

MetroTex Association of REALTORS®
LEASING AND PROPERTY MANAGEMENT COMMITTEE
Thursday, May 20, 2021 - 10:00 a.m.
Via Webinar

Please join my meeting from your computer, tablet or smartphone.

<https://www.gotomeet.me/CathyFaulkner/leasing--property-management-committee-meeting>

You can also dial in using your phone.

United States: [+1 \(646\) 749-3112](tel:+16467493112)

Access Code: 986-152-629

Reminder: You must join the meeting via the GoToMeeting Code to be counted as present for the meeting. Calling only does not count towards the meeting attendance.

AGENDA

- I. Call to Order – Chairman Amy Karns**
- II. Review of March 18th minutes (Exhibit #1) – Amy Karns**
- III. DISCUSSION ITEMS/UPDATES – Amy Karns**
 - a) Daniel Paz of the Paz Law Firm will give us an update on the latest CDC Moratorium court cases.**
 - b) Jacob King of Trusted Insurance Partners will speak to the Committee on the benefits of renters insurance coverage from the property managers perspective**
 - c) Legislative update from Matthew Church, MetroTex Governmental Affairs Director**
 - d) Review of 2021 Business Plan (Exhibit #2)**
 - e) Residential Rental MLS Statistics (Exhibit #3)**
- IV. NEW BUSINESS**
- V. ADJOURNMENT**

Exhibit #1

LEASING & PROPERTY MANAGEMENT COMMITTEE March 18, 2021 [Unapproved] MINUTES

The Leasing & Property Management Committee of the MetroTex Association of REALTORS[®], Inc., met via GoToMeeting on March 18, 2021 Chairperson, Amy Karnes, called the meeting to order at 9:30 a.m.

Members present: Chair Amy Karnes, Vice Chair Leah Slaughter, Rosalind Bailey, Alisha Billingsley, Caren Clemmer, Eddie Davis, Michael Driskill, Roxy Dyer, Melinda Epps, Kellie Fancher, William Ferguson, Jeanne Fisk, Katy Hubener, Valeria Johnson, Judy Jones, Lily Ma, Angela May, Sandra Robinson, Bill Sabino, Claire Shahzad, Angela Squitieri, Clark Stephenson, Misty Story, Jarrid Strand, Toni Weiss, and Susan Wilson.

Absences: Judith Abbott, Kim Coombs, Joseph DeBlasio, Brenda Franks, Santosh Gonae, Danny Hardeman, Jerome Hawkins, Lita Horton, D'Sha Jones, Sheila Lambeth, Susan Li, Zaheerah Porter-Barrett, Peter Romanyak, James Schuster, and Krishna Upadhyaya.

Staff: Cathy Faulkner (MLS Director) and Sherri Godeaux (Recording Clerk).

Guests: Keith Auten, Chrissy Broeske, Terri Green, Carrie Hatfield, Dennis Lanov, Jay Rains, Adilah Salaam, Sarena Smith, Starlyn Smith, Jim South, and La Tanya Whitman.

Summary of Committee Business

Chairperson, Amy Karnes welcomed the Committee Members.

The January meeting minutes were reviewed and approved as submitted.

The 2021 Business plan was reviewed. Item 1, the joint NARPM event will take place in the fall. Item 2, "So you want to be a Property Manager...Are you sure" forum is on the calendar for April 14th. Item 3, TRMP courses are scheduled for April 21-23 and registration is open for the courses and Item 4, is on track to be scheduled in the fall.

Items of interest/Announcements

Suggestions for a future meeting/seminar on "Renter's Insurance".

The Webinar "CDC Moratorium & CARES Act Update" is immediately after business meeting concludes.

New Business

Motion(s)

None

Having completed the business of the Leasing & Property Management Committee, the meeting was adjourned at 9:57 am.

Respectfully Submitted,
Sherri Godeaux, RCE
Recording Clerk

Approved,
Amy Karnes, Chairperson
Leasing & Property Management
Committee

2021 Leasing & Property Management Business Plan - Proposed

Committee Purpose:	The Leasing & Property Management Committee meets to discuss topics that are pertinent to members involved in residential leasing & property management. The committee ensures that forms and contracts that reflect the leasing market are available to real estate professionals. The committee also works to provide education workshops, and support for leasing & property management professionals.
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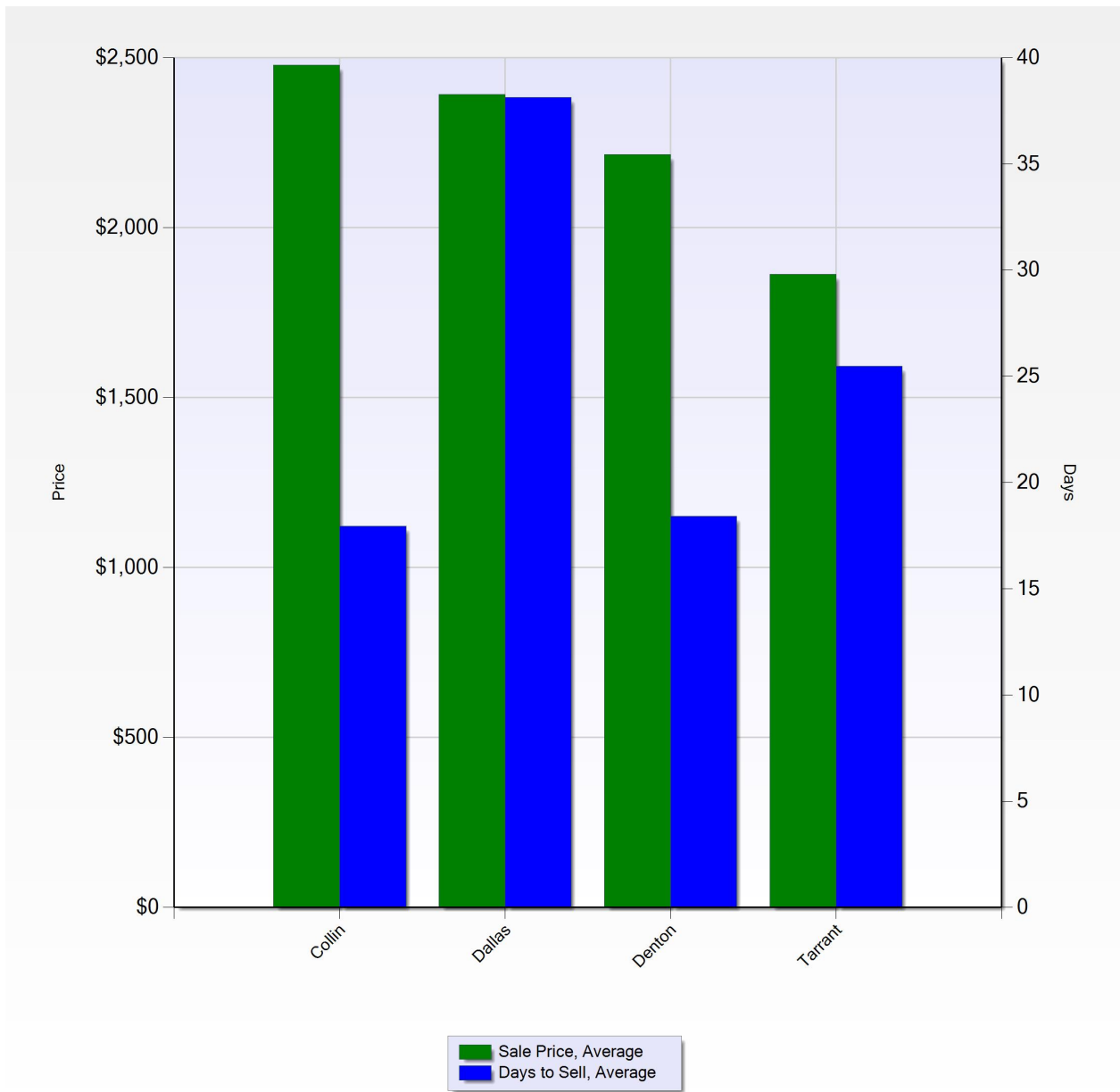
Objective(s)	Performance Measure
<p>1. Collaborate with NARPM (National Association of Residential Property Management) to provide a mutually beneficial forum or event. (1A1; 3E1)</p>	Fall 2021
<p>2. Support and promote the forum “Property Management for Dummies (AKA So, You want to do Property Management....Are you Sure?”) (1A1)</p>	1 st Quarter 2021
<p>3. Create written and video promotional materials for the Leasing & Property Management Certification Courses TRLS & TRMP.</p>	<p>-1st Quarter 2021 or as soon as class dates are released. -Produce materials that may be used for future offerings of these certification courses</p>
<p>4. Create a “People’s Court” forum to teach the dos & don’ts to prevent Property Manager’s from going to court unprepared.</p>	<p>-create scripting and choose participants by 2nd quarter 2021 -schedule forum for fall 2021.</p>

Fiscal Note: The committee would like to hold a vendor fair in conjunction with NARPM which means the use of an outside venue and possibly food costs. \$3,000

Possible speaker fee for one of the 2021 Forum Speakers: \$1,500

Total Budget Impact: \$4,500.00

LeasedbyCty



<i>County</i>	<i>Sale Price, Average</i>	<i>Days to Sell, Average</i>
Collin	\$2,478	18
Dallas	\$2,392	38
Denton	\$2,215	18
Tarrant	\$1,863	25

Search Criteria

Time frame is from Jan 2021 to May 2021
 County is one of 'Collin', 'Dallas', 'Denton', 'Tarrant'
 Property Type is 'Residential Lease'
 Results calculated from approximately 11,000 listings