



***Panama City, Panama* - July 31 to August 4, 2023**
Residential: July 31-August 2 / Commercial: August 3 & 4)

Dear Friend of Panama:

The beauty of Panama, its attractiveness as a second residence and as a haven for retirees is an open secret. Panama's political, economic and social stability, supported by a highly professional entrepreneurial class, has turned the country into a great place for investment and living. The expansion of the Panama Canal, coupled with Panama's selection by multinational corporations for regional headquarters and other infrastructure projects, have opened even more opportunities.

The "Panama Beautiful" international real estate conference is co-hosted by the U.S.-Panama Business Council (USPA) of USA and Panama, PROPANAMA, the government agency responsible for the promotion of international trade and investment, and the Panama Real Estate Association (ACOBIR). The conference will provide information on real estate projects, including residential housing and commercial properties in Panama City, and beach residences. It has been organized so that international real estate practitioners can observe projects and properties on-site, meet developers, forge alliances with local brokers, and participate in this growing market.

The conference will cover three days of residential real estate (July 31-August 2), two days of commercial real estate (August 3-4). You may participate by completing the registration form and e-mailing it to uspanama@msn.com. Should you have any questions, visit the conference website at <https://uspanamabusiness.com> or call Amb. Juan B. Sosa, Conference Chairman, directly at (713) 408-1767, or Janet Kane CEO of METROTEX at (214) 540-2701 janet.kane@dfwre.net

We hope to have the pleasure of your company at "Panama Beautiful"!

5353 Memorial Drive #2061 / Houston, Texas 77007 / Tel. (713) 408-1767
E-mail: uspanama@msn.com / Website: <https://uspanamabusiness.com>

Panama Beautiful

RESIDENTIAL PROGRAM

ARRIVAL - Sunday, July 30

"Happy Hour" Welcoming

07:00 AM- 09:00 PM

Monday, July 31

Continental breakfast - Miramar

07:00 AM - 12:00 AM

Real Estate presentations

Panama a "connected country" / Legal System
Getting to know Panama / Project financing
Advantages offered / Mortgages / Appraisals
ACOBIR / PROPANAMA / Pensionado Program
Registration of properties

Luncheon

12:00 PM- 01:30 PM

Amb. Carmen Gisela Vergara, PROPANAMA
Presentations of developers

01:30 PM- 05:00 PM

Reception at Miramar Intercontinental

07:00 PM- 09:00 PM

Tuesday, August 1

Continental breakfast with developers

07:30 AM- 09:00 AM

Field trip to properties & projects

(Lunch box at one of the properties)

09:00 AM - 05:00 PM

Reception (TBA)

07:00 PM- 10:00 PM

Wednesday, August 2

Continental breakfast and trip guidelines

07:00 AM- 08:30 AM

Travel to the Pacific beaches

08:30 AM- 10:00 AM

Visit of projects (lunch box included)

10:00 AM - 05:00 PM

Closing reception at a developer's site

05:00 PM - 07:00 PM

Return to Panama City

07:00 PM- 09:00 PM

Thursday, August 3 - DEPARTURE

COMMERCIAL PROGRAM

ARRIVAL - Wednesday, August 2

"Happy Hour" Welcoming

Thursday, August 3

Continental breakfast - Miramar

Real Estate presentations

Panama a "connected country" / Legal System
Getting to know Panama / Project financing
Advantages offered / Mortgages / Appraisals
ACOBIR / PROPANAMA / Pensionado Program
Registration of properties

Luncheon

Amb. Carmen Gisela Vergara, PROPANAMA
Presentations of developers

Reception at Miramar Intercontinental

Friday, August 4

Continental breakfast with developers

Field trip to properties & projects

(Lunch box at one of the properties)

Reception (TBA)

Saturday, August 5 - DEPARTURE



Panama City, Panama: Residential July 31-August 2 / Commercial August 3 & 4

- **Panama: Best grade in LA for retirement – International Living**
- **Pensionado Plan**
- **New incentive for residence - \$300,000 property purchase**
- **PROMTUR starting a new international campaign**
- **Real Estate being incorporated into the international platform of Panama**

Residential program - Agenda

July 30 - Arrival

Monday, July 31

AM - Plenary presentations

Noon - Luncheon – Keynote Speaker

PM - Presentations by developers

Eve. Reception

Tuesday, August 1

All Day – Visit to developers' projects

PM - Reception

Wednesday, August 2 - Tour

Pacific Beaches / reception

Thursday, August 3-Departure

DEVELOPERS

Buenaventura	Grupo Shahani
Empresas Bern	Ministry MEF - AR
Grupo Corcione	Grupo Marjalizo
Grupo Eleta	Tucan Country Club
Grupo Los Pueblos	Verde Azul

USA CITIES OF INTEREST – PANAMA

- HOUSTON, TEXAS
- WASHINGTON, DC
- NEW YORK, NEW YORK
- CHICAGO, ILLINOIS
- MIAMI, FLORIDA
- ATLANTA, GEORGIA
- DALLAS / FW: TEXAS

GOVERNMENT PARTICIPATION

- PROPANAMA
- COMMERCE & INDUSTRY
- ECONOMY & FINANCE
- TOURISM AUTHORITY
- PRESIDENCY
- PROMTUR (GOVT AND PRIVATE)

DRIVERS FOR RELOCATION

- High USA cost of living and inflation
- Political, social, economic stability in LA
- Reduction in 401 (K)
- Panama Spectacular (2004-2008)
Florida 43% / Washington DC 14%
Texas 13% / California 9% / New York 7%

Hotel Accommodations

Hotel accommodations are made and paid directly by attendee. Panama Beautiful has reserved a room bloc at the Miramar InterContinental Hotel at a special rate of \$130 a night plus 10% tax. It can be booked directly at Link – [USPA 2023](https://uspanamabusines.com)

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Panama City, Panama: Residential July 31-August 2 / Commercial August 3 & 4

- Panama: Highest growth rate in Latin America in last twenty years
- A country with economic, social and political stability
- Free trade Agreement: United States, Latin America, Europe, Korea
- Dollar based economy with no Central Bank
- Regional headquarters for 160+ multinationals from all around the world

Panama Canal areas / Tocumen airport / City of Panama / Texas: "Strategic Partnership"

Commercial program — Agenda

Wednesday, August 2

Arrival

Thursday, August 3

AM - Plenary presentations

Noon - Luncheon — Keynote Speaker

PM - Presentations by developers

Eve. Reception

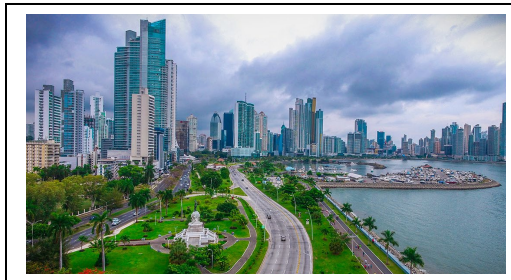
Friday, August 4

All Day — Visit to developers' projects

PM - Closing reception

Saturday, August 5

Departure



FORTUNE 500 COMPANIES

- | | |
|---------------|----|
| • METROPLEX | 43 |
| • HOUSTON | 39 |
| • SAN ANTONIO | 4 |
| • MIDLAND | 3 |
| • AUSTIN | 2 |

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Guidelines for traveling

Residential & Commercial program at Panama City. Includes transportation from airport to hotel; conferences; group meals and receptions; transportation to projects; arrangements of bilateral meetings; transportation to airport. Registration fee does not include hotel. Note: If you plan to add a spouse or companion, please add \$50 per day (three days \$150 for residential and two days -\$100- for commercial)

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Hotel Reservations (International attendees)

Reservation Deadline: July 15, 2023

For hotel reservation & payment contact Link [USPA 2023](#). For airport pick-up e-mail uspanama@msn.com

InterContinental Miramar (Host hotel) ☐ **Single \$130** ☐ **Double \$140 – Add 10% for hotel tax**

Room: ☐ King ☐ Double / ☐ Smoking ☐ Non-smoking

Arrival Date: _____ Arrival Time: _____ Airline/Flight # _____

Departure Date: _____ Flight Time: _____ Airline/Flight # _____

Will need transportation: ☐ Airport to hotel ☐ Hotel to airport E-MAIL: uspanama@msn.com

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AIR SERVICE: 19 CITIES HAVE DIRECT FLIGHTS FROM USA AND CANADA TO PANAMA.

Copa Airlines: Miami, Fort Lauderdale, Orlando, Tampa, Atlanta, Washington DC, New York, Boston, Chicago, Toronto, Montreal, Chicago, Denver, Los Angeles, San Francisco, Las Vegas, Baltimore BWI, Austin

United Airlines: Houston and Newark

Delta Airlines: Atlanta

American Airlines: Miami

Spirit: Fort Lauderdale

Panama Beautiful

INTERNATIONAL ATTENDEE REGISTRATION FORM

Please e-mail filled registration to the U.S.-Panama Business Council to uspanama@msn.com
For more information call the Council at (713) 408-1767 or visit <https://uspanamabusiness.com>

Name _____ Title _____ Company _____
Address _____ City _____ State _____ Zip _____ Country _____
Tel. _____ Mobile: _____ Fax _____ E-Mail _____

Registration –Residential and commercial programs (NT)

☐ PANAMA CITY RESIDENTIAL,& THE BEACHES. Monday, July 31 – Wednesday, August 2

☐ Registration before June 16: \$650 ☐ Registration after June 16: \$750 (add \$50 a day for companion)

☐ PANAMA CITY - COMMERCIAL. Thursday, August 3 – Friday, August 4

☐ Registration before June 16: \$600 ☐ Registration after June 16: \$700 (add \$50 a day for companion)

☐ PANAMA CITY RESIDENTIAL, COMMERCIAL & THE BEACHES. Monday, July 31 – Friday, August 4

☐ Registration before June 16: \$1,100 ☐ Registration after June 16: \$1,300 (add \$50 a day for companion)

Sponsorship opportunities. For sponsoring an event such as an evening reception or lunch the levels are:

RESIDENTIAL ☐ Gold \$10,000 ☐ Silver \$6,000 ☐ Bronze \$3,500 / **COMMERCIAL** ☐ Gold \$5,000 ☐ Silver \$3,000

Conference Registration Payment Method

Mail check for \$_____ to: U.S.-Panama Business Council, 5353 Memorial Drive, Suite 2061, Houston, TX 77007 or e-mail credit card to uspanama@msn.com Cancellation policy: Full return if cancelled before 7/15/2023; 50% if cancelled before 7/25/2023.

☐ AMEX ☐ MasterCard ☐ Visa / # _____ Exp. ____ / ____ Amount of \$ _____.
If you prefer to provide card number via phone, please call (713) 408-1767.

Cardholder Signature: _____ **Please e-mail this page to: uspanama@msn.com**