | \$970   | \$80        | 100%            | 11%    | 4        | 1        | 3       | 28  | 0.3       |
| Area: 143  |        |              |         |             |                 |        |          |          |         |     |           |
| 2015 Jul   | 2      | \$1,250      | \$1,250 | \$76        | 100%            | 0%     | 2        |          |         | 42  |           |
| Area: 144  |        |              |         |             |                 |        |          |          |         |     |           |
| 2015 Jul   | 1      | \$1,475      | \$1,480 | \$93        | 100%            | 0%     | 1        | 1        | 2       | 13  | 1.7       |
| Area: 145  |        |              |         |             |                 |        |          |          |         |     |           |
| 2016 Jul   | 3      | \$1,630      | \$1,200 | \$98        | 99%             | 0%     | 5        | 3        | 1       | 14  | 2.3       |
| Area: 146  |        |              |         |             |                 |        |          |          |         |     |           |
| 2015 Jul   | 3      | \$1,808      | \$1,750 | \$87        | 100%            | 33%    | 2        | 1        | 2       | 24  | 0.7       |
| 2016 Jul   | 2      | \$1,875      | \$1,880 | \$96        | 99%             | 0%     | 3        | 2        |         | 21  | 1.4       |
| Area: 147  |        |              |         |             |                 |        |          |          |         |     |           |
| 2015 Jul   | 6      | \$2,292      | \$2,030 | \$87        | 100%            | 33%    | 5        | 5        | 4       | 33  | 0.9       |
| 2016 Jul   | 7      | \$2,028      | \$1,750 | \$85        | 100%            | 43%    | 9        | 8        | 5       | 49  | 1.6       |
| Area: 148  |        |              |         |             |                 |        |          |          |         |     |           |
| 2015 Jul   | 2      | \$1,525      | \$1,520 | \$86        | 100%            | 50%    | 2        | 1        | 1       | 46  | 0.5       |
| 2016 Jul   | 2      | \$1,600      | \$1,600 | \$87        | 100%            | 0%     | 4        | 3        | 1       | 25  | 1.6       |
| Area: 149  |        |              |         |             |                 |        |          |          |         |     |           |
| 2015 Jul   | 3      | \$1,153      | \$1,100 | \$78        | 95%             | 33%    | 3        | 4        | 3       | 95  | 1.4       |
| 2016 Jul   | 2      | \$1,922      | \$1,920 | \$96        | 100%            | 50%    | 3        | 2        |         | 26  | 0.6       |
| Area: 151  |        |              |         |             |                 |        |          |          |         |     |           |
| 2016 Jul   | 1      | \$1,550      | \$1,550 | \$84        | 100%            | 0%     |          | 1        |         | 19  | 1.1       |
| Area: 153  |        |              |         |             |                 |        |          |          |         |     |           |
| 2015 Jul   | 1      | \$895        | \$900   | \$84        | 100%            | 0%     | 3        | 1        | 1       | 14  | 1.2       |
| 2016 Jul   | 1      | \$1,800      | \$1,800 | \$136       | 100%            | 0%     | 1        | 3        |         | 37  | 1.5       |
|            |        |              |         |             |                 |        |          |          |         |     |           |

Sales Closed by Area for: July 2016

| Rentals |         |        | Rent | Sold    |      |
|---------|---------|--------|------|---------|------|
|         | Average | Median | per  | to List | Coop |

| Year                  |     | Leases | Average<br>Rent  | Median<br>Rent   | Rent<br>per<br>100 Sqft | Sold<br>to List<br>Price | Coop<br>Leases | New<br>Listings | Active<br>Listings | Pending<br>Leases | DOM       | Months<br>Inventory |
|-----------------------|-----|--------|------------------|------------------|-------------------------|--------------------------|----------------|-----------------|--------------------|-------------------|-----------|---------------------|
| Area:                 |     | Leases |                  |                  |                         |                          |                |                 |                    |                   |           | ·                   |
| 2015                  |     | 1      | \$950            | \$950            |                         | 100%                     | 0%             | 2               | 2                  | 2                 | 20        | 0.6                 |
| 2016                  |     | 2      | \$1,025          | \$1,020          | \$74                    | 100%                     | 0%             | 5               | 4                  | 2                 | 10        | 1.1                 |
| Area:                 |     |        | , ,              | , ,-             | ,                       |                          |                |                 |                    |                   |           |                     |
| 2016                  |     | 1      | \$1,595          | \$1,600          | \$123                   | 107%                     | 100%           | 3               | 5                  |                   | 129       | 12.0                |
| Area:                 |     |        | , ,              | , ,              | •                       |                          |                |                 |                    |                   |           |                     |
| 2015                  |     | 4      | \$1,249          | \$1,200          | \$72                    | 100%                     | 0%             | 9               | 7                  | 3                 | 20        | 2.4                 |
| 2016                  |     | 3      | \$1,527          | \$1,530          | \$82                    | 99%                      | 33%            | 5               | 3                  | 3                 | 76        | 0.9                 |
| Area:                 | 273 |        |                  |                  |                         |                          |                |                 |                    |                   |           |                     |
| 2015                  | Jul | 3      | \$1,323          | \$1,220          | \$69                    | 100%                     | 0%             | 7               | 1                  | 3                 | 66        | 0.2                 |
| 2016                  | Jul | 4      | \$1,150          | \$1,240          | \$92                    | 100%                     | 50%            | 3               | 1                  | 1                 | 29        | 0.3                 |
| Area:                 | 274 |        |                  |                  |                         |                          |                |                 |                    |                   |           |                     |
| 2015                  | Jul | 13     | \$1,387          | \$1,360          | \$81                    | 100%                     | 46%            | 19              | 11                 | 9                 | 19        | 1.0                 |
| 2016                  | Jul | 9      | \$1,516          | \$1,420          | \$84                    | 99%                      | 44%            | 6               | 4                  | 5                 | 19        | 0.5                 |
| Area:                 | 275 |        |                  |                  |                         |                          |                |                 |                    |                   |           |                     |
| 2015                  | Jul | 18     | \$1,516          | \$1,520          | \$79                    | 99%                      | 44%            | 18              | 18                 | 10                | 24        | 1.0                 |
| 2016                  | Jul | 14     | \$1,681          | \$1,700          | \$82                    | 100%                     | 29%            | 17              | 11                 | 9                 | 19        | 8.0                 |
| Area:                 | 276 |        |                  |                  |                         |                          |                |                 |                    |                   |           |                     |
| 2015                  |     | 10     | \$2,012          | \$1,870          | \$78                    | 100%                     | 70%            | 11              | 5                  | 7                 | 14        | 0.7                 |
| 2016                  | Jul | 10     | \$2,664          | \$2,200          | \$80                    | 100%                     | 80%            | 14              | 4                  | 5                 | 32        | 0.5                 |
| Area:                 |     |        |                  |                  |                         |                          |                |                 |                    |                   |           |                     |
| 2015                  |     | 11     | \$811            | \$850            | \$71                    | 100%                     | 9%             | 5               | 19                 | 3                 | 28        | 1.6                 |
| 2016                  |     | 14     | \$820            | \$750            | \$48                    | 100%                     | 0%             | 21              | 17                 | 6                 | 35        | 1.5                 |
| Area:                 |     |        |                  |                  |                         |                          |                |                 |                    |                   |           |                     |
| 2015                  |     | 27     | \$673            | \$600            | \$28                    | 100%                     | 4%             | 32              | 47                 | 7                 | 26        | 2.3                 |
| 2016                  |     | 29     | \$775            | \$720            | \$43                    | 99%                      | 7%             | 26              | 47                 | 9                 | 42        | 2.1                 |
| Area:                 |     |        |                  |                  | 4                       |                          |                |                 |                    |                   |           |                     |
| 2015                  |     | 57     | \$1,155          | \$1,100          | \$75                    | 100%                     | 5%             | 58              | 52                 | 26                | 26        | 1.3                 |
| 2016                  |     | 53     | \$1,098          | \$1,070          | \$75                    | 100%                     | 4%             | 65              | 89                 | 35                | 41        | 1.9                 |
| Area:                 |     |        | ***              | ***              | 4-1                     | 1000/                    | 201            |                 |                    |                   |           |                     |
| 2015                  |     | 32     | \$1,006          | \$860            | \$74                    | 100%                     | 6%             | 27              | 24                 | 12                | 20        | 1.3                 |
| 2016                  |     | 19     | \$1,032          | \$1,000          | \$83                    | 99%                      | 11%            | 29              | 23                 | 8                 | 37        | 1.1                 |
| Area:                 |     |        | <b>#</b> 405     | <b>#</b> 400     | <b>#</b> 00             | 4000/                    | 00/            |                 |                    |                   | 00        |                     |
| 2015                  |     | 1      | \$425            | \$420            | \$38                    | 100%                     | 0%             |                 |                    |                   | 66        |                     |
| Area:                 |     | 0      | <b>#4.000</b>    | ¢4.000           | <b>670</b>              | 4000/                    | 00/            | 7               | 7                  | 4                 | 44        | 4.0                 |
| 2015                  |     | 6      | \$1,098          | \$1,000          | \$72                    | 100%                     | 0%             | 7               | 7                  | 4                 | 41        | 1.8                 |
| Area:                 |     | 6      | <b>\$1,666</b>   | ¢1 700           | <b>¢77</b>              | 000/                     | 00/            | 6               | _                  | 2                 | 24        | 2.6                 |
| 2016<br><b>Area</b> : |     | 6      | \$1,666          | \$1,700          | \$77                    | 98%                      | 0%             | 6               | 5                  | 2                 | 24        | 2.6                 |
|                       |     | 4      | ¢4 500           | ¢1 500           | <b>Ф</b> 70             | 1000/                    | 1000/          | 1               | 4                  |                   | 110       | 2.4                 |
| 2015<br>2016          |     | 1      | \$1,500<br>\$657 | \$1,500<br>\$650 | \$78<br>\$66            | 100%<br>100%             | 100%<br>0%     | 1<br>1          | 1<br>2             |                   | 119<br>88 | 2.4                 |
| Area:                 |     | 3      | φ057             | \$000            | φου                     | 100%                     | 070            | ı               | 2                  |                   | 00        | 1.8                 |
| 2015                  |     | 6      | \$632            | \$590            | \$59                    | 100%                     | 0%             | 6               | 5                  | 1                 | 48        | 1.7                 |
| 2013                  |     | 4      | \$669            | \$680            | \$74                    | 100%                     | 0%             | 5               | 1                  | '                 | 26        | 0.4                 |
| Area:                 |     | 7      | φυυσ             | ΨΟΟΟ             | Ψ14                     | 100 /0                   | 0 70           | 5               | ı                  |                   | 20        | 0.4                 |
| 2016                  |     | 1      | \$1,175          | \$1,180          | \$62                    | 100%                     | 0%             | 1               | 5                  | 1                 | 74        | 15.0                |
| Area:                 |     | ı      | ψ1,110           | ψ1,100           | ΨυΖ                     | 10070                    | 0 /0           | ,               | 5                  | Ī                 | 7-7       | 13.0                |
| 2015                  |     | 1      | \$1,795          | \$1,800          | \$69                    | 100%                     | 0%             |                 |                    |                   | 20        |                     |
|                       |     |        |                  |                  |                         |                          |                |                 |                    |                   |           |                     |

Single Family

| Single       | Family     | 7          |                          |                        | Sales             | Sold             |               |                 |                    |   |          |                     |
|--------------|------------|------------|--------------------------|------------------------|-------------------|------------------|---------------|-----------------|--------------------|---|----------|---------------------|
| Year         | Month      | Sales      | Average<br>Price         | Median<br>Price        | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales                        | DOM      | Months<br>Inventory |
| Area:        | 1          |            |                          |                        |                   |                  |               |                 |                    |   |          |                     |
| 2015         | YTD        | 338        | \$177,207                | \$140,000              | \$78              | 98%              | 87%           | 461             | 92                 | 363                                     | 51       | 2.1                 |
| 2016         | YTD        | 384        | \$194,450                | \$160,000              | \$84              | 99%              | 89%           | 503             | 87                 | 484                                     | 40       | 1.6                 |
| Area:        | 2          |            |                          |                        |                   |                  |               |                 |                    |   |          |                     |
| 2015         | YTD        | 397        | \$173,387                | \$160,000              | \$71              | 98%              | 88%           | 562             | 103                | 466                                     | 57       | 1.8                 |
| 2016         | YTD        | 512        | \$191,928                | \$178,500              | \$79              | 99%              | 86%           | 641             | 95                 | 645                                     | 42       | 1.5                 |
| Area:        | 3          |            |                          |                        |                   |                  |               |                 |                    |   |          |                     |
| 2015         | YTD        | 199        | \$126,865                | \$129,500              | \$63              | 98%              | 88%           | 288             | 41                 | 235                                     | 42       | 1.4                 |
| 2016         | YTD        | 269        | \$134,131                | \$139,900              | \$70              | 99%              | 87%           | 321             | 38                 | 364                                     | 46       | 1.2                 |
| Area:        | 4          |            |                          |                        |                   |                  |               |                 |                    |   |          |                     |
| 2015         | YTD        | 28         | \$97,479                 | \$108,480              | \$62              | 97%              | 75%           | 24              | 9                  | 23                                      | 74       | 2.9                 |
| 2016         | YTD        | 9          | \$81,444                 | \$85,000               | \$55              | 90%              | 56%           | 14              | 3                  | 10                                      | 70       | 1.0                 |
| Area:        | 5          |            |                          |                        |                   |                  |               |                 |                    |   |          |                     |
| 2015         | YTD        | 858        | \$124,149                | \$123,950              | \$72              | 99%              | 86%           | 1162            | 126                | 983                                     | 32       | 1.1                 |
| 2016         | YTD        | 981        | \$141,279                | \$140,000              | \$82              | 100%             | 84%           | 1182            | 104                | 1,213                                   | 28       | 0.7                 |
| Area:        |            |            |                          |                        |                   |                  |               |                 |                    |   |          |                     |
| 2015         | YTD        | 1326       | \$201,685                | \$185,000              | \$90              | 98%              | 82%           | 1851            | 465                | 1,391                                   | 64       | 2.6                 |
| 2016         | YTD        | 1477       | \$227,277                | \$210,000              | \$99              | 98%              | 84%           | 1937            | 438                | 1,790                                   | 49       | 2.2                 |
| Area:        |            |            |                          |                        |                   |                  |               |                 |                    |   |          |                     |
| 2015         | YTD        | 664        | \$216,972                | \$200,000              | \$92              | 99%              | 87%           | 878             | 136                | 674                                     | 34       | 1.5                 |
| 2016         | YTD        | 694        | \$243,442                | \$227,250              | \$102             | 99%              | 88%           | 871             | 124                | 802                                     | 30       | 1.2                 |
| Area:        |            |            | ****                     | 4400 000               | ***               | 1000/            | 0.10/         |                 |                    | 24.4                                    |          |                     |
| 2015         | YTD        | 299        | \$203,437                | \$190,000              | \$101             | 100%             | 81%           | 379             | 30                 | 314                                     | 20       | 0.7                 |
| 2016         | YTD        | 342        | \$238,551                | \$220,500              | \$115             | 100%             | 86%           | 395             | 42                 | 379                                     | 19       | 0.9                 |
| Area:        |            | 740        | <b>#440.070</b>          | <b>#</b> 005 000       | <b>0445</b>       | 000/             | 070/          | 070             | 474                | 004                                     | 00       | 4.7                 |
| 2015         | YTD        | 746        | \$418,272                | \$365,000              | \$145<br>\$460    | 98%              | 87%           | 972             | 171                | 691                                     | 33       | 1.7                 |
| 2016         | YTD        | 658        | \$470,080                | \$407,900              | \$160             | 98%              | 85%           | 928             | 192                | 731                                     | 33       | 2.1                 |
| Area:        |            | 40.4       | ¢4 40 <del>7</del> 400   | Ф <b>7</b> 00 СЕО      | <b>#</b> 004      | 070/             | 000/          | 700             | 045                | 201                                     | F.C.     | 4.0                 |
| 2015<br>2016 | YTD<br>YTD | 434<br>387 | \$1,107,490<br>\$994,553 | \$780,650<br>\$752,000 | \$261<br>\$254    | 97%<br>96%       | 83%<br>84%    | 703<br>823      | 245<br>312         | 364<br>462                              | 56<br>53 | 4.2<br>5.5          |
| Area:        |            | 301        | φ994,555                 | \$752,000              | <b>Φ</b> 254      | 9070             | 04 70         | 023             | 312                | 402                                     | 55       | 5.5                 |
| 2015         | YTD        | 1505       | \$382,403                | \$335,000              | \$182             | 98%              | 83%           | 1968            | 316                | 1,474                                   | 34       | 1.6                 |
| 2015         | YTD        | 1524       | \$390,601                | \$339,000              | \$190             | 98%              | 83%           | 2074            | 397                | 1,733                                   | 35       | 1.0                 |
| Area:        |            | 1324       | ψ590,001                 | ψ339,000               | Ψ190              | 30 70            | 03 /0         | 2014            | 331                | 1,733                                   | 33       | 1.9                 |
| 2015         | YTD        | 386        | \$90,313                 | \$89,950               | \$61              | 99%              | 84%           | 508             | 95                 | 460                                     | 49       | 2.0                 |
| 2016         | YTD        | 440        | \$108,317                | \$108,500              | \$72              | 99%              | 80%           | 524             | 77                 | 541                                     | 41       | 1.3                 |
| Area:        |            |            | Ψ.00,0                   | ψ.00,000               | ¥                 | 0070             | 0070          | <b>0-</b> .     |                    | • |          |                     |
| 2015         | YTD        | 606        | \$185,424                | \$137,250              | \$114             | 98%              | 80%           | 854             | 156                | 631                                     | 41       | 1.9                 |
| 2016         | YTD        | 633        | \$219,083                | \$165,000              | \$130             | 98%              | 77%           | 849             | 159                | 773                                     | 39       | 1.8                 |
| Area:        |            |            | , -,                     | ,,                     | ,                 |                  |               |                 |                    |   |          |                     |
| 2015         | YTD        | 223        | \$93,072                 | \$93,500               | \$58              | 98%              | 78%           | 284             | 52                 | 257                                     | 45       | 1.6                 |
| 2016         | YTD        | 247        | \$110,665                | \$115,000              | \$68              | 99%              | 84%           | 307             | 48                 | 308                                     | 38       | 1.5                 |
| Area:        |            |            | . ,,                     | ,.,.                   |                   |                  |               |                 |                    |   |          |                     |
| 2015         | YTD        | 433        | \$318,988                | \$291,500              | \$151             | 99%              | 89%           | 598             | 93                 | 430                                     | 35       | 1.5                 |
| 2016         | YTD        | 441        | \$367,508                | \$330,000              | \$171             | 98%              | 87%           | 639             | 124                | 506                                     | 35       | 2.1                 |
| Area:        |            |            | •                        | ,                      |                   |                  |               |                 |                    |   |          |                     |
| 2015         | YTD        | 58         | \$524,678                | \$382,500              | \$262             | 96%              | 74%           | 78              | 18                 | 54                                      | 39       | 2.4                 |
| 2016         | YTD        | 60         | \$622,496                | \$360,000              | \$287             | 94%              | 85%           | 112             | 29                 | 72                                      | 36       | 3.6                 |

|       | Family |       | seu by Alea | 101. July 201    |                |                          |       |          |          |         |     |           |
|-------|--------|-------|-------------|------------------|----------------|--------------------------|-------|----------|----------|---------|-----|-----------|
|       | _      |       | Average     | Median           | Sales<br>Price | Sold<br>to List<br>Price | Coop  | New      | Active   | Pending | DOM | Months    |
| Year  | Month  | Sales | Price       | Price            | per Sqft       | rrice                    | Sales | Listings | Listings | Sales   | ром | Inventory |
| Area: |        |       |             |                  |                |                          |       |          |          |         |     |           |
| 2015  |        | 464   | \$349,064   | \$332,250        | \$147          | 98%                      | 84%   | 624      | 103      | 459     | 35  | 1.6       |
| 2016  | YTD    | 483   | \$390,012   | \$370,000        | \$159          | 98%                      | 86%   | 642      | 114      | 537     | 37  | 1.7       |
| Area: |        |       |             |                  |                |                          |       |          |          |         |     |           |
| 2015  | YTD    | 35    | \$392,203   | \$391,000        | \$113          | 97%                      | 89%   | 65       | 19       | 35      | 52  | 4.2       |
| 2016  | YTD    | 36    | \$436,242   | \$436,130        | \$126          | 94%                      | 81%   | 64       | 17       | 44      | 58  | 3.0       |
| Area: |        |       |             |                  |                |                          |       |          |          |         |     |           |
| 2015  |        | 2063  | \$351,499   | \$300,000        | \$123          | 99%                      | 89%   | 2877     | 375      | 2,058   | 27  | 1.3       |
| 2016  | YTD    | 2042  | \$368,187   | \$318,000        | \$131          | 99%                      | 88%   | 2814     | 449      | 2,311   | 29  | 1.5       |
| Area: |        |       |             |                  |                |                          |       |          |          |         |     |           |
| 2015  | YTD    | 313   | \$396,756   | \$370,000        | \$145          | 99%                      | 85%   | 449      | 97       | 289     | 42  | 2.2       |
| 2016  | YTD    | 349   | \$436,584   | \$419,000        | \$154          | 99%                      | 85%   | 508      | 99       | 386     | 41  | 2.2       |
| Area: | 22     |       |             |                  |                |                          |       |          |          |         |     |           |
| 2015  | YTD    | 1096  | \$258,828   | \$225,650        | \$113          | 100%                     | 87%   | 1437     | 168      | 1,113   | 26  | 1.1       |
| 2016  | YTD    | 1068  | \$282,740   | \$248,250        | \$125          | 100%                     | 89%   | 1399     | 168      | 1,227   | 24  | 1.1       |
| Area: | 23     |       |             |                  |                |                          |       |          |          |         |     |           |
| 2015  | YTD    | 702   | \$240,659   | \$225,000        | \$114          | 99%                      | 87%   | 889      | 89       | 718     | 26  | 0.9       |
| 2016  | YTD    | 667   | \$271,256   | \$255,000        | \$129          | 100%                     | 85%   | 877      | 90       | 778     | 22  | 0.9       |
| Area: | 24     |       |             |                  |                |                          |       |          |          |         |     |           |
| 2015  | YTD    | 1107  | \$162,151   | \$145,000        | \$85           | 99%                      | 87%   | 1410     | 169      | 1,189   | 31  | 1.1       |
| 2016  | YTD    | 1190  | \$182,230   | \$163,000        | \$96           | 100%                     | 86%   | 1420     | 126      | 1,421   | 27  | 0.7       |
| Area: | 25     |       |             |                  |                |                          |       |          |          |         |     |           |
| 2015  | YTD    | 436   | \$1,298,615 | \$1,117,500      | \$357          | 96%                      | 69%   | 778      | 256      | 372     | 52  | 4.5       |
| 2016  | YTD    | 409   | \$1,381,252 | \$1,225,000      | \$367          | 96%                      | 76%   | 859      | 348      | 446     | 60  | 6.0       |
| Area: | 26     |       |             |                  |                |                          |       |          |          |         |     |           |
| 2015  | YTD    | 805   | \$267,793   | \$220,000        | \$115          | 97%                      | 85%   | 1154     | 243      | 845     | 47  | 2.1       |
| 2016  | YTD    | 865   | \$298,205   | \$237,000        | \$126          | 98%                      | 86%   | 1139     | 222      | 1,014   | 41  | 1.8       |
| Area: | 28     |       |             |                  |                |                          |       |          |          |         |     |           |
| 2015  | YTD    | 362   | \$140,693   | \$133,000        | \$73           | 99%                      | 88%   | 468      | 69       | 408     | 42  | 1.3       |
| 2016  | YTD    | 352   | \$164,322   | \$150,000        | \$82           | 99%                      | 86%   | 452      | 63       | 439     | 39  | 1.2       |
| Area: | 31     |       |             |                  |                |                          |       |          |          |         |     |           |
| 2015  | YTD    | 2841  | \$226,035   | \$205,000        | \$102          | 99%                      | 87%   | 3771     | 615      | 2,890   | 39  | 1.6       |
| 2016  | YTD    | 3201  | \$255,859   | \$230,000        | \$112          | 98%                      | 87%   | 4230     | 773      | 3,728   | 36  | 1.8       |
| Area: | 33     |       |             |                  |                |                          |       |          |          |         |     |           |
| 2015  | YTD    | 548   | \$145,397   | \$130,000        | \$76           | 97%                      | 75%   | 787      | 300      | 559     | 72  | 4.1       |
| 2016  | YTD    | 604   | \$158,969   | \$145,000        | \$82           | 97%                      | 76%   | 765      | 210      | 736     | 67  | 2.5       |
| Area: | 34     |       |             |                  |                |                          |       |          |          |         |     |           |
| 2015  | YTD    | 1138  | \$277,159   | \$238,270        | \$105          | 97%                      | 84%   | 1574     | 389      | 1,167   | 50  | 2.5       |
| 2016  |        | 1176  | \$293,399   | \$255,000        | \$111          | 98%                      | 85%   | 1640     | 391      | 1,357   | 45  | 2.4       |
| Area: |        |       | , ,         | , ,              | ·              |                          |       |          |          | •       |     |           |
| 2015  |        | 1046  | \$181,917   | \$172,700        | \$84           | 98%                      | 84%   | 1466     | 347      | 1,071   | 49  | 2.5       |
| 2016  |        | 1220  | \$198,254   | \$185,000        | \$92           | 98%                      | 86%   | 1653     | 324      | 1,507   | 40  | 2.0       |
| Area: |        |       | * : ; :     | + ,              | **-            |                          |       |          |          | .,      |     |           |
| 2015  |        | 231   | \$138,239   | \$117,000        | \$75           | 95%                      | 69%   | 337      | 191      | 223     | 120 | 6.5       |
| 2016  |        | 237   | \$155,997   | \$125,000        | \$84           | 96%                      | 68%   | 363      | 157      | 302     | 76  | 5.0       |
| Area: |        | 201   | Ţ.55,001    | Ţ. <u>20,000</u> | <b>40</b> 1    | 3070                     | 00,0  | 000      | 101      | 002     |     | 0.0       |
| 2015  |        | 957   | \$147,660   | \$125,000        | \$80           | 96%                      | 73%   | 1388     | 532      | 954     | 75  | 4.2       |
| 2016  |        | 1086  | \$163,791   | \$140,000        | \$86           | 97%                      | 76%   | 1509     | 454      | 1,285   | 61  | 3.2       |
| _0.0  | 5      | .000  | ψ           | <b>4.10,000</b>  | 450            | 3. 70                    | 1070  | 1000     | 10 1     | .,200   | 01  | ٥.٢       |

Single Family Sold Sales to List Price Active Pending Median Coop New Average Months **Price DOM** per Sqft Listings Listings **Price** Sales Sales Inventory **Price** Year Month Sales Area: 38 2015 YTD 1399 \$160,081 \$145,000 \$82 98% 80% 1916 463 1,465 48 2.4 2016 YTD 1558 \$181.606 \$167,950 2002 \$92 98% 82% 372 1.887 42 1.8 Area: 41 2015 YTD 2706 \$314,054 \$278,000 \$116 99% 86% 3778 684 2.777 35 1.9 2016 YTD 2792 \$340.848 \$295,000 \$125 99% 89% 3639 648 3,136 37 1.6 Area: 42 2015 315 \$189,305 \$150,000 \$102 94% 59% 891 531 361 113 15.1 YTD 2016 YTD 404 \$213,564 \$162,500 \$117 94% 69% 814 520 497 116 9.7 Area: 43 2015 YTD 214 \$198,810 \$142,250 \$97 95% 66% 346 151 206 78 4.9 2016 \$141,700 YTD 218 \$187,088 \$95 97% 67% 326 128 255 76 4.2 Area: 44 2015 166 \$123,332 \$103,250 \$69 93% 55% 302 230 160 138 11.0 YTD 2016 YTD 192 \$123,722 \$110,000 94% 55% 303 185 249 99 \$69 7.7 Area: 45 47% 268 2015 YTD 176 \$129,889 \$120,000 \$71 95% 112 171 71 4.7 2016 YTD 138 \$134,902 \$105,750 \$73 96% 60% 219 100 161 84 4.3 Area: 46 38% 100 2015 YTD 94 \$144,479 \$126,500 \$63 94% 177 89 82 7.7 2016 YTD 99 \$134,653 \$122,500 \$62 96% 35% 170 79 95 86 5.1 Area: 47 2015 YTD 31 \$85,006 \$82,000 \$51 93% 48% 44 28 32 99 7.2 YTD 25 \$97,000 95% 48% 35 26 75 4.2 2016 \$123,068 \$75 16 Area: 48 2015 YTD 182 \$75 92% 53% 343 185 163 96 7.2 \$138,755 \$111,000 302 2016 YTD 200 \$148,351 \$125,300 96% 66% 149 247 80 5.3 \$73 Area: 49 2015 YTD 24 \$200,493 \$160,000 \$105 94% 42% 49 40 21 97 14.4 37 YTD 30 51 30 2016 \$293,494 \$172,500 \$136 94% 53% 134 10.7 Area: 50 2015 YTD 675 \$246,584 \$226,000 \$98 99% 88% 930 143 691 28 1.5 2016 YTD 99% 756 669 587 \$278,625 \$262,900 \$109 90% 135 39 1.3 Area: 51 2015 YTD 832 \$338,707 \$297,250 \$118 99% 87% 1120 198 803 39 1.6 1226 2016 YTD 897 \$356,001 \$315,000 \$127 99% 91% 194 1,014 31 1.6 Area: 52 2015 YTD 221 \$493.614 \$440,000 \$140 98% 85% 305 67 200 49 2.3 YTD \$508,106 \$431,000 99% 337 263 2016 198 \$149 81% 94 35 3.1 Area: 53 2015 1571 \$304,686 \$278,990 99% 89% 2011 286 1,507 1.2 YTD \$114 31 2213 2016 YTD 1639 \$319,311 \$296,900 \$120 99% 89% 372 1,836 33 1.6 Area: 54 2015 \$156,000 99% 89% 141 17 102 27 1.0 YTD 117 \$158,012 \$87 290 2016 YTD 164 \$194,956 \$192,950 \$103 99% 90% 26 259 20 1.4 Area: 55 99% 90% 3083 508 2,332 2015 YTD 2314 \$384,745 \$345,000 \$124 33 1.6 2016 YTD 2240 \$407,141 \$370,000 \$131 99% 90% 3303 649 2,530 37 2.0

|       | Family  |       | sed by Mica      | 101. July 201    |                            | 6.11                     |               |                 |                    |                  |            |                     |
|-------|---------|-------|------------------|------------------|----------------------------|--------------------------|---------------|-----------------|--------------------|------------------|------------|---------------------|
|       | · Month | Sales | Average<br>Price | Median<br>Price  | Sales<br>Price<br>per Sqft | Sold<br>to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM        | Months<br>Inventory |
| Area: |         | Suics |                  |                  |                            |                          |               |                 |                    |                  |            | ,                   |
| 2015  |         | 134   | \$204,681        | \$204,500        | \$91                       | 97%                      | 91%           | 178             | 39                 | 135              | 52         | 2.1                 |
| 2016  | YTD     | 177   | \$204,001        | \$204,880        | \$101                      | 99%                      | 85%           | 216             | 27                 | 194              | 31         | 1.2                 |
| Area: |         | 177   | Ψ2 14,500        | Ψ204,000         | ψισι                       | 3370                     | 00 /0         | 210             | 21                 | 134              | 31         | 1.2                 |
| 2015  | YTD     | 44    | \$182,918        | \$185,440        | \$86                       | 97%                      | 91%           | 46              | 13                 | 36               | 49         | 2.0                 |
| 2016  | YTD     | 42    | \$211,129        | \$212,000        | \$97                       | 98%                      | 90%           | 52              | 6                  | 45               | 26         | 1.0                 |
| Area: |         | 42    | ΨΖ11,129         | Ψ212,000         | ψ91                        | 30 70                    | 30 70         | 52              | U                  | 40               | 20         | 1.0                 |
| 2015  |         | 42    | \$177,292        | \$159,000        | \$88                       | 97%                      | 88%           | 67              | 18                 | 51               | 74         | 2.7                 |
| 2013  | YTD     | 58    | \$218,098        | \$209,000        | яоо<br>\$105               | 98%                      | 83%           | 92              | 22                 | 74               | 35         | 2.7                 |
| Area: |         | 36    | φ2 10,090        | \$209,000        | φ105                       | 9070                     | 0370          | 92              | 22                 | 74               | 33         | 2.5                 |
| 2015  |         | 508   | \$444,855        | \$420,500        | \$126                      | 97%                      | 91%           | 725             | 219                | 497              | 72         | 3.7                 |
| 2015  | YTD     | 464   | \$461,235        | \$435,000        | \$120<br>\$134             | 97%                      | 90%           | 725<br>787      | 219                | 539              | 66         | 3.6                 |
| Area: |         | 404   | φ401,233         | <b>Φ433,000</b>  | φ13 <del>4</del>           | 9170                     | 90%           | 101             | 240                | 559              | 00         | 3.0                 |
|       |         | 200   | ¢202.004         | ¢255 000         | ¢440                       | 060/                     | 040/          | 222             | G.E.               | 220              | <b>F</b> 0 | 2.0                 |
| 2015  | YTD     | 200   | \$302,981        | \$255,000        | \$112<br>\$125             | 96%                      | 91%           | 333             | 65<br>04           | 228              | 50         | 2.8                 |
| 2016  | YTD     | 223   | \$351,453        | \$335,800        | \$125                      | 98%                      | 85%           | 327             | 94                 | 237              | 49         | 3.0                 |
| Area: |         | 40    | <b>0440 544</b>  | <b>0404 7</b> 50 | <b>#</b> 70                | 0.40/                    | 050/          | 444             | 00                 | F.4              | 440        | 40.5                |
| 2015  | YTD     | 48    | \$118,544        | \$101,750        | \$70                       | 94%                      | 65%           | 114             | 80                 | 51               | 113        | 10.5                |
| 2016  | YTD     | 58    | \$186,654        | \$149,990        | \$97                       | 95%                      | 50%           | 93              | 53                 | 77               | 158        | 5.8                 |
| Area: |         | 201   | ****             | <b>4</b> 0-0     | 400                        | 222/                     | 000/          |                 |                    |                  |            |                     |
| 2015  | YTD     | 284   | \$184,048        | \$177,950        | \$92                       | 99%                      | 90%           | 356             | 44                 | 296              | 37         | 1.3                 |
| 2016  | YTD     | 340   | \$209,689        | \$199,500        | \$103                      | 99%                      | 85%           | 404             | 58                 | 385              | 29         | 1.4                 |
| Area: |         |       |                  |                  |                            |                          |               |                 |                    |                  |            |                     |
| 2016  | YTD     | 1     | \$12,299         | \$12,300         | \$15                       | 124%                     | 100%          |                 |                    | 1                | 443        |                     |
| Area: |         |       |                  |                  |                            |                          |               |                 |                    |                  |            |                     |
| 2015  | YTD     | 22    | \$196,382        | \$128,200        | \$96                       | 98%                      | 86%           | 39              | 14                 | 26               | 48         | 5.1                 |
| 2016  | YTD     | 19    | \$256,115        | \$227,200        | \$111                      | 96%                      | 95%           | 26              | 7                  | 25               | 112        | 2.2                 |
| Area: | 68      |       |                  |                  |                            |                          |               |                 |                    |                  |            |                     |
| 2015  | YTD     | 153   | \$234,821        | \$220,500        | \$97                       | 98%                      | 97%           | 187             | 34                 | 137              | 47         | 1.9                 |
| 2016  | YTD     | 183   | \$271,566        | \$263,950        | \$107                      | 98%                      | 91%           | 246             | 58                 | 203              | 47         | 2.7                 |
| Area: | 69      |       |                  |                  |                            |                          |               |                 |                    |                  |            |                     |
| 2015  |         | 27    | \$118,536        | \$115,000        | \$74                       | 96%                      | 56%           | 31              | 12                 | 23               | 95         | 3.9                 |
| 2016  | YTD     | 28    | \$145,118        | \$137,500        | \$81                       | 97%                      | 75%           | 34              | 9                  | 31               | 51         | 2.2                 |
| Area: | 71      |       |                  |                  |                            |                          |               |                 |                    |                  |            |                     |
| 2015  | YTD     | 149   | \$121,381        | \$99,680         | \$64                       | 95%                      | 57%           | 216             | 102                | 146              | 94         | 5.0                 |
| 2016  | YTD     | 159   | \$119,480        | \$96,500         | \$70                       | 95%                      | 67%           | 239             | 96                 | 201              | 77         | 4.3                 |
| Area: | 72      |       |                  |                  |                            |                          |               |                 |                    |                  |            |                     |
| 2015  | YTD     | 429   | \$178,912        | \$148,000        | \$89                       | 97%                      | 77%           | 706             | 275                | 420              | 83         | 4.8                 |
| 2016  | YTD     | 471   | \$193,185        | \$165,000        | \$98                       | 98%                      | 83%           | 684             | 244                | 571              | 70         | 3.8                 |
| Area: | 73      |       |                  |                  |                            |                          |               |                 |                    |                  |            |                     |
| 2015  | YTD     | 640   | \$196,867        | \$175,000        | \$95                       | 96%                      | 70%           | 1142            | 495                | 625              | 91         | 6.4                 |
| 2016  | YTD     | 768   | \$227,403        | \$204,900        | \$107                      | 97%                      | 76%           | 1127            | 422                | 925              | 72         | 4.1                 |
| Area: | 74      |       |                  |                  |                            |                          |               |                 |                    |                  |            |                     |
| 2015  | YTD     | 134   | \$149,969        | \$135,000        | \$80                       | 95%                      | 61%           | 265             | 174                | 127              | 119        | 9.3                 |
| 2016  | YTD     | 159   | \$168,659        | \$134,500        | \$84                       | 93%                      | 60%           | 290             | 152                | 186              | 114        | 6.6                 |
| Area: | 75      |       |                  |                  |                            |                          |               |                 |                    |                  |            |                     |
| 2015  | YTD     | 43    | \$181,747        | \$173,900        | \$93                       | 97%                      | 65%           | 103             | 57                 | 40               | 93         | 8.9                 |
| 2016  |         | 55    | \$204,517        | \$217,370        | \$101                      | 97%                      | 64%           | 95              | 47                 | 62               | 71         | 6.4                 |
| Area: |         |       | •                | •                |                            |                          |               |                 |                    |                  |            |                     |
| 2015  |         | 154   | \$226,008        | \$115,000        | \$120                      | 92%                      | 58%           | 408             | 327                | 141              | 161        | 18.0                |
| 2016  | YTD     | 162   | \$245,409        | \$125,000        | \$126                      | 92%                      | 64%           | 395             | 340                | 202              | 129        | 14.0                |
|       |         |       | •                | , ,              | •                          |                          |               |                 |                    |                  |            |                     |

| Cingle Family               |          | seu by Area            | 101. July 201    | .0                |                    |                   |                 |                    |                  |     |                     |
|-----------------------------|----------|------------------------|------------------|-------------------|--------------------|-------------------|-----------------|--------------------|------------------|-----|---------------------|
| Single Family               |          |                        | Sales            | Sold              | •                  | • •               |                 | ъ и                |                  |     |                     |
| Year Month                  | Sales    | Average<br>Price       | Median<br>Price  | Price<br>per Sqft | to List<br>Price   | Coop<br>Sales     | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
| Area: 77                    |          |                        |                  |                   |                    |                   |                 |                    |                  |     |                     |
| 2015 YTD                    | 6        | \$274,400              | \$170,000        | \$103             | 89%                | 33%               | 11              | 9                  | 2                | 50  | 7.5                 |
| 2016 YTD                    | 11       | \$125,718              | \$107,500        | \$78              | 103%               | 45%               | 23              | 15                 | 8                | 102 | 11.9                |
| Area: 78                    |          | , ,                    |                  |                   |                    |                   |                 |                    |                  |     |                     |
| 2015 YTD                    | 220      | \$153,578              | \$128,560        | \$85              | 96%                | 65%               | 310             | 131                | 203              | 77  | 4.3                 |
| 2016 YTD                    | 210      | \$189,766              | \$147,750        | \$103             | 94%                | 66%               | 324             | 121                | 269              | 73  | 4.2                 |
| Area: 79                    |          |                        |                  |                   |                    |                   |                 |                    |                  |     |                     |
| 2015 YTD                    | 5        | \$166,800              | \$185,000        | \$106             | 97%                | 60%               | 5               | 7                  | 3                | 145 | 9.1                 |
| 2016 YTD                    | 6        | \$149,062              | \$107,500        | \$62              | 95%                | 83%               | 12              | 12                 | 5                | 123 | 16.2                |
| Area: 80                    |          |                        |                  |                   |                    |                   |                 |                    |                  |     |                     |
| 2016 YTD                    | 1        | \$27,500               | \$27,500         | \$20              | 91%                | 100%              | 1               | 2                  |                  | 165 | 12.0                |
| Area: 81                    |          |                        |                  |                   |                    |                   |                 |                    |                  |     |                     |
| 2015 YTD                    | 41       | \$97,871               | \$92,000         | \$54              | 92%                | 29%               | 80              | 70                 | 50               | 137 | 10.8                |
| 2016 YTD                    | 53       | \$85,764               | \$79,650         | \$51              | 92%                | 45%               | 93              | 72                 | 70               | 113 | 9.6                 |
| Area: 82                    |          |                        |                  |                   |                    |                   |                 |                    |                  |     |                     |
| 2015 YTD                    | 214      | \$233,227              | \$214,000        | \$93              | 97%                | 89%               | 291             | 62                 | 229              | 53  | 2.0                 |
| 2016 YTD                    | 217      | \$251,619              | \$232,000        | \$101             | 98%                | 88%               | 289             | 59                 | 255              | 37  | 2.0                 |
| Area: 83                    |          |                        |                  |                   |                    |                   |                 |                    |                  |     |                     |
| 2015 YTD                    | 262      | \$170,884              | \$154,500        | \$84              | 98%                | 85%               | 339             | 51                 | 279              | 38  | 1.4                 |
| 2016 YTD                    | 303      | \$188,519              | \$170,000        | \$93              | 99%                | 82%               | 368             | 49                 | 348              | 33  | 1.2                 |
| Area: 84                    |          |                        |                  |                   |                    |                   |                 |                    |                  |     |                     |
| 2015 YTD                    | 94       | \$90,714               | \$80,000         | \$64              | 98%                | 78%               | 123             | 18                 | 111              | 35  | 1.4                 |
| 2016 YTD                    | 104      | \$102,212              | \$107,900        | \$75              | 99%                | 80%               | 131             | 14                 | 137              | 30  | 0.9                 |
| Area: 85                    |          |                        |                  |                   |                    |                   |                 |                    |                  |     |                     |
| 2015 YTD                    | 373      | \$224,615              | \$174,100        | \$94              | 99%                | 88%               | 484             | 84                 | 373              | 33  | 1.6                 |
| 2016 YTD                    | 330      | \$227,608              | \$187,000        | \$99              | 98%                | 86%               | 452             | 74                 | 397              | 31  | 1.5                 |
| Area: 86                    |          |                        |                  |                   |                    |                   |                 |                    |                  |     |                     |
| 2015 YTD                    | 125      | \$106,402              | \$108,000        | \$70              | 100%               | 87%               | 152             | 18                 | 143              | 44  | 1.0                 |
| 2016 YTD                    | 137      | \$125,945              | \$127,500        | \$81              | 101%               | 83%               | 141             | 11                 | 169              | 25  | 0.5                 |
| Area: 87                    |          |                        |                  |                   |                    |                   |                 |                    |                  |     |                     |
| 2015 YTD                    | 462      | \$211,363              | \$185,000        | \$92              | 99%                | 83%               | 598             | 80                 | 489              | 36  | 1.2                 |
| 2016 YTD                    | 484      | \$219,592              | \$203,000        | \$99              | 99%                | 83%               | 652             | 86                 | 567              | 25  | 1.2                 |
| Area: 88                    |          |                        |                  |                   |                    |                   |                 |                    |                  |     |                     |
| 2015 YTD                    | 650      | \$154,237              | \$150,000        | \$79              | 100%               | 85%               | 844             | 69                 | 715              | 24  | 0.7                 |
| 2016 YTD                    | 746      | \$172,483              | \$170,000        | \$86              | 100%               | 83%               | 891             | 66                 | 907              | 22  | 0.6                 |
| Area: 89                    | 007      | <b>***</b>             | 4000 000         | 405               | 000/               | 0.40/             | 000             | 470                | 740              | 0.5 | 4.0                 |
| 2015 YTD                    | 687      | \$251,164              | \$230,000        | \$95              | 99%                | 81%               | 960             | 179                | 713              | 35  | 1.8                 |
| 2016 YTD                    | 806      | \$267,629              | \$251,500        | \$102             | 99%                | 84%               | 1021            | 168                | 954              | 38  | 1.6                 |
| Area: 90                    | 7.4      | <b>#040.000</b>        | <b>#</b> 220 250 | <b>CO4</b>        | 000/               | 000/              | 0.5             | ٥٢                 | 70               | 40  | 0.7                 |
| 2015 YTD                    | 74<br>76 | \$243,336<br>\$266,807 | \$238,250        | \$91              | 98%                | 86%               | 95<br>101       | 25                 | 70               | 49  | 2.7                 |
| 2016 YTD<br><b>Area: 91</b> | 76       | \$200,007              | \$287,000        | \$101             | 98%                | 84%               | 101             | 32                 | 89               | 82  | 3.2                 |
| 2015 YTD                    | 17       | \$112,140              | \$92,780         | \$64              | 93%                | 6%                | 38              | 49                 | 19               | 267 | 10.7                |
| 2016 YTD                    | 17<br>33 | \$112,140<br>\$105,706 | \$95,000         | \$66              | 98%                | 36%               | 53              | 28                 | 35               | 109 | 19.7<br>6.6         |
| Area: 92                    | 33       | \$105,700              | φ95,000          | φυσ               | 90 /0              | 30 70             | 33              | 20                 | 33               | 109 | 0.0                 |
| 2015 YTD                    | 49       | \$113,182              | \$74,900         | \$73              | 91%                | 53%               | 125             | 91                 | 61               | 157 | 13.1                |
| 2016 YTD                    | 49<br>59 | \$113,162<br>\$127,132 | \$98,000         | \$73<br>\$80      | 94%                | 54%               | 108             | 69                 | 78               | 107 | 8.9                 |
| Area: 93                    | 39       | Ψ121,102               | ψ90,000          | ΨΟΟ               | J <del>-1</del> /0 | J <del>+</del> /0 | 100             | 09                 | 70               | 107 | 0.3                 |
| 2015 YTD                    | 11       | \$123,523              | \$119,000        | \$62              | 96%                | 9%                | 14              | 8                  | 12               | 74  | 7.4                 |
| 2016 YTD                    | 20       | \$111,709              | \$112,500        | \$60              | 97%                | 25%               | 27              | 12                 | 15               | 58  | 5.1                 |
|                             | 20       | ÷ ,                    | Ţ <u>=</u> ,000  | +                 | J. 70              | _0,3              |                 |                    |                  | 00  | 0.1                 |

Year-to-Date Sales Closed by Area for: July 2016

| Single Family                |            | sed by Area i          | 101. July 201          |                            | Cald                     |               |                 |                    |                  |            |                     |
|------------------------------|------------|------------------------|------------------------|----------------------------|--------------------------|---------------|-----------------|--------------------|------------------|------------|---------------------|
| Year Month                   | Sales      | Average<br>Price       | Median<br>Price        | Sales<br>Price<br>per Sqft | Sold<br>to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM        | Months<br>Inventory |
| Area: 94                     | Saics      | 11100                  | 11100                  | 1 1                        |                          |               | 8               | <b>g</b>           |                  |            | III ( enterly       |
| 2015 YTD                     | 57         | \$148,953              | \$145,000              | \$77                       | 92%                      | 33%           | 95              | 81                 | 31               | 146        | 11.7                |
| 2016 YTD                     | 58         | \$130,273              | \$124,500              | \$72                       | 95%                      | 38%           | 84              | 86                 | 35               | 152        | 9.7                 |
| Area: 95                     | 00         | ψ100,210               | Ψ121,000               | Ψ. Δ                       | 0070                     | 0070          | 0.              | 00                 | 00               | .02        | 0.1                 |
| 2015 YTD                     | 63         | \$95,916               | \$79,000               | \$57                       | 92%                      | 35%           | 145             | 89                 | 65               | 137        | 9.4                 |
| 2016 YTD                     | 74         | \$104,548              | \$85,600               | \$59                       | 94%                      | 58%           | 145             | 95                 | 90               | 129        | 10.2                |
| Area: 96                     |            | ψ.σ.,σ.σ               | 400,000                | ΨOO                        | 0.70                     | 0070          |                 |                    |                  | 0          |                     |
| 2015 YTD                     | 85         | \$115,209              | \$80.000               | \$66                       | 95%                      | 44%           | 175             | 131                | 92               | 109        | 12.0                |
| 2016 YTD                     | 104        | \$115,911              | \$81,750               | \$70                       | 93%                      | 42%           | 177             | 118                | 112              | 157        | 9.0                 |
| Area: 97                     |            | ψ110,011               | ψο 1,7 σσ              | Ψίσ                        | 0070                     | 1270          |                 | 110                |                  | 101        | 0.0                 |
| 2015 YTD                     | 2          | \$56,000               | \$56,000               | \$32                       | 89%                      | 50%           | 1               | 2                  |                  | 114        | 3.9                 |
| 2016 YTD                     | 2          | \$108,450              | \$108,450              | \$42                       | 91%                      | 50%           |                 | 4                  |                  | 378        | 16.0                |
| Area: 98                     | _          | φ100,400               | φ100,400               | ΨτΖ                        | 0170                     | 0070          |                 | 7                  |                  | 010        | 10.0                |
| 2015 YTD                     | 205        | \$217,292              | \$175,000              | \$99                       | 95%                      | 32%           | 385             | 177                | 168              | 83         | 6.1                 |
| 2016 YTD                     | 241        | \$246,975              | \$189,500              | \$109                      | 96%                      | 42%           | 475             | 224                | 239              | 67         | 7.2                 |
| Area: 99                     | 2-71       | Ψ240,070               | ψ100,000               | Ψ100                       | 0070                     | 4270          | 410             | <b>22</b> ¬        | 200              | 01         | 7.2                 |
| 2015 YTD                     | 16         | \$137,975              | \$68,250               | \$56                       | 93%                      | 31%           | 51              | 40                 | 19               | 164        | 13.8                |
| 2016 YTD                     | 20         | \$100,927              | \$93,000               | \$62                       | 91%                      | 25%           | 39              | 50                 | 23               | 181        | 18.9                |
| Area: 101                    | 20         | Ψ100,021               | ψου,σοσ                | ΨΟΣ                        | 0170                     | 2070          | 00              | 00                 | 20               | 101        | 10.0                |
| 2015 YTD                     | 7          | \$97,214               | \$59,000               | \$87                       | 95%                      | 57%           | 8               | 6                  | 6                | 26         | 6.5                 |
| 2016 YTD                     | 8          | \$61,156               | \$43,750               | \$45                       | 98%                      | 63%           | 12              | 4                  | 11               | 59         | 2.2                 |
| Area: 102                    | U          | ψ01,100                | ψ+0,7 00               | ΨτΟ                        | 30 70                    | 00 70         | 12              | 7                  |                  | 33         | 2.2                 |
| 2015 YTD                     | 1193       | \$190,887              | \$168,900              | \$89                       | 99%                      | 89%           | 1504            | 229                | 1,195            | 37         | 1.5                 |
| 2016 YTD                     | 1279       | \$206,807              | \$186,000              | \$69<br>\$94               | 99%                      | 90%           | 1606            | 229                | 1,195            | 32         | 1.3                 |
| Area: 104                    | 1219       | φ200,007               | \$ 100,000             | φ94                        | 9970                     | 90 70         | 1000            | 229                | 1,401            | 32         | 1.5                 |
|                              | 404        | ¢432.060               | ¢125 000               | <sub>ው</sub>               | 000/                     | 000/          | F27             | 02                 | 427              | 45         | 1.0                 |
| 2015 YTD<br>2016 YTD         | 404<br>401 | \$132,069<br>\$147,742 | \$125,000<br>\$136,000 | \$69<br>\$78               | 98%<br>99%               | 82%<br>85%    | 537<br>499      | 93<br>67           | 437<br>504       | 45<br>36   | 1.8<br>1.1          |
| Area: 105                    | 401        | Φ147,74Z               | \$ 130,000             | Φ/Ο                        | 9970                     | 0370          | 499             | 07                 | 304              | 30         | 1.1                 |
| 2015 YTD                     | 87         | \$71,864               | \$47,000               | \$51                       | 97%                      | 69%           | 111             | 25                 | 96               | 56         | 2.0                 |
| 2015 YTD<br>2016 YTD         | 98         | \$71,004<br>\$80,787   | \$67,500               | \$51<br>\$59               | 97%                      | 70%           | 124             | 33                 | 121              | 63         | 2.0<br>2.5          |
| Area: 106                    | 90         | φου, / ο /             | φ07,500                | φυθ                        | 9970                     | 7070          | 124             | 33                 | 121              | 03         | 2.5                 |
|                              | 167        | ¢100 E61               | ¢06,000                | <sub>ተራ</sub> ር            | 000/                     | 900/          | 240             | 20                 | 101              | 20         | 1.0                 |
| 2015 YTD                     | 167        | \$100,561              | \$96,900               | \$66                       | 98%                      | 89%           | 218             | 39                 | 191<br>204       | 38<br>39   | 1.9                 |
| 2016 YTD<br><b>Area: 107</b> | 176        | \$108,615              | \$108,500              | \$71                       | 99%                      | 80%           | 215             | 31                 | 204              | 39         | 1.3                 |
|                              | 205        | ¢200 440               | ¢242 E00               | <b>0440</b>                | 060/                     | 700/          | E46             | 100                | 205              | <b>5</b> 0 | 2.4                 |
| 2015 YTD<br>2016 YTD         | 395<br>377 | \$289,410<br>\$309,432 | \$242,500<br>\$255,000 | \$143<br>\$153             | 96%<br>96%               | 78%<br>83%    | 546<br>573      | 123<br>138         | 395<br>454       | 52<br>47   | 2.4<br>2.6          |
|                              | 311        | φ309,43Z               | \$255,000              | φ133                       | 90%                      | 0370          | 3/3             | 130                | 454              | 47         | 2.0                 |
| Area: 108                    | E1E        | \$342,360              | \$290,000              | ¢450                       | 060/                     | 040/          | 722             | 011                | E01              | <i></i>    | 2.0                 |
| 2015 YTD                     | 515        |                        |                        | \$150<br>\$160             | 96%                      | 81%           | 733             | 211                | 501              | 55<br>54   | 2.9                 |
| 2016 YTD                     | 479        | \$363,547              | \$305,900              | \$160                      | 96%                      | 82%           | 774             | 238                | 563              | 54         | 3.5                 |
| Area: 109                    | 4007       | ¢404.000               | ¢405.000               | ФО4                        | 000/                     | 070/          | 4.40.4          | 220                | 004              | <b>-</b> 4 | 2.4                 |
| 2015 YTD                     | 1007       | \$191,993              | \$165,000              | \$91                       | 98%                      | 87%           | 1424            | 330                | 984              | 51         | 2.4                 |
| 2016 YTD                     | 1066       | \$213,591              | \$180,000              | \$100                      | 98%                      | 87%           | 1397            | 290                | 1,281            | 47         | 1.9                 |
| Area: 111                    | 4004       | <b>0.150.477</b>       | <b>#</b> 440,000       | 470                        | 000/                     | 070/          | 4700            | 0.40               | 4 000            | 40         | 4.0                 |
| 2015 YTD                     | 1281       | \$150,477              | \$143,000              | \$73                       | 99%                      | 87%           | 1700            | 310                | 1,326            | 46         | 1.8                 |
| 2016 YTD                     | 1430       | \$166,204              | \$156,000              | \$81                       | 99%                      | 89%           | 1680            | 238                | 1,709            | 39         | 1.2                 |
| Area: 112                    |            | <b>4.05</b> 155        | 0410.05                | 465                        | 6=0/                     | 222           | <u> </u>        |                    | 20.4             |            |                     |
| 2015 YTD                     | 582        | \$195,455              | \$146,000              | \$96                       | 97%                      | 83%           | 874             | 178                | 624              | 44         | 2.0                 |
| 2016 YTD                     | 728        | \$210,316              | \$167,000              | \$101                      | 98%                      | 83%           | 917             | 162                | 845              | 40         | 1.7                 |

Single Family

Sales Sold

| Year Month | Sales | Average<br>Price | Median<br>Price | Sales<br>Price<br>per Sqft | Sold<br>to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
|------------|-------|------------------|-----------------|----------------------------|--------------------------|---------------|-----------------|--------------------|------------------|-----|---------------------|
| Area: 120  |       |                  |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2015 YTD   | 331   | \$203,015        | \$195,000       | \$99                       | 100%                     | 90%           | 436             | 45                 | 334              | 25  | 1.0                 |
| 2016 YTD   | 323   | \$230,528        | \$225,000       | \$112                      | 100%                     | 87%           | 409             | 38                 | 378              | 21  | 0.8                 |
| Area: 121  |       |                  |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2015 YTD   | 378   | \$239,727        | \$218,000       | \$111                      | 99%                      | 90%           | 485             | 95                 | 405              | 47  | 1.8                 |
| 2016 YTD   | 371   | \$258,124        | \$227,000       | \$120                      | 99%                      | 87%           | 440             | 70                 | 390              | 38  | 1.2                 |
| Area: 122  |       |                  |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2015 YTD   | 430   | \$185,818        | \$172,250       | \$94                       | 99%                      | 89%           | 509             | 55                 | 435              | 25  | 1.0                 |
| 2016 YTD   | 407   | \$207,880        | \$190,000       | \$106                      | 100%                     | 91%           | 474             | 48                 | 463              | 23  | 8.0                 |
| Area: 123  |       |                  |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2015 YTD   | 287   | \$584,207        | \$520,000       | \$149                      | 97%                      | 88%           | 429             | 111                | 266              | 49  | 3.0                 |
| 2016 YTD   | 255   | \$584,036        | \$500,000       | \$159                      | 97%                      | 89%           | 450             | 148                | 294              | 57  | 4.1                 |
| Area: 124  |       |                  |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2015 YTD   | 365   | \$339,072        | \$310,000       | \$133                      | 99%                      | 84%           | 464             | 62                 | 373              | 33  | 1.2                 |
| 2016 YTD   | 340   | \$351,778        | \$326,000       | \$142                      | 99%                      | 81%           | 444             | 61                 | 382              | 26  | 1.3                 |
| Area: 125  |       |                  |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2015 YTD   | 378   | \$739,030        | \$635,000       | \$176                      | 98%                      | 85%           | 603             | 177                | 379              | 56  | 3.6                 |
| 2016 YTD   | 348   | \$746,090        | \$679,000       | \$179                      | 98%                      | 82%           | 596             | 195                | 359              | 61  | 3.9                 |
| Area: 126  |       |                  |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2015 YTD   | 541   | \$420,482        | \$385,000       | \$129                      | 98%                      | 85%           | 775             | 170                | 550              | 47  | 2.0                 |
| 2016 YTD   | 534   | \$419,829        | \$389,950       | \$133                      | 99%                      | 87%           | 808             | 183                | 622              | 39  | 2.5                 |
| Area: 127  |       |                  |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2015 YTD   | 595   | \$209,991        | \$175,000       | \$99                       | 100%                     | 84%           | 769             | 104                | 601              | 29  | 1.3                 |
| 2016 YTD   | 633   | \$225,377        | \$190,000       | \$106                      | 99%                      | 83%           | 769             | 92                 | 730              | 24  | 1.0                 |
| Area: 128  |       |                  |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2015 YTD   | 214   | \$132,943        | \$127,250       | \$85                       | 100%                     | 88%           | 259             | 22                 | 230              | 22  | 0.7                 |
| 2016 YTD   | 247   | \$144,577        | \$138,000       | \$96                       | 101%                     | 82%           | 272             | 13                 | 266              | 14  | 0.4                 |
| Area: 129  |       |                  |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2015 YTD   | 205   | \$108,028        | \$93,500        | \$72                       | 98%                      | 83%           | 266             | 43                 | 222              | 41  | 1.4                 |
| 2016 YTD   | 266   | \$121,857        | \$108,250       | \$82                       | 99%                      | 84%           | 306             | 41                 | 305              | 35  | 1.2                 |
| Area: 130  |       |                  |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2015 YTD   | 1526  | \$212,006        | \$200,000       | \$90                       | 99%                      | 89%           | 2043            | 211                | 1,601            | 25  | 1.0                 |
| 2016 YTD   | 1578  | \$228,784        | \$215,000       | \$98                       | 100%                     | 88%           | 1956            | 190                | 1,779            | 22  | 0.8                 |
| Area: 131  |       |                  |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2015 YTD   | 168   | \$261,163        | \$229,700       | \$107                      | 97%                      | 90%           | 250             | 49                 | 172              | 48  | 2.0                 |
| 2016 YTD   | 214   | \$280,448        | \$250,000       | \$112                      | 99%                      | 90%           | 265             | 62                 | 226              | 47  | 2.2                 |
| Area: 132  |       |                  |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2015 YTD   | 181   | \$569,873        | \$425,000       | \$160                      | 97%                      | 86%           | 300             | 92                 | 166              | 43  | 3.6                 |
| 2016 YTD   | 185   | \$635,172        | \$482,500       | \$168                      | 96%                      | 86%           | 300             | 97                 | 228              | 53  | 3.8                 |
| Area: 140  |       |                  |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2015 YTD   | 39    | \$167,200        | \$135,000       | \$98                       | 98%                      | 79%           | 63              | 23                 | 24               | 58  | 4.9                 |
| 2016 YTD   | 49    | \$166,253        | \$142,500       | \$98                       | 99%                      | 84%           | 85              | 21                 | 60               | 42  | 3.7                 |
| Area: 141  |       |                  | <b>.</b>        | 4                          |                          |               |                 |                    |                  | _   | _                   |
| 2015 YTD   | 61    | \$135,027        | \$134,000       | \$85                       | 98%                      | 67%           | 89              | 18                 | 48               | 39  | 2.1                 |
| 2016 YTD   | 59    | \$141,678        | \$141,750       | \$88                       | 97%                      | 83%           | 69              | 15                 | 70               | 42  | 1.6                 |
| Area: 142  |       | <b>4.</b> -0 :   | <b>*</b>        | <b>A</b>                   |                          | =             |                 |                    |                  |     |                     |
| 2015 YTD   | 35    | \$176,105        | \$172,500       | \$79                       | 96%                      | 74%           | 43              | 13                 | 40               | 93  | 2.4                 |
| 2016 YTD   | 48    | \$171,522        | \$150,900       | \$93                       | 97%                      | 75%           | 72              | 15                 | 61               | 28  | 2.5                 |
|            |       |                  |                 |                            |                          |               |                 |                    |                  |     |                     |

Average

**Price** 

\$108,408

\$103.176

\$243,439

\$233,956

\$285,006

\$307,982

\$235,079

\$258,417

\$309,478

\$309,532

\$351,837

\$363,523

\$242,284

\$232,039

\$313,542

\$307,004

\$216,616

\$250,477

\$203,967

\$234,632

\$202,819

\$248,352

\$155,757

\$187,714

\$165,722

\$176,106

\$269,263

\$391,017

\$109,340

\$120,560

\$127,799

\$150,721

Single Family

Sales

26

29

45

34

88

139

103

109

140

152

156

139

120

93

27

25

58

47

33

35

29

39

79

111

180

227

19

13

5

13

36

70

Year Month

YTD

152

Area: 143 2015

Area: 144 2015

Area: 145 2015

Area: 146 2015

Area: 147 2015

Area: 148

Area: 149

Area: 150 2015

Area: 151 2015

2016

2016

2016

2016

2016

2015

2016

2015

2016

2016

2016

Area:

2015

2016

2016

2016

2016

2016

2015

2016

2015

2016

Area: 153 2015

Area: 154 2015

Area: 155 2015

Area: 156 2015

Area: 157

Area: 158

Sold Sales to List Coop Price New Active Pending Median Months **Price DOM** per Sqft Sales Listings Listings Sales **Price** Inventory \$102,780 \$72 97% 85% 37 11 23 49 2.8 \$92.500 90% 37 7 33 \$77 96% 68 1.5 \$248,220 \$111 98% 87% 70 21 44 58 3.2 \$236,480 \$108 98% 74% 53 15 43 57 2.2 \$272,000 \$113 97% 78% 150 49 77 64 3.8 \$316,200 \$120 97% 86% 187 65 172 109 4.4 \$229,000 \$100 98% 83% 145 33 89 50 2.3 \$249,000 \$108 98% 87% 133 40 125 46 2.7 \$253,000 \$117 97% 80% 189 57 130 65 3.0 \$287,000 \$117 98% 82% 241 74 187 64 3.8 81% 225 3.9 \$328,250 \$120 98% 85 134 88 \$354,000 \$120 97% 91% 245 94 173 79 4.6 97% 83% 104 \$201,630 \$108 159 61 81 4.6 \$199,500 \$108 97% 85% 189 70 113 65 4.6 \$310,000 \$124 97% 85% 45 19 28 120 7.7 \$310,000 99% 84% 73 27 34 7.5 \$128 73

Note: Current month data are preliminary

\$104

\$119

\$105

\$109

\$107

\$117

\$87

\$96

\$87

\$93

\$110

\$109

\$55

\$56

\$72

\$79

\$195,000

\$242,500

\$167,500

\$235,000

\$191,500

\$211,250

\$146,000

\$167,500

\$146,000

\$156,000

\$274,000

\$209,720

\$96,000

\$77,000

\$97,750

\$115,000

98%

98%

97%

98%

97%

94%

97%

98%

98%

98%

93%

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84%

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73%

83%

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72%

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86%

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104

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91

84

98

170

119

157

3.8

3.2

4.0

3.1

6.4

5.8

3.0

2.6

3.5

2.6

12.4

7.9

17.7

13.2

11.1

11.1

Year-to-Date Sales Closed by Area for: July 2016

| Cinals Esmil  |       | sed by Area i     | 101. July 201          | U                 |                  |               |                 |                    |                  |     |                     |
|---------------|-------|-------------------|------------------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|-----|---------------------|
| Single Family | y     |                   |                        | Sales             | Sold             |               |                 |                    |                  |     |                     |
| Year Month    | Sales | Average<br>Price  | Median<br>Price        | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
|               | Saics | TIRE              | THE                    | P ~ 4             |                  | Sures         | 23,0411.60      | 2.500mgs           | Sures            |     | Inventory           |
| Area: 271     | 100   | ¢104 674          | ¢464.670               | <b>¢o</b> ∈       | 99%              | 0.00/         | 100             | 22                 | 110              | 20  | 1 5                 |
| 2015 YTD      | 102   | \$184,674         | \$164,670<br>\$175,000 | \$85              |                  | 88%           | 128             | 22                 | 110              | 39  | 1.5                 |
| 2016 YTD      | 126   | \$181,337         | \$175,000              | \$89              | 99%              | 89%           | 135             | 16                 | 135              | 28  | 1.0                 |
| Area: 272     | 20    | ф <b>7</b> 2 00 г | <b>#</b> 04.500        | <b>Ф</b> ГГ       | 000/             | 700/          | 0.4             | 4                  | 00               | 07  | 4.0                 |
| 2015 YTD      | 20    | \$73,925          | \$64,500               | \$55<br>\$00      | 98%              | 70%           | 24              | 4                  | 22               | 37  | 1.6                 |
| 2016 YTD      | 19    | \$96,001          | \$95,000               | \$80              | 100%             | 84%           | 26              | 3                  | 26               | 25  | 0.9                 |
| Area: 273     | 400   | <b>#</b> 400.005  | <b>#440.000</b>        | Φ74               | 000/             | 0.50/         | 444             | 4.5                | 404              | 00  | 0.0                 |
| 2015 YTD      | 130   | \$108,905         | \$110,000              | \$71              | 99%              | 85%           | 144             | 15                 | 131              | 33  | 0.9                 |
| 2016 YTD      | 135   | \$125,631         | \$124,000              | \$81              | 101%             | 90%           | 145             | 12                 | 156              | 34  | 0.7                 |
| Area: 274     | 400   | <b>6454 740</b>   | ¢440.450               | <b>Ф</b> 77       | 000/             | 0.50/         | 040             | ٥٢                 | 040              | 00  | 4.0                 |
| 2015 YTD      | 188   | \$151,713         | \$142,150              | \$77              | 99%              | 85%           | 243             | 25                 | 212              | 26  | 1.0                 |
| 2016 YTD      | 196   | \$163,999         | \$157,000              | \$82              | 100%             | 82%           | 228             | 19                 | 223              | 26  | 0.7                 |
| Area: 275     | 202   | <b>#204.250</b>   | ¢400,000               | <b></b>           | 000/             | 0.50/         | 077             | 4.4                | 240              | 24  | 4.0                 |
| 2015 YTD      | 323   | \$204,356         | \$190,000              | \$82              | 99%              | 85%           | 377             | 44                 | 340              | 34  | 1.0                 |
| 2016 YTD      | 307   | \$199,441         | \$190,000              | \$87              | 100%             | 88%           | 368             | 34                 | 366              | 24  | 8.0                 |
| Area: 276     | 054   | 4070 000          | <b>\$000.450</b>       | 400               | 000/             | 000/          | 0.40            | 50                 | 057              | 40  | 4.0                 |
| 2015 YTD      | 254   | \$270,092         | \$260,450              | \$93              | 99%              | 90%           | 342             | 58                 | 257              | 42  | 1.6                 |
| 2016 YTD      | 328   | \$297,676         | \$290,000              | \$98              | 99%              | 88%           | 384             | 65                 | 369              | 44  | 1.6                 |
| Area: 301     | 407   | <b>#04.050</b>    | 400.000                | <b>A</b> 50       | 070/             | 700/          | 400             | 00                 | 440              |     | 0.0                 |
| 2015 YTD      | 107   | \$91,852          | \$90,000               | \$58              | 97%              | 73%           | 129             | 32                 | 113              | 65  | 2.3                 |
| 2016 YTD      | 97    | \$91,506          | \$87,700               | \$56              | 97%              | 74%           | 142             | 41                 | 112              | 46  | 3.0                 |
| Area: 302     |       | ****              | <b>*</b> 40= 000       | 4=0               | 000/             | 2.40/         | 400             |                    |                  |     |                     |
| 2015 YTD      | 87    | \$125,626         | \$125,000              | \$73              | 96%              | 64%           | 132             | 35                 | 84               | 43  | 3.1                 |
| 2016 YTD      | 87    | \$131,303         | \$131,290              | \$76              | 97%              | 72%           | 130             | 40                 | 103              | 55  | 3.4                 |
| Area: 303     |       |                   |                        |                   | /                |               |                 |                    |                  |     |                     |
| 2015 YTD      | 470   | \$166,957         | \$148,500              | \$87              | 98%              | 69%           | 656             | 168                | 458              | 62  | 2.6                 |
| 2016 YTD      | 479   | \$166,293         | \$155,000              | \$90              | 98%              | 72%           | 680             | 200                | 538              | 50  | 2.9                 |
| Area: 304     |       |                   |                        |                   | /                |               |                 |                    |                  |     |                     |
| 2015 YTD      | 211   | \$156,794         | \$155,500              | \$92              | 98%              | 73%           | 274             | 65                 | 214              | 57  | 2.3                 |
| 2016 YTD      | 253   | \$170,794         | \$170,000              | \$100             | 99%              | 75%           | 298             | 82                 | 279              | 53  | 2.4                 |
| Area: 305     |       | **=**             | ****                   | ***               | 200/             | 4000/         |                 |                    |                  |     |                     |
| 2015 YTD      | 3     | \$154,000         | \$140,000              | \$86              | 86%              | 100%          | 2               | 2                  |                  | 98  | 2.0                 |
| 2016 YTD      | 3     | \$235,500         | \$180,000              | \$90              | 99%              | 100%          | 6               | 4                  | 1                | 201 | 7.6                 |
| Area: 306     |       |                   |                        |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD      | 1     | \$55,000          | \$55,000               | \$49              | 85%              | 100%          | 1               | 2                  |                  | 46  | 8.0                 |
| 2016 YTD      | 3     | \$136,000         | \$160,000              | \$80              | 99%              | 67%           |                 | 1                  |                  | 29  | 1.8                 |
| Area: 307     |       |                   |                        |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD      | 63    | \$232,776         | \$249,900              | \$104             | 98%              | 73%           | 135             | 50                 | 69               | 70  | 4.7                 |
| 2016 YTD      | 106   | \$238,997         | \$240,000              | \$107             | 98%              | 75%           | 156             | 58                 | 121              | 67  | 4.7                 |
| Area: 309     |       |                   |                        |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD      | 80    | \$295,268         | \$265,000              | \$119             | 97%              | 75%           | 110             | 34                 | 66               | 56  | 3.8                 |
| 2016 YTD      | 92    | \$269,577         | \$250,000              | \$114             | 97%              | 66%           | 126             | 36                 | 95               | 59  | 3.4                 |
| Area: 321     |       |                   |                        |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD      | 7     | \$84,686          | \$59,800               | \$46              | 91%              | 0%            | 9               | 11                 | 4                | 117 | 8.3                 |
| 2016 YTD      | 12    | \$97,505          | \$83,500               | \$50              | 91%              | 17%           | 14              | 16                 | 12               | 114 | 14.9                |
| Area: 323     | _     |                   |                        | <b>.</b>          |                  |               |                 |                    |                  |     |                     |
| 2015 YTD      | 2     | \$85,700          | \$85,700               | \$42              | 97%              | 100%          | 1               | 1                  | 2                | 28  | 5.0                 |
| 2016 YTD      | 1     | \$40,100          | \$40,100               | \$25              | 101%             | 100%          |                 |                    |                  | 28  |                     |
|               |       |                   |                        |                   |                  |               |                 |                    |                  |     |                     |

Year-to-Date Sales Closed by Area for: July 2016

| Single Family         |          | seu by Alea i                  | 101. July 201   |                            | ~                        |               |                 |                    |                  |     |                     |
|-----------------------|----------|--------------------------------|-----------------|----------------------------|--------------------------|---------------|-----------------|--------------------|------------------|-----|---------------------|
| Year Month            | Sales    | Average<br>Price               | Median<br>Price | Sales<br>Price<br>per Sqft | Sold<br>to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
| Area: 324             | Sales    | THE                            | THE             | per sqr                    |                          | Saics         | Listings        | Listings           | Sares            |     | Inventory           |
| 2015 YTD              | 11       | \$77,432                       | \$70,000        | \$40                       | 97%                      | 9%            | 14              | 12                 | 10               | 65  | 8.9                 |
| 2015 YTD<br>2016 YTD  | 4        | \$77,432<br>\$38,750           | \$45,000        | \$40<br>\$24               | 97%<br>89%               | 9%<br>0%      | 4               | 12                 | 4                | 177 | 6.9<br>14.2         |
| Area: 325             | 4        | φ36,730                        | <b>Φ45,000</b>  | <b>ΦZ4</b>                 | 0970                     | 070           | 4               | 12                 | 4                | 177 | 14.2                |
| 2015 YTD              | 36       | \$107,419                      | \$106,500       | \$60                       | 97%                      | 39%           | 75              | 37                 | 50               | 116 | 6.3                 |
| 2015 YTD<br>2016 YTD  | 50<br>52 | \$107,419<br>\$109,176         | \$95,000        | \$60<br>\$63               | 94%                      | 33%           | 96              | 38                 | 67               | 84  | 5.6                 |
| Area: 326             | 32       | \$109,170                      | \$95,000        | φυσ                        | 94 70                    | 33%           | 90              | 30                 | 07               | 04  | 5.0                 |
|                       | 6        | ¢110 E01                       | <b>CO4 OFO</b>  | <sub>ው</sub> ር ር           | 060/                     | E00/          | 4               | 4                  | 7                | 90  | 20.0                |
| 2016 YTD<br>Area: 327 | 6        | \$112,584                      | \$84,250        | \$60                       | 96%                      | 50%           | 4               | 4                  | 7                | 89  | 20.9                |
|                       | 40       | £404.000                       | £420,000        | <u></u>                    | 070/                     | 000/          | 7               | 0                  | 0                | 047 | 2.0                 |
| 2015 YTD              | 10       | \$121,380                      | \$130,000       | \$60<br>¢54                | 97%                      | 60%           | 7               | 6                  | 9                | 217 | 3.2                 |
| 2016 YTD              | 6        | \$98,477                       | \$42,950        | \$54                       | 90%                      | 83%           | 7               | 7                  | 3                | 161 | 6.7                 |
| Area: 329             | 0.4      | <b>#</b> 400.040               | <b>#405 500</b> | <b>#</b> 70                | 050/                     | F00/          | 440             | 40                 | 70               | 07  | <b>5</b> 0          |
| 2015 YTD              | 64       | \$123,618                      | \$105,500       | \$76                       | 95%                      | 50%           | 110             | 42                 | 76               | 67  | 5.0                 |
| 2016 YTD              | 79       | \$127,100                      | \$122,250       | \$72                       | 94%                      | 52%           | 109             | 41                 | 96               | 65  | 4.0                 |
| Area: 330             |          |                                |                 |                            |                          |               |                 |                    |                  | _   |                     |
| 2016 YTD              | 1        | \$19,254                       | \$19,250        | \$11                       | 128%                     | 100%          |                 | 1                  |                  | 7   | 12.0                |
| Area: 331             |          |                                |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2015 YTD              | 31       | \$54,274                       | \$40,280        | \$33                       | 93%                      | 16%           | 53              | 42                 | 33               | 225 | 13.6                |
| 2016 YTD              | 26       | \$62,508                       | \$48,450        | \$42                       | 93%                      | 19%           | 55              | 53                 | 14               | 105 | 12.7                |
| Area: 332             |          |                                |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2015 YTD              | 215      | \$134,372                      | \$102,500       | \$75                       | 92%                      | 54%           | 428             | 305                | 209              | 165 | 11.8                |
| 2016 YTD              | 213      | \$140,991                      | \$115,000       | \$81                       | 95%                      | 52%           | 378             | 272                | 238              | 110 | 8.7                 |
| Area: 333             |          |                                |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2015 YTD              | 1        | \$61,900                       | \$61,900        | \$28                       | 89%                      | 0%            | 1               | 3                  | 1                | 118 | 12.0                |
| 2016 YTD              | 2        | \$77,750                       | \$77,750        | \$48                       | 95%                      | 0%            | 7               | 7                  | 1                | 68  | 26.0                |
| Area: 335             |          |                                |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2015 YTD              | 2        | \$163,503                      | \$163,500       | \$70                       | 89%                      | 50%           | 1               | 4                  | 1                | 115 | 12.5                |
| 2016 YTD              | 1        | \$122,500                      | \$122,500       | \$76                       | 91%                      | 100%          |                 | 1                  |                  | 40  | 12.0                |
| Area: 336             |          |                                |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2015 YTD              | 1        | \$276,000                      | \$276,000       | \$100                      | 94%                      | 100%          | 1               | 1                  |                  | 199 | 12.0                |
| 2016 YTD              | 3        | \$67,800                       | \$87,000        | \$46                       | 92%                      | 33%           | 5               | 6                  | 2                | 64  | 22.0                |
| Area: 338             |          |                                |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2015 YTD              | 1        | \$210,000                      | \$210,000       | \$99                       | 89%                      | 0%            |                 |                    |                  | 55  |                     |
| 2016 YTD              | 3        | \$130,000                      | \$126,000       | \$69                       | 97%                      | 33%           | 2               | 3                  | 1                | 52  | 6.4                 |
| Area: 350             |          |                                |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2016 YTD              | 2        | \$65,000                       | \$65,000        | \$52                       | 95%                      | 100%          | 1               |                    | 1                | 39  |                     |
| Area: 352             |          |                                |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2016 YTD              | 2        | \$19,100                       | \$19,100        | \$17                       | 59%                      | 100%          |                 |                    |                  | 263 |                     |
| Area: 354             |          |                                |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2015 YTD              | 1        | \$110,000                      | \$110,000       | \$77                       | 92%                      | 0%            |                 |                    |                  | 17  |                     |
| 2016 YTD              | 1        | \$612,000                      | \$612,000       | \$177                      | 89%                      | 100%          | 2               | 3                  |                  | 3   | 36.0                |
| Area: 600             |          |                                |                 |                            |                          |               |                 |                    |                  |     |                     |
| 2015 YTD              | 12       | \$60,077                       | \$52,280        | \$33                       | 95%                      | 83%           | 20              | 12                 | 10               | 89  | 14.6                |
| 2016 YTD              | 15       | \$77,290                       | \$55,000        | \$44                       | 93%                      | 53%           | 30              | 19                 | 16               | 93  | 10.8                |
| Area: 700             |          | ,                              | + - 3,000       | Ŧ · ·                      |                          | 20.0          |                 |                    |                  |     |                     |
| 2015 YTD              | 26       | \$349,227                      | \$176,250       | \$146                      | 92%                      | 42%           | 78              | 46                 | 34               | 82  | 16.9                |
| 2016 YTD              | 42       | \$321,445                      | \$160,000       | \$140                      | 94%                      | 64%           | 84              | 54                 | 39               | 75  | 10.6                |
| Area: 800             | 74       | ψ0 <u>2</u> 1, <del>1</del> 70 | ψ100,000        | ΨΙΞΟ                       | J-770                    | OT /0         | 04              | J-T                | 00               | 7.5 | 10.0                |
| 2015 YTD              | 51       | \$144,341                      | \$93,300        | \$77                       | 96%                      | 51%           | 130             | 82                 | 53               | 87  | 12.5                |
| 2015 TTD<br>2016 YTD  | 55       | \$178,286                      | \$138,280       | \$80                       | 93%                      | 56%           | 156             | 103                | 47               | 113 | 12.9                |
| 20.0 110              |          | ψ110,200                       | ψ100,200        | ΨΟΟ                        | 30 /0                    | 0070          | 100             | 100                | 71               | 110 | 12.0                |

Year-to-Date Sales Closed by Area for: July 2016

| Single | Family | 7     | -                | ·               | Sales             | Sold             |               |                 |                    |                  |     |                     |
|--------|--------|-------|------------------|-----------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|-----|---------------------|
| Year   | Month  | Sales | Average<br>Price | Median<br>Price | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
| Area:  | 900    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | YTD    | 7     | \$140,714        | \$100,000       | \$89              | 96%              | 29%           | 20              | 17                 | 3                | 62  | 5.8                 |
| 2016   | YTD    | 18    | \$162,637        | \$154,000       | \$103             | 97%              | 28%           | 34              | 21                 | 7                | 119 | 8.7                 |
| Area:  | 999    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | YTD    | 25    | \$401,431        | \$153,000       | \$147             | 92%              | 24%           | 64              | 42                 | 24               | 56  | 32.0                |
| 2016   | YTD    | 30    | \$220,813        | \$121 000       | \$112             | 98%              | 23%           | 115             | 66                 | 28               | 76  | 16.3                |

Year-to-Date Sales Closed by Area for: July 2016

| Condos | and | Town  | homes |
|--------|-----|-------|-------|
| Condo  | anu | 10111 | momes |

| Condos   | and T      | Townhor  | nes                    |                        | Sales             | Sold             |               |                 |                    |                  |            |                     |
|----------|------------|----------|------------------------|------------------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|------------|---------------------|
| Year M   | Ionth      | Sales    | Average<br>Price       | Median<br>Price        | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM        | Months<br>Inventory |
| Area: 1  |            |          |                        |                        |                   |                  |               |                 |                    |                  |            |                     |
|          | YTD        | 1        | \$62,500               | \$62,500               | \$62              | 96%              | 100%          |                 |                    |                  | 17         |                     |
| 2016 Y   | YTD        | 4        | \$74,972               | \$79,250               | \$69              | 96%              | 75%           | 3               |                    | 3                | 14         |                     |
| Area: 2  |            |          |                        |                        |                   |                  |               |                 |                    |                  |            |                     |
| 2016 Y   | YTD        | 1        | \$74,000               | \$74,000               | \$61              | 93%              | 100%          |                 |                    |                  | 5          |                     |
| Area: 3  |            |          |                        |                        |                   |                  |               |                 |                    |                  |            |                     |
| 2015 Y   | YTD        | 2        | \$52,500               | \$52,500               | \$35              | 76%              | 0%            |                 |                    | 1                | 12         |                     |
| 2016 Y   | YTD        | 1        | \$43,000               | \$43,000               | \$30              | 86%              | 100%          | 1               |                    | 1                | 0          |                     |
| Area: 5  |            |          |                        |                        |                   |                  |               |                 |                    |                  |            |                     |
| 2015 Y   | YTD        | 7        | \$102,721              | \$114,900              | \$68              | 97%              | 100%          | 5               | 4                  | 4                | 128        | 2.6                 |
| 2016 Y   | YTD        | 10       | \$109,190              | \$92,000               | \$76              | 97%              | 80%           | 14              | 2                  | 10               | 16         | 1.5                 |
| Area: 6  |            |          |                        |                        |                   |                  |               |                 |                    |                  |            |                     |
| 2016 Y   | YTD        | 3        | \$124,933              | \$119,900              | \$85              | 100%             | 67%           | 1               | 2                  |                  | 3          | 12.0                |
| Area: 8  |            |          |                        |                        |                   |                  |               |                 |                    |                  |            |                     |
| 2015 Y   | YTD        | 3        | \$95,333               | \$97,000               | \$81              | 97%              | 100%          | 2               | 2                  | 1                | 36         | 4.6                 |
| 2016 Y   | YTD        | 5        | \$117,967              | \$125,000              | \$80              | 96%              | 60%           | 3               | 1                  | 3                | 34         | 2.0                 |
| Area: 9  |            |          |                        |                        |                   |                  |               |                 |                    |                  |            |                     |
|          | YTD        | 10       | \$189,440              | \$190,600              | \$116             | 100%             | 80%           | 10              | 1                  | 10               | 8          | 0.7                 |
|          | YTD        | 16       | \$223,347              | \$221,750              | \$137             | 100%             | 88%           | 19              | 1                  | 18               | 19         | 8.0                 |
| Area: 10 | )          |          |                        |                        |                   |                  |               |                 |                    |                  |            |                     |
|          | YTD        | 274      | \$152,626              | \$122,700              | \$117             | 99%              | 85%           | 366             | 45                 | 309              | 31         | 1.0                 |
| 2016 Y   | YTD        | 303      | \$180,526              | \$145,000              | \$139             | 99%              | 87%           | 327             | 25                 | 326              | 20         | 0.6                 |
| Area: 11 |            |          |                        |                        |                   |                  |               |                 |                    |                  |            |                     |
|          | YTD        | 181      | \$183,876              | \$165,000              | \$136             | 98%              | 80%           | 224             | 46                 | 171              | 53         | 2.0                 |
|          | YTD        | 181      | \$171,448              | \$138,000              | \$137             | 98%              | 82%           | 221             | 29                 | 204              | 32         | 1.1                 |
| Area: 12 |            |          |                        |                        |                   |                  |               |                 |                    |                  |            |                     |
|          | YTD        | 284      | \$227,894              | \$190,000              | \$159             | 98%              | 83%           | 359             | 69                 | 292              | 35         | 1.8                 |
|          | YTD        | 309      | \$262,167              | \$260,000              | \$187             | 99%              | 83%           | 417             | 73                 | 361              | 39         | 1.7                 |
| Area: 13 |            |          |                        |                        |                   |                  |               |                 |                    |                  |            |                     |
|          | YTD        | 13       | \$47,100               | \$35,000               | \$38              | 95%              | 69%           | 18              | 3                  | 13               | 49         | 3.9                 |
|          | YTD        | 5        | \$35,100               | \$38,500               | \$34              | 96%              | 60%           | 6               | 10                 | 3                | 83         | 6.1                 |
| Area: 14 |            | 50       | <b>#450.004</b>        | <b>#407.000</b>        | 0440              | 000/             | 000/          | 07              | 40                 | 50               | 0.7        | 0.5                 |
|          | YTD        | 52       | \$150,804              | \$107,000              | \$113             | 98%              | 63%           | 67              | 12                 | 53               | 37         | 2.5                 |
|          | YTD        | 47       | \$149,215              | \$130,280              | \$123             | 98%              | 85%           | 109             | 33                 | 63               | 23         | 5.0                 |
| Area: 15 |            | 4        | <b>#450.000</b>        | <b>#450.000</b>        | <b>Ф</b> 74       | 4000/            | 4000/         |                 | 0                  |                  | 007        | 0.0                 |
|          | YTD<br>YTD | 3        | \$150,000<br>\$112,833 | \$150,000<br>\$122,000 | \$74<br>\$63      | 100%<br>89%      | 100%<br>67%   |                 | 2                  | 1                | 267<br>157 | 8.0                 |
| Area: 16 |            | 3        | φ112,033               | φ122,000               | φυσ               | 0970             | 07 70         |                 |                    | 1                | 137        |                     |
|          | YTD        | 20       | ¢165 220               | \$53,750               | \$107             | 96%              | 65%           | 33              | 0                  | 24               | 11         | 3.7                 |
|          | YTD        | 20<br>18 | \$165,329<br>\$140,200 | \$71,300               | \$107             | 100%             | 72%           | 25              | 9<br>5             | 20               | 41<br>29   | 3. <i>1</i><br>1.6  |
| Area: 17 |            | 10       | \$140,200              | φ/1,300                | φθΟ               | 100 /0           | 1270          | 23              | 3                  | 20               | 29         | 1.0                 |
|          | YTD        | 799      | \$381,718              | \$275,000              | \$244             | 97%              | 82%           | 1040            | 214                | 792              | 44         | 2.0                 |
|          | YTD        | 755      | \$356,674              | \$280,000              | \$248             | 97%              | 86%           | 1053            | 259                | 842              | 37         | 2.4                 |
| Area: 18 |            | 700      | ψ000,07 4              | Ψ200,000               | ΨΖΨΟ              | 31 70            | 00 70         | 1000            | 200                | 042              | 01         | 2.7                 |
|          | ,<br>YTD   | 198      | \$73,373               | \$58,000               | \$63              | 97%              | 76%           | 243             | 56                 | 258              | 51         | 2.3                 |
|          | YTD        | 219      | \$97,446               | \$80,000               | \$82              | 100%             | 83%           | 243             | 30                 | 250              | 50         | 0.9                 |
| Area: 20 |            | 0        | ψ31,1 <del>1</del> 0   | Ψ55,000                | 40 <u>-</u>       | 10070            | 5070          | 2-10            | 00                 | 200              | 00         | 0.0                 |
|          | YTD        | 139      | \$237,680              | \$209,900              | \$144             | 100%             | 84%           | 177             | 20                 | 140              | 26         | 1.0                 |
|          | YTD        | 141      | \$251,059              | \$225,140              | \$156             | 99%              | 88%           | 183             | 29                 | 158              | 26         | 1.4                 |
|          |            |          | ,                      | , ,,,,,                |                   |                  |               |                 |                    |                  | _3         |                     |

Year-to-Date Sales Closed by Area for: July 2016

| Condos | and | Townhomes |
|--------|-----|-----------|
|        |     |           |

| Cond               | Condos and Townhomes |        |                        |   | Sales             | Sold             |               |                 |                    |                  |          |                     |
|--------------------|----------------------|--------|------------------------|---|-------------------|------------------|---------------|-----------------|--------------------|------------------|----------|---------------------|
| Year               | · Month              | Sales  | Average<br>Price       | Median<br>Price                         | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM      | Months<br>Inventory |
| Area:              | 21                   |        |                        |   |                   |                  |               |                 |                    |                  |          |                     |
| 2015               | YTD                  | 8      | \$228,700              | \$228,000                               | \$135             | 101%             | 88%           | 16              | 4                  | 10               | 10       | 2.5                 |
| 2016               | YTD                  | 13     | \$233,289              | \$180,000                               | \$133             | 100%             | 85%           | 18              | 3                  | 14               | 18       | 1.1                 |
| Area:              |                      |        | <del>+</del> ,         | * | *****             |                  |               |                 |                    |                  |          |                     |
| 2015               | YTD                  | 113    | \$180,447              | \$175,000                               | \$110             | 99%              | 81%           | 158             | 18                 | 125              | 21       | 1.1                 |
| 2016               | YTD                  | 132    | \$208,997              | \$195,000                               | \$125             | 99%              | 88%           | 184             | 26                 | 159              | 23       | 1.4                 |
| Area:              | 23                   |        |                        |   |                   |                  |               |                 |                    |                  |          |                     |
| 2015               | YTD                  | 121    | \$117,549              | \$95,500                                | \$95              | 99%              | 83%           | 150             | 31                 | 109              | 30       | 2.1                 |
| 2016               | YTD                  | 105    | \$127,834              | \$105,000                               | \$104             | 98%              | 84%           | 130             | 20                 | 125              | 31       | 1.2                 |
| Area:              | 24                   |        |                        |   |                   |                  |               |                 |                    |                  |          |                     |
| 2015               | YTD                  | 86     | \$127,820              | \$109,250                               | \$89              | 100%             | 88%           | 112             | 20                 | 92               | 41       | 1.5                 |
| 2016               | YTD                  | 81     | \$112,848              | \$108,750                               | \$86              | 100%             | 81%           | 105             | 10                 | 103              | 28       | 0.7                 |
| Area:              | 25                   |        |                        |   |                   |                  |               |                 |                    |                  |          |                     |
| 2015               | YTD                  | 123    | \$389,833              | \$385,000                               | \$232             | 98%              | 78%           | 162             | 43                 | 115              | 55       | 2.7                 |
| 2016               | YTD                  | 98     | \$403,343              | \$395,540                               | \$246             | 98%              | 86%           | 141             | 36                 | 115              | 41       | 2.4                 |
| Area:              | 26                   |        |                        |   |                   |                  |               |                 |                    |                  |          |                     |
| 2015               | YTD                  | 247    | \$196,272              | \$172,000                               | \$118             | 98%              | 84%           | 331             | 68                 | 250              | 62       | 2.2                 |
| 2016               | YTD                  | 277    | \$215,672              | \$182,500                               | \$134             | 99%              | 88%           | 328             | 68                 | 314              | 40       | 1.9                 |
| Area:              | 28                   |        |                        |   |                   |                  |               |                 |                    |                  |          |                     |
| 2015               |                      | 10     | \$56,040               | \$52,500                                | \$50              | 93%              | 100%          | 12              | 3                  | 13               | 53       | 2.7                 |
| 2016               | YTD                  | 14     | \$79,957               | \$71,880                                | \$64              | 95%              | 71%           | 27              | 6                  | 13               | 47       | 5.1                 |
| Area:              | 31                   |        |                        |   |                   |                  |               |                 |                    |                  |          |                     |
| 2015               | YTD                  | 30     | \$140,939              | \$116,500                               | \$106             | 101%             | 73%           | 37              | 9                  | 30               | 34       | 2.6                 |
| 2016               | YTD                  | 24     | \$199,275              | \$150,000                               | \$129             | 95%              | 75%           | 38              | 15                 | 30               | 58       | 5.2                 |
| Area:              |                      |        |                        |   |                   |                  |               |                 |                    |                  |          |                     |
| 2015               | YTD                  | 30     | \$190,657              | \$160,250                               | \$117             | 97%              | 80%           | 53              | 12                 | 41               | 48       | 2.4                 |
| 2016               | YTD                  | 41     | \$177,090              | \$173,500                               | \$126             | 97%              | 85%           | 37              | 7                  | 43               | 39       | 1.1                 |
| Area:              |                      |        |                        |   |                   |                  |               |                 |                    |                  |          |                     |
| 2015               |                      | 16     | \$95,200               | \$76,200                                | \$61              | 90%              | 88%           | 5               | 7                  | 11               | 83       | 5.1                 |
| 2016               | YTD                  | 6      | \$92,917               | \$103,000                               | \$77              | 95%              | 100%          | 4               | 7                  | 3                | 17       | 5.5                 |
| Area:              |                      |        |                        |   |                   | /                |               |                 |                    |                  |          |                     |
| 2015               |                      | 85     | \$202,916              | \$210,000                               | \$114             | 100%             | 87%           | 125             | 30                 | 86               | 39       | 2.2                 |
| 2016               | YTD                  | 90     | \$234,431              | \$232,700                               | \$126             | 100%             | 89%           | 138             | 28                 | 105              | 37       | 2.2                 |
| Area:              |                      | 0      | <b>0440.750</b>        | <b>#00.000</b>                          | <b>0444</b>       | 000/             | 000/          | 40              | 0                  | 0                | 70       | 40.7                |
| 2015               | YTD                  | 8      | \$148,759              | \$86,080                                | \$114             | 96%              | 63%           | 13              | 9                  | 6                | 78       | 16.7                |
| 2016               |                      | 8      | \$133,131              | \$77,520                                | \$95              | 94%              | 75%           | 2               | 5                  | 6                | 220      | 5.4                 |
| Area:              |                      | •      | ¢07.000                | <b>#FO 000</b>                          | ΦEC               | 000/             | 220/          |                 | 0                  | 0                | 07       | 0.0                 |
| 2015               | YTD                  | 3      | \$67,000               | \$59,000<br>\$127,000                   | \$56              | 99%              | 33%           |                 | 2                  | 2                | 37       | 8.0                 |
| 2016               | YTD                  | 1      | \$127,000              | \$127,000                               | \$70              | 91%              | 0%            |                 |                    |                  | 13       |                     |
| <b>Area</b> : 2015 |                      | 4      | ¢04 225                | <u></u> የዕፍ ዕፍዕ                         | \$64              | 90%              | 50%           | 2               | 7                  | 2                | 62       | 11.1                |
| 2015               | YTD                  | 4<br>4 | \$94,225<br>\$169,500  | \$95,950                                |                   |                  | 75%           | 3<br>6          | 10                 | 2<br>4           | 63<br>77 | 16.0                |
| Area:              |                      | 4      | \$168,500              | \$143,000                               | \$113             | 98%              | 73%           | O               | 10                 | 4                | 11       | 10.0                |
| 2015               |                      | 2      | \$119,505              | \$119,500                               | \$106             | 96%              | 100%          | 1               | 1                  | 1                | Ω        | 5.0                 |
| 2015               | YTD                  | 2<br>1 | \$119,505<br>\$157,000 | \$119,500                               | \$106<br>\$95     | 96%<br>96%       | 0%            | ı               | 1<br>1             | I                | 8<br>78  | 5.0<br>2.4          |
| Area:              |                      | '      | ψ137,000               | Ψ131,000                                | ψυυ               | JU 70            | 0 70          |                 | Ţ                  |                  | 70       | 2.4                 |
| 2015               | YTD                  | 41     | \$223,042              | \$231,070                               | \$125             | 99%              | 93%           | 39              | 3                  | 36               | 18       | 0.6                 |
| 2016               | YTD                  | 25     | \$245,782              | \$247,000                               | \$123<br>\$137    | 101%             | 88%           | 35              | 4                  | 33               | 26       | 0.8                 |
| 2010               |                      | 20     | Ψ= 10,102              | Ψ=+1,000                                | ψ.σ.              | 10170            | 0070          | 00              | 7                  | 00               | 20       | 0.0                 |

Year-to-Date Sales Closed by Area for: July 2016

**Condos and Townhomes** 

| Year  | Month | Sales | Average<br>Price | Median<br>Price | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
|-------|-------|-------|------------------|-----------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|-----|---------------------|
| Area: | 53    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015  | YTD   | 66    | \$220,432        | \$219,000       | \$128             | 100%             | 86%           | 74              | 19                 | 59               | 44  | 2.2                 |
| 2016  | YTD   | 89    | \$254,304        | \$245,000       | \$151             | 99%              | 87%           | 112             | 30                 | 90               | 31  | 2.7                 |
| Area: | 55    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015  | YTD   | 107   | \$253,034        | \$248,000       | \$127             | 100%             | 86%           | 138             | 14                 | 108              | 17  | 0.9                 |
| 2016  | YTD   | 136   | \$273,787        | \$260,000       | \$148             | 100%             | 86%           | 170             | 19                 | 147              | 20  | 1.1                 |
| Area: | 71    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015  | YTD   | 2     | \$85,000         | \$85,000        | \$56              | 95%              | 0%            |                 |                    |                  | 84  |                     |
| Area: | 72    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015  | YTD   | 8     | \$99,925         | \$97,500        | \$78              | 96%              | 50%           | 5               | 2                  | 4                | 102 | 1.5                 |
| 2016  | YTD   | 4     | \$101,250        | \$100,000       | \$76              | 93%              | 25%           | 4               | 3                  | 1                | 62  | 5.3                 |
| Area: | 73    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015  | YTD   | 21    | \$130,290        | \$126,000       | \$86              | 97%              | 71%           | 23              | 20                 | 20               | 184 | 7.6                 |
| 2016  | YTD   | 23    | \$144,687        | \$149,900       | \$107             | 97%              | 57%           | 34              | 11                 | 29               | 53  | 3.6                 |
| Area: | 74    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015  | YTD   | 2     | \$53,750         | \$53,750        | \$40              | 91%              | 100%          |                 | 1                  | 1                | 64  | 6.0                 |
| Area: | 76    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015  | YTD   | 10    | \$287,700        | \$221,750       | \$168             | 95%              | 40%           | 43              | 66                 | 7                | 291 | 37.9                |
| 2016  | YTD   | 18    | \$229,178        | \$195,000       | \$142             | 93%              | 44%           | 37              | 51                 | 14               | 232 | 21.0                |
| Area: | 82    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015  | YTD   | 73    | \$73,020         | \$63,000        | \$75              | 97%              | 82%           | 91              | 14                 | 89               | 50  | 1.4                 |
| 2016  | YTD   | 75    | \$89,281         | \$78,000        | \$90              | 98%              | 87%           | 81              | 9                  | 90               | 26  | 8.0                 |
| Area: | 83    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015  | YTD   | 14    | \$103,671        | \$97,000        | \$68              | 98%              | 71%           | 14              | 4                  | 13               | 44  | 1.8                 |
| 2016  | YTD   | 15    | \$145,553        | \$136,000       | \$84              | 100%             | 93%           | 15              | 3                  | 18               | 58  | 1.2                 |
| Area: | 84    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015  | YTD   | 2     | \$116,000        | \$116,000       | \$105             | 97%              | 0%            |                 |                    | 1                | 35  |                     |
| 2016  | YTD   | 2     | \$160,000        | \$160,000       | \$121             | 96%              | 0%            | 1               |                    | 2                | 20  |                     |
| Area: | 85    |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015  | YTD   | 11    | \$117,304        | \$110,000       | \$75              | 98%              | 82%           | 8               | 1                  | 6                | 29  | 0.7                 |

Sold

Sales

Note: Current month data are preliminary

2016 YTD

Area: 86

**Area: 87** 2015 Y

Area: 88

Area: 89

2015

2016

2016

2016

2015

2016

**Area: 92** 2015 Y

**Area: 94** 2015 Y

**Area: 95** 2015 Y

10

14

4

1

3

2

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2

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\$105,380

\$69,127

\$85,425

\$86,000

\$108,167

\$119,333

\$140,775

\$213,000

\$97,000

\$139,880

\$96,000

\$95,950

\$69,500

\$81,000

\$86,000

\$110,000

\$113,000

\$140,780

\$213,000

\$97,000

\$139,880

\$96,000

\$81

\$55

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\$111

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124

0.6

2.2

1.5

Year-to-Date Sales Closed by Area for: July 2016

| Condos | and | <b>Townhomes</b> |
|--------|-----|------------------|
|--------|-----|------------------|

| Condo | Condos and |        | Townhomes        |                  | Sales             | Sold             |               |                 |                    |                  |          |                     |
|-------|------------|--------|------------------|------------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|----------|---------------------|
| Year  | Month      | Sales  | Average<br>Price | Median<br>Price  | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM      | Months<br>Inventory |
| Area: | 98         |        |                  |                  |                   |                  |               |                 |                    |                  |          |                     |
| 2015  | YTD        | 2      | \$171,250        | \$171,250        | \$95              | 95%              | 0%            | 1               | 3                  |                  | 136      | 3.8                 |
| 2016  | YTD        | 7      | \$203,057        | \$158,900        | \$113             | 97%              | 43%           | 14              | 11                 | 7                | 45       | 15.5                |
| Area: |            |        | ,,               | ,,               | ,                 |                  |               |                 |                    |                  |          |                     |
| 2015  | YTD        | 71     | \$353,580        | \$255,000        | \$242             | 97%              | 85%           | 98              | 33                 | 80               | 79       | 3.8                 |
| 2016  | YTD        | 55     | \$330,424        | \$269,000        | \$238             | 95%              | 73%           | 88              | 36                 | 66               | 71       | 4.3                 |
| Area: |            |        | <b>4000</b> ,    | <b>4</b> 200,000 | <b>4</b> 200      | 0070             |               |                 |                    |                  |          |                     |
| 2015  | YTD        | 4      | \$113,425        | \$114,500        | \$69              | 96%              | 50%           | 3               | 1                  | 2                | 12       | 1.3                 |
| 2016  | YTD        | 10     | \$107,760        | \$106,000        | \$85              | 98%              | 90%           | 5               | •                  | 5                | 11       |                     |
| Area: |            |        | ψ.σ.,.σσ         | ψ.00,000         | 400               | 0070             | 0070          |                 |                    | ŭ                |          |                     |
| 2015  | YTD        | 24     | \$80,825         | \$84,000         | \$54              | 98%              | 71%           | 29              | 6                  | 22               | 59       | 1.9                 |
| 2016  | YTD        | 32     | \$77,615         | \$64,650         | \$61              | 96%              | 84%           | 34              | 7                  | 31               | 30       | 2.0                 |
| Area: |            | 02     | ψ11,010          | ψ04,000          | ΨΟΙ               | 0070             | 0470          | 04              | •                  | 01               | 00       | 2.0                 |
| 2015  | YTD        | 1      | \$55,000         | \$55,000         | \$40              | 92%              | 0%            |                 |                    |                  | 35       |                     |
| 2016  | YTD        | 1      | \$82,500         | \$82,500         | \$57              | 100%             | 0%            |                 |                    | 1                | 127      |                     |
| Area: |            |        | ψ02,000          | Ψ02,000          | ΨΟΊ               | 10070            | 070           |                 |                    | •                | 121      |                     |
| 2015  | YTD        | 35     | \$189,941        | \$162,000        | \$129             | 98%              | 74%           | 39              | 13                 | 34               | 28       | 3.1                 |
| 2016  | YTD        | 30     | \$255,680        | \$265,000        | \$155             | 97%              | 73%           | 43              | 14                 | 32               | 40       | 2.7                 |
| Area: |            | 30     | Ψ200,000         | Ψ200,000         | Ψ100              | 37 70            | 7370          | 40              | 17                 | 32               | 40       | 2.1                 |
| 2015  | YTD        | 104    | \$237,908        | \$206,000        | \$156             | 97%              | 74%           | 148             | 48                 | 114              | 57       | 3.4                 |
| 2016  | YTD        | 84     | \$351,582        | \$321,000        | \$190<br>\$190    | 97%              | 88%           | 143             | 63                 | 93               | 57<br>57 | 4.6                 |
| Area: |            | 04     | ψ551,562         | Ψ321,000         | Ψ190              | 31 70            | 00 70         | 143             | 03                 | 90               | 31       | 4.0                 |
| 2015  | YTD        | 4      | \$139,350        | \$120,950        | \$100             | 87%              | 75%           | 5               | 7                  | 2                | 37       | 13.7                |
| 2015  | YTD        | 4<br>2 | \$139,330        | \$120,950        | \$100<br>\$120    | 97%              | 100%          | 5<br>2          | 7<br>3             | 3<br>2           | 100      | 7.2                 |
| Area: |            | 2      | \$142,500        | \$ 142,500       | Φ120              | 91 70            | 10076         | 2               | 3                  | 2                | 100      | 1.2                 |
|       |            | 0      | <b>#04.050</b>   | ¢04.750          | Φ <b>7</b> 4      | 000/             | E00/          | 0               | 2                  | 4                | 40       | 0.7                 |
| 2015  | YTD<br>YTD | 8      | \$94,250         | \$84,750         | \$71              | 99%              | 50%           | 8               | 3                  | 4                | 43<br>65 | 3.7                 |
| 2016  |            | 5      | \$103,600        | \$107,000        | \$71              | 94%              | 100%          |                 | 1                  | 1                | 00       | 1.1                 |
| Area: |            | -      | <b>#400.070</b>  | <b>#005 400</b>  | <b>0440</b>       | 000/             | 000/          | •               | 0                  | 0                | 00       | 0.0                 |
| 2015  | YTD        | 5      | \$183,870        | \$225,400        | \$119             | 99%              | 60%           | 6               | 3                  | 6                | 22       | 3.6                 |
| 2016  | YTD        | 5      | \$133,780        | \$142,500        | \$97              | 100%             | 80%           | 6               | 2                  | 4                | 70       | 2.4                 |
| Area: |            | 07     | <b>#</b> 100.010 | <b>#</b> 400.000 | 405               | 000/             | 0.40/         | 00              | •                  | 00               | 40       | 0.0                 |
| 2015  | YTD        | 27     | \$132,846        | \$132,000        | \$95              | 99%              | 81%           | 26              | 3                  | 23               | 13       | 0.8                 |
| 2016  | YTD        | 19     | \$165,153        | \$181,000        | \$113             | 100%             | 79%           | 25              | 1                  | 24               | 10       | 0.4                 |
| Area: |            |        | ****             | ****             | 0.440             | 0=0/             | 000/          |                 |                    |                  |          |                     |
| 2015  | YTD        | 40     | \$184,603        | \$198,820        | \$110             | 97%              | 93%           | 41              | 6                  | 45               | 47       | 0.9                 |
| 2016  | YTD        | 29     | \$199,559        | \$223,240        | \$119             | 99%              | 97%           | 46              | 5                  | 38               | 25       | 0.9                 |
| Area: |            |        |                  |                  |                   |                  |               |                 | _                  |                  |          |                     |
| 2015  | YTD        | 17     | \$120,123        | \$106,000        | \$85              | 97%              | 76%           | 30              | 5                  | 22               | 16       | 2.0                 |
| 2016  | YTD        | 13     | \$106,848        | \$95,000         | \$92              | 98%              | 85%           | 15              | 2                  | 14               | 21       | 8.0                 |
| Area: |            |        |                  |                  |                   |                  |               |                 |                    |                  |          |                     |
| 2015  | YTD        | 17     | \$326,653        | \$339,900        | \$156             | 99%              | 59%           | 25              | 8                  | 14               | 33       | 3.9                 |
| 2016  | YTD        | 13     | \$359,136        | \$390,000        | \$166             | 99%              | 77%           | 13              | 5                  | 11               | 56       | 2.1                 |
| Area: |            |        |                  |                  |                   |                  |               |                 |                    |                  |          |                     |
| 2015  | YTD        | 10     | \$244,865        | \$251,500        | \$124             | 98%              | 80%           | 9               | 11                 | 9                | 60       | 5.5                 |
| 2016  | YTD        | 8      | \$285,863        | \$311,000        | \$132             | 97%              | 75%           | 5               | 9                  | 5                | 39       | 8.1                 |
| Area: |            |        |                  |                  |                   |                  |               |                 |                    |                  |          |                     |
| 2015  | YTD        | 13     | \$417,051        | \$459,000        | \$198             | 98%              | 38%           | 9               | 7                  | 7                | 39       | 4.8                 |
| 2016  | YTD        | 12     | \$458,653        | \$465,960        | \$194             | 98%              | 42%           | 14              | 16                 | 12               | 88       | 13.7                |

Year-to-Date Sales Closed by Area for: July 2016

| Condos and Townhor | mes |  |
|--------------------|-----|--|
|                    |     |  |

| Cond  | os and T | Townhomes |                  |                 |                   | Sold             |               |                 |                    |                  |     |                     |
|-------|----------|-----------|------------------|-----------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|-----|---------------------|
| Year  | Month    | Sales     | Average<br>Price | Median<br>Price | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
| Area: | 126      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015  | YTD      | 1         | \$342,500        | \$342,500       | \$159             | 98%              | 100%          |                 |                    | 1                | 2   |                     |
| 2016  | YTD      | 2         | \$363,206        | \$363,210       | \$197             | 97%              | 100%          | 2               | 2                  | 2                | 54  | 12.0                |
| Area: |          |           | <b>,</b>         | *****           | *                 |                  |               |                 |                    |                  |     |                     |
| 2015  | YTD      | 8         | \$147,563        | \$164,500       | \$104             | 98%              | 75%           | 5               | 1                  | 6                | 27  | 1.4                 |
| 2016  | YTD      | 8         | \$195,147        | \$182,450       | \$125             | 99%              | 100%          | 12              | 4                  | 10               | 18  | 3.2                 |
| Area: | 129      |           | , ,              | , ,             |                   |                  |               |                 |                    |                  |     |                     |
| 2015  | YTD      | 2         | \$39,750         | \$39,750        | \$35              | 97%              | 50%           | 1               | 1                  | 1                | 52  | 6.0                 |
| Area: |          |           | , ,              | , ,             |                   |                  |               |                 |                    |                  |     |                     |
| 2015  | YTD      | 25        | \$145,018        | \$145,000       | \$105             | 100%             | 88%           | 22              | 5                  | 29               | 81  | 1.3                 |
| 2016  | YTD      | 26        | \$158,345        | \$156,250       | \$110             | 100%             | 85%           | 22              | 2                  | 22               | 33  | 0.5                 |
| Area: | 131      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015  | YTD      | 2         | \$194,780        | \$194,780       | \$150             | 96%              | 100%          |                 | 2                  | 1                | 87  | 24.0                |
| Area: | 140      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015  | YTD      | 1         | \$142,450        | \$142,450       | \$87              | 95%              | 100%          |                 |                    |                  | 182 |                     |
| 2016  | YTD      | 1         | \$184,000        | \$184,000       | \$103             | 98%              | 100%          |                 |                    | 1                | 4   |                     |
| Area: | 141      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015  | YTD      | 1         | \$174,000        | \$174,000       | \$92              | 95%              | 0%            |                 |                    |                  | 55  |                     |
| Area: | 142      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2016  | YTD      | 1         | \$135,000        | \$135,000       | \$73              | 96%              | 100%          |                 |                    | 1                | 122 |                     |
| Area: | 148      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2016  | YTD      | 2         | \$181,000        | \$181,000       | \$90              | 95%              | 50%           |                 | 2                  | 1                | 64  | 12.0                |
| Area: | 156      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2016  | YTD      | 1         | \$50,750         | \$50,750        | \$110             | 85%              | 100%          |                 | 1                  |                  | 66  | 12.0                |
| Area: | 271      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015  | YTD      | 17        | \$120,071        | \$135,000       | \$80              | 98%              | 94%           | 22              | 5                  | 14               | 38  | 2.3                 |
| 2016  | YTD      | 18        | \$117,338        | \$135,000       | \$85              | 101%             | 78%           | 22              | 2                  | 21               | 22  | 0.8                 |
| Area: | 273      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015  | YTD      | 3         | \$136,250        | \$142,500       | \$100             | 98%              | 100%          | 2               | 1                  | 2                | 26  | 2.0                 |
| 2016  | YTD      | 4         | \$103,380        | \$104,500       | \$84              | 103%             | 75%           | 2               |                    | 2                | 17  |                     |
| Area: |          |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015  | YTD      | 17        | \$58,012         | \$58,500        | \$48              | 93%              | 59%           | 13              | 3                  | 19               | 54  | 1.6                 |
| 2016  | YTD      | 13        | \$81,916         | \$70,000        | \$61              | 101%             | 100%          | 12              | 1                  | 14               | 17  | 0.5                 |
| Area: |          |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015  |          | 10        | \$156,060        | \$150,250       | \$91              | 100%             | 90%           | 17              | 3                  | 9                | 26  | 3.0                 |
| 2016  |          | 27        | \$187,455        | \$193,900       | \$106             | 100%             | 100%          | 22              | 1                  | 27               | 16  | 0.6                 |
| Area: |          |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015  | YTD      | 5         | \$219,909        | \$222,000       | \$107             | 99%              | 100%          |                 | 1                  | 3                | 129 | 1.5                 |
| 2016  | YTD      | 9         | \$245,448        | \$238,000       | \$115             | 99%              | 100%          | 9               | 2                  | 8                | 46  | 1.7                 |
| Area: |          |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015  |          | 5         | \$69,600         | \$75,000        | \$71              | 94%              | 40%           | 3               | 2                  | 2                | 60  | 3.3                 |
| 2016  | YTD      | 4         | \$79,750         | \$74,000        | \$79              | 100%             | 50%           | 1               | 1                  | 1                | 3   | 1.5                 |
| Area: |          | _         | <b>#405 75</b>   | <b>6400 0=</b>  | 000               | 050/             | F-0.07        |                 |                    | _                | 4   | 40.4                |
| 2015  |          | 9         | \$105,750        | \$103,250       | \$63              | 95%              | 56%           | 23              | 17                 | 6                | 115 | 12.1                |
| 2016  | YTD      | 6         | \$150,200        | \$142,450       | \$70              | 95%              | 100%          | 3               | 39                 | 4                | 64  | 37.2                |
| Area: |          | •         | £400.450         | <b>6440.500</b> | <b>ተ</b> ርር       | 000/             | 00/           |                 | 4                  |                  | 0.5 | 7.0                 |
| 2015  |          | 3         | \$120,150        | \$112,500       | \$88              | 99%              | 0%            |                 | 1                  |                  | 95  | 7.3                 |
| Area: |          | 4         | ¢152.000         | <b>0450 000</b> | <b></b>           | 000/             | 1000/         |                 |                    | 4                | 404 |                     |
| 2015  | YTD      | 1         | \$153,000        | \$153,000       | \$88              | 96%              | 100%          |                 |                    | 1                | 161 |                     |

Year-to-Date Sales Closed by Area for: July 2016

**Condos and Townhomes** 

| condos una 10 minomes |         |       |                  |                 | Sales             | Sola             |               |                 |                    |                  |     |                     |  |
|-----------------------|---------|-------|------------------|-----------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|-----|---------------------|--|
| Yea                   | r Month | Sales | Average<br>Price | Median<br>Price | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |  |
| Area:                 | 332     |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |  |
| 2015                  | YTD     | 1     | \$595,000        | \$595,000       |                   | 92%              | 100%          |                 | 1                  | 1                | 866 | 12.0                |  |
| Area:                 | 354     |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |  |
| 2016                  | YTD     | 1     | \$227,000        | \$227,000       | \$265             | 98%              | 100%          | 2               | 2                  |                  | 0   | 24.0                |  |
| Area:                 | 700     |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |  |
| 2015                  | YTD     | 2     | \$286,263        | \$286,260       | \$134             | 97%              | 100%          | 2               | 8                  | 1                | 77  | 72.0                |  |
|                       |         |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |  |

**Lots and Vacant Land** 

| Lots and Vac | ant Lan | d                                       |   | Sales    | Sold    |       |          |          |         |     |           |
|--------------|---------|---|---|----------|---------|-------|----------|----------|---------|-----|-----------|
|              |         | Average                                 | Median                                  | Price    | to List | Coop  | New      | Active   | Pending |     | Months    |
| Year Month   | Sales   | Price                                   | Price                                   | per Sqft | Price   | Sales | Listings | Listings | Sales   | DOM | Inventory |
| Area: 1      |         |   |   |          |         |       |          |          |         |     |           |
| 2015 YTD     | 43      | \$38,733                                | \$36,000                                |          | 88%     | 42%   | 130      | 171      | 42      | 477 | 31.1      |
| 2016 YTD     | 55      | \$61,203                                | \$45,000                                |          | 88%     | 45%   | 118      | 192      | 64      | 367 | 26.4      |
| Area: 2      |         | . ,                                     | , ,                                     |          |         |       |          |          |         |     |           |
| 2015 YTD     | 8       | \$101,888                               | \$40,000                                |          | 83%     | 88%   | 21       | 55       | 6       | 139 | 44.7      |
| 2016 YTD     | 18      | \$44,335                                | \$26,000                                |          | 93%     | 39%   | 30       | 31       | 19      | 80  | 20.3      |
| Area: 3      |         | . ,                                     | , ,                                     |          |         |       |          |          |         |     |           |
| 2015 YTD     | 12      | \$43,250                                | \$13,500                                |          | 77%     | 25%   | 19       | 29       | 12      | 97  | 35.0      |
| 2016 YTD     | 22      | \$50,162                                | \$24,000                                |          | 93%     | 41%   | 37       | 33       | 23      | 143 | 19.7      |
| Area: 4      |         | , , .                                   | , ,                                     |          |         |       |          |          |         |     |           |
| 2015 YTD     | 1       | \$61,500                                | \$61,500                                |          | 103%    | 100%  | 3        | 22       |         | 7   | 132.0     |
| 2016 YTD     | 2       | \$201,500                               | \$201,500                               |          | 98%     | 50%   | 5        | 15       | 3       | 16  | 38.7      |
| Area: 5      |         | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , ,,,,,,,                               |          |         |       |          |          |         |     |           |
| 2015 YTD     | 14      | \$88,700                                | \$36,500                                |          | 95%     | 29%   | 19       | 43       | 18      | 85  | 26.0      |
| 2016 YTD     | 25      | \$44,418                                | \$40,000                                |          | 87%     | 56%   | 45       | 47       | 24      | 111 | 16.0      |
| Area: 6      |         | , ,                                     | , -,                                    |          |         |       |          |          |         |     |           |
| 2015 YTD     | 116     | \$96,719                                | \$54,000                                |          | 89%     | 52%   | 396      | 622      | 148     | 363 | 37.3      |
| 2016 YTD     | 212     | \$92,739                                | \$60,000                                |          | 90%     | 57%   | 329      | 544      | 248     | 265 | 22.6      |
| Area: 8      |         | , . ,                                   | , ,                                     |          |         |       |          |          |         |     |           |
| 2015 YTD     | 13      | \$80,765                                | \$75,000                                |          | 94%     | 62%   | 36       | 43       | 12      | 49  | 26.4      |
| 2016 YTD     | 43      | \$110,564                               | \$42,500                                |          | 87%     | 65%   | 66       | 55       | 49      | 121 | 20.2      |
| Area: 9      |         | , ,,,,                                  | , ,                                     |          |         |       |          |          |         |     |           |
| 2015 YTD     | 8       | \$92,125                                | \$73,750                                |          | 95%     | 63%   | 11       | 7        | 5       | 49  | 11.3      |
| 2016 YTD     | 5       | \$89,850                                | \$57,000                                |          | 97%     | 80%   | 3        | 4        | 2       | 177 | 4.2       |
| Area: 10     |         | , ,                                     | , |          |         |       |          |          |         |     |           |
| 2015 YTD     | 5       | \$357,400                               | \$222,000                               |          | 87%     | 100%  | 17       | 13       | 1       | 241 | 25.6      |
| 2016 YTD     | 3       | \$256,750                               | \$240,000                               |          | 98%     | 100%  | 1        | 9        | 3       | 25  | 27.0      |
| Area: 11     |         | ,,                                      | , ,,,,,,,                               |          |         |       |          |          |         |     |           |
| 2015 YTD     | 23      | \$864,985                               | \$675,000                               |          | 94%     | 91%   | 54       | 25       | 25      | 153 | 10.6      |
| 2016 YTD     | 25      | \$991,643                               | \$729,000                               |          | 94%     | 68%   | 75       | 44       | 33      | 108 | 13.6      |
| Area: 12     |         | , , .                                   | , ,,,,,,,                               |          |         |       |          |          |         |     |           |
| 2015 YTD     | 43      | \$135,874                               | \$72,750                                |          | 97%     | 53%   | 98       | 114      | 49      | 165 | 23.3      |
| 2016 YTD     | 56      | \$220,524                               | \$180,000                               |          | 95%     | 70%   | 128      | 121      | 75      | 128 | 17.0      |
| Area: 13     |         |   | . ,                                     |          |         |       |          |          |         |     |           |
| 2015 YTD     | 17      | \$79,115                                | \$30,000                                |          | 86%     | 76%   | 54       | 58       | 17      | 117 | 16.0      |
| 2016 YTD     | 19      | \$66,913                                | \$11,250                                |          | 81%     | 37%   | 45       | 70       | 28      | 185 | 25.4      |
| Area: 14     |         |   |   |          |         |       |          |          |         |     |           |
| 2015 YTD     | 35      | \$88,791                                | \$23,500                                |          | 94%     | 63%   | 125      | 121      | 81      | 118 | 21.2      |
| 2016 YTD     | 78      | \$43,799                                | \$10,000                                |          | 90%     | 31%   | 111      | 144      | 109     | 216 | 16.1      |
| Area: 15     |         |   |   |          |         |       |          |          |         |     |           |
| 2015 YTD     | 29      | \$22,026                                | \$18,750                                |          | 102%    | 93%   | 24       | 48       | 48      | 98  | 17.2      |
| 2016 YTD     | 14      | \$43,107                                | \$15,000                                |          | 140%    | 43%   | 35       | 30       | 41      | 60  | 10.2      |
| Area: 16     |         |   |   |          |         |       |          |          |         |     |           |
| 2015 YTD     | 3       | \$74,333                                | \$93,000                                |          | 97%     | 67%   |          | 2        | 1       | 51  | 7.0       |
| 2016 YTD     | 7       | \$274,571                               | \$250,000                               |          | 98%     | 57%   | 12       | 7        | 7       | 33  | 8.3       |
| Area: 17     |         | •                                       | , ,                                     |          |         |       |          |          |         |     |           |
| 2015 YTD     | 8       | \$597,875                               | \$116,250                               |          | 91%     | 63%   | 15       | 10       | 6       | 67  | 14.2      |
| 2016 YTD     | 7       | \$301,593                               | \$211,150                               |          | 92%     | 71%   | 8        | 8        | 8       | 73  | 7.9       |
|              |         | •                                       | ,                                       |          |         |       |          |          |         |     |           |

| Lots | and | Vaca | ant I | Land |
|------|-----|------|-------|------|
|------|-----|------|-------|------|

| Lots a | nd Vac     | cant Land  |                        | A Make          |                   | Sold             |               | No. o. No. o.   | A -4:              | Donding          | ,          | Months              |
|--------|------------|------------|------------------------|-----------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|------------|---------------------|
| Year   | Month      | Sales      | Average<br>Price       | Median<br>Price | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM        | Months<br>Inventory |
| Area:  | 18         |            |                        |                 |                   |                  |               |                 |                    |                  |            |                     |
| 2015   | YTD        | 10         | \$170,322              | \$206,730       |                   | 99%              | 80%           | 14              | 10                 | 6                | 113        | 9.5                 |
| 2016   | YTD        | 5          | \$456,782              | \$260,000       |                   | 73%              | 60%           |                 | 6                  | 3                | 288        | 8.0                 |
| Area:  | 19         |            |                        |                 |                   |                  |               |                 |                    |                  |            |                     |
| 2015   | YTD        | 4          | \$272,180              | \$263,000       |                   | 95%              | 75%           | 5               | 11                 | 1                | 137        | 15.5                |
| 2016   | YTD        | 8          | \$233,938              | \$177,500       |                   | 94%              | 63%           | 14              | 10                 | 10               | 208        | 9.8                 |
| Area:  | 20         |            |                        |                 |                   |                  |               |                 |                    |                  |            |                     |
| 2015   | YTD        | 12         | \$283,333              | \$265,000       |                   | 92%              | 58%           | 17              | 17                 | 9                | 201        | 10.4                |
| 2016   | YTD        | 6          | \$629,167              | \$247,500       |                   | 90%              | 50%           | 28              | 26                 | 6                | 115        | 25.7                |
| Area:  | 21         |            |                        |                 |                   |                  |               |                 |                    |                  |            |                     |
| 2016   | YTD        | 2          | \$210,500              | \$210,500       |                   | 96%              | 50%           |                 | 11                 |                  | 6          | 22.0                |
| Area:  | 22         |            |                        |                 |                   |                  |               |                 |                    |                  |            |                     |
| 2015   | YTD        | 11         | \$145,259              | \$100,510       |                   | 98%              | 82%           | 14              | 27                 | 7                | 222        | 16.9                |
| 2016   | YTD        | 8          | \$90,290               | \$73,160        |                   | 95%              | 75%           | 61              | 59                 | 8                | 51         | 55.2                |
| Area:  | 23         |            |                        |                 |                   |                  |               |                 |                    |                  |            |                     |
| 2015   | YTD        | 1          | \$251,500              | \$251,500       |                   | 101%             | 100%          | 2               | 1                  | 1                | 1          | 2.4                 |
| 2016   | YTD        | 2          | \$219,063              | \$219,060       |                   | 83%              | 50%           | 1               | 1                  | 2                | 86         | 6.0                 |
| Area:  | 24         |            | , ,                    | , ,             |                   |                  |               |                 |                    |                  |            |                     |
| 2015   | YTD        | 10         | \$137,400              | \$77,250        |                   | 78%              | 70%           | 23              | 29                 | 13               | 327        | 32.3                |
| 2016   | YTD        | 11         | \$43,763               | \$36,400        |                   | 99%              | 64%           | 30              | 22                 | 11               | 59         | 11.5                |
| Area:  |            |            | , ,, ,,                | , ,             |                   |                  |               |                 |                    |                  |            |                     |
| 2015   | YTD        | 31         | \$948,427              | \$660,000       |                   | 96%              | 74%           | 66              | 25                 | 27               | 60         | 8.8                 |
| 2016   | YTD        | 27         | \$1,313,857            | \$1,091,380     |                   | 94%              | 78%           | 69              | 35                 | 40               | 82         | 11.1                |
| Area:  |            |            | ψ.,σ.σ,σσ.             | ψ.,σσ.,σσσ      |                   | 0.70             |               |                 |                    |                  |            |                     |
| 2015   | YTD        | 7          | \$152,899              | \$140,000       |                   | 78%              | 71%           | 16              | 17                 | 4                | 123        | 10.3                |
| 2016   | YTD        | 9          | \$110,722              | \$90,000        |                   | 92%              | 56%           | 11              | 15                 | 9                | 70         | 11.5                |
| Area:  |            | Ū          | Ψ···σ,·==              | 400,000         |                   | 0270             | 0070          |                 |                    |                  | . •        |                     |
| 2015   | YTD        | 9          | \$115,833              | \$63,000        |                   | 96%              | 22%           | 21              | 35                 | 7                | 124        | 42.8                |
| 2016   | YTD        | 15         | \$80,120               | \$27,500        |                   | 89%              | 60%           | 11              | 27                 | 14               | 270        | 21.8                |
| Area:  |            | 10         | Ψου, 120               | Ψ27,000         |                   | 0070             | 0070          | • • •           |                    | • • •            | 2.0        | 21.0                |
| 2015   | YTD        | 179        | \$176,726              | \$77,000        |                   | 92%              | 50%           | 351             | 405                | 189              | 230        | 17.9                |
| 2016   | YTD        | 162        | \$190,919              | \$100,500       |                   | 88%              | 59%           | 332             | 349                | 224              | 228        | 15.0                |
| Area:  |            | 102        | ψ100,010               | Ψ100,000        |                   | 0070             | 0070          | 002             | 0.10               |                  | LLO        | 10.0                |
| 2015   | YTD        | 149        | \$86,339               | \$40,000        |                   | 88%              | 44%           | 381             | 426                | 156              | 193        | 18.3                |
| 2016   | YTD        | 207        | \$78,381               | \$46,250        |                   | 89%              | 51%           | 384             | 388                | 246              | 164        | 13.9                |
| Area:  |            | 201        | Ψ, 0,00 ι              | Ψ10,200         |                   | 0070             | 0170          | 001             | 000                | 210              | 101        | 10.0                |
| 2015   | YTD        | 100        | \$119,363              | \$66,000        |                   | 86%              | 60%           | 307             | 314                | 111              | 207        | 25.4                |
| 2016   | YTD        | 109        | \$147,907              | \$69,000        |                   | 93%              | 56%           | 232             | 268                | 136              | 228        | 17.1                |
| Area:  |            | 100        | Ψ147,007               | ψ00,000         |                   | 0070             | 0070          | 202             | 200                | 100              | 220        | 17.1                |
| 2015   | YTD        | 103        | \$79,219               | \$45,000        |                   | 89%              | 41%           | 344             | 359                | 104              | 142        | 23.3                |
| 2016   | YTD        | 118        | \$114,923              | \$50,750        |                   | 92%              | 53%           | 298             | 339                | 149              | 147        | 22.2                |
| Area:  |            | 110        | ψ114,923               | ψ30,730         |                   | 32 /0            | 33 /0         | 290             | 339                | 143              | 147        | 22.2                |
| 2015   |            | 02         | ¢120.270               | \$68,360        |                   | 93%              | 35%           | 192             | 163                | 72               | 170        | 15.7                |
| 2015   | YTD<br>YTD | 82<br>81   | \$120,279<br>\$135,131 | \$61,900        |                   | 93%<br>93%       | 38%           | 182             | 189                | 72<br>89         | 178<br>134 | 17.4                |
| Area:  |            | 01         | ψ100,101               | ψυ1,500         |                   | <i>33 /</i> 0    | 30 /0         | 102             | 109                | OB               | 134        | 17.4                |
| 2015   | YTD        | 227        | \$120,092              | \$52,000        |                   | 87%              | 46%           | 620             | 859                | 233              | 332        | 28.0                |
| 2015   | YTD        | 237<br>260 |                        |                 |                   | 88%              |               | 791             | 847                | 233<br>277       | 239        |                     |
|        |            | 200        | \$113,818              | \$45,000        |                   | 0070             | 53%           | 191             | 047                | 211              | 239        | 23.9                |
| Area:  |            | 110        | ¢00 647                | ф40 F00         |                   | 020/             | 440/          | 440             | E00                | 400              | 100        | 20.4                |
| 2015   | YTD        | 140        | \$98,617<br>\$124,176  | \$43,500        |                   | 83%              | 41%           | 440             | 596                | 169              | 193        | 32.1                |
| 2016   | YTD        | 171        | \$124,176              | \$59,250        |                   | 91%              | 54%           | 385             | 556                | 214              | 329        | 26.2                |

| Lots | and | Vacant 1 | [and |
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|      |     |          |      |

| Lots a                | and Vac | ant Lan  | d                      |                      | Sales             | Sold             |               |                 |                    |                  |            |                     |
|-----------------------|---------|----------|------------------------|----------------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|------------|---------------------|
| Year                  | · Month | Sales    | Average<br>Price       | Median<br>Price      | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM        | Months<br>Inventory |
| Area:                 |         |          |                        |                      |                   |                  |               |                 |                    |                  |            |                     |
| 2015                  |         | 63       | \$242,148              | \$149,000            |                   | 93%              | 54%           | 156             | 190                | 48               | 199        | 20.3                |
| 2016                  |         | 62       | \$294,637              | \$130,000            |                   | 82%              | 73%           | 185             | 171                | 78               | 194        | 20.0                |
| Area:                 |         |          | <b>+</b>               | + 100,000            |                   |                  |               |                 |                    |                  |            |                     |
| 2015                  |         | 53       | \$80,310               | \$31,000             |                   | 88%              | 49%           | 325             | 354                | 69               | 151        | 41.4                |
| 2016                  |         | 58       | \$105,804              | \$40,000             |                   | 83%              | 38%           | 391             | 409                | 73               | 144        | 46.2                |
| Area:                 |         |          | ,,                     | , ,,,,,,,            |                   |                  |               |                 |                    |                  |            |                     |
| 2015                  |         | 75       | \$129,172              | \$64,500             |                   | 88%              | 29%           | 137             | 202                | 67               | 184        | 21.4                |
| 2016                  |         | 85       | \$207,198              | \$122,500            |                   | 96%              | 61%           | 191             | 222                | 96               | 195        | 21.6                |
| Area:                 |         |          |                        |                      |                   |                  |               |                 |                    |                  |            |                     |
| 2015                  |         | 65       | \$71,870               | \$30,500             |                   | 80%              | 28%           | 249             | 388                | 65               | 249        | 52.3                |
| 2016                  | YTD     | 66       | \$89,705               | \$41,000             |                   | 90%              | 45%           | 207             | 399                | 78               | 200        | 48.7                |
| Area:                 | 45      |          |                        |                      |                   |                  |               |                 |                    |                  |            |                     |
| 2015                  | YTD     | 68       | \$104,532              | \$53,860             |                   | 87%              | 31%           | 103             | 121                | 69               | 202        | 13.5                |
| 2016                  | YTD     | 42       | \$114,789              | \$73,330             |                   | 85%              | 43%           | 86              | 106                | 45               | 121        | 13.0                |
| Area:                 | 46      |          |                        |                      |                   |                  |               |                 |                    |                  |            |                     |
| 2015                  | YTD     | 13       | \$119,373              | \$61,000             |                   | 92%              | 8%            | 29              | 36                 | 12               | 112        | 21.9                |
| 2016                  | YTD     | 20       | \$193,238              | \$52,180             |                   | 93%              | 30%           | 54              | 43                 | 20               | 121        | 22.4                |
| Area:                 | 47      |          |                        |                      |                   |                  |               |                 |                    |                  |            |                     |
| 2015                  | YTD     | 16       | \$190,159              | \$37,720             |                   | 91%              | 25%           | 17              | 20                 | 13               | 166        | 17.7                |
| 2016                  | YTD     | 19       | \$238,005              | \$100,000            |                   | 92%              | 37%           | 33              | 29                 | 18               | 108        | 12.4                |
| Area:                 | 48      |          |                        |                      |                   |                  |               |                 |                    |                  |            |                     |
| 2015                  | YTD     | 99       | \$87,073               | \$39,000             |                   | 87%              | 43%           | 325             | 559                | 95               | 237        | 49.1                |
| 2016                  | YTD     | 111      | \$66,715               | \$33,500             |                   | 90%              | 39%           | 347             | 590                | 135              | 249        | 39.9                |
| Area:                 | 49      |          |                        |                      |                   |                  |               |                 |                    |                  |            |                     |
| 2015                  | YTD     | 4        | \$87,250               | \$64,750             |                   | 84%              | 75%           | 10              | 15                 | 2                | 45         | 21.5                |
| 2016                  |         | 4        | \$74,875               | \$83,750             |                   | 94%              | 75%           | 2               | 12                 | 1                | 255        | 16.2                |
| Area:                 | 50      |          |                        |                      |                   |                  |               |                 |                    |                  |            |                     |
| 2015                  |         | 9        | \$182,089              | \$153,000            |                   | 94%              | 33%           | 8               | 19                 | 7                | 165        | 10.3                |
| 2016                  |         | 6        | \$347,433              | \$277,550            |                   | 93%              | 67%           | 10              | 16                 | 5                | 115        | 11.3                |
| Area:                 |         |          |                        |                      |                   |                  |               |                 |                    |                  |            |                     |
| 2015                  |         | 3        | \$160,333              | \$95,000             |                   | 101%             | 0%            | 3               | 9                  | 1                | 118        | 26.2                |
| 2016                  |         | 3        | \$882,765              | \$350,000            |                   | 498%             | 33%           | 8               | 11                 | 1                | 126        | 24.1                |
| Area:                 |         |          |                        |                      |                   |                  |               |                 |                    |                  |            |                     |
| 2015                  |         | 30       | \$273,848              | \$275,000            |                   | 94%              | 47%           | 34              | 33                 | 18               | 125        | 11.3                |
|                       | YTD     | 15       | \$271,279              | \$217,500            |                   | 94%              | 73%           | 30              | 33                 | 14               | 153        | 19.9                |
| Area:                 |         |          | ****                   | 401-00               |                   |                  | 200/          |                 |                    |                  | 400        | 40 =                |
| 2015                  |         | 44       | \$213,258              | \$94,500             |                   | 78%              | 68%           | 95              | 73                 | 39               | 160        | 12.7                |
| 2016                  |         | 53       | \$158,371              | \$119,000            |                   | 96%              | 58%           | 122             | 82                 | 63               | 120        | 14.7                |
| Area:                 |         | 45       | <b>4447 440</b>        | <b>#</b> 00.000      |                   | 000/             | 400/          | 00              | 00                 | 4.4              | 455        | 40.4                |
| 2015                  |         | 15       | \$147,946              | \$60,000             |                   | 89%              | 40%           | 32              | 23                 | 11               | 155        | 13.1                |
| 2016                  |         | 12       | \$210,507              | \$151,620            |                   | 94%              | 33%           | 13              | 24                 | 10               | 138        | 9.4                 |
| Area:                 |         | 0        | <b>#240 F00</b>        | <b>#242.500</b>      |                   | 000/             | 000/          | 40              | 20                 | _                | 470        | 40.5                |
| 2015                  |         | 8        | \$312,500<br>\$375,950 | \$342,500            |                   | 96%<br>07%       | 88%<br>50%    | 13              | 22                 | 5                | 173        | 13.5                |
| 2016<br><b>Area</b> : |         | 6        | \$275,859              | \$279,080            |                   | 97%              | 50%           | 28              | 30                 | 4                | 413        | 21.6                |
|                       |         | 17       | ¢70 202                | \$40,000             |                   | 200/             | 240/          | 22              | 20                 | 16               | OOF        | 0.7                 |
| 2015<br>2016          |         | 17<br>24 | \$70,382<br>\$91,424   | \$40,000<br>\$45,000 |                   | 89%<br>91%       | 24%<br>58%    | 23<br>51        | 28<br>32           | 16<br>28         | 225<br>107 | 9.7<br>14.5         |
| 2010                  | טוו     | 24       | ψ31,424                | Ψ43,000              |                   | J 1 /0           | JU /0         | JI              | 32                 | 20               | 107        | 14.5                |

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| Lots a | and Vac | ant Lan   | d                |                 | Sales             | Sold             |               |                 |                    |                  |     |                     |
|--------|---------|-----------|------------------|-----------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|-----|---------------------|
| Year   | · Month | Sales     | Average<br>Price | Median<br>Price | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
| Area:  |         | 10 11-0-0 |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | YTD     | 1         | \$140,000        | \$140,000       |                   | 93%              | 0%            | 6               | 14                 | 1                | 37  | 84.0                |
| 2013   | YTD     | 1         | \$330,000        | \$330,000       |                   | 96%              | 100%          | 3               | 10                 | 1                | 34  | 24.0                |
| Area:  |         | '         | ψ330,000         | ψ330,000        |                   | 30 70            | 10070         | 3               | 10                 |                  | 34  | 24.0                |
| 2015   | YTD     | 45        | \$130,187        | \$68,060        |                   | 91%              | 56%           | 66              | 98                 | 42               | 459 | 19.1                |
| 2016   | YTD     | 32        | \$162,190        | \$109,260       |                   | 94%              | 56%           | 63              | 65                 | 46               | 120 | 12.3                |
| Area:  |         | 02        | ψ102,130         | Ψ103,200        |                   | 3470             | 30 70         | 00              | 00                 | 40               | 120 | 12.0                |
| 2015   | YTD     | 15        | \$210,030        | \$240,000       |                   | 91%              | 40%           | 30              | 21                 | 10               | 217 | 10.8                |
| 2016   | YTD     | 16        | \$560,392        | \$305,000       |                   | 90%              | 75%           | 18              | 22                 | 19               | 154 | 12.6                |
| Area:  |         | .0        | ψ000,002         | φοσο,σσσ        |                   | 0070             | 1070          |                 |                    | 10               | .01 | 12.0                |
| 2015   | YTD     | 21        | \$369,506        | \$212,000       |                   | 89%              | 48%           | 57              | 66                 | 22               | 169 | 22.9                |
| 2016   | YTD     | 24        | \$743,721        | \$360,000       |                   | 95%              | 75%           | 49              | 61                 | 28               | 202 | 18.7                |
| Area:  |         |           | ** ***           | +,              |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | YTD     | 27        | \$130,226        | \$78,000        |                   | 92%              | 15%           | 70              | 95                 | 24               | 273 | 23.6                |
| 2016   | YTD     | 23        | \$107,396        | \$60,440        |                   | 93%              | 39%           | 74              | 97                 | 26               | 275 | 28.2                |
| Area:  | 63      |           | , ,              | , ,             |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | YTD     | 22        | \$145,622        | \$91,880        |                   | 87%              | 77%           | 42              | 32                 | 15               | 256 | 12.2                |
| 2016   | YTD     | 27        | \$193,012        | \$146,310       |                   | 93%              | 74%           | 49              | 30                 | 31               | 112 | 14.2                |
| Area:  | 67      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | YTD     | 22        | \$108,142        | \$76,000        |                   | 87%              | 45%           | 24              | 42                 | 24               | 450 | 16.2                |
| 2016   | YTD     | 23        | \$193,029        | \$77,000        |                   | 86%              | 52%           | 35              | 31                 | 25               | 134 | 10.9                |
| Area:  | 68      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | YTD     | 16        | \$380,394        | \$150,000       |                   | 95%              | 50%           | 32              | 27                 | 14               | 220 | 21.1                |
| 2016   | YTD     | 7         | \$265,929        | \$102,500       |                   | 71%              | 43%           | 13              | 27                 | 6                | 75  | 14.1                |
| Area:  | 69      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | YTD     | 15        | \$176,246        | \$91,190        |                   | 89%              | 47%           | 32              | 27                 | 19               | 118 | 13.4                |
| 2016   | YTD     | 20        | \$115,942        | \$87,840        |                   | 94%              | 45%           | 27              | 21                 | 22               | 139 | 8.3                 |
| Area:  | 71      |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | YTD     | 96        | \$141,387        | \$88,860        |                   | 91%              | 39%           | 205             | 216                | 88               | 162 | 16.4                |
| 2016   | YTD     | 107       | \$143,546        | \$81,500        |                   | 91%              | 49%           | 166             | 187                | 125              | 146 | 14.2                |
| Area:  |         |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | YTD     | 138       | \$123,653        | \$61,200        |                   | 92%              | 49%           | 343             | 744                | 132              | 275 | 39.2                |
| 2016   | YTD     | 151       | \$121,863        | \$62,500        |                   | 91%              | 46%           | 328             | 716                | 173              | 269 | 33.7                |
| Area:  |         |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | YTD     | 95        | \$73,969         | \$35,000        |                   | 92%              | 42%           | 364             | 461                | 106              | 212 | 36.7                |
| 2016   | YTD     | 122       | \$81,151         | \$43,000        |                   | 89%              | 53%           | 361             | 489                | 142              | 212 | 32.2                |
| Area:  |         |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | YTD     | 30        | \$61,895         | \$29,500        |                   | 90%              | 23%           | 105             | 158                | 34               | 206 | 31.7                |
| 2016   | YTD     | 43        | \$84,538         | \$64,250        |                   | 91%              | 49%           | 173             | 173                | 42               | 249 | 28.7                |
| Area:  |         |           |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |         | 23        | \$94,210         | \$52,000        |                   | 88%              | 43%           | 88              | 132                | 22               | 230 | 44.4                |
| 2016   | YTD     | 34        | \$98,055         | \$71,900        |                   | 91%              | 53%           | 62              | 121                | 35               | 300 | 32.8                |
| Area:  |         | . =       | 0.400.000        | ***             |                   | 2221             |               | <u></u>         |                    | . =              |     |                     |
| 2015   |         | 45        | \$123,060        | \$31,000        |                   | 82%              | 29%           | 365             | 489                | 45               | 184 | 75.9                |
| 2016   | YTD     | 63        | \$137,103        | \$41,000        |                   | 85%              | 38%           | 325             | 601                | 67               | 216 | 85.8                |
| Area:  |         |           | #004 t=0         | <b>ACCT 05</b>  |                   | 0001             | = 407         |                 |                    | _                |     | 24.2                |
| 2015   | YTD     | 13        | \$361,479        | \$295,000       |                   | 88%              | 54%           | 27              | 28                 | 7                | 107 | 21.3                |
| 2016   | YTD     | 15        | \$262,228        | \$245,000       |                   | 94%              | 60%           | 38              | 30                 | 19               | 132 | 14.0                |

| T | nts | and | Vacar | ıt La | nd |
|---|-----|-----|-------|-------|----|
|   |     |     |       |       |    |

| Sales Sold  Average Median Price to List Coop New Active Pending  Year Month Sales Price Price per Sqft Price Sales Listings Listings Sales DOM | Months<br>Inventory |
|---|---------------------|
|   | -                   |
| Area: 78  |                     |
| 2015 YTD 70 \$209,021 \$100,000 89% 41% 113 193 58 32 <sup>4</sup>  | 20.6                |
| 2016 YTD 67 \$152,897 \$46,750 90% 45% 193 210 70 248   | 24.4                |
| Area: 79  |                     |
| 2015 YTD 5 \$925,608 \$843,000 93% 80% 7 16 3 315   | 34.4                |
| 2016 YTD 6 \$131,707 \$76,000 84% 50% 1 4 4 108   | 4.5                 |
| Area: 81  |                     |
| 2015 YTD 31 \$192,667 \$141,000 93% 29% 49 92 30 346  | 24.0                |
| 2016 YTD 30 \$344,313 \$128,790 91% 37% 60 81 37 204  | 16.8                |
| Area: 82  |                     |
| 2015 YTD 4 \$61,750 \$51,000 90% 50% 3 12 4 201   | 19.4                |
| 2016 YTD 2 \$62,450 \$62,450 98% 50% 2 11 266   | 14.7                |
| Area: 83  |                     |
| 2015 YTD 5 \$50,300 \$52,000 89% 100% 15 20 4 278   | 23.6                |
| 2016 YTD 5 \$73,760 \$39,900 98% 60% 7 16 4 508   | 15.4                |
| Area: 84  |                     |
| 2015 YTD 1 \$18,000 \$18,000 151% 100% 5  | 60.0                |
| 2016 YTD 3 \$65,000 \$32,500 80% 0% 4 5 1 182   | 9.2                 |
| Area: 85  |                     |
| 2015 YTD 6 \$78,833 \$62,500 92% 50% 14 16 5 398  | 16.1                |
| 2016 YTD 6 \$105,500 \$87,500 89% 50% 6 17 3 33   | 30.8                |
| Area: 86  |                     |
| 2015 YTD 4 \$363,000 \$73,000 81% 50% 1 2 2 442   | 4.9                 |
| Area: 87  |                     |
| 2015 YTD 9 \$70,375 \$56,000 86% 89% 18 27 7 50   | 22.4                |
| 2016 YTD 10 \$116,880 \$79,500 94% 70% 15 24 9 125  | 16.7                |
| Area: 88  |                     |
| 2015 YTD 2 \$149,000 \$149,000 100% 50% 5   | 25.0                |
| 2016 YTD 5 \$203,320 \$165,000 86% 40% 2 4 163  | 3.7                 |
| Area: 89  |                     |
| 2015 YTD 25 \$103,356 \$67,000 89% 32% 62 59 14 243   | 13.1                |
| 2016 YTD 18 \$110,689 \$87,500 87% 50% 60 68 31 119   | 22.1                |
| Area: 90  |                     |
| 2015 YTD 7 \$114,014 \$98,000 126% 71% 8 8 6 134  | 10.9                |
| 2016 YTD 3 \$47,967 \$49,900 91% 67% 4 5 3 32   | 6.7                 |
| Area: 91  |                     |
| 2015 YTD 9 \$296,867 \$95,750 94% 0% 22 38 8 267  | 22.5                |
| 2016 YTD 8 \$382,230 \$123,000 94% 38% 27 34 8 120  | 23.4                |
| Area: 92  |                     |
| 2015 YTD 20 \$141,498 \$111,150 92% 45% 40 71 15 151  | 23.5                |
| 2016 YTD 23 \$133,785 \$95,870 86% 52% 68 55 24 197   | 21.0                |
| Area: 93  |                     |
| 2016 YTD 2 \$441,896 \$441,900 86% 50% 1 4 232  | 24.0                |
| Area: 94  |                     |
| 2015 YTD 9 \$224,715 \$150,000 91% 0% 23 25 7 99  | 25.4                |
| 2016 YTD 7 \$322,275 \$125,000 97% 29% 16 41 7 95   | 25.5                |
| Area: 95  |                     |
| 2015 YTD 16 \$125,338 \$119,360 91% 25% 62 64 20 191  | 20.6                |
| 2016 YTD 23 \$338,913 \$224,880 94% 43% 49 76 23 168  | 25.4                |

| T | nte   | and | Vacan  | t Land | ł |
|---|-------|-----|--------|--------|---|
| L | AULS. | anu | v acan | t Lain |   |

| Lots and Vacant Land |       | d                |                 | Sales             | Sold             |               |                 |                    |                  |     |                     |
|----------------------|-------|------------------|-----------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|-----|---------------------|
| Year Month           | Sales | Average<br>Price | Median<br>Price | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
| Area: 96             |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD             | 32    | \$146,682        | \$90,000        |                   | 91%              | 28%           | 100             | 156                | 28               | 191 | 41.3                |
| 2016 YTD             | 39    | \$139,307        | \$60,500        |                   | 93%              | 44%           | 107             | 182                | 44               | 162 | 35.5                |
| Area: 97             |       |                  | , ,             |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD             | 1     | \$74,900         | \$74,900        |                   | 100%             | 0%            | 3               | 3                  | 1                | 89  | 18.0                |
| 2016 YTD             | 5     | \$660,867        | \$525,000       |                   | 91%              | 60%           | 2               | 6                  | 4                | 86  | 9.8                 |
| Area: 98             |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD             | 24    | \$53,197         | \$36,750        |                   | 90%              | 13%           | 87              | 73                 | 25               | 92  | 29.9                |
| 2016 YTD             | 21    | \$168,879        | \$50,500        |                   | 96%              | 38%           | 123             | 125                | 32               | 132 | 29.4                |
| Area: 99             |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD             | 4     | \$99,250         | \$82,500        |                   | 92%              | 50%           | 8               | 21                 | 4                | 42  | 39.3                |
| 2016 YTD             | 11    | \$521,832        | \$300,000       |                   | 87%              | 36%           | 19              | 26                 | 6                | 83  | 23.9                |
| Area: 101            |       | , ,              | . ,             |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD             | 6     | \$97,250         | \$72,500        |                   | 92%              | 50%           | 4               | 8                  | 2                | 32  | 8.9                 |
| 2016 YTD             | 8     | \$116,988        | \$25,000        |                   | 76%              | 38%           | 12              | 12                 | 6                | 150 | 16.9                |
| Area: 102            |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD             | 13    | \$50,277         | \$41,200        |                   | 97%              | 62%           | 17              | 15                 | 12               | 136 | 11.5                |
| 2016 YTD             | 12    | \$53,025         | \$16,500        |                   | 93%              | 25%           | 16              | 29                 | 15               | 134 | 17.4                |
| Area: 104            |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD             | 20    | \$62,875         | \$27,750        |                   | 90%              | 60%           | 43              | 28                 | 16               | 317 | 19.0                |
| 2016 YTD             | 10    | \$78,900         | \$54,000        |                   | 91%              | 50%           | 29              | 31                 | 12               | 148 | 20.9                |
| Area: 105            |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD             | 10    | \$10,920         | \$8,000         |                   | 89%              | 70%           | 15              | 22                 | 8                | 192 | 17.7                |
| 2016 YTD             | 16    | \$17,544         | \$7,200         |                   | 96%              | 50%           | 37              | 37                 | 17               | 112 | 29.6                |
| Area: 106            |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD             | 7     | \$78,543         | \$60,000        |                   | 116%             | 71%           | 18              | 15                 | 5                | 59  | 16.3                |
| 2016 YTD             | 12    | \$25,400         | \$12,000        |                   | 85%              | 8%            | 36              | 24                 | 13               | 76  | 24.1                |
| Area: 107            |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD             | 9     | \$200,044        | \$95,000        |                   | 90%              | 78%           | 21              | 14                 | 8                | 108 | 10.4                |
| 2016 YTD             | 4     | \$166,000        | \$130,000       |                   | 90%              | 50%           | 7               | 12                 | 3                | 107 | 11.1                |
| Area: 108            |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD             | 22    | \$228,121        | \$232,450       |                   | 93%              | 55%           | 48              | 37                 | 26               | 238 | 11.5                |
| 2016 YTD             | 24    | \$217,177        | \$214,500       |                   | 94%              | 46%           | 70              | 45                 | 39               | 161 | 15.3                |
| Area: 109            |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD             | 34    | \$74,464         | \$46,000        |                   | 85%              | 53%           | 99              | 104                | 36               | 324 | 17.0                |
| 2016 YTD             | 59    | \$72,218         | \$35,270        |                   | 90%              | 66%           | 99              | 87                 | 71               | 157 | 14.0                |
| Area: 111            |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD             | 9     | \$265,667        | \$200,000       |                   | 90%              | 22%           | 25              | 52                 | 2                | 285 | 41.7                |
| 2016 YTD             | 19    | \$146,830        | \$152,880       |                   | 91%              | 53%           | 19              | 47                 | 7                | 439 | 26.4                |
| Area: 112            |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD             | 44    | \$356,486        | \$166,250       |                   | 99%              | 16%           | 101             | 81                 | 38               | 250 | 13.6                |
| 2016 YTD             | 36    | \$124,806        | \$60,000        |                   | 91%              | 69%           | 59              | 72                 | 44               | 214 | 13.6                |
| Area: 120            |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD             | 2     | \$48,250         | \$48,250        |                   | 89%              | 100%          |                 | 8                  | 1                | 71  | 48.0                |
| 2016 YTD             | 3     | \$184,833        | \$112,500       |                   | 91%              | 33%           | 3               | 5                  | 2                | 194 | 10.5                |
| Area: 121            |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2016 YTD             | 5     | \$199,180        | \$116,100       |                   | 99%              | 0%            | 5               | 9                  | 5                | 311 | 13.4                |
| Area: 122            |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD             | 3     | \$93,300         | \$51,900        |                   | 77%              | 33%           | 5               | 9                  | 3                | 112 | 21.5                |
| 2016 YTD             | 1     | \$677,790        | \$677,790       |                   | 100%             | 0%            | 2               | 6                  | 2                | 70  | 18.0                |
|                      |       |                  |                 |                   |                  |               |                 |                    |                  |     |                     |

| Lots a | and Vac | ant Lar | nd                   |                          | Sales             | Sold             |               |                 |                    |                  |     |                     |
|--------|---------|---------|----------------------|--------------------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|-----|---------------------|
| Year   | Month   | Sales   | Average<br>Price     | Median<br>Price          | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
| Area:  | 123     |         |                      |                          |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | YTD     | 11      | \$322,409            | \$267,500                |                   | 93%              | 82%           | 12              | 22                 | 13               | 235 | 15.4                |
| 2016   | YTD     | 8       | \$1,122,050          | \$332,000                |                   | 99%              | 75%           | 28              | 24                 | 7                | 59  | 17.3                |
| Area:  |         | · ·     | ψ.,. <u>=</u> ,σσσ   | <b>400</b> <u>–</u> ,000 |                   | 0070             |               |                 |                    | •                |     |                     |
| 2015   | YTD     | 4       | \$174,750            | \$149,500                |                   | 93%              | 75%           | 3               | 13                 | 3                | 198 | 11.0                |
| 2016   | YTD     | 7       | \$356,000            | \$190,000                |                   | 90%              | 71%           | 11              | 8                  | 7                | 255 | 14.2                |
| Area:  |         |         | , ,                  | ,,                       |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |         | 18      | \$576,333            | \$280,000                |                   | 95%              | 50%           | 54              | 30                 | 14               | 131 | 11.8                |
| 2016   | YTD     | 17      | \$535,053            | \$425,000                |                   | 94%              | 71%           | 50              | 36                 | 19               | 201 | 16.7                |
| Area:  |         |         | , ,                  | , -,                     |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | YTD     | 9       | \$264,111            | \$151,000                |                   | 89%              | 44%           | 27              | 47                 | 10               | 196 | 22.2                |
| 2016   | YTD     | 13      | \$346,154            | \$180,000                |                   | 88%              | 62%           | 34              | 35                 | 10               | 43  | 23.9                |
| Area:  |         |         | ,, -                 | ,,                       |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | YTD     | 10      | \$133,200            | \$105,000                |                   | 93%              | 60%           | 22              | 22                 | 12               | 153 | 14.9                |
| 2016   | YTD     | 15      | \$157,027            | \$59,000                 |                   | 87%              | 40%           | 28              | 22                 | 17               | 112 | 17.4                |
| Area:  |         |         | * ,                  | +,                       |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |         | 1       | \$40,000             | \$40,000                 |                   | 100%             | 0%            | 2               | 4                  | 1                | 30  | 24.0                |
| 2016   |         | 1       | \$134,900            | \$134,900                |                   | 91%              | 100%          | _               | 2                  | •                | 271 | 8.0                 |
| Area:  |         | -       | *************        | * ,                      |                   |                  |               |                 | _                  |                  |     |                     |
| 2015   |         | 4       | \$59,000             | \$61,750                 |                   | 106%             | 50%           | 6               | 14                 | 5                | 165 | 18.1                |
| 2016   | YTD     | 10      | \$35,600             | \$32,500                 |                   | 92%              | 50%           | 10              | 6                  | 9                | 289 | 5.6                 |
| Area:  |         |         | 400,000              | 402,000                  |                   | 02.0             | 0070          |                 |                    |                  |     | 0.0                 |
| 2015   | YTD     | 1       | \$279,000            | \$279,000                |                   | 93%              | 100%          | 1               | 7                  | 1                | 3   | 8.4                 |
| 2016   | YTD     | 3       | \$133,300            | \$159,900                |                   | 90%              | 67%           | 2               | 5                  | 2                | 35  | 15.0                |
| Area:  |         | · ·     | <b>4</b> .00,000     | ψ.ου,ουσ                 |                   | 0070             | 0.70          | _               |                    | _                |     |                     |
| 2015   | YTD     | 4       | \$103,425            | \$105,750                |                   | 98%              | 100%          | 5               | 7                  | 1                | 160 | 30.0                |
| 2016   | YTD     | 4       | \$247,750            | \$160,000                |                   | 92%              | 100%          | 6               | 6                  | 1                | 83  | 11.7                |
| Area:  |         |         | Ψ217,700             | Ψ100,000                 |                   | 0270             | 10070         | Ŭ               | · ·                |                  | 00  |                     |
| 2015   | YTD     | 11      | \$605,818            | \$410,000                |                   | 91%              | 73%           | 12              | 17                 | 4                | 196 | 6.7                 |
| 2016   | YTD     | 11      | \$526,803            | \$500,000                |                   | 88%              | 73%           | 12              | 14                 | 11               | 180 | 8.7                 |
| Area:  |         |         | 4020,000             | 4000,000                 |                   | 0070             |               |                 |                    |                  |     | <b></b>             |
| 2015   | YTD     | 3       | \$34,000             | \$30,000                 |                   | 62%              | 33%           | 4               | 11                 | 1                | 55  | 32.9                |
| 2016   | YTD     | 3       | \$27,167             | \$17,000                 |                   | 85%              | 0%            | 4               | 14                 | 1                | 466 | 40.5                |
| Area:  |         | · ·     | Ψ=:,:σ:              | ψ,σσσ                    |                   | 0070             | 0,0           | ·               |                    | •                | .00 |                     |
| 2015   |         | 3       | \$348,282            | \$240,000                |                   | 68%              | 67%           | 7               | 13                 | 2                | 198 | 103.3               |
| 2016   |         | 4       | \$73,738             | \$52,500                 |                   | 97%              | 0%            | 3               | 13                 | 4                | 74  | 39.0                |
| Area:  |         |         | 4: 2,: 22            | ¥5=,555                  |                   |                  |               |                 |                    |                  |     |                     |
| 2015   |         | 4       | \$101,250            | \$40,000                 |                   | 92%              | 25%           | 3               | 15                 | 3                | 286 | 63.7                |
| 2016   |         | 3       | \$385,467            | \$215,000                |                   | 95%              | 33%           | 3               | 15                 | •                | 97  | 46.5                |
| Area:  |         |         | , , .                | , -,                     |                   |                  |               |                 |                    |                  |     |                     |
| 2016   |         | 2       | \$252,970            | \$252,970                |                   | 89%              | 100%          | 1               | 4                  |                  | 384 | 7.7                 |
| Area:  |         | _       | <b>4</b> 202,010     | <b>4202,010</b>          |                   | 0070             | .0070         | ·               | ·                  |                  |     |                     |
| 2015   |         | 4       | \$42,250             | \$43,750                 |                   | 87%              | 75%           | 6               | 6                  | 4                | 332 | 8.6                 |
| 2016   | YTD     | 7       | \$109,571            | \$90,000                 |                   | 93%              | 29%           | 7               | 5                  | 7                | 125 | 8.2                 |
| Area:  |         |         | *******              | +,                       |                   |                  |               |                 |                    |                  |     |                     |
| 2015   | YTD     | 25      | \$307,129            | \$55,000                 |                   | 95%              | 32%           | 36              | 42                 | 24               | 107 | 8.5                 |
| 2016   |         | 37      | \$67,240             | \$57,000                 |                   | 97%              | 30%           | 43              | 29                 | 32               | 138 | 6.0                 |
| Area:  |         | ٠.      | + - · , <b>= · ·</b> | ŢO.,000                  |                   | 3. 70            | 22.0          | . 3             |                    | <b>~</b> _       |     | 0.3                 |
| 2015   |         | 21      | \$48,619             | \$50,000                 |                   | 95%              | 14%           | 13              | 16                 | 8                | 218 | 6.5                 |
| 2016   |         | 10      | \$282,440            | \$65,000                 |                   | 95%              | 60%           | 10              | 30                 | 4                | 173 | 21.9                |
|        |         | . •     | +,···                | ¥00,000                  |                   | 30.0             | 00.0          | . 3             |                    | •                |     |                     |

| y ear-to-Date | Sales Clos | sed by Area      | ior: July 201   | 16            |                  |               |                 |                    |                  |     |                     |
|---------------|------------|------------------|-----------------|---------------|------------------|---------------|-----------------|--------------------|------------------|-----|---------------------|
| Lots and Va   | cant Lan   | d                |                 | Sales         | Sold             |               |                 | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
| Year Month    | Sales      | Average<br>Price | Median<br>Price | Miculan Title | to List<br>Price | Coop<br>Sales | New<br>Listings |                    |                  |     |                     |
| Area: 147     |            |                  |                 |               |                  |               |                 |                    |                  |     |                     |
| 2015 YTD      | 17         | \$108,353        | \$83,000        |               | 59%              | 47%           | 19              | 19                 | 15               | 129 | 8.3                 |
| 2016 YTD      | 13         | \$232,854        | \$82,500        |               | 82%              | 69%           | 18              | 16                 | 10               | 262 | 10.5                |
| Area: 148     |            |                  |                 |               |                  |               |                 |                    |                  |     |                     |
| 2015 YTD      | 26         | \$62.894         | \$29.750        |               | 91%              | 42%           | 33              | 41                 | 22               | 450 | 9.2                 |

10.5 9.2 29,750 91% 42% 2016 YTD 26 \$95,002 \$43,050 90% 58% 96 76 29 140 23.5 Area: 149 2015 YTD 25 \$86,117 \$58,000 92% 56% 37 65 24 237 13.4 2016 YTD 32 \$109,339 \$68,940 89% 69% 97 81 43 145 18.4 Area: 150 2015 YTD 32 \$56,419 \$43,500 97% 44% 46 56 15 152 19.7 2016 YTD 23 \$208,667 \$137,500 94% 74% 35 31 23 124 7.0 Area: 151 2015 8 \$78,190 \$66,500 83% 38% 18 37 9 450 18.9 YTD 2016 YTD 14 \$175,618 \$122,500 90% 50% 37 30 17 266 18.6 Area: 152 3 33% 43 2015 YTD \$167,283 \$156,000 95% 11 16 1 19.1 2016 YTD 11 \$95,000 \$75,000 90% 73% 21 22 320 28.8 11 Area: 153 90% 57% 2015 YTD 21 \$170,005 \$84,000 36 50 16 220 19.6 2016 YTD 34 \$125,121 \$82,350 90% 56% 35 39 34 130 9.9 Area: 154 2015 YTD 39 \$107,242 \$22,500 90% 74% 37 48 23 657 16.2 2016 YTD 23 \$60,000 85% 43% 23 26 28 \$213,356 313 6.9 Area: 155 2015 39 93% 38% 50 67 45 468 YTD \$69,340 \$28,000 11.3 2016 YTD 49 \$78,773 \$39,220 90% 33% 75 76 50 13.4 114 Area: 156 2015 YTD 6 \$786,600 \$89,450 87% 0% 2 9 717 12.8 2016 YTD 4 50% 10 \$137,000 \$133,000 77% 12 1 78 17.9 Area: 157 2015 YTD 2 \$97,500 \$97,500 87% 0% 2 19 210 67.0 1 2016 YTD 2 1 \$291,650 \$291,650 98% 100% 15 195 36.0 Area: 158 2015 YTD 30 \$241,184 82% 40% 68 87 23 220 23.4 \$31,250 22 27% 28 233 2016 YTD \$122,475 \$70,500 86% 62 91 32.9 Area: 271 2015 YTD 6 \$18,250 \$16,250 65% 50% 6 19 4 66 19.8 2016 YTD \$61,500 \$61,500 2,138 2 88% 50% 2 14 18.7 Area: 272 2016 10 \$14,500 71% 100% 6 YTD \$16,900 4 119 7.2 Area: 273 2015 11 \$35,977 \$16,250 88% 64% 16 16 7 160 14.8 YTD 2016 YTD \$35,250 \$21,500 5 7 91% 43% 13 9 36 6.5 Area: 274 2015 YTD 2 \$30,500 \$30,500 98% 100% 2 12 9 69.0 1 2016 YTD 1 \$368,934 \$368,930 105% 0% 16 383 192.0 Area: 275 2 0% 2015 YTD \$73,625 \$73,620 88% 4 1 166 24.0 2016 YTD 2 \$75,000 \$75,000 97% 50% 1 3 67 6.6

Note: Current month data are preliminary

| Lots | and | Vacan | t Land |
|------|-----|-------|--------|
|------|-----|-------|--------|

| Lots and Vac | ant Lan | d                | ·               | Sales             | Sold             |               |                 |                    |                  |     |                     |
|--------------|---------|------------------|-----------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|-----|---------------------|
| Year Month   | Sales   | Average<br>Price | Median<br>Price | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
| Area: 276    |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD     | 2       | \$240,000        | \$240,000       |                   | 99%              | 50%           | 2               | 8                  | 1                | 122 | 26.0                |
| 2016 YTD     | 3       | \$351,800        | \$187,000       |                   | 95%              | 67%           | 3               | 11                 |                  | 169 | 24.2                |
| Area: 301    | Ü       | φοσ1,σσσ         | ψ101,000        |                   | 0070             | 0.70          | ŭ               |                    |                  | 100 | 21.2                |
| 2015 YTD     | 4       | \$28,375         | \$6,000         |                   | 97%              | 50%           | 3               | 7                  | 1                | 135 | 12.0                |
| 2016 YTD     | 3       | \$15,000         | \$10,000        |                   | 80%              | 100%          | 2               | 5                  | 1                | 249 | 21.0                |
| Area: 302    |         | * ,              | 4 . 5, 5 . 5    |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD     | 5       | \$20,100         | \$26,000        |                   | 84%              | 60%           | 10              | 18                 | 4                | 70  | 39.1                |
| 2016 YTD     | 2       | \$15,450         | \$15,450        |                   | 97%              | 0%            | 1               | 29                 | 2                | 177 | 53.3                |
| Area: 303    |         | , ,, ,,          | , ,, ,,         |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD     | 18      | \$93,671         | \$28,950        |                   | 79%              | 44%           | 43              | 97                 | 16               | 586 | 22.9                |
| 2016 YTD     | 21      | \$70,099         | \$26,080        |                   | 78%              | 33%           | 48              | 96                 | 13               | 225 | 38.0                |
| Area: 304    |         | . ,              | , ,             |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD     | 3       | \$46,567         | \$50,000        |                   | 93%              | 0%            | 1               | 13                 | 2                | 136 | 15.8                |
| 2016 YTD     | 4       | \$38,438         | \$23,250        |                   | 84%              | 100%          | 2               | 17                 | 3                | 168 | 33.2                |
| Area: 305    |         | . ,              | , ,             |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD     | 1       | \$20,000         | \$20,000        |                   | 100%             | 0%            |                 | 5                  |                  | 48  | 30.0                |
| 2016 YTD     | 2       | \$73,500         | \$73,500        |                   | 96%              | 50%           |                 | 3                  |                  | 162 | 6.0                 |
| Area: 306    |         | . ,              | , ,             |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD     | 3       | \$25,833         | \$26,000        |                   | 89%              | 100%          |                 | 4                  | 1                | 145 | 15.0                |
| 2016 YTD     | 2       | \$150,658        | \$150,660       |                   | 63%              | 50%           | 1               | 2                  | 1                | 114 | 9.0                 |
| Area: 307    |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD     | 35      | \$71,090         | \$40,000        |                   | 93%              | 40%           | 46              | 113                | 35               | 436 | 27.6                |
| 2016 YTD     | 30      | \$113,294        | \$39,900        |                   | 89%              | 40%           | 68              | 137                | 25               | 284 | 33.3                |
| Area: 309    |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD     | 9       | \$62,871         | \$59,900        |                   | 90%              | 67%           | 7               | 16                 | 7                | 103 | 12.6                |
| 2016 YTD     | 17      | \$70,383         | \$32,500        |                   | 96%              | 29%           | 70              | 38                 | 19               | 137 | 28.1                |
| Area: 320    |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD     | 1       | \$480,000        | \$480,000       |                   | 91%              | 0%            | 1               | 3                  |                  | 71  | 12.0                |
| 2016 YTD     | 3       | \$436,397        | \$346,020       |                   | 115%             | 0%            | 4               | 6                  | 1                | 149 | 29.3                |
| Area: 321    |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD     | 4       | \$188,845        | \$169,370       |                   | 101%             | 0%            | 7               | 10                 | 1                | 211 | 27.4                |
| 2016 YTD     | 4       | \$145,510        | \$172,430       |                   | 87%              | 0%            | 4               | 19                 | 3                | 43  | 47.0                |
| Area: 324    |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD     | 1       | \$233,340        | \$233,340       |                   | 95%              | 0%            | 1               | 6                  |                  | 383 | 10.3                |
| 2016 YTD     | 2       | \$7,000          | \$7,000         |                   | 93%              | 0%            | 4               | 12                 |                  | 326 | 24.0                |
| Area: 325    |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD     | 10      | \$96,589         | \$84,940        |                   | 84%              | 30%           | 23              | 18                 | 12               | 132 | 10.1                |
| 2016 YTD     | 15      | \$130,697        | \$100,000       |                   | 88%              | 27%           | 30              | 27                 | 11               | 104 | 11.9                |
| Area: 327    |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD     | 4       | \$156,302        | \$151,250       |                   | 88%              | 0%            | 9               | 21                 |                  | 34  | 67.0                |
| 2016 YTD     | 3       | \$269,027        | \$259,830       |                   | 90%              | 67%           | 6               | 29                 | 2                | 210 | 77.2                |
| Area: 329    |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD     | 16      | \$231,113        | \$132,010       |                   | 84%              | 19%           | 94              | 61                 | 18               | 162 | 23.1                |
| 2016 YTD     | 23      | \$145,018        | \$65,000        |                   | 87%              | 17%           | 51              | 78                 | 23               | 122 | 21.4                |
| Area: 330    |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2016 YTD     | 1       | \$67,500         | \$67,500        |                   | 86%              | 0%            |                 | 1                  |                  | 12  | 12.0                |
| Area: 331    |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015 YTD     | 12      | \$284,776        | \$217,350       |                   | 92%              | 42%           | 11              | 28                 | 11               | 357 | 28.7                |
| 2016 YTD     | 4       | \$394,500        | \$355,000       |                   | 95%              | 50%           | 15              | 31                 | 4                | 326 | 24.2                |
| N. C.        | 4.1.    | 1                |                 |                   |                  |               |                 |                    |                  |     |                     |

Year-to-Date Sales Closed by Area for: July 2016

| T | nts   | and | Vaca  | nt l   | and           | 1 |
|---|-------|-----|-------|--------|---------------|---|
| L | 1U LS | anu | v acc | liit i | <i>1</i> 4111 | 1 |

| Lots an  | d Vac | ant Lan | ıd               |                 | Sales             | Sold             |               |                 |                    |                  |     |                     |
|----------|-------|---------|------------------|-----------------|-------------------|------------------|---------------|-----------------|--------------------|------------------|-----|---------------------|
| Year M   | Month | Sales   | Average<br>Price | Median<br>Price | Price<br>per Sqft | to List<br>Price | Coop<br>Sales | New<br>Listings | Active<br>Listings | Pending<br>Sales | DOM | Months<br>Inventory |
| Area: 33 | 32    |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015     | YTD   | 54      | \$144,794        | \$84,450        |                   | 89%              | 35%           | 142             | 195                | 49               | 238 | 26.9                |
| 2016     | YTD   | 42      | \$166,877        | \$120,000       |                   | 93%              | 40%           | 156             | 232                | 48               | 165 | 36.3                |
| Area: 33 | 33    |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015     | YTD   | 2       | \$244,263        | \$244,260       |                   | 96%              | 50%           |                 | 2                  | 1                | 294 | 10.0                |
| 2016     | YTD   | 2       | \$470,527        | \$470,530       |                   | 92%              | 0%            | 1               | 6                  |                  | 332 | 15.0                |
| Area: 33 | 34    |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015     | YTD   | 2       | \$480,000        | \$480,000       |                   | 89%              | 50%           | 1               | 2                  | 1                | 194 | 12.0                |
| Area: 33 | 35    |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2016     | YTD   | 2       | \$907,965        | \$907,960       |                   | 86%              | 0%            | 2               | 3                  |                  | 75  | 27.0                |
| Area: 33 | 36    |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2016     | YTD   | 2       | \$493,500        | \$493,500       |                   | 96%              | 50%           | 1               | 3                  |                  | 140 | 24.0                |
| Area: 33 | 38    |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015     | YTD   | 1       | \$723,134        | \$723,130       |                   | 85%              | 0%            | 1               | 6                  | 2                | 75  | 72.0                |
| 2016     | YTD   | 2       | \$735,763        | \$735,760       |                   | 88%              | 0%            |                 | 5                  |                  | 23  | 12.0                |
| Area: 34 | 49    |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015     | YTD   | 1       | \$2,250,000      | \$2,250,000     |                   | 89%              | 0%            |                 | 1                  |                  | 31  | 6.0                 |
| 2016     | YTD   | 1       | \$4,700,000      | \$4,700,000     |                   | 84%              | 0%            | 1               |                    |                  | 366 |                     |
| Area: 60 | 00    |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015     | YTD   | 1       | \$400,000        | \$400,000       |                   | 88%              | 0%            | 3               | 25                 |                  | 203 | 300.0               |
| 2016     | YTD   | 4       | \$113,495        | \$16,880        |                   | 89%              | 0%            | 5               | 36                 | 3                | 106 | 98.6                |
| Area: 70 | 00    |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015     | YTD   | 9       | \$503,044        | \$370,000       |                   | 94%              | 44%           | 18              | 60                 | 5                | 260 | 37.2                |
|          | YTD   | 16      | \$134,661        | \$100,000       |                   | 84%              | 31%           | 31              | 79                 | 11               | 250 | 50.0                |
| Area: 80 | 00    |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015     | YTD   | 15      | \$224,980        | \$75,000        |                   | 89%              | 13%           | 31              | 43                 | 15               | 161 | 23.4                |
|          | YTD   | 23      | \$163,374        | \$124,900       |                   | 83%              | 35%           | 117             | 112                | 24               | 111 | 41.6                |
| Area: 90 | 00    |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
| 2015     | YTD   | 14      | \$78,042         | \$41,050        |                   | 93%              | 7%            | 22              | 43                 | 7                | 635 | 27.7                |
|          | YTD   | 11      | \$195,257        | \$90,000        |                   | 87%              | 18%           | 28              | 53                 | 10               | 177 | 49.2                |
| Area: 99 |       |         |                  |                 |                   |                  |               |                 |                    |                  |     |                     |
|          | YTD   | 5       | \$140,601        | \$79,000        |                   | 96%              | 40%           | 15              | 51                 | 4                | 80  | 60.3                |
| 2016     | YTD   | 11      | \$245,402        | \$154,000       |                   | 86%              | 18%           | 22              | 80                 | 12               | 110 | 91.0                |

| Rentals    |        |                    | ·                  | Rent            | Sold             |                          |                 |                    |                   |     |                     |
|------------|--------|--------------------|--------------------|-----------------|------------------|--------------------------|-----------------|--------------------|-------------------|-----|---------------------|
| Year Month | Leases | Average<br>Rent    | Median<br>Rent     | per<br>100 Sqft | to List<br>Price | Coop<br>Leases           | New<br>Listings | Active<br>Listings | Pending<br>Leases | DOM | Months<br>Inventory |
| Area: 1    |        |                    |                    |                 |                  |                          |                 |                    |                   |     |                     |
| 2015 YTD   | 190    | \$1,382            | \$1,320            | \$72            | 100%             | 45%                      | 195             | 21                 | 120               | 33  | 0.8                 |
| 2016 YTD   | 153    | \$1,484            | \$1,420            | \$75            | 100%             | 46%                      | 166             | 16                 | 87                | 31  | 0.8                 |
| Area: 2    | 100    | ψ1,101             | ψ1,120             | Ψίσ             | 10070            | 1070                     | 100             |                    | O1                | 01  | 0.0                 |
| 2015 YTD   | 229    | \$1,387            | \$1,340            | \$68            | 100%             | 43%                      | 224             | 26                 | 100               | 38  | 0.8                 |
| 2016 YTD   | 155    | \$1,489            | \$1,440            | \$72            | 100%             | 34%                      | 183             | 21                 | 98                | 33  | 0.8                 |
| Area: 3    | 100    | Ψ1,+05             | Ψ1,440             | Ψ12             | 10070            | <b>3</b> <del>4</del> 70 | 100             | 21                 | 30                | 33  | 0.0                 |
| 2015 YTD   | 191    | \$1,261            | \$1,280            | \$71            | 100%             | 41%                      | 186             | 23                 | 114               | 37  | 1.0                 |
| 2016 YTD   | 153    | \$1,201            | \$1,250            | \$71<br>\$75    | 100%             | 34%                      | 161             | 14                 | 100               | 28  | 0.6                 |
| Area: 4    | 133    | φ1,337             | φ1,330             | φισ             | 100 /0           | 34 /0                    | 101             | 14                 | 100               | 20  | 0.0                 |
| 2015 YTD   | 1      | \$1,100            | \$1,100            | \$77            | 100%             | 100%                     |                 |                    | 1                 | 22  |                     |
| 2016 YTD   | 2      | \$1,100<br>\$1,325 | \$1,100            | \$77<br>\$61    | 100%             | 50%                      | 1               |                    | 1                 | 16  |                     |
| Area: 5    | 2      | φ1,323             | φ1,320             | φОΙ             | 100%             | 30%                      | 1               |                    | 1                 | 10  |                     |
|            | 200    | ¢1 242             | ¢1 250             | ¢70             | 100%             | 44%                      | 406             | 40                 | 256               | 24  | 0.0                 |
|            | 389    | \$1,242<br>\$1,207 | \$1,250<br>\$1,200 | \$79            |                  |                          | 406             |                    | 256               | 34  | 0.8                 |
| 2016 YTD   | 290    | \$1,307            | \$1,300            | \$84            | 100%             | 38%                      | 331             | 23                 | 196               | 22  | 0.5                 |
| Area: 6    | 404    | ¢4.070             | ¢4 400             | <b>Ф7</b> 0     | 000/             | 200/                     | 004             | 07                 | 00                | 20  | 0.0                 |
| 2015 YTD   | 194    | \$1,379<br>\$4,542 | \$1,400<br>\$4,400 | \$78<br>\$04    | 99%              | 32%                      | 221             | 27                 | 96                | 30  | 0.9                 |
| 2016 YTD   | 171    | \$1,513            | \$1,400            | \$84            | 101%             | 42%                      | 221             | 26                 | 85                | 23  | 1.0                 |
| Area: 8    | 407    | <b>4.500</b>       | <b>0.4</b> 500     | 477             | 4000/            | 500/                     | 000             | 00                 | 407               | 00  | 0.0                 |
| 2015 YTD   | 197    | \$1,520            | \$1,500            | \$77            | 100%             | 53%                      | 228             | 22                 | 137               | 28  | 0.8                 |
| 2016 YTD   | 162    | \$1,635            | \$1,600            | \$86            | 101%             | 54%                      | 190             | 17                 | 111               | 26  | 0.7                 |
| Area: 9    |        | * . =              |                    |                 |                  |                          |                 |                    |                   |     |                     |
| 2015 YTD   | 174    | \$1,546            | \$1,500            | \$87            | 100%             | 56%                      | 183             | 22                 | 100               | 32  | 0.9                 |
| 2016 YTD   | 202    | \$1,628            | \$1,520            | \$93            | 100%             | 58%                      | 216             | 25                 | 128               | 34  | 1.0                 |
| Area: 10   |        |                    |                    |                 |                  |                          |                 |                    |                   |     |                     |
| 2015 YTD   | 323    | \$1,788            | \$1,750            | \$102           | 100%             | 58%                      | 423             | 65                 | 177               | 36  | 1.4                 |
| 2016 YTD   | 336    | \$1,819            | \$1,800            | \$110           | 100%             | 54%                      | 400             | 61                 | 201               | 36  | 1.3                 |
| Area: 11   |        |                    |                    |                 |                  |                          |                 |                    |                   |     |                     |
| 2015 YTD   | 219    | \$2,291            | \$1,900            | \$125           | 99%              | 51%                      | 277             | 57                 | 101               | 46  | 2.0                 |
| 2016 YTD   | 232    | \$2,381            | \$1,920            | \$130           | 99%              | 51%                      | 298             | 65                 | 120               | 43  | 2.1                 |
| Area: 12   |        |                    |                    |                 |                  |                          |                 |                    |                   |     |                     |
| 2015 YTD   | 738    | \$1,653            | \$1,480            | \$110           | 100%             | 49%                      | 925             | 138                | 444               | 36  | 1.3                 |
| 2016 YTD   | 784    | \$1,729            | \$1,500            | \$126           | 100%             | 47%                      | 1000            | 148                | 475               | 35  | 1.4                 |
| Area: 13   |        |                    |                    |                 |                  |                          |                 |                    |                   |     |                     |
| 2015 YTD   | 178    | \$1,069            | \$1,060            | \$73            | 100%             | 39%                      | 193             | 26                 | 95                | 36  | 1.1                 |
| 2016 YTD   | 130    | \$1,147            | \$1,150            | \$80            | 100%             | 34%                      | 153             | 17                 | 87                | 28  | 8.0                 |
| Area: 14   |        |                    |                    |                 |                  |                          |                 |                    |                   |     |                     |
| 2015 YTD   | 169    | \$1,242            | \$1,100            | \$94            | 100%             | 39%                      | 184             | 27                 | 87                | 33  | 1.2                 |
| 2016 YTD   | 188    | \$1,345            | \$1,220            | \$105           | 99%              | 31%                      | 225             | 31                 | 102               | 37  | 1.2                 |
| Area: 15   |        |                    |                    |                 |                  |                          |                 |                    |                   |     |                     |
| 2015 YTD   | 151    | \$1,129            | \$1,140            | \$74            | 100%             | 38%                      | 154             | 23                 | 90                | 41  | 1.2                 |
| 2016 YTD   | 92     | \$1,193            | \$1,240            | \$77            | 100%             | 27%                      | 105             | 14                 | 50                | 29  | 8.0                 |
| Area: 16   |        |                    |                    |                 |                  |                          |                 |                    |                   |     |                     |
| 2015 YTD   | 133    | \$1,882            | \$1,750            | \$108           | 100%             | 57%                      | 154             | 23                 | 85                | 36  | 1.3                 |
| 2016 YTD   | 109    | \$2,118            | \$2,000            | \$119           | 99%              | 41%                      | 154             | 21                 | 69                | 31  | 1.3                 |
| Area: 17   |        |                    |                    |                 |                  |                          |                 |                    |                   |     |                     |
| 2015 YTD   | 742    | \$2,095            | \$1,700            | \$159           | 100%             | 50%                      | 975             | 191                | 314               | 43  | 1.9                 |
| 2016 YTD   | 675    | \$2,137            | \$1,650            | \$168           | 99%              | 50%                      | 921             | 196                | 340               | 46  | 2.1                 |
|            |        | , ,                | Ţ.,-3 <b>0</b>     |                 |                  |                          |                 |                    |                   |     |                     |

Rentals

| Kenta<br>Year | · Month | Leases     | Average<br>Rent    | Median<br>Rent     | Rent<br>per<br>100 Sqft | Sold<br>to List<br>Price | Coop<br>Leases | New<br>Listings | Active<br>Listings | Pending<br>Leases | DOM      | Months<br>Inventory |
|---------------|---------|------------|--------------------|--------------------|-------------------------|--------------------------|----------------|-----------------|--------------------|-------------------|----------|---------------------|
| Area:         |         | Zemoco     |                    |                    |                         |                          |                |                 |                    |                   |          | J                   |
| 2015          |         | 189        | \$1,269            | \$1.100            | \$94                    | 99%                      | 49%            | 227             | 35                 | 110               | 39       | 1.2                 |
| 2016          |         | 207        | \$1,424            | \$1,200            | \$103                   | 100%                     | 37%            | 235             | 32                 | 130               | 38       | 1.1                 |
| Area:         |         | 201        | Ψ1,121             | Ψ1,200             | Ψ100                    | 10070                    | 01 70          | 200             | 02                 | 100               | 00       |                     |
| 2015          |         | 1          | \$4,300            | \$4,300            | \$119                   | 96%                      | 0%             |                 |                    |                   | 34       |                     |
| 2016          |         | 1          | \$4,300            | \$4,300            | \$119                   | 100%                     | 100%           | 1               |                    |                   | 5        |                     |
| Area:         |         |            | , ,                | , ,                | ,                       |                          |                |                 |                    |                   |          |                     |
| 2015          |         | 1210       | \$1,889            | \$1,800            | \$89                    | 100%                     | 64%            | 1558            | 217                | 720               | 32       | 1.4                 |
| 2016          | YTD     | 1154       | \$1,994            | \$1,850            | \$92                    | 100%                     | 62%            | 1510            | 233                | 757               | 36       | 1.4                 |
| Area:         | 21      |            |                    |                    |                         |                          |                |                 |                    |                   |          |                     |
| 2015          | YTD     | 172        | \$1,864            | \$1,850            | \$103                   | 100%                     | 60%            | 204             | 27                 | 93                | 33       | 1.2                 |
| 2016          | YTD     | 173        | \$2,012            | \$1,900            | \$107                   | 100%                     | 55%            | 220             | 34                 | 96                | 29       | 1.5                 |
| Area:         | 22      |            |                    |                    |                         |                          |                |                 |                    |                   |          |                     |
| 2015          | YTD     | 365        | \$1,726            | \$1,650            | \$94                    | 100%                     | 56%            | 442             | 54                 | 223               | 32       | 1.1                 |
| 2016          | YTD     | 341        | \$1,886            | \$1,750            | \$96                    | 100%                     | 55%            | 413             | 50                 | 235               | 31       | 1.0                 |
| Area:         | 23      |            |                    |                    |                         |                          |                |                 |                    |                   |          |                     |
| 2015          | YTD     | 294        | \$1,545            | \$1,500            | \$93                    | 100%                     | 52%            | 361             | 43                 | 166               | 33       | 1.1                 |
| 2016          |         | 317        | \$1,626            | \$1,600            | \$100                   | 100%                     | 48%            | 369             | 40                 | 206               | 31       | 0.9                 |
| Area:         | 24      |            |                    |                    |                         |                          |                |                 |                    |                   |          |                     |
| 2015          | YTD     | 472        | \$1,279            | \$1,250            | \$81                    | 100%                     | 52%            | 503             | 52                 | 293               | 31       | 8.0                 |
| 2016          | YTD     | 385        | \$1,369            | \$1,350            | \$89                    | 100%                     | 45%            | 461             | 51                 | 256               | 25       | 0.9                 |
| Area:         | 25      |            |                    |                    |                         |                          |                |                 |                    |                   |          |                     |
| 2015          | YTD     | 314        | \$3,189            | \$2,800            | \$169                   | 99%                      | 46%            | 397             | 81                 | 131               | 45       | 2.3                 |
| 2016          | YTD     | 310        | \$3,400            | \$2,840            | \$174                   | 98%                      | 49%            | 456             | 107                | 126               | 48       | 2.6                 |
| Area:         | 26      |            |                    |                    |                         |                          |                |                 |                    |                   |          |                     |
| 2015          | YTD     | 362        | \$1,920            | \$1,800            | \$98                    | 100%                     | 52%            | 453             | 69                 | 202               | 38       | 1.4                 |
| 2016          | YTD     | 343        | \$1,928            | \$1,890            | \$101                   | 99%                      | 45%            | 468             | 75                 | 213               | 38       | 1.5                 |
| Area:         |         |            |                    |                    |                         |                          |                |                 |                    |                   |          |                     |
| 2015          |         | 192        | \$1,220            | \$1,220            | \$75                    | 100%                     | 38%            | 198             | 24                 | 111               | 37       | 0.9                 |
| 2016          | YTD     | 116        | \$1,269            | \$1,300            | \$77                    | 99%                      | 34%            | 139             | 11                 | 77                | 27       | 0.5                 |
| Area:         |         |            | <b></b>            | 44.500             | 4-4                     | 1000/                    | = 40/          | 40-0            | 400                | 20.4              |          |                     |
| 2015          |         | 1181       | \$1,514            | \$1,500            | \$79                    | 100%                     | 54%            | 1279            | 163                | 694               | 33       | 1.1                 |
| 2016          | YTD     | 1193       | \$1,614            | \$1,600            | \$83                    | 100%                     | 54%            | 1429            | 188                | 749               | 33       | 1.2                 |
| Area:         |         | 00         | <b>#4.040</b>      | <b>#050</b>        | <b>#</b> 00             | 000/                     | 400/           | 05              | 4.4                | 0.5               | 00       | 4.4                 |
| 2015          | YTD     | 83         | \$1,012<br>\$1,104 | \$950<br>\$1,100   | \$69<br>¢77             | 99%                      | 19%            | 95<br>106       | 14                 | 25                | 32       | 1.1                 |
| 2016          |         | 87         | \$1,104            | \$1,100            | \$77                    | 100%                     | 15%            | 106             | 9                  | 38                | 31       | 0.7                 |
| Area:         |         | 155        | ¢4 670             | ¢4 500             | φoo                     | 1000/                    | E70/           | 467             | 60                 | 200               | 26       | 1 1                 |
| 2015<br>2016  |         | 455<br>325 | \$1,670<br>\$1,795 | \$1,580<br>\$1,720 | \$82<br>\$91            | 100%<br>101%             | 57%<br>45%     | 467<br>392      | 60<br>51           | 299<br>229        | 36<br>26 | 1.1<br>1.0          |
| Area:         |         | 323        | \$1,795            | φ1,720             | фЭТ                     | 10 1 70                  | 45%            | 392             | 31                 | 229               | 20       | 1.0                 |
| 2015          |         | 230        | \$1,367            | \$1,400            | \$76                    | 100%                     | 46%            | 242             | 19                 | 129               | 22       | 0.7                 |
| 2013          |         | 196        | \$1,507<br>\$1,508 | \$1,400            | \$82                    | 100%                     | 38%            | 223             | 19                 | 130               | 23       | 0.7                 |
| Area:         |         | 130        | ψ1,500             | ψ1,550             | ΨΟΖ                     | 10070                    | 30 /0          | 225             | 13                 | 130               | 25       | 0.0                 |
| 2015          |         | 7          | \$954              | \$900              | \$72                    | 99%                      | 0%             | 9               | 2                  |                   | 26       | 2.3                 |
| 2013          |         | 5          | \$880              | \$880              | \$72<br>\$71            | 98%                      | 0%             | 4               | 2                  | 1                 | 39       | 1.9                 |
| Area:         |         | 5          | ψυσυ               | φυσυ               | ΨΙΙ                     | 30 /0                    | 0 70           | 7               | 4                  | ·                 | 59       | 1.0                 |
| 2015          |         | 110        | \$1,142            | \$1,050            | \$75                    | 100%                     | 19%            | 126             | 18                 | 58                | 37       | 1.2                 |
| 2016          |         | 143        | \$1,142            | \$1,100            | \$76                    | 100%                     | 14%            | 163             | 22                 | 67                | 43       | 1.3                 |
| _0.0          |         |            | Ψ.,=0.             | ψ1,100             | Ψ. σ                    | . 30 / 0                 | 1170           | 100             |                    | ٠.                | .5       | 1.5                 |

Rentals

| Rentals    |        |         |                | Rent     | Sold    |        |          |          |         |     |           |
|------------|--------|---------|----------------|----------|---------|--------|----------|----------|---------|-----|-----------|
|            |        | Average | Median         | per      | to List | Coop   | New      | Active   | Pending |     | Months    |
| Year Month | Leases | Rent    | Rent           | 100 Sqft | Price   | Leases | Listings | Listings | Leases  | DOM | Inventory |
| Area: 38   |        |         |                |          |         |        |          |          |         |     |           |
| 2015 YTD   | 303    | \$1,289 | \$1,300        | \$73     | 100%    | 33%    | 315      | 46       | 192     | 38  | 1.1       |
| 2016 YTD   | 256    | \$1,324 | \$1,300        | \$80     | 100%    | 35%    | 264      | 29       | 156     | 36  | 0.7       |
| Area: 41   |        |         |                |          |         |        |          |          |         |     |           |
| 2015 YTD   | 895    | \$1,811 | \$1,650        | \$87     | 100%    | 56%    | 1037     | 137      | 602     | 34  | 1.2       |
| 2016 YTD   | 873    | \$1,888 | \$1,750        | \$90     | 100%    | 55%    | 1085     | 145      | 537     | 31  | 1.2       |
| Area: 42   |        |         |                |          |         |        |          |          |         |     |           |
| 2015 YTD   | 33     | \$945   | \$850          | \$75     | 99%     | 9%     | 29       | 7        | 6       | 46  | 2.3       |
| 2016 YTD   | 10     | \$925   | \$980          | \$65     | 100%    | 10%    | 8        | 2        | 4       | 32  | 0.5       |
| Area: 43   |        |         |                |          |         |        |          |          |         |     |           |
| 2015 YTD   | 5      | \$1,820 | \$1,900        | \$75     | 100%    | 0%     | 6        | 3        |         | 78  | 8.0       |
| 2016 YTD   | 6      | \$1,417 | \$1,350        | \$74     | 100%    | 0%     | 7        | 3        | 3       | 43  | 3.0       |
| Area: 44   |        |         |                |          |         |        |          |          |         |     |           |
| 2015 YTD   | 1      | \$1,600 | \$1,600        | \$52     | 100%    | 0%     |          | 1        |         | 56  | 4.0       |
| 2016 YTD   | 1      | \$1,350 | \$1,350        | \$76     | 93%     | 0%     |          |          |         | 130 |           |
| Area: 45   |        |         |                |          |         |        |          |          |         |     |           |
| 2015 YTD   | 8      | \$833   | \$820          | \$64     | 100%    | 0%     | 8        | 1        | 2       | 52  | 0.9       |
| 2016 YTD   | 2      | \$898   | \$900          | \$71     | 106%    | 0%     |          |          |         | 28  |           |
| Area: 46   |        |         |                |          |         |        |          |          |         |     |           |
| 2015 YTD   | 4      | \$731   | \$600          | \$66     | 100%    | 0%     | 3        | 3        |         | 23  | 7.2       |
| 2016 YTD   | 6      | \$771   | \$570          | \$57     | 93%     | 0%     | 4        | 2        | 1       | 27  | 0.8       |
| Area: 47   |        |         |                |          |         |        |          |          |         |     |           |
| 2015 YTD   | 1      | \$595   | \$600          | \$51     | 100%    | 0%     |          |          |         | 8   |           |
| 2016 YTD   | 1      | \$600   | \$600          | \$71     | 100%    | 0%     |          |          |         | 53  |           |
| Area: 48   |        |         |                |          |         |        |          |          |         |     |           |
| 2015 YTD   | 9      | \$955   | \$950          | \$70     | 100%    | 0%     | 22       | 3        |         | 30  | 1.7       |
| 2016 YTD   | 2      | \$1,000 | \$1,000        | \$81     | 100%    | 0%     | 4        | 1        | 1       | 16  | 1.4       |
| Area: 49   |        |         |                |          |         |        |          |          |         |     |           |
| 2015 YTD   | 1      | \$2,500 | \$2,500        | \$103    | 100%    | 0%     |          |          |         | 55  |           |
| Area: 50   |        |         | , ,            |          |         |        |          |          |         |     |           |
| 2015 YTD   | 224    | \$1,542 | \$1,500        | \$79     | 100%    | 63%    | 234      | 21       | 139     | 28  | 0.7       |
| 2016 YTD   | 173    | \$1,711 | \$1,680        | \$84     | 101%    | 60%    | 203      | 18       | 101     | 22  | 0.6       |
| Area: 51   |        |         |                |          |         |        |          |          |         |     |           |
| 2015 YTD   | 329    | \$1,825 | \$1,700        | \$86     | 99%     | 65%    | 425      | 56       | 224     | 32  | 1.3       |
| 2016 YTD   | 392    | \$1,912 | \$1,790        | \$88     | 100%    | 64%    | 464      | 61       | 268     | 29  | 1.2       |
| Area: 52   |        |         |                |          |         |        |          |          |         |     |           |
| 2015 YTD   | 71     | \$1,997 | \$1,800        | \$87     | 100%    | 59%    | 73       | 11       | 32      | 39  | 1.4       |
| 2016 YTD   | 61     | \$2,114 | \$1,900        | \$92     | 99%     | 36%    | 76       | 10       | 34      | 32  | 1.3       |
| Area: 53   |        |         |                |          |         |        |          |          |         |     |           |
| 2015 YTD   | 712    | \$1,724 | \$1,650        | \$81     | 100%    | 63%    | 781      | 98       | 427     | 33  | 1.1       |
| 2016 YTD   | 739    | \$1,803 | \$1,700        | \$84     | 100%    | 64%    | 902      | 126      | 482     | 34  | 1.3       |
| Area: 54   |        |         | , ,            |          |         |        |          |          |         |     |           |
| 2015 YTD   | 82     | \$1,288 | \$1,250        | \$77     | 100%    | 50%    | 69       | 8        | 48      | 37  | 0.8       |
| 2016 YTD   | 90     | \$1,412 | \$1,400        | \$86     | 100%    | 36%    | 94       | 9        | 47      | 38  | 0.8       |
| Area: 55   |        | , ,     | , ,            | ,        |         |        |          |          |         |     |           |
| 2015 YTD   | 1287   | \$2,025 | \$1,880        | \$84     | 100%    | 69%    | 1569     | 213      | 775     | 35  | 1.4       |
| 2016 YTD   | 1450   | \$2,089 | \$1,900        | \$86     | 100%    | 66%    | 1783     | 264      | 873     | 35  | 1.5       |
| Area: 56   |        | , ,     | + -,- 30       |          |         |        |          |          |         |     |           |
| 2015 YTD   | 36     | \$1,379 | \$1,350        | \$83     | 100%    | 50%    | 36       | 5        | 27      | 37  | 0.9       |
| 2016 YTD   | 30     | \$1,510 | \$1,400        | \$87     | 99%     | 53%    | 29       | 3        | 22      | 25  | 0.5       |
|            |        | , ,     | Ţ.,.3 <b>0</b> | * **     |         |        | _,       | -        |         | _,  |           |

Rentals

| Rentals    |        |                 |                | Rent            | Sold             |                |                 |                    |                   |     |                     |
|------------|--------|-----------------|----------------|-----------------|------------------|----------------|-----------------|--------------------|-------------------|-----|---------------------|
| Year Month | Leases | Average<br>Rent | Median<br>Rent | per<br>100 Sqft | to List<br>Price | Coop<br>Leases | New<br>Listings | Active<br>Listings | Pending<br>Leases | DOM | Months<br>Inventory |
| Area: 57   |        |                 |                |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD   | 6      | \$1,445         | \$1,480        | \$85            | 99%              | 33%            | 5               | 1                  | 4                 | 22  | 2.0                 |
| 2016 YTD   | 8      | \$1,596         | \$1,620        | \$92            | 100%             | 75%            | 9               | 1                  | 4                 | 22  | 1.1                 |
| Area: 58   | · ·    | ψ1,000          | ψ1,020         | Ψ02             | 10070            | 1070           | · ·             |                    | •                 |     |                     |
| 2015 YTD   | 15     | \$1,536         | \$1,600        | \$81            | 100%             | 27%            | 19              | 3                  | 11                | 51  | 1.7                 |
| 2016 YTD   | 16     | \$1,603         | \$1,850        | \$79            | 100%             | 19%            | 14              | 2                  | 10                | 35  | 0.9                 |
| Area: 59   | 10     | ψ1,000          | ψ1,000         | Ψίσ             | 10070            | 1070           |                 | _                  | 10                | 00  | 0.0                 |
| 2015 YTD   | 61     | \$2,154         | \$1,950        | \$87            | 99%              | 54%            | 82              | 14                 | 31                | 36  | 1.7                 |
| 2016 YTD   | 116    | \$2,109         | \$1,950        | \$85            | 99%              | 59%            | 123             | 19                 | 66                | 42  | 1.8                 |
| Area: 60   | 110    | Ψ2,100          | ψ1,000         | ΨΟΟ             | 0070             | 0070           | 120             | .0                 | 00                |     | 1.0                 |
| 2015 YTD   | 43     | \$1,559         | \$1,580        | \$81            | 100%             | 44%            | 56              | 9                  | 25                | 34  | 1.3                 |
| 2016 YTD   | 78     | \$1,620         | \$1,650        | \$84            | 99%              | 42%            | 86              | 12                 | 56                | 34  | 1.7                 |
| Area: 61   | 70     | Ψ1,020          | ψ1,000         | ΨΟ-Ι            | 0070             | 4 <b>2</b> 70  | 00              | 12                 | 00                | 0-1 | 1.7                 |
| 2015 YTD   | 2      | \$848           | \$850          | \$49            | 100%             | 50%            | 2               |                    | 1                 | 12  |                     |
| 2016 YTD   | 2      | \$695           | \$700          | \$109           | 100%             | 0%             | 3               | 1                  | •                 | 10  | 3.0                 |
| Area: 63   | _      | φοσσ            | ψ, σσ          | Ψ100            | 10070            | 070            | ŭ               |                    |                   |     | 0.0                 |
| 2015 YTD   | 138    | \$1,375         | \$1,350        | \$75            | 100%             | 53%            | 142             | 17                 | 85                | 32  | 0.9                 |
| 2016 YTD   | 137    | \$1,467         | \$1,450        | \$79            | 100%             | 47%            | 154             | 18                 | 81                | 31  | 1.0                 |
| Area: 67   | 101    | ψ1,101          | ψ1,100         | Ψισ             | 10070            | 11 70          | 101             | .0                 | 01                | 01  | 1.0                 |
| 2015 YTD   | 2      | \$1,150         | \$1,150        | \$67            | 96%              | 100%           | 2               | 1                  | 1                 | 14  | 4.0                 |
| 2016 YTD   | 1      | \$1,600         | \$1,600        | \$101           | 100%             | 0%             | _               | 1                  | •                 | 39  | 3.0                 |
| Area: 68   | •      | ψ1,000          | ψ1,000         | Ψισι            | 10070            | 070            |                 |                    |                   | 00  | 0.0                 |
| 2015 YTD   | 51     | \$1,501         | \$1,500        | \$76            | 100%             | 67%            | 50              | 5                  | 31                | 33  | 0.9                 |
| 2016 YTD   | 62     | \$1,656         | \$1,640        | \$81            | 100%             | 47%            | 77              | 9                  | 31                | 30  | 1.5                 |
| Area: 69   |        | ψ.,σσσ          | ψ.,σ.σ         | ΨΦ.             | .0070            |                | • • •           | · ·                | •                 |     |                     |
| 2015 YTD   | 1      | \$900           | \$900          | \$74            | 90%              | 100%           | 1               |                    | 1                 | 12  |                     |
| 2016 YTD   | 3      | \$833           | \$800          | \$78            | 100%             | 33%            | 3               |                    | 1                 | 6   |                     |
| Area: 71   |        | *****           | ****           | 4.5             |                  |                |                 |                    |                   |     |                     |
| 2015 YTD   | 10     | \$900           | \$690          | \$69            | 97%              | 0%             | 8               | 3                  | 3                 | 40  | 5.4                 |
| 2016 YTD   | 1      | \$650           | \$650          | \$62            | 100%             | 0%             |                 |                    | 1                 | 40  |                     |
| Area: 72   |        | ,               | •              | • •             |                  |                |                 |                    |                   |     |                     |
| 2015 YTD   | 59     | \$1,119         | \$1,100        | \$71            | 101%             | 17%            | 67              | 12                 | 29                | 41  | 1.4                 |
| 2016 YTD   | 92     | \$1,100         | \$1,000        | \$72            | 100%             | 13%            | 99              | 12                 | 48                | 36  | 1.1                 |
| Area: 73   |        |                 |                |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD   | 149    | \$1,341         | \$1,350        | \$79            | 99%              | 35%            | 164             | 23                 | 93                | 50  | 1.0                 |
| 2016 YTD   | 137    | \$1,374         | \$1,320        | \$84            | 99%              | 29%            | 176             | 28                 | 72                | 41  | 1.5                 |
| Area: 74   |        |                 |                |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD   | 2      | \$1,300         | \$1,300        | \$77            | 96%              | 0%             |                 |                    |                   | 59  |                     |
| 2016 YTD   | 3      | \$1,425         | \$1,500        | \$75            | 100%             | 0%             | 2               | 2                  |                   | 36  | 4.8                 |
| Area: 75   |        |                 |                |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD   | 4      | \$844           | \$850          | \$71            | 100%             | 0%             | 3               | 1                  | 1                 | 17  | 1.5                 |
| 2016 YTD   | 7      | \$1,185         | \$1,000        | \$80            | 100%             | 14%            | 8               | 1                  | 1                 | 13  | 1.1                 |
| Area: 76   |        |                 |                |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD   | 5      | \$780           | \$680          | \$79            | 97%              | 0%             | 2               | 4                  |                   | 65  | 4.5                 |
| 2016 YTD   | 17     | \$993           | \$660          | \$84            | 96%              | 18%            | 16              | 5                  | 1                 | 51  | 3.2                 |
| Area: 78   |        |                 |                |                 |                  |                |                 |                    |                   |     |                     |
| 2016 YTD   | 2      | \$1,375         | \$1,380        | \$92            | 100%             | 0%             | 1               |                    |                   | 51  |                     |
| Area: 82   |        |                 |                |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD   | 94     | \$1,389         | \$1,300        | \$85            | 99%              | 45%            | 94              | 16                 | 56                | 47  | 1.6                 |
| 2016 YTD   | 66     | \$1,386         | \$1,200        | \$93            | 99%              | 39%            | 88              | 12                 | 46                | 33  | 1.3                 |
|            |        |                 |                |                 |                  |                |                 |                    |                   |     |                     |

| \$1,223<br>\$1,238<br>\$1,096 | Median<br>Rent<br>\$1,150<br>\$1,250 | per<br>100 Sqft<br>\$81   | to List<br>Price   | Coop<br>Leases  | New<br>Listings   | Active<br>Listings  | Pending<br>Leases  | DOM   | Months  |
|-------------------------------|--------------------------------------|---|--|---|---|---|--|---|---|
| \$1,238<br>\$979              | . ,                                  | ¢21   |  |   |   | -   | Leases   | DOM   | Inventory   |
| \$1,238<br>\$979              | . ,                                  | <b>¢</b> Q1   |  |   |   |   |  |   |   |
| \$979                         | \$1,250                              | φοι   | 103%   | 45%   | 109   | 14  | 46   | 27  | 1.1   |
|                               |                                      | \$81  | 100%   | 47%   | 111   | 12  | 71   | 29  | 0.8   |
|                               |                                      |   |  |   |   |   |  |   |   |
| \$1,096                       | \$1,000                              | \$77  | 100%   | 27%   | 51  | 5   | 20   | 29  | 0.7   |
|                               | \$1,030                              | \$83  | 100%   | 41%   | 40  | 5   | 18   | 21  | 0.9   |
|                               |                                      |   |  |   |   |   |  |   |   |
| \$1,407                       | \$1,350                              | \$78  | 102%   | 43%   | 130   | 15  | 74   | 30  | 0.9   |
| \$1,645                       | \$1,420                              | \$84  | 101%   | 60%   | 125   | 15  | 60   | 23  | 0.9   |
|                               |                                      |   |  |   |   |   |  |   |   |
| \$1,148                       | \$1,150                              | \$79  | 100%   | 36%   | 70  | 6   | 37   | 25  | 0.6   |
| \$1,242                       | \$1,250                              | \$83  | 100%   | 53%   | 59  | 3   | 39   | 21  | 0.4   |
|                               |                                      |   |  |   |   |   |  |   |   |
| \$1,494                       | \$1,400                              | \$81  | 100%   | 51%   | 147   | 15  | 95   | 31  | 8.0   |
| \$1,540                       | \$1,450                              | \$86  | 100%   | 47%   | 109   | 10  | 71   | 28  | 0.6   |
|                               |                                      |   |  |   |   |   |  |   |   |
| \$1,393                       | \$1,350                              | \$79  | 100%   | 53%   | 398   | 40  | 276  | 30  | 0.8   |
| \$1,487                       | \$1,450                              | \$85  | 100%   | 44%   | 346   | 30  | 243  | 27  | 0.6   |
| * 4                           | *                                    | 400   | 1000/  | =00/  |   |   |  | •   |   |
| \$1,629                       | \$1,600                              | \$80  | 100%   | 53%   | 259   | 30  | 164  | 34  | 0.9   |
| \$1,701                       | \$1,600                              | \$87  | 100%   | 46%   | 201   | 20  | 121  | 27  | 0.7   |
| <b>64 404</b>                 | <b>A.</b> 400                        | 400   | 4000/  | 500/  | _   |   |  | 4-7   |   |
| \$1,191                       | \$1,420                              | \$93  | 100%   | 50%   | 5   | 1   | 4  | 17  | 1.1   |
| \$1,793                       | \$1,600                              | \$91  | 100%   | 33%   | 7   | 1   | 4  | 36  | 0.7   |
| <b>#</b> FF0                  | <b>#</b> FF0                         | <b>ФГ</b> 4   | 4000/  | 00/   |   |   |  | 00  |   |
| \$550<br>\$1,100              | \$550<br>\$1,100                     | \$54<br>\$46  | 100%<br>100%   | 0%<br>0%  |   |   |  | 23<br>211   |   |
| \$1,100                       | \$1,100                              | <b>Φ40</b>  | 100%   | 0 70  |   |   |  | 211   |   |
| \$1,000                       | \$1,000                              | \$76  | 100%   | 0%  |   |   | 1  | 62  |   |
| \$1,000<br>\$1,150            | \$1,000<br>\$1,150                   | \$83  | 100%   | 0%  | 4   | 2   | Į.   | 24  | 18.0  |
| ψ1,130                        | ψ1,130                               | ΨΟΟ   | 10070  | 0 70  | 7   | 2   |  | 24  | 10.0  |
| \$763                         | \$700                                | \$53  | 99%  | 0%  | 6   | 1   | 1  | 27  | 1.4   |
| \$678                         | \$650                                | \$56  | 100%   | 0%  | 8   | 2   | •  | 30  | 1.6   |
| φοισ                          | φοσσ                                 | ΨΟΟ   | 10070  | 070   | J   | _   |  | 00  | 1.0   |
| \$1,506                       | \$1,300                              | \$77  | 99%  | 0%  | 8   | 2   |  | 56  | 2.0   |
| \$1,557                       | \$1,500                              | \$82  | 100%   | 0%  | 15  | 4   |  | 52  | 3.3   |
| , ,                           | , ,                                  | • •   |  |   |   |   |  |   |   |
| \$700                         | \$700                                | \$58  | 100%   | 0%  |   |   |  | 56  |   |
| ·                             | ·                                    |   |  |   |   |   |  |   |   |
| \$1,843                       | \$1,520                              | \$160   | 98%  | 36%   | 71  | 15  | 32   | 43  | 1.9   |
| \$1,712                       | \$1,490                              | \$157   | 99%  | 25%   | 122   | 32  | 52   | 48  | 4.2   |
|                               |                                      |   |  |   |   |   |  |   |   |
| \$1,400                       | \$1,380                              | \$74  | 100%   | 48%   | 513   | 68  | 329  | 37  | 1.1   |
| \$1,469                       | \$1,420                              | \$78  | 100%   | 47%   | 464   | 52  | 287  | 31  | 0.8   |
|                               |                                      |   |  |   |   |   |  |   |   |
| \$1,128                       | \$1,180                              | \$72  | 100%   | 43%   | 134   | 18  | 84   | 44  | 1.0   |
| \$1,285                       | \$1,300                              | \$75  | 100%   | 28%   | 110   | 10  | 63   | 29  | 0.6   |
|                               |                                      |   |  |   |   |   |  |   |   |
| \$973                         | \$780                                | \$63  | 100%   | 21%   | 28  | 5   | 12   | 40  | 1.0   |
| +0.0                          | \$1,000                              | \$75  | 100%   | 28%   | 28  | 4   | 13   | 33  | 1.1   |
|                               | \$1,400<br>\$1,469<br>\$1,128        | \$1,400 \$1,380<br>\$1,469 \$1,420<br>\$1,128 \$1,180<br>\$1,285 \$1,300<br>\$973 \$780 | \$1,400 \$1,380 \$74<br>\$1,469 \$1,420 \$78<br>\$1,128 \$1,180 \$72<br>\$1,285 \$1,300 \$75<br>\$973 \$780 \$63 | \$1,400 \$1,380 \$74 100%<br>\$1,469 \$1,420 \$78 100%<br>\$1,128 \$1,180 \$72 100%<br>\$1,285 \$1,300 \$75 100%<br>\$973 \$780 \$63 100% | \$1,400 \$1,380 \$74 100% 48% \$1,469 \$1,420 \$78 100% 47%<br>\$1,128 \$1,180 \$72 100% 43% \$1,285 \$1,300 \$75 100% 28%<br>\$973 \$780 \$63 100% 21% | \$1,400 \$1,380 \$74 100% 48% 513 \$1,469 \$1,420 \$78 100% 47% 464 \$1,128 \$1,180 \$72 100% 43% 134 \$1,285 \$1,300 \$75 100% 28% 110 \$973 \$780 \$63 100% 21% 28 \$1,079 \$1,000 \$75 100% 28% 28 | \$1,400 \$1,380 \$74 100% 48% 513 68<br>\$1,469 \$1,420 \$78 100% 47% 464 52<br>\$1,128 \$1,180 \$72 100% 43% 134 18<br>\$1,285 \$1,300 \$75 100% 28% 110 10<br>\$973 \$780 \$63 100% 21% 28 5<br>\$1,079 \$1,000 \$75 100% 28% 28 4 | \$1,400 \$1,380 \$74 100% 48% 513 68 329<br>\$1,469 \$1,420 \$78 100% 47% 464 52 287<br>\$1,128 \$1,180 \$72 100% 43% 134 18 84<br>\$1,285 \$1,300 \$75 100% 28% 110 10 63<br>\$973 \$780 \$63 100% 21% 28 5 12 | \$1,400 \$1,380 \$74 100% 48% 513 68 329 37 \$1,469 \$1,420 \$78 100% 47% 464 52 287 31 \$1,128 \$1,180 \$72 100% 43% 134 18 84 44 \$1,285 \$1,300 \$75 100% 28% 110 10 63 29 \$973 \$780 \$63 100% 21% 28 5 12 40 \$1,079 \$1,000 \$75 100% 28% 28 4 13 33 |

| Rentals              |         |                    | •                  | Rent            | Sold             |                |                 |                    |                   |     |                     |
|----------------------|---------|--------------------|--------------------|-----------------|------------------|----------------|-----------------|--------------------|-------------------|-----|---------------------|
| Year Month           | Legges  | Average<br>Rent    | Median<br>Rent     | per<br>100 Sqft | to List<br>Price | Coop<br>Leases | New<br>Listings | Active<br>Listings | Pending<br>Leases | DOM | Months<br>Inventory |
| Area: 106            | Leases  |                    | 110110             |                 |                  |                |                 | 8.                 |                   |     | III ( CII COI J     |
| 2015 YTD             | 76      | \$1,119            | \$1,150            | \$77            | 100%             | 24%            | 79              | 14                 | 44                | 52  | 1.4                 |
| 2016 YTD             | 102     | \$1,119<br>\$1,237 | \$1,150            | \$77<br>\$81    | 100%             | 25%            | 98              | 11                 | 68                | 38  | 0.9                 |
| Area: 107            | 102     | Φ1,237             | φ1,230             | фОІ             | 10076            | 2370           | 90              | 11                 | 00                | 30  | 0.9                 |
|                      | 202     | <b>#4.050</b>      | ¢4 500             | <b>CO</b> 4     | 99%              | 050/           | 20.5            | 00                 | 407               | 00  | 2.0                 |
| 2015 YTD<br>2016 YTD | 203     | \$1,653<br>\$1,746 | \$1,500<br>\$1,700 | \$94            |                  | 25%            | 285             | 82                 | 127               | 66  | 3.2                 |
|                      | 202     | \$1,746            | \$1,700            | \$111           | 99%              | 25%            | 258             | 60                 | 118               | 61  | 2.2                 |
| Area: 108            | 000     | <b>#4.070</b>      | <b>#4.000</b>      | <b>#</b> 00     | 000/             | 000/           | 040             | 4.4                | 400               | 40  | 4.0                 |
| 2015 YTD             | 222     | \$1,678            | \$1,300            | \$99            | 99%              | 30%            | 240             | 44                 | 123               | 48  | 1.2                 |
| 2016 YTD             | 254     | \$1,669            | \$1,400            | \$102           | 99%              | 26%            | 313             | 59                 | 147               | 43  | 1.9                 |
| Area: 109            | 0.45    | <b>*</b> 4.040     | <b>#</b> 4.000     | <b>47.</b>      | 4000/            | 070/           | 054             | 40                 | 400               | 0.7 | 4.0                 |
| 2015 YTD             | 345     | \$1,312            | \$1,320            | \$74            | 100%             | 37%            | 351             | 48                 | 192               | 37  | 1.0                 |
| 2016 YTD             | 316     | \$1,371            | \$1,380            | \$79            | 100%             | 37%            | 326             | 37                 | 205               | 33  | 8.0                 |
| Area: 111            |         | ***                | 44.0=0             | 4-0             | 1000/            | 222/           |                 | 400                |                   |     |                     |
| 2015 YTD             | 645     | \$1,264            | \$1,250            | \$70            | 100%             | 38%            | 688             | 120                | 445               | 43  | 1.4                 |
| 2016 YTD             | 587     | \$1,337            | \$1,300            | \$73            | 100%             | 35%            | 580             | 73                 | 389               | 39  | 8.0                 |
| Area: 112            | - · · - | *                  | 44.000             | 4-0             | 1000/            | 222/           | 0=0             |                    |                   |     |                     |
| 2015 YTD             | 247     | \$1,235            | \$1,200            | \$76            | 100%             | 33%            | 253             | 31                 | 174               | 38  | 0.8                 |
| 2016 YTD             | 245     | \$1,296            | \$1,280            | \$79            | 100%             | 35%            | 240             | 26                 | 149               | 39  | 0.7                 |
| Area: 120            | 400     | *                  | 44.000             | ***             | 1000/            | 0=0/           | 440             |                    |                   |     |                     |
| 2015 YTD             | 109     | \$1,683            | \$1,600            | \$99            | 100%             | 37%            | 116             | 13                 | 64                | 31  | 0.7                 |
| 2016 YTD             | 86      | \$1,555            | \$1,550            | \$96            | 100%             | 47%            | 110             | 14                 | 62                | 28  | 1.0                 |
| Area: 121            |         |                    |                    |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD             | 152     | \$1,520            | \$1,440            | \$91            | 100%             | 38%            | 162             | 17                 | 82                | 31  | 0.9                 |
| 2016 YTD             | 114     | \$1,598            | \$1,500            | \$95            | 100%             | 46%            | 134             | 13                 | 86                | 30  | 0.7                 |
| Area: 122            |         |                    |                    |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD             | 105     | \$1,431            | \$1,400            | \$84            | 100%             | 50%            | 121             | 14                 | 74                | 32  | 1.0                 |
| 2016 YTD             | 108     | \$1,496            | \$1,450            | \$93            | 100%             | 45%            | 117             | 12                 | 66                | 29  | 0.8                 |
| Area: 123            |         |                    |                    |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD             | 57      | \$2,502            | \$2,450            | \$116           | 100%             | 40%            | 72              | 12                 | 28                | 131 | 1.9                 |
| 2016 YTD             | 48      | \$2,781            | \$2,500            | \$115           | 100%             | 40%            | 60              | 10                 | 24                | 40  | 1.3                 |
| Area: 124            |         |                    |                    |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD             | 160     | \$1,975            | \$1,900            | \$104           | 100%             | 49%            | 206             | 30                 | 90                | 34  | 1.4                 |
| 2016 YTD             | 148     | \$1,968            | \$1,850            | \$107           | 100%             | 42%            | 195             | 26                 | 90                | 29  | 1.2                 |
| Area: 125            |         |                    |                    |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD             | 66      | \$3,846            | \$3,950            | \$117           | 100%             | 55%            | 85              | 15                 | 32                | 40  | 1.7                 |
| 2016 YTD             | 68      | \$4,042            | \$3,900            | \$123           | 103%             | 57%            | 126             | 26                 | 38                | 41  | 2.8                 |
| Area: 126            |         |                    |                    |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD             | 130     | \$1,923            | \$1,890            | \$92            | 100%             | 55%            | 140             | 19                 | 74                | 33  | 1.1                 |
| 2016 YTD             | 100     | \$2,135            | \$2,100            | \$96            | 99%              | 48%            | 137             | 21                 | 61                | 34  | 1.6                 |
| Area: 127            |         |                    |                    |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD             | 139     | \$1,412            | \$1,350            | \$81            | 99%              | 35%            | 147             | 14                 | 85                | 27  | 0.7                 |
| 2016 YTD             | 146     | \$1,398            | \$1,350            | \$87            | 100%             | 38%            | 164             | 16                 | 83                | 26  | 8.0                 |
| Area: 128            |         |                    |                    |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD             | 91      | \$1,274            | \$1,250            | \$81            | 100%             | 41%            | 94              | 9                  | 62                | 27  | 0.6                 |
| 2016 YTD             | 87      | \$1,344            | \$1,300            | \$91            | 100%             | 46%            | 91              | 9                  | 59                | 30  | 0.6                 |
| Area: 129            |         |                    |                    |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD             | 47      | \$992              | \$920              | \$71            | 99%              | 28%            | 54              | 6                  | 25                | 33  | 0.9                 |
| 2016 YTD             | 60      | \$1,071            | \$1,040            | \$78            | 100%             | 25%            | 62              | 2                  | 27                | 25  | 0.4                 |
|                      |         |                    |                    |                 |                  |                |                 |                    |                   |     |                     |

| Renta | ls    |        |         | •       | Rent     | Sold    |        |          |          |         |     |           |
|-------|-------|--------|---------|---------|----------|---------|--------|----------|----------|---------|-----|-----------|
|       |       |        | Average | Median  | per      | to List | Coop   | New      | Active   | Pending |     | Months    |
| Year  | Month | Leases | Rent    | Rent    | 100 Sqft | Price   | Leases | Listings | Listings | Leases  | DOM | Inventory |
| Area: | 130   |        |         |         |          |         |        |          |          |         |     |           |
| 2015  | YTD   | 719    | \$1,571 | \$1,500 | \$78     | 100%    | 54%    | 763      | 91       | 465     | 35  | 1.0       |
| 2016  | YTD   | 676    | \$1,628 | \$1,580 | \$81     | 100%    | 57%    | 730      | 83       | 424     | 29  | 0.9       |
| Area: | 131   |        |         |         |          |         |        |          |          |         |     |           |
| 2015  | YTD   | 64     | \$1,690 | \$1,580 | \$77     | 99%     | 48%    | 60       | 9        | 41      | 39  | 1.1       |
| 2016  | YTD   | 47     | \$1,770 | \$1,700 | \$84     | 100%    | 51%    | 56       | 7        | 26      | 28  | 0.8       |
| Area: | 132   |        |         |         |          |         |        |          |          |         |     |           |
| 2015  | YTD   | 36     | \$2,373 | \$2,250 | \$100    | 101%    | 50%    | 41       | 8        | 24      | 44  | 1.9       |
| 2016  | YTD   | 36     | \$2,756 | \$2,340 | \$108    | 99%     | 58%    | 51       | 9        | 28      | 34  | 2.0       |
| Area: | 140   |        |         |         |          |         |        |          |          |         |     |           |
| 2015  | YTD   | 13     | \$1,016 | \$1,000 | \$80     | 100%    | 0%     | 11       | 2        | 9       | 45  | 1.4       |
| 2016  | YTD   | 11     | \$984   | \$980   | \$92     | 100%    | 9%     | 11       | 2        | 4       | 35  | 1.1       |
| Area: | 141   |        |         |         |          |         |        |          |          |         |     |           |
| 2015  | YTD   | 15     | \$1,245 | \$1,250 | \$89     | 99%     | 20%    | 10       | 3        | 6       | 46  | 1.1       |
| 2016  | YTD   | 20     | \$1,172 | \$1,250 | \$87     | 102%    | 20%    | 23       | 4        | 6       | 33  | 1.3       |
| Area: | 142   |        |         |         |          |         |        |          |          |         |     |           |
| 2015  | YTD   | 17     | \$916   | \$800   | \$78     | 99%     | 6%     | 12       | 2        | 10      | 37  | 1.0       |
| 2016  | YTD   | 28     | \$1,090 | \$1,200 | \$80     | 100%    | 11%    | 25       | 3        | 13      | 36  | 1.2       |
| Area: | 143   |        |         |         |          |         |        |          |          |         |     |           |
| 2015  | YTD   | 12     | \$934   | \$880   | \$80     | 100%    | 0%     | 12       | 1        | 4       | 27  | 1.0       |
| 2016  | YTD   | 7      | \$981   | \$850   | \$81     | 100%    | 0%     | 5        | 1        | 4       | 21  | 0.6       |
| Area: | 144   |        |         |         |          |         |        |          |          |         |     |           |
| 2015  | YTD   | 4      | \$1,634 | \$1,530 | \$89     | 100%    | 25%    | 3        | 1        | 2       | 20  | 1.7       |
| 2016  | YTD   | 4      | \$1,480 | \$1,490 | \$85     | 100%    | 50%    | 2        | 1        | 2       | 42  | 1.3       |
| Area: | 145   |        |         |         |          |         |        |          |          |         |     |           |
| 2015  | YTD   | 6      | \$1,659 | \$960   | \$76     | 98%     | 17%    | 3        | 1        | 2       | 54  | 8.0       |
| 2016  | YTD   | 11     | \$1,180 | \$1,200 | \$87     | 100%    | 0%     | 12       | 2        | 6       | 21  | 1.6       |
| Area: | 146   |        |         |         |          |         |        |          |          |         |     |           |
| 2015  | YTD   | 11     | \$1,742 | \$1,750 | \$87     | 101%    | 27%    | 7        | 2        | 8       | 40  | 1.1       |
| 2016  | YTD   | 13     | \$1,865 | \$1,850 | \$88     | 99%     | 15%    | 18       | 2        | 7       | 26  | 1.6       |
| Area: | 147   |        |         |         |          |         |        |          |          |         |     |           |
| 2015  | YTD   | 48     | \$1,671 | \$1,620 | \$88     | 101%    | 35%    | 50       | 9        | 32      | 45  | 2.0       |
| 2016  | YTD   | 31     | \$1,904 | \$1,820 | \$90     | 99%     | 19%    | 45       | 5        | 22      | 44  | 1.0       |
| Area: |       |        |         |         |          |         |        |          |          |         |     |           |
| 2015  |       | 17     | \$1,342 | \$1,450 | \$83     | 98%     | 29%    | 14       | 3        | 8       | 52  | 1.3       |
| 2016  |       | 15     | \$1,885 | \$1,700 | \$100    | 97%     | 13%    | 13       | 3        | 4       | 84  | 1.5       |
| Area: |       |        |         |         |          |         |        |          |          |         |     |           |
| 2015  | YTD   | 22     | \$1,298 | \$1,100 | \$75     | 98%     | 23%    | 26       | 6        | 12      | 36  | 2.4       |
| 2016  | YTD   | 15     | \$1,323 | \$1,100 | \$79     | 100%    | 33%    | 17       | 3        | 5       | 36  | 0.7       |
| Area: |       |        |         |         |          |         |        |          |          |         |     |           |
| 2015  | YTD   | 5      | \$1,520 | \$1,100 | \$104    | 100%    | 20%    | 3        | 2        | 3       | 50  | 8.0       |
| 2016  | YTD   | 1      | \$1,100 | \$1,100 | \$105    | 100%    | 0%     | 1        | 1        | 1       | 7   | 3.0       |
| Area: |       |        |         |         |          |         |        |          |          |         |     |           |
| 2015  |       | 10     | \$1,145 | \$1,020 | \$78     | 100%    | 0%     | 5        | 2        | 2       | 37  | 1.4       |
| 2016  | YTD   | 7      | \$1,489 | \$1,400 | \$80     | 100%    | 14%    | 4        | 2        | 2       | 32  | 1.9       |
| Area: |       |        |         |         |          |         |        |          |          |         |     |           |
| 2015  | YTD   | 2      | \$1,925 | \$1,920 | \$79     | 100%    | 50%    | 1        |          |         | 23  |           |
| 2016  | YTD   | 1      | \$1,050 | \$1,050 |          | 100%    | 100%   | 1        |          | 1       | 13  |           |

| Rentals    |        |                 | •              | Rent            | Sold             |                |                 |                    |                   |     |                     |
|------------|--------|-----------------|----------------|-----------------|------------------|----------------|-----------------|--------------------|-------------------|-----|---------------------|
| Year Month | Leases | Average<br>Rent | Median<br>Rent | per<br>100 Sqft | to List<br>Price | Coop<br>Leases | New<br>Listings | Active<br>Listings | Pending<br>Leases | DOM | Months<br>Inventory |
| Area: 153  | Zewses |                 |                |                 |                  |                |                 |                    |                   |     | <u> </u>            |
| 2015 YTD   | 5      | \$1,008         | \$900          | \$96            | 98%              | 0%             | 6               | 1                  | 2                 | 47  | 0.9                 |
| 2016 YTD   | 15     | \$1,052         | \$850          | \$85            | 99%              | 0%             | 15              | 3                  | 8                 | 26  | 1.5                 |
| Area: 154  | 10     | ψ1,002          | φοσο           | ΨΟΟ             | 3370             | 0 70           | 10              | 3                  | O O               | 20  | 1.0                 |
| 2015 YTD   | 5      | \$1,065         | \$920          | \$77            | 100%             | 20%            | 2               | 1                  |                   | 40  | 2.4                 |
| 2016 YTD   | 8      | \$1,204         | \$1,100        | \$76            | 101%             | 13%            | 5               | 2                  | 1                 | 52  | 2.3                 |
| Area: 155  | · ·    | Ψ1,201          | ψ1,100         | Ψίσ             | 10170            | 1070           | · ·             | _                  | •                 | 02  | 2.0                 |
| 2015 YTD   | 25     | \$952           | \$950          | \$59            | 97%              | 12%            | 30              | 4                  | 11                | 37  | 1.4                 |
| 2016 YTD   | 25     | \$989           | \$950          | \$67            | 101%             | 12%            | 27              | 3                  | 14                | 29  | 0.9                 |
| Area: 156  |        | 4000            | 4000           | Ψ0.             | .0.70            | ,,             |                 | · ·                |                   | _0  | 0.0                 |
| 2016 YTD   | 5      | \$1,511         | \$1,500        | \$116           | 102%             | 80%            | 8               | 4                  | 1                 | 61  | 23.2                |
| Area: 158  |        | , ,-            | , ,            | ,               |                  |                |                 |                    |                   |     |                     |
| 2015 YTD   | 1      | \$2,000         | \$2,000        | \$89            | 100%             | 0%             |                 |                    |                   | 51  |                     |
| Area: 271  |        | , ,             | , ,            | • • • •         |                  |                |                 |                    |                   |     |                     |
| 2015 YTD   | 22     | \$1,227         | \$1,250        | \$75            | 100%             | 41%            | 25              | 3                  | 11                | 39  | 0.9                 |
| 2016 YTD   | 22     | \$1,468         | \$1,400        | \$81            | 99%              | 18%            | 22              | 3                  | 13                | 32  | 0.7                 |
| Area: 272  |        |                 |                |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD   | 3      | \$1,213         | \$1,400        | \$72            | 101%             | 100%           | 3               |                    | 1                 | 13  |                     |
| 2016 YTD   | 1      | \$1,475         | \$1,480        | \$77            | 100%             | 100%           | 2               | 1                  | 1                 | 14  | 12.0                |
| Area: 273  |        |                 |                |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD   | 43     | \$1,165         | \$1,200        | \$78            | 100%             | 37%            | 45              | 4                  | 26                | 31  | 0.7                 |
| 2016 YTD   | 26     | \$1,206         | \$1,280        | \$86            | 99%              | 42%            | 24              | 2                  | 15                | 28  | 0.5                 |
| Area: 274  |        |                 |                |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD   | 71     | \$1,318         | \$1,350        | \$76            | 100%             | 32%            | 74              | 6                  | 49                | 27  | 0.6                 |
| 2016 YTD   | 48     | \$1,384         | \$1,420        | \$80            | 100%             | 42%            | 53              | 4                  | 32                | 24  | 0.4                 |
| Area: 275  |        |                 |                |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD   | 123    | \$1,555         | \$1,500        | \$76            | 99%              | 46%            | 133             | 15                 | 83                | 31  | 0.9                 |
| 2016 YTD   | 86     | \$1,622         | \$1,540        | \$80            | 100%             | 36%            | 98              | 12                 | 53                | 25  | 0.8                 |
| Area: 276  |        |                 |                |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD   | 53     | \$1,948         | \$1,850        | \$74            | 100%             | 51%            | 61              | 10                 | 32                | 34  | 1.2                 |
| 2016 YTD   | 53     | \$2,190         | \$2,080        | \$79            | 100%             | 58%            | 63              | 6                  | 26                | 33  | 0.8                 |
| Area: 301  |        |                 |                |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD   | 92     | \$790           | \$800          | \$58            | 100%             | 7%             | 107             | 16                 | 30                | 32  | 1.2                 |
| 2016 YTD   | 78     | \$752           | \$750          | \$52            | 100%             | 3%             | 94              | 15                 | 30                | 49  | 1.3                 |
| Area: 302  |        |                 |                |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD   | 173    | \$733           | \$650          | \$49            | 101%             | 6%             | 213             | 36                 | 48                | 36  | 1.7                 |
| 2016 YTD   | 180    | \$768           | \$700          | \$53            | 100%             | 4%             | 213             | 45                 | 59                | 46  | 2.1                 |
| Area: 303  |        |                 |                |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD   | 301    | \$1,086         | \$1,050        | \$74            | 100%             | 8%             | 341             | 40                 | 165               | 28  | 1.0                 |
| 2016 YTD   | 353    | \$1,063         | \$1,050        | \$74            | 99%              | 10%            | 413             | 70                 | 180               | 39  | 1.5                 |
| Area: 304  |        |                 |                |                 |                  |                |                 |                    |                   |     |                     |
| 2015 YTD   | 137    | \$999           | \$950          | \$77            | 98%              | 8%             | 155             | 18                 | 59                | 23  | 1.0                 |
| 2016 YTD   | 154    | \$1,052         | \$1,050        | \$74            | 100%             | 6%             | 186             | 28                 | 78                | 33  | 1.4                 |
| Area: 305  | _      | <b>4</b> -00    | 400-           | 450             | 40001            | 201            | =               |                    |                   |     |                     |
| 2015 YTD   | 7      | \$729           | \$660          | \$58            | 100%             | 0%             | 5               | 1                  | 1                 | 53  | 2.5                 |
| 2016 YTD   | 1      | \$950           | \$950          | \$40            | 100%             | 0%             |                 | 1                  |                   | 18  | 6.0                 |
| Area: 306  | 4      | <b>#</b> 000    | <b>#4.000</b>  | <b></b>         | 1000/            | 00/            |                 |                    |                   | 00  |                     |
| 2016 YTD   | 1      | \$999           | \$1,000        | \$64            | 100%             | 0%             |                 |                    |                   | 93  |                     |

Year-to-Date Sales Closed by Area for: July 2016

Rentals

| Year  | Month | Leases | Average<br>Rent | Median<br>Rent | Rent<br>per<br>100 Sqft | Sold<br>to List<br>Price | Coop<br>Leases | New<br>Listings | Active<br>Listings | Pending<br>Leases | DOM | Months<br>Inventory |
|-------|-------|--------|-----------------|----------------|-------------------------|--------------------------|----------------|-----------------|--------------------|-------------------|-----|---------------------|
| Area: | 307   |        |                 |                |                         |                          |                |                 |                    |                   |     |                     |
| 2015  | YTD   | 31     | \$975           | \$700          | \$71                    | 100%                     | 6%             | 36              | 6                  | 15                | 32  | 1.5                 |
| 2016  | YTD   | 25     | \$936           | \$850          | \$66                    | 99%                      | 20%            | 26              | 8                  | 9                 | 41  | 1.9                 |
| Area: | 309   |        |                 |                |                         |                          |                |                 |                    |                   |     |                     |
| 2015  | YTD   | 9      | \$1,866         | \$2,200        | \$81                    | 99%                      | 22%            | 8               | 1                  | 2                 | 14  | 8.0                 |
| 2016  | YTD   | 16     | \$1,732         | \$1,700        | \$84                    | 99%                      | 13%            | 20              | 4                  | 11                | 28  | 2.5                 |
| Area: | 325   |        |                 |                |                         |                          |                |                 |                    |                   |     |                     |
| 2015  | YTD   | 3      | \$1,033         | \$1,100        | \$73                    | 100%                     | 33%            | 3               | 1                  |                   | 54  | 3.1                 |
| 2016  | YTD   | 8      | \$818           | \$820          | \$66                    | 100%                     | 0%             | 6               | 2                  | 2                 | 88  | 2.3                 |
| Area: | 329   |        |                 |                |                         |                          |                |                 |                    |                   |     |                     |
| 2015  | YTD   | 21     | \$720           | \$650          | \$58                    | 100%                     | 0%             | 24              | 4                  | 1                 | 38  | 1.5                 |
| 2016  | YTD   | 17     | \$674           | \$650          | \$65                    | 100%                     | 0%             | 27              | 3                  | 1                 | 23  | 1.0                 |
| Area: | 332   |        |                 |                |                         |                          |                |                 |                    |                   |     |                     |
| 2015  | YTD   | 1      | \$1,200         | \$1,200        | \$54                    | 87%                      | 0%             | 2               | 1                  |                   | 5   | 6.0                 |
| Area: | 600   |        |                 |                |                         |                          |                |                 |                    |                   |     |                     |
| 2015  | YTD   | 1      | \$1,350         | \$1,350        | \$102                   | 100%                     | 0%             | 1               | 2                  |                   | 16  | 24.0                |
| 2016  | YTD   | 3      | \$1,125         | \$1,180        | \$69                    | 100%                     | 0%             | 2               | 4                  | 1                 | 140 | 12.0                |
| Area: | 700   |        |                 |                |                         |                          |                |                 |                    |                   |     |                     |
| 2015  | YTD   | 1      | \$800           | \$800          | \$78                    | 94%                      | 0%             |                 |                    |                   | 87  |                     |
| 2016  | YTD   | 1      | \$750           | \$750          | \$167                   | 100%                     | 100%           |                 | 1                  |                   | 23  | 6.0                 |
| Area: | 800   |        |                 |                |                         |                          |                |                 |                    |                   |     |                     |
| 2016  | YTD   | 1      | \$1,050         | \$1,050        |                         | 100%                     | 0%             |                 |                    |                   | 67  |                     |
| Area: | 999   |        |                 |                |                         |                          |                |                 |                    |                   |     |                     |
| 2015  | YTD   | 1      | \$1,795         | \$1,800        | \$69                    | 100%                     | 0%             |                 |                    |                   | 20  |                     |
| 2016  | YTD   | 2      | \$1,798         | \$1,800        | \$91                    | 100%                     | 0%             | 2               |                    |                   | 8   |                     |
|       |       |        |                 |                |                         |                          |                |                 |                    |                   |     |                     |